

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2023

Commission File Number 1-11758

Morgan Stanley

(Exact name of Registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization)	1585 Broadway New York, NY 10036 (Address of principal executive offices, including zip code)	36-3145972 (I.R.S. Employer Identification No.)	(212) 761-4000 (Registrant's telephone number, including area code)
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Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of exchange on which registered
Common Stock, \$0.01 par value	MS	New York Stock Exchange
Depository Shares, each representing 1/1,000th interest in a share of Floating Rate Non-Cumulative Preferred Stock, Series A, \$0.01 par value	MS/PA	New York Stock Exchange
Depository Shares, each representing 1/1,000th interest in a share of Fixed-to-Floating Rate Non-Cumulative Preferred Stock, Series E, \$0.01 par value	MS/PE	New York Stock Exchange
Depository Shares, each representing 1/1,000th interest in a share of Fixed-to-Floating Rate Non-Cumulative Preferred Stock, Series F, \$0.01 par value	MS/PF	New York Stock Exchange
Depository Shares, each representing 1/1,000th interest in a share of Fixed-to-Floating Rate Non-Cumulative Preferred Stock, Series I, \$0.01 par value	MS/PI	New York Stock Exchange
Depository Shares, each representing 1/1,000th interest in a share of Fixed-to-Floating Rate Non-Cumulative Preferred Stock, Series K, \$0.01 par value	MS/PK	New York Stock Exchange
Depository Shares, each representing 1/1,000th interest in a share of 4.875% Non-Cumulative Preferred Stock, Series L, \$0.01 par value	MS/PL	New York Stock Exchange
Depository Shares, each representing 1/1,000th interest in a share of 4.250% Non-Cumulative Preferred Stock, Series O, \$0.01 par value	MS/PO	New York Stock Exchange
Depository Shares, each representing 1/1,000th interest in a share of 6.500% Non-Cumulative Preferred Stock, Series P, \$0.01 par value	MS/PP	New York Stock Exchange
Global Medium-Term Notes, Series A, Fixed Rate Step-Up Senior Notes Due 2026 of Morgan Stanley Finance LLC (and Registrant's guarantee with respect thereto)	MS/26C	New York Stock Exchange
Global Medium-Term Notes, Series A, Floating Rate Notes Due 2029 of Morgan Stanley Finance LLC (and Registrant's guarantee with respect thereto)	MS/29	New York Stock Exchange

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the Registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit such files). Yes No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company Emerging growth company

If an emerging growth company, indicate by check mark if the Registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of July 31, 2023, there were 1,656,966,580 shares of the Registrant's Common Stock, par value \$0.01 per share, outstanding.

QUARTERLY REPORT ON FORM 10-Q

For the quarter ended June 30, 2023

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Available Information

We file annual, quarterly and current reports, proxy statements and other information with the SEC. The SEC maintains a website, www.sec.gov, that contains annual, quarterly and current reports, proxy and information statements, and other information that issuers file electronically with the SEC. Our electronic SEC filings are available to the public at the SEC's website.

Our website is www.morganstanley.com. You can access our Investor Relations webpage at www.morganstanley.com/about-us-ir. We make available free of charge, on or through our Investor Relations webpage, our proxy statements, annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and any amendments to those reports filed or furnished pursuant to the Securities Exchange Act of 1934, as amended ("Exchange Act"), as soon as reasonably practicable after such material is electronically filed with, or furnished to, the SEC. We also make available, through our Investor Relations webpage, via a link to the SEC's website, statements of beneficial ownership of our equity securities filed by our directors, officers, 10% or greater shareholders and others under Section 16 of the Exchange Act.

You can access information about our corporate governance at www.morganstanley.com/about-us-governance, our sustainability initiatives at www.morganstanley.com/about-us/sustainability-at-morgan-stanley, and our commitment to diversity and inclusion at www.morganstanley.com/about-us/diversity. Our webpages include:

- Amended and Restated Certificate of Incorporation;
- Amended and Restated Bylaws;
- Charters for our Audit Committee, Compensation, Management Development and Succession Committee, Governance and Sustainability Committee, Operations and Technology Committee, and Risk Committee;
- Corporate Governance Policies;
- Policy Regarding Corporate Political Activities;
- Policy Regarding Shareholder Rights Plan;
- Equity Ownership Commitment;
- Code of Ethics and Business Conduct;
- Code of Conduct;
- Integrity Hotline Information;
- Environmental and Social Policies; and
- 2022 ESG Report: Diversity & Inclusion, Climate, and Sustainability.

Our Code of Ethics and Business Conduct applies to all directors, officers and employees, including our Chief Executive Officer, Chief Financial Officer and Deputy Chief Financial Officer. We will post any amendments to the Code of Ethics and Business Conduct and any waivers that are required to be disclosed by the rules of either the SEC or the New York Stock Exchange LLC ("NYSE") on our website. You can request a copy of these documents, excluding exhibits, at no cost, by contacting Investor Relations, 1585 Broadway, New York, NY 10036 (212-761-4000). The information on our website is not incorporated by reference into this report.

Management’s Discussion and Analysis of Financial Condition and Results of Operations

Introduction

Morgan Stanley is a global financial services firm that maintains significant market positions in each of its business segments—Institutional Securities, Wealth Management and Investment Management. Morgan Stanley, through its subsidiaries and affiliates, provides a wide variety of products and services to a large and diversified group of clients and customers, including corporations, governments, financial institutions and individuals. Unless the context otherwise requires, the terms “Morgan Stanley,” “Firm,” “us,” “we” or “our” mean Morgan Stanley (the “Parent Company”) together with its consolidated subsidiaries. See the “Glossary of Common Terms and Acronyms” for the definition of certain terms and acronyms used throughout this Form 10-Q.

A description of the clients and principal products and services of each of our business segments is as follows:

Institutional Securities provides a variety of products and services to corporations, governments, financial institutions and ultra-high net worth clients. Investment Banking services consist of capital raising and financial advisory services, including the underwriting of debt, equity securities and other products, as well as advice on mergers and acquisitions, restructurings and project finance. Our Equity and Fixed Income businesses include sales, financing, prime brokerage, market-making, Asia wealth management services and certain business-related investments. Lending activities include originating corporate loans and commercial real estate loans, providing secured lending facilities, and extending securities-based and other financing to customers. Other activities include research.

Wealth Management provides a comprehensive array of financial services and solutions to individual investors and small to medium-sized businesses and institutions covering: financial advisor-led brokerage, custody, administrative and investment advisory services; self-directed brokerage services; financial and wealth planning services; workplace services, including stock plan administration; securities-based lending, residential real estate loans and other lending products; banking; and retirement plan services.

Investment Management provides a broad range of investment strategies and products that span geographies, asset classes, and public and private markets to a diverse group of clients across institutional and intermediary channels. Strategies and products, which are offered through a variety of investment vehicles, include equity, fixed income, alternatives and solutions, and liquidity and overlay services. Institutional clients include defined benefit/defined contribution plans, foundations, endowments, government entities, sovereign wealth funds, insurance companies, third-party fund sponsors and corporations. Individual clients are generally served through intermediaries, including affiliated and non-affiliated distributors.

Management’s Discussion and Analysis includes certain metrics that we believe to be useful to us, investors, analysts and other stakeholders by providing further transparency about, or an additional means of assessing, our financial condition and operating results. Such metrics, when used, are defined and may be different from or inconsistent with metrics used by other companies.

The results of operations in the past have been, and in the future may continue to be, materially affected by: competition; risk factors; legislative, legal and regulatory developments; and other factors. These factors also may have an adverse impact on our ability to achieve our strategic objectives. Additionally, the discussion of our results of operations herein may contain forward-looking statements. These statements, which reflect management’s beliefs and expectations, are subject to risks and uncertainties that may cause actual results to differ materially. For a discussion of the risks and uncertainties that may affect our future results, see “Forward-Looking Statements,” “Business—Competition,” “Business—Supervision and Regulation,” “Risk Factors” in the 2022 Form 10-K and “Liquidity and Capital Resources—Regulatory Requirements” herein.

Management’s Discussion and Analysis

Executive Summary

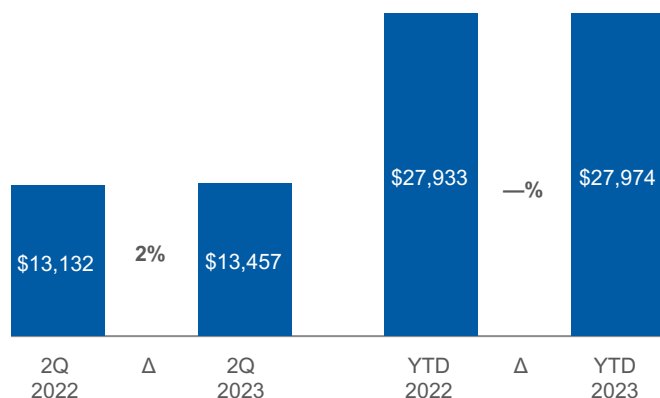
Overview of Financial Results

Consolidated Results—Three Months Ended June 30, 2023

- The Firm reported net revenues of \$13.5 billion and net income of \$2.2 billion as our businesses navigated an environment that remains challenging.
- The Firm delivered ROTCE of 12.1% (see “Selected Non-GAAP Financial Information” herein).
- The Firm’s expense efficiency ratio for the first half of the year was 75%. Expenses for the quarter include severance costs associated with the May employee action of \$308 million and integration-related expenses of \$99 million.
- At June 30, 2023, the Firm’s Standardized Common Equity Tier 1 capital ratio was 15.5%.
- Institutional Securities net revenues of \$5.7 billion reflect continued muted activity in Investment Banking and declines in Equity and Fixed Income driven by lower client activity in a less favorable market environment compared to a year ago.
- Wealth Management added net new client assets of \$90 billion and net revenues of \$6.7 billion, which reflect higher net interest income and the positive impact of investments associated with certain employee deferred cash-based compensation plans (“DCP investments”). Pre-tax margin was 25.2%, reflecting higher compensation expenses driven by severance costs associated with the May employee action, integration-related expenses and higher provisions for credit losses.
- Investment Management results reflect net revenues of \$1.3 billion on AUM of \$1.4 trillion and positive net flows in long-term and liquidity asset classes.

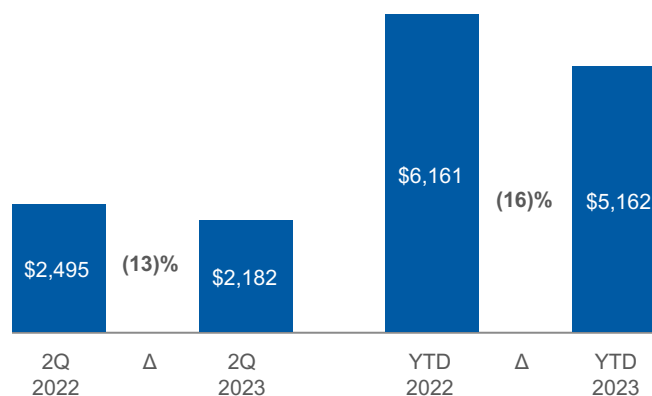
Net Revenues

(\$ in millions)

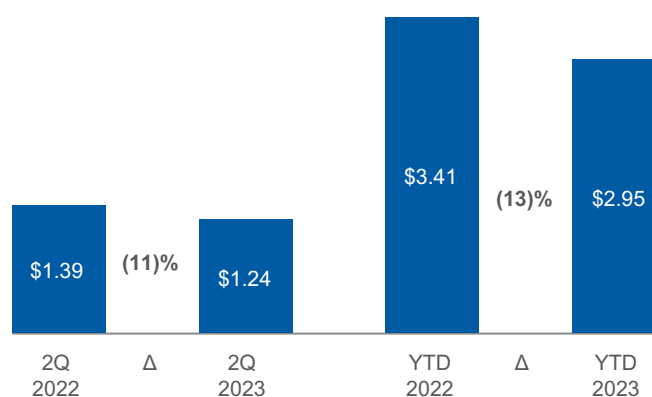


Net Income Applicable to Morgan Stanley

(\$ in millions)



Earnings per Diluted Common Share

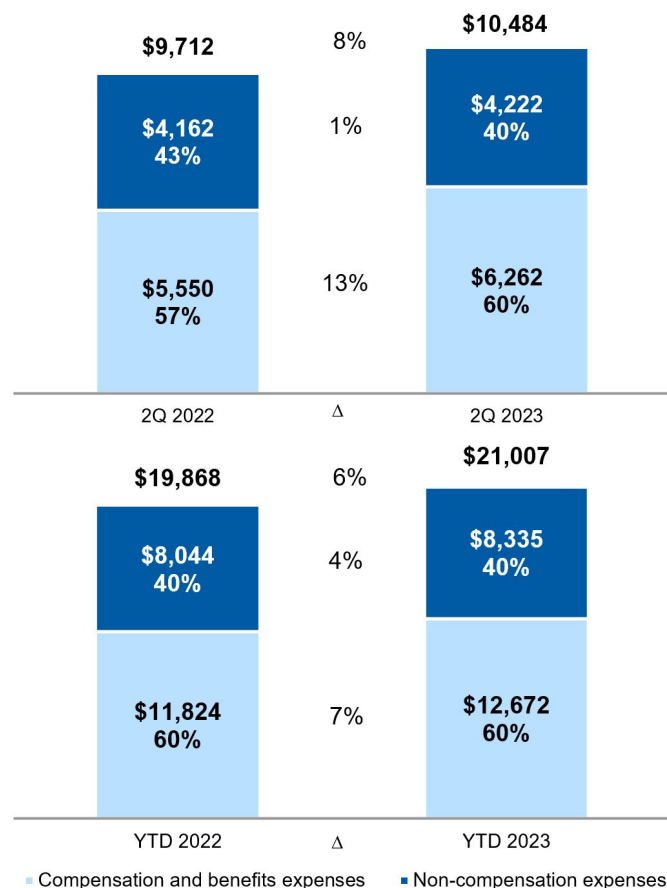


We reported net revenues of \$13.5 billion in the quarter ended June 30, 2023 (“current quarter,” or “2Q 2023”) compared with \$13.1 billion in the quarter ended June 30, 2022 (“prior year quarter,” or “2Q 2022”). For the current quarter, net income applicable to Morgan Stanley was \$2.2 billion, or \$1.24 per diluted common share, compared with \$2.5 billion, or \$1.39 per diluted common share in the prior year quarter.

We reported net revenues of \$28.0 billion in the six months ended June 30, 2023 (“current year period,” or “YTD 2023”) compared with \$27.9 billion in the six months ended June 30, 2022 (“prior year period,” or “YTD 2022”). For the current year period, net income applicable to Morgan Stanley was \$5.2 billion, or \$2.95 per diluted common share, compared with \$6.2 billion, or \$3.41 per diluted common share in the prior year period.

Non-interest Expenses¹

(\$ in millions)



1. The percentages on the bars in the chart represent the contribution of compensation and benefits expenses and non-compensation expenses to the total.

- Compensation and benefits expenses of \$6,262 million in the current quarter increased 13% from the prior year quarter, primarily due to higher expenses related to certain deferred cash-based compensation plans linked to investment performance (“DCP”) and severance costs associated with the May employee action, partially offset by lower discretionary incentive compensation on lower revenues.

Compensation and benefits expenses of \$12,672 million in the current year period increased 7% from the prior year period, primarily due to higher expenses related to DCP and higher salary expenses, partially offset by lower discretionary incentive compensation on lower revenues.

- Non-compensation expenses of \$4,222 million in the current quarter increased 1% from the prior year quarter, primarily due to higher execution-related expenses, increased spend on technology, higher occupancy expenses and higher professional services expenses, partially offset by lower legal expenses.

Non-compensation expenses of \$8,335 million in the current year period increased 4% from the prior year period, primarily due to increased spend on technology, higher marketing and business development cost, higher

occupancy expenses and higher professional services expenses, partially offset by lower legal expenses.

Provision for Credit Losses

The Provision for credit losses on loans and lending commitments of \$161 million in the current quarter was primarily related to credit deterioration in commercial real estate lending, mainly in the office sector, and modest growth in certain loan portfolios. The Provision for credit losses on loans and lending commitments in the prior year quarter was \$101 million, primarily due to portfolio growth and deterioration in macroeconomic outlook.

The Provision for credit losses on loans and lending commitments of \$395 million in the current year period was primarily related to credit deterioration in commercial real estate lending, mainly in the office sector, modest growth in certain loan portfolios and deterioration in the macroeconomic outlook. The Provision for credit losses on loans and lending commitments in the prior year period was \$158 million, primarily due to portfolio growth and deterioration in macroeconomic outlook.

For further information on the Provision for credit losses, see “Credit Risk” herein.

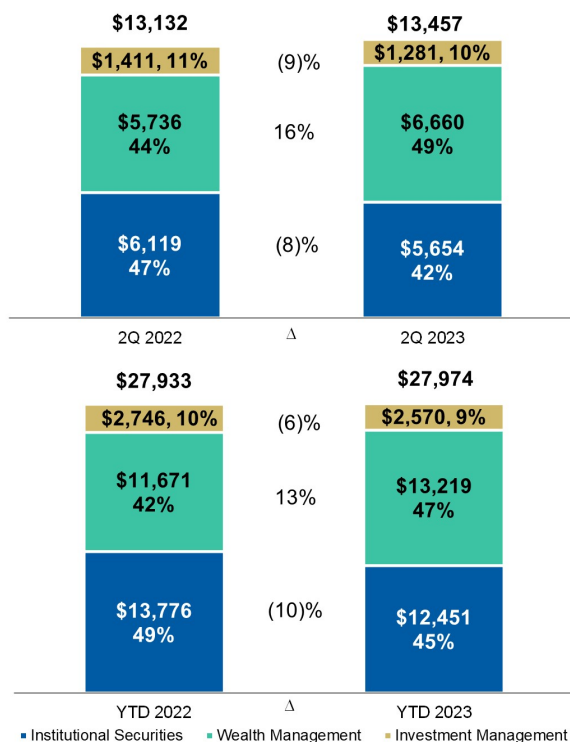
Income Taxes

The effective tax rate of 21.0% for the current quarter was lower compared to the prior year quarter, primarily driven by the level and geographic mix of earnings.

Business Segment Results

Net Revenues by Segment¹

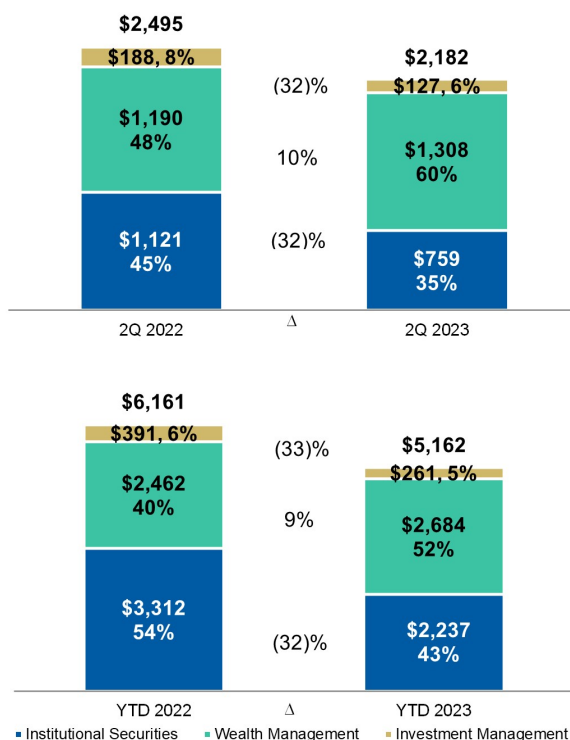
(\$ in millions)



- Institutional Securities net revenues of \$5,654 million in the current quarter decreased 8% from the prior year quarter, primarily due to lower client activity in a less favorable market environment. Institutional securities net revenues of \$12,451 million in the current year period decreased 10% from the prior year period, primarily reflecting lower results from Fixed income and Equity, partially offset by higher Other net revenues.
- Wealth Management net revenues of \$6,660 million in the current quarter increased 16% from the prior year quarter, primarily reflecting gains on DCP investments compared with losses in the prior year quarter and higher Net interest revenues. Wealth Management net revenues of \$13,219 million in the current year period increased 13% from the prior year period, primarily reflecting higher Net interest revenues and gains on DCP investments compared with losses in the prior year period, partially offset by lower Asset management revenues.
- Investment Management net revenues of \$1,281 million in the current quarter decreased 9% from the prior year quarter, primarily reflecting lower Performance-based income and other revenues. Investment Management net revenues of \$2,570 million in the current year period decreased 6% from the prior year period, primarily reflecting lower Asset management and related fees.

Net Income Applicable to Morgan Stanley by Segment¹

(\$ in millions)

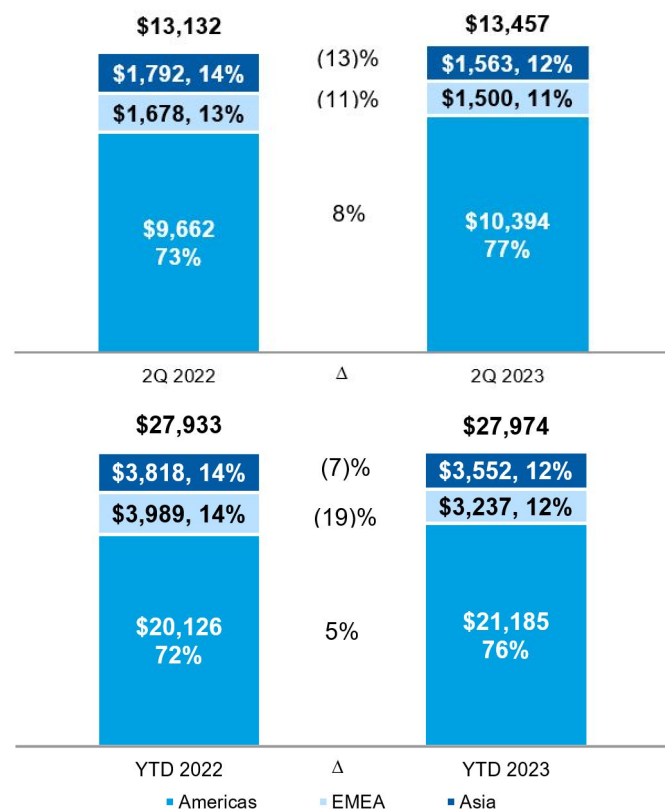


1. The percentages on the bars in the charts represent the contribution of each business segment to the total of the applicable financial category and may not sum to 100% due to intersegment eliminations. See Note 19 to the financial statements for details of intersegment eliminations.

Management’s Discussion and Analysis

Net Revenues by Region^{1,2}

(\$ in millions)



1. The percentages on the bars in the charts represent the contribution of each region to the total.
2. For a discussion of how the geographic breakdown of net revenues is determined, see Note 23 to the financial statements in the 2022 Form 10-K.

Americas net revenues in the current quarter increased 8% from the prior year quarter, primarily driven by results within the Wealth Management business segment and Other net revenues results within the Institutional Securities business segment, partially offset by Fixed income and Equity results within the Institutional Securities business segment. Americas net revenues in the current year period increased 5% from the prior year period, primarily driven by results in the Wealth Management business segment partially offset by lower net revenues in the Institutional Securities business segment, primarily as a result of lower Fixed Income and Equity results. Institutional Securities net revenues include the impact of lower mark-to-market losses, inclusive of hedges and higher net interest income on corporate loans.

EMEA net revenues in the current quarter decreased 11% from the prior year quarter, primarily driven by results within the Institutional Securities business segment, with lower Equity and Fixed income, partially offset by higher results from Investment banking and Other net revenues. EMEA net revenues in the current year period decreased 19% from the prior year period, primarily driven by Fixed income and Equity results within the Institutional Securities business segment.

Asia net revenues in the current quarter decreased 13% from the prior year quarter, primarily driven by results within the

Institutional Securities business segment, with lower Equity, Investment banking, and Fixed income, and results within the Investment Management business segment. Asia net revenues in the current year period decreased 7% from the prior year period, primarily driven by results within the Institutional Securities business segment, with lower Investment banking, Fixed income, and Equity, partially offset by higher results from Other net revenues.

Selected Financial Information and Other Statistical Data

<i>\$ in millions</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Consolidated results				
Net revenues	\$13,457	\$13,132	\$27,974	\$27,933
Earnings applicable to Morgan Stanley common shareholders	\$ 2,049	\$ 2,391	\$ 4,885	\$ 5,933
Earnings per diluted common share	\$ 1.24	\$ 1.39	\$ 2.95	\$ 3.41
Consolidated financial measures				
Expense efficiency ratio ¹	78 %	74 %	75 %	71 %
ROE ²	8.9 %	10.1 %	10.7 %	12.4 %
ROTCE ^{2, 3}	12.1 %	13.8 %	14.5 %	16.8 %
Pre-tax margin ⁴	21 %	25 %	23 %	28 %
Effective tax rate	21.0 %	23.6 %	20.1 %	20.9 %
Pre-tax margin by segment⁴				
Institutional Securities	17 %	25 %	23 %	32 %
Wealth Management	25 %	27 %	26 %	27 %
Investment Management	13 %	18 %	13 %	17 %

<i>in millions, except per share and employee data</i>	At June 30, 2023	At December 31, 2022
Average liquidity resources for three months ended ⁵	\$ 310,724	\$ 312,250
Loans ⁶	\$ 224,276	\$ 222,182
Total assets	\$ 1,164,911	\$ 1,180,231
Deposits	\$ 348,511	\$ 356,646
Borrowings	\$ 247,973	\$ 238,058
Common shareholders' equity	\$ 91,636	\$ 91,391
Tangible common shareholders' equity ³	\$ 67,663	\$ 67,123
Common shares outstanding	1,659	1,675
Book value per common share ⁷	\$ 55.24	\$ 54.55
Tangible book value per common share ^{3, 7}	\$ 40.79	\$ 40.06
Worldwide employees (in thousands)	82	82
Client assets ⁸ (in billions)	\$ 6,297	\$ 5,492
Capital Ratios⁹		
Common Equity Tier 1 capital—Standardized	15.5 %	15.3 %
Tier 1 capital—Standardized	17.4 %	17.2 %
Common Equity Tier 1 capital—Advanced	15.8 %	15.6 %
Tier 1 capital—Advanced	17.8 %	17.6 %
Tier 1 leverage	6.7 %	6.7 %
SLR	5.5 %	5.5 %

1. The expense efficiency ratio represents total non-interest expenses as a percentage of net revenues.
2. ROE and ROTCE represent annualized earnings applicable to Morgan Stanley common shareholders as a percentage of average common equity and average tangible common equity, respectively.
3. Represents a non-GAAP financial measure. See "Selected Non-GAAP Financial Information" herein.
4. Pre-tax margin represents income before provision for income taxes as a percentage of net revenues.
5. For a discussion of Liquidity resources, see "Liquidity and Capital Resources—Balance Sheet—Liquidity Risk Management Framework—Liquidity Resources" herein.
6. Includes loans held for investment, net of ACL, loans held for sale and also includes loans at fair value, which are included in Trading assets in the balance sheet.
7. Book value per common share and tangible book value per common share equal common shareholders' equity and tangible common shareholders' equity, respectively, divided by common shares outstanding.
8. Client assets represents Wealth Management client assets and Investment Management AUM. Certain Wealth Management client assets are invested in Investment Management products and are also included in Investment Management's AUM.
9. For a discussion of our capital ratios, see "Liquidity and Capital Resources—Regulatory Requirements" herein.

Economic and Market Conditions

The global economic and geopolitical environment continues to be characterized by inflationary pressures, high interest rates, and uncertainty regarding the possibility of a recession, driving muted activity. This environment has impacted our businesses, as discussed further in "Business Segments" herein, and, to the extent that it continues to remain uncertain, could adversely impact client confidence and related activity. For more information on economic and market conditions and their potential effects on our future results, refer to "Risk Factors" and "Forward-Looking Statements" in the 2022 Form 10-K.

Selected Non-GAAP Financial Information

We prepare our financial statements using U.S. GAAP. From time to time, we may disclose certain "non-GAAP financial measures" in this document or in the course of our earnings releases, earnings and other conference calls, financial presentations, definitive proxy statements and other public disclosures. A "non-GAAP financial measure" excludes, or includes, amounts from the most directly comparable measure calculated and presented in accordance with U.S. GAAP. We consider the non-GAAP financial measures we disclose to be useful to us, investors, analysts and other stakeholders by providing further transparency about, or an alternate means of assessing or comparing our financial condition, operating results and capital adequacy.

These measures are not in accordance with, or a substitute for, U.S. GAAP and may be different from or inconsistent with non-GAAP financial measures used by other companies. Whenever we refer to a non-GAAP financial measure, we will also generally define it or present the most directly comparable financial measure calculated and presented in accordance with U.S. GAAP, along with a reconciliation of the differences between the U.S. GAAP financial measure and the non-GAAP financial measure.

The principal non-GAAP financial measures presented in this document are set forth in the following tables.

Management's Discussion and Analysis

Reconciliations from U.S. GAAP to Non-GAAP Consolidated Financial Measures

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
<i>\$ in millions, except per share data</i>				
Net revenues	\$ 13,457	\$ 13,132	\$ 27,974	\$ 27,933
Adjustment for mark-to-market losses (gains) on DCP ¹	(114)	715	(267)	1,156
Adjusted Net revenues—non-GAAP	\$ 13,343	\$ 13,847	\$ 27,707	\$ 29,089
Compensation expense	\$ 6,262	\$ 5,550	\$ 12,672	\$ 11,824
Adjustment for mark-to-market gains (losses) on DCP ¹	(178)	498	(371)	786
Adjusted Compensation expense—non-GAAP	\$ 6,084	\$ 6,048	\$ 12,301	\$ 12,610
Wealth Management Net revenues	\$ 6,660	\$ 5,736	\$ 13,219	\$ 11,671
Adjustment for mark-to-market losses (gains) on DCP ¹	(82)	515	(183)	811
Adjusted Wealth Management Net revenues—non-GAAP	\$ 6,578	\$ 6,251	\$ 13,036	\$ 12,482
Wealth Management Compensation expense	\$ 3,503	\$ 2,895	\$ 6,980	\$ 6,020
Adjustment for mark-to-market gains (losses) on DCP ¹	(107)	359	(226)	559
Adjusted Wealth Management Compensation expense—non-GAAP	\$ 3,396	\$ 3,254	\$ 6,754	\$ 6,579

	At June 30, 2023		At December 31, 2022	
<i>\$ in millions</i>				
Tangible equity				
Common shareholders' equity	\$	91,636	\$	91,391
Less: Goodwill and net intangible assets		(23,973)		(24,268)
Tangible common shareholders' equity—non-GAAP	\$	67,663	\$	67,123

	Average Monthly Balance			
	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
<i>\$ in millions</i>				
Tangible equity				
Common shareholders' equity	\$ 91,615	\$ 94,311	\$ 91,415	\$ 95,537
Less: Goodwill and net intangible assets	(24,049)	(24,934)	(24,123)	(25,021)
Tangible common shareholders' equity—non-GAAP	\$ 67,566	\$ 69,377	\$ 67,292	\$ 70,516

Non-GAAP Financial Measures by Business Segment

<i>\$ in billions</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Average common equity²				
Institutional Securities	\$ 45.6	\$ 48.8	\$ 45.6	\$ 48.8
Wealth Management	28.8	31.0	28.8	31.0
Investment Management	10.4	10.6	10.4	10.6
ROE³				
Institutional Securities	6 %	9 %	9 %	13 %
Wealth Management	18 %	15 %	18 %	15 %
Investment Management	5 %	7 %	5 %	7 %
Average tangible common equity²				
Institutional Securities	\$ 45.2	\$ 48.3	\$ 45.2	\$ 48.3
Wealth Management	14.8	16.3	14.8	16.3
Investment Management	0.7	0.8	0.7	0.8
ROTCE³				
Institutional Securities	6 %	9 %	9 %	13 %
Wealth Management	34 %	29 %	35 %	29 %
Investment Management	70 %	99 %	72 %	102 %

- Net revenues and compensation expense are adjusted for DCP for both Firm and Wealth Management business segment. See "Management's Discussion and Analysis of Financial Condition and Results of Operations—Other Matters" in the 2022 Form 10-K for more information.
- Average common equity and average tangible common equity for each business segment is determined using our Required Capital framework (see "Liquidity and Capital Resources—Regulatory Requirements—Attribution of Average Common Equity According to the Required Capital Framework" herein). The sums of the segments' Average common equity and Average tangible common equity do not equal the Consolidated measures due to Parent equity.
- The calculation of ROE and ROTCE by segment uses net income applicable to Morgan Stanley by segment less preferred dividends allocated to each segment as a percentage of average common equity and average tangible common equity, respectively, allocated to each segment.

Return on Tangible Common Equity Goal

We have an ROTCE goal of over 20%. Our ROTCE goal is a forward-looking statement that is based on a normal market environment and may be materially affected by many factors. See "Risk Factors" and "Forward-Looking Statements" in the 2022 Form 10-K for further information on market and economic conditions and their potential effects on our future operating results. ROTCE represents a non-GAAP financial measure. For further information on non-GAAP measures, see "Selected Non-GAAP Financial Information" herein.

Business Segments

Substantially all of our operating revenues and operating expenses are directly attributable to our business segments. Certain revenues and expenses have been allocated to each business segment, generally in proportion to its respective net revenues, non-interest expenses or other relevant measures. See Note 19 to the financial statements for segment net revenues by income statement line item and information on intersegment transactions.

For an overview of the components of our business segments, net revenues, compensation expense and income taxes, see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Business Segments" in the 2022 Form 10-K.

Institutional Securities
Income Statement Information

\$ in millions	Three Months Ended June 30,		% Change
	2023	2022	
Revenues			
Advisory	\$ 455	\$ 598	(24)%
Equity	225	148	52 %
Fixed income	395	326	21 %
Total Underwriting	620	474	31 %
Total Investment banking	1,075	1,072	— %
Equity	2,548	2,960	(14)%
Fixed income	1,716	2,500	(31)%
Other	315	(413)	176 %
Net revenues	\$ 5,654	\$ 6,119	(8)%
Provision for credit losses	97	82	18 %
Compensation and benefits	2,215	2,050	8 %
Non-compensation expenses	2,365	2,433	(3)%
Total non-interest expenses	4,580	4,483	2 %
Income before provision for income taxes	977	1,554	(37)%
Provision for income taxes	176	395	(55)%
Net income	801	1,159	(31)%
Net income applicable to noncontrolling interests	42	38	11 %
Net income applicable to Morgan Stanley	\$ 759	\$ 1,121	(32)%

\$ in millions	Six Months Ended June 30,		% Change
	2023	2022	
Revenues			
Advisory	\$ 1,093	\$ 1,542	(29)%
Equity	427	406	5 %
Fixed income	802	758	6 %
Total Underwriting	1,229	1,164	6 %
Total Investment banking	2,322	2,706	(14)%
Equity	5,277	6,134	(14)%
Fixed income	4,292	5,423	(21)%
Other	560	(487)	N/M
Net revenues	\$ 12,451	\$ 13,776	(10)%
Provision for credit losses	286	126	127 %
Compensation and benefits	4,580	4,654	(2)%
Non-compensation expenses	4,716	4,655	1 %
Total non-interest expenses	9,296	9,309	— %
Income before provision for income taxes	2,869	4,341	(34)%
Provision for income taxes	539	930	(42)%
Net income	2,330	3,411	(32)%
Net income applicable to noncontrolling interests	93	99	(6)%
Net income applicable to Morgan Stanley	\$ 2,237	\$ 3,312	(32)%

Investment Banking
Investment Banking Volumes

\$ in billions	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Completed mergers and acquisitions ¹	\$ 82	\$ 162	\$ 211	\$ 495
Equity and equity-related offerings ^{2, 3}	9	4	19	11
Fixed income offerings ^{2, 4}	72	53	136	134

Source: Refinitiv data as of July 3, 2023. Transaction volumes may not be indicative of net revenues in a given period. In addition, transaction volumes for prior periods may vary from amounts previously reported due to the subsequent withdrawal, change in value or change in timing of certain transactions.

1. Includes transactions of \$100 million or more. Based on full credit to each of the advisors in a transaction.
2. Based on full credit for single book managers and equal credit for joint book managers.
3. Includes Rule 144A issuances and registered public offerings of common stock, convertible securities and rights offerings.
4. Includes Rule 144A and publicly registered issuances, non-convertible preferred stock, mortgage-backed and asset-backed securities, and taxable municipal debt. Excludes leveraged loans and self-led issuances.

Investment Banking Revenues

Revenues of \$1,075 million in the current quarter were relatively unchanged from the prior year quarter, primarily reflecting an increase in underwriting revenues, offset by lower advisory revenues.

- Advisory revenues decreased primarily due to fewer completed M&A transactions.
- Equity underwriting revenues increased on higher volumes, primarily in follow-on offerings and convertible issuances.
- Fixed income underwriting revenues increased primarily due to higher bond issuances and investment-grade loan issuances, partially offset by lower non-investment-grade loan issuances.

Revenues of \$2,322 million in the current year period decreased 14% compared with the prior year period, primarily reflecting lower advisory revenues.

- Advisory revenues decreased primarily due to fewer completed M&A transactions.
- Equity underwriting revenues increased on higher volumes primarily in follow-on offerings and convertible issuances, partially offset by lower revenues from initial public offerings.
- Fixed income underwriting revenues increased primarily due to higher bond issuances and investment-grade loan issuances, partially offset by lower non-investment-grade loan issuances.

Investment Banking continues to operate in a global economic and geopolitical environment characterized by significantly reduced M&A activity and underwriting activity amid inflationary pressures, high interest rates, uncertainty regarding the possibility of a recession and lower client confidence.

See "Investment Banking Volumes" herein.

Management's Discussion and Analysis

Equity, Fixed Income and Other Net Revenues

Equity and Fixed Income Net Revenues

Three Months Ended June 30, 2023					
<i>\$ in millions</i>	Trading	Fees ¹	Net Interest ²	All Other ³	Total
Financing	\$ 1,869	\$ 130	\$ (618)	\$ 6	\$ 1,387
Execution services	656	542	(44)	7	1,161
Total Equity	\$ 2,525	\$ 672	\$ (662)	\$ 13	\$ 2,548
Total Fixed Income	\$ 1,935	\$ 84	\$ (475)	\$ 172	\$ 1,716

Three Months Ended June 30, 2022					
<i>\$ in millions</i>	Trading	Fees ¹	Net Interest ²	All Other ³	Total
Financing	\$ 1,354	\$ 140	\$ 33	\$ 2	\$ 1,529
Execution services	869	621	(9)	(50)	1,431
Total Equity	\$ 2,223	\$ 761	\$ 24	\$ (48)	\$ 2,960
Total Fixed Income	\$ 2,077	\$ 82	\$ 404	\$ (63)	\$ 2,500

Six Months Ended June 30, 2023					
<i>\$ in millions</i>	Trading	Fees ¹	Net Interest ²	All Other ³	Total
Financing	\$ 3,565	\$ 264	\$ (1,159)	\$ 38	\$ 2,708
Execution services	1,505	1,161	(104)	7	2,569
Total Equity	\$ 5,070	\$ 1,425	\$ (1,263)	\$ 45	\$ 5,277
Total Fixed Income	\$ 4,412	\$ 193	\$ (563)	\$ 250	\$ 4,292

Six Months Ended June 30, 2022					
<i>\$ in millions</i>	Trading	Fees ¹	Net Interest ²	All Other ³	Total
Financing	\$ 2,606	\$ 272	\$ 120	\$ 5	\$ 3,003
Execution services	1,793	1,314	(43)	67	3,131
Total Equity	\$ 4,399	\$ 1,586	\$ 77	\$ 72	\$ 6,134
Total Fixed Income	\$ 4,335	\$ 179	\$ 912	\$ (3)	\$ 5,423

1. Includes Commissions and fees and Asset management revenues.

2. Includes funding costs, which are allocated to the businesses based on funding usage.

3. Includes Investments and Other revenues.

Current Quarter

Equity

Net revenues of \$2,548 million in the current quarter decreased 14% compared with the prior year quarter, reflecting a decrease in execution services and financing.

- Financing revenues decreased primarily due to higher funding costs compared with the prior year quarter.
- Execution services revenues decreased primarily due to lower gains on inventory held to facilitate client activity in derivatives and lower client activity in cash equities compared to elevated levels in the prior year quarter.

Fixed Income

Net revenues of \$1,716 million in the current quarter decreased 31% from the prior year quarter primarily reflecting decreased client activity and market volatility compared with elevated levels from a year ago.

- Global macro products revenues decreased primarily due to a decline in foreign exchange products as well as decreased client activity in rates products, partially offset by gains on

inventory held to facilitate client activity in rates products compared with losses in the prior year quarter.

- Credit products revenues decreased primarily due to lower client activity and the impact of market conditions on inventory held to facilitate this activity.
- Commodities products and other fixed income revenues decreased compared to elevated results in the prior year quarter, primarily due to lower gains on inventory held to facilitate client activity and lower client activity in Commodities.

Other Net Revenues

Other net revenues reflected a gain of \$315 million in the current quarter compared to a loss of \$413 million in the prior year quarter, primarily due to lower mark-to-market losses, inclusive of hedges and higher net interest income on corporate loans, as well as mark-to-market gains compared with losses in the prior year quarter on DCP investments.

Current Year Period

Equity

Net revenues of \$5,277 million in the current year period decreased 14% compared with the prior year period, reflecting a decrease in execution services and financing.

- Financing revenues decreased primarily due to the impact of lower average client balances and higher funding costs compared with the prior year period.
- Execution services revenues decreased primarily due to lower gains on inventory held to facilitate client activity and lower client activity in derivatives and cash equities compared to elevated levels in the prior year period.

Fixed Income

Net revenues of \$4,292 million in the current year period decreased 21% compared with the prior year period, primarily reflecting decreased client activity and market volatility compared with elevated levels from a year ago.

- Global macro products revenues decreased primarily due to a decline in foreign exchange products as well as decreased client activity in rates products, partially offset by gains on inventory held to facilitate client activity in rates products compared with losses in the prior year period.
- Credit products revenues decreased primarily due to lower client activity, partially offset by higher gains on inventory held to facilitate client activity.
- Commodities products and other fixed income revenues decreased compared to elevated results in the prior year period, primarily due to lower gains on inventory held to facilitate client activity and lower client activity in Commodities.

Other Net Revenues

Other net revenues reflected a gain of \$560 million in the current year period compared with a loss of \$487 million in the prior year period, primarily due to mark-to-market gains compared with losses in the prior year quarter on DCP investments, as well as higher net interest income and lower mark-to-market losses, inclusive of hedges, on corporate loans.

Provision for Credit Losses

The Provision for credit losses on loans and lending commitments of \$97 million in the current quarter was primarily related to credit deterioration in commercial real estate lending, mainly in the office sector, and modest growth in certain loan portfolios. The Provision for credit losses on loans and lending commitments was \$82 million in the prior year quarter, primarily driven by portfolio growth and deterioration in the macroeconomic outlook.

The Provision for credit losses on loans and lending commitments of \$286 million in the current year period was primarily related to credit deterioration in commercial real estate lending, mainly in the office sector, modest growth in certain loan portfolios and deterioration in the macroeconomic outlook. The Provision for credit losses on loans and lending commitments was \$126 million in the prior year period, primarily driven by portfolio growth and deterioration in the macroeconomic outlook.

For further information on the Provision for credit losses, see "Credit Risk" herein.

Non-interest Expenses

Non-interest expenses of \$4,580 million in the current quarter increased 2% compared with the prior year quarter due to higher Compensation and benefits expenses, partially offset by lower Non-compensation expenses.

- Compensation and benefits expenses increased primarily due to severance costs and higher expenses related to DCP, partially offset by lower discretionary incentive compensation on lower revenues.
- Non-compensation expenses decreased primarily due to a decrease in legal expenses, partially offset by higher execution-related expenses and an increased spend on technology.

Non-interest expenses of \$9,296 million in the current year period were relatively unchanged from the prior year period, due to higher Non-compensation expenses, offset by lower Compensation and benefits expenses.

- Compensation and benefits expenses decreased primarily due to lower discretionary incentive compensation on lower revenues, partially offset by higher expenses related to DCP, higher stock-based compensation expense driven by the Firm's share price movement in the prior year period and severance costs.
- Non-compensation expenses increased primarily due to an increased spend on technology, higher marketing and business development costs and higher execution-related expenses, partially offset by a decrease in legal expenses.

Wealth Management
Income Statement Information

\$ in millions	Three Months Ended June 30,		% Change
	2023	2022	
Revenues			
Asset management	\$ 3,452	\$ 3,510	(2)%
Transactional ¹	869	291	199 %
Net interest	2,156	1,747	23 %
Other ¹	183	188	(3)%
Net revenues	6,660	5,736	16 %
Provision for credit losses			
Compensation and benefits	3,503	2,895	21 %
Non-compensation expenses	1,412	1,301	9 %
Total non-interest expenses	4,915	4,196	17 %
Income before provision for income taxes	\$ 1,681	\$ 1,521	11 %
Provision for income taxes	373	331	13 %
Net income applicable to Morgan Stanley	\$ 1,308	\$ 1,190	10 %

\$ in millions	Six Months Ended June 30,		% Change
	2023	2022	
Revenues			
Asset management	\$ 6,834	\$ 7,136	(4)%
Transactional ¹	1,790	926	93 %
Net interest	4,314	3,287	31 %
Other ¹	281	322	(13)%
Net revenues	13,219	11,671	13 %
Provision for credit losses			
Compensation and benefits	6,980	6,020	16 %
Non-compensation expenses	2,737	2,525	8 %
Total non-interest expenses	9,717	8,545	14 %
Income before provision for income taxes	\$ 3,393	\$ 3,094	10 %
Provision for income taxes	709	632	12 %
Net income applicable to Morgan Stanley	\$ 2,684	\$ 2,462	9 %

1. Transactional includes Investment banking, Trading, and Commissions and fees revenues. Other includes Investments and Other revenues.

Wealth Management Metrics

\$ in billions	At June 30,		At December 31,			
	2023		2022			
Total client assets ¹	\$	4,885	\$	4,187		
U.S. Bank Subsidiary loans	\$	145	\$	146		
Margin and other lending ²	\$	22	\$	22		
Deposits ³	\$	343	\$	351		
Annualized weighted average cost of deposits ⁴						
Period end		2.53%		1.59%		
Period average for three months ended		2.32%		1.32%		
		Three Months Ended June 30,		Six Months Ended June 30,		
		2023	2022	2023	2022	
Net new assets ⁵	\$	89.5	\$	52.9	\$ 199.1	\$ 194.9

1. Client assets represent those for which Wealth Management is providing services including financial advisor-led brokerage, custody, administrative and investment advisory services; self-directed brokerage and investment advisory services; financial and wealth planning services; workplace services, including stock plan administration, and retirement plan services. See "Self-directed Channel" herein for additional information.
2. Margin and other lending represents margin lending arrangements, which allow customers to borrow against the value of qualifying securities and other lending which includes non-purpose securities-based lending on non-bank entities.
3. Deposits reflect liabilities sourced from Wealth Management clients and other sources of funding on the U.S. Bank Subsidiaries. Deposits include sweep deposit programs, savings and other, and time deposits. Excludes approximately \$6 billion of off-balance sheet deposits as of December 31, 2022 and none as of June 30, 2023.
4. Annualized weighted average represents the total annualized weighted average cost of the various deposit products, excluding the effect of related hedging derivatives. The period end cost of deposits is based upon balances and rates as of June 30, 2023 and December 31, 2022. The period average is based on daily balances and rates for the period.
5. Net new assets represent client asset inflows, including dividends and interest, and asset acquisitions, less client asset outflows, and exclude activity from business combinations/divestitures and the impact of fees and commissions.

Advisor-led Channel

\$ in billions	At June 30,		At December 31,			
	2023		2022			
Advisor-led client assets ¹	\$	3,784	\$	3,392		
Fee-based client assets ²	\$	1,856	\$	1,678		
Fee-based client assets as a percentage of advisor-led client assets		49%		49%		
		Three Months Ended June 30,		Six Months Ended June 30,		
		2023	2022	2023	2022	
Fee-based asset flows ³	\$	22.7	\$	28.5	\$ 45.1	\$ 125.7

1. Advisor-led client assets represent client assets in accounts that have a Wealth Management representative assigned.
2. Fee-based client assets represent the amount of assets in client accounts where the basis of payment for services is a fee calculated on those assets.
3. Fee-based asset flows include net new fee-based assets (including asset acquisitions), net account transfers, dividends, interest and client fees, and exclude institutional cash management related activity. For a description of the Inflows and Outflows included in Fee-based asset flows, see Fee-based client assets in the 2022 Form 10-K.

Self-directed Channel

<i>\$ in billions</i>	At June 30, 2023		At December 31, 2022		
Self-directed assets ¹	\$	1,101	\$	795	
Self-directed households (in millions) ²		8.1		8.0	
		Three Months Ended June 30,		Six Months Ended June 30,	
		2023	2022	2023	2022
Daily average revenue trades ("DARTs") (in thousands) ³		765	880	798	948

1. Self-directed assets represent active accounts which are not advisor led. Active accounts are defined as having at least \$25 in assets.
2. Self-directed households represent the total number of households that include at least one account with self-directed assets. Individual households or participants that are engaged in one or more of our Wealth Management channels are included in each of the respective channel counts.
3. DARTs represent the total self-directed trades in a period divided by the number of trading days during that period.

Workplace Channel¹

<i>\$ in billions</i>	At June 30, 2023		At December 31, 2022	
Stock plan unvested assets ²	\$	402	\$	302
Stock plan participants (in millions) ³		6.5		6.3

1. The workplace channel includes equity compensation solutions for companies, their executives and employees.
2. Stock plan unvested assets represent the market value of public company securities at the end of the period.
3. Stock plan participants represent total accounts with vested and/or unvested stock plan assets in the workplace channel. Individuals with accounts in multiple plans are counted as participants in each plan.

Net Revenues
Asset Management

Asset management revenues of \$3,452 million in the current quarter and \$6,834 million in the current year period decreased 2% and 4%, respectively, when compared with the prior year periods, primarily reflecting lower fee-based asset levels due to declines in the markets, partially offset by the cumulative impact of positive fee-based flows.

See "Fee-Based Client Assets—Rollforwards" herein.

Transactional Revenues

Transactional revenues of \$869 million in the current quarter increased by \$578 million from the prior year quarter, primarily due to an increase of \$597 million due to mark-to-market gains on DCP investments compared with losses in the prior year quarter, partially offset by lower client activity.

In the current year period, transactional revenues of \$1,790 million increased by \$864 million from the prior year period, primarily due to an increase of \$991 million due to mark-to-market gains on DCP investments compared with losses in the prior year period, partially offset by lower client activity.

For further information on the impact of DCP, see "Selected Non-GAAP Financial Information" herein.

Net Interest

Net interest revenues of \$2,156 million in the current quarter and \$4,314 million in the current year period increased 23% and 31%, respectively, when compared with the prior year periods, primarily due to the net effect of higher interest rates, partially offset by the impact of lower brokerage sweep deposits as client preferences continue to evolve.

The level and pace of interest rate changes and other macroeconomic factors continue to impact client demand for loans, client preferences for cash allocation to other products and the pace of reallocation of client balances, resulting in changes in the deposit mix and associated interest expense. If these trends persist, net interest income may continue to be impacted in future periods.

Provision for Credit Losses

The Provision for credit losses on loans and lending commitments of \$64 million in the current quarter was primarily related to credit deterioration in commercial real estate lending, mainly in the office sectors. The Provision for credit losses on loans and lending commitments was \$19 million in the prior year quarter, primarily driven by portfolio growth in Residential real estate loans and deterioration in the macroeconomic outlook.

In the current year period, the Provision for credit losses on loans and lending commitments of \$109 million was primarily related to credit deterioration in commercial real estate lending, mainly in the office sector, and deterioration in the macroeconomic outlook. The Provision for credit losses on loans and lending commitments was \$32 million in the prior year period, primarily driven by portfolio growth in Residential real estate loans and deterioration in the macroeconomic outlook.

Non-interest Expenses

Non-interest expenses of \$4,915 million in the current quarter increased 17% compared with the prior year quarter, as a result of higher Compensation and benefits expenses and higher Non-compensation expenses.

- Compensation and benefits expenses increased in the current quarter primarily due to higher expenses related to DCP and severance costs associated with the May employee action.
- Non-compensation expenses increased in the current quarter primarily driven by increased spend on technology, as well as higher legal, occupancy and professional services expenses.

Management's Discussion and Analysis

In the current year period, Non-interest expenses increased 14% to \$9,717 million compared with the prior year period, as a result of higher Compensation and benefits expenses and higher Non-compensation expenses.

- Compensation and benefits expenses increased in the current year period primarily due to higher expenses related to DCP and higher salaries.
- Non-compensation expenses increased in the current year period primarily driven by increased spend on technology, higher occupancy and professional services expenses.

For further information on the impact of expenses related to DCP, see "Selected Non-GAAP Financial Information" herein.

Fee-Based Client Assets Rollforwards

\$ in billions	At March 31, 2023	Inflows	Outflows	Market Impact	At June 30, 2023
Separately managed ¹	\$ 528	\$ 15	\$ (10)	\$ 23	\$ 556
Unified managed	432	23	(13)	14	456
Advisor	176	8	(9)	7	182
Portfolio manager	578	28	(19)	20	607
Subtotal	\$ 1,714	\$ 74	\$ (51)	\$ 64	\$ 1,801
Cash management	55	16	(16)	—	55
Total fee-based client assets	\$ 1,769	\$ 90	\$ (67)	\$ 64	\$ 1,856

\$ in billions	At March 31, 2022	Inflows	Outflows	Market Impact	At June 30, 2022
Separately managed ¹	\$ 565	\$ 26	\$ (6)	\$ (29)	\$ 556
Unified managed	447	18	(14)	(55)	396
Advisor	199	9	(10)	(26)	172
Portfolio manager	615	27	(21)	(75)	546
Subtotal	\$ 1,826	\$ 80	\$ (51)	\$ (185)	\$ 1,670
Cash management	47	9	(9)	—	47
Total fee-based client assets	\$ 1,873	\$ 89	\$ (60)	\$ (185)	\$ 1,717

\$ in billions	At December 31, 2022	Inflows	Outflows	Market Impact	At June 30, 2023
Separately managed ¹	\$ 501	\$ 27	\$ (13)	\$ 41	\$ 556
Unified managed	408	42	(25)	31	456
Advisor	167	16	(17)	16	182
Portfolio manager	552	52	(37)	40	607
Subtotal	\$ 1,628	\$ 137	\$ (92)	\$ 128	\$ 1,801
Cash management	50	35	(30)	—	55
Total fee-based client assets	\$ 1,678	\$ 172	\$ (122)	\$ 128	\$ 1,856

\$ in billions	At December 31, 2021	Inflows ²	Outflows	Market Impact	At June 30, 2022
Separately managed ¹	\$ 479	\$ 112	\$ (13)	\$ (22)	\$ 556
Unified managed	467	42	(27)	(86)	396
Advisor	211	17	(20)	(36)	172
Portfolio manager	636	53	(38)	(105)	546
Subtotal	\$ 1,793	\$ 224	\$ (98)	\$ (249)	\$ 1,670
Cash management	46	18	(17)	—	47
Total fee-based client assets	\$ 1,839	\$ 242	\$ (115)	\$ (249)	\$ 1,717

1. Includes non-custody account values based on asset values reported on a quarter lag by third-party custodians.

2. Includes \$75 billion of fee-based assets acquired in an asset acquisition in the first quarter of 2022, reflected in Separately managed.

Average Fee Rates¹

Fee rate in bps	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Separately managed	13	11	13	12
Unified managed	92	94	93	94
Advisor	80	81	80	81
Portfolio manager	91	92	91	92
Subtotal	66	66	66	67
Cash management	6	6	6	6
Total fee-based client assets	64	64	64	65

1. Based on Asset management revenues related to advisory services associated with fee-based assets.

For a description of fee-based client assets and rollforward items in the previous tables, see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Business Segments—Wealth Management Fee-Based Client Assets" in the 2022 Form 10-K.

Management's Discussion and Analysis

Investment Management

Income Statement Information

\$ in millions	Three Months Ended June 30,		% Change
	2023	2022	
Revenues			
Asset management and related fees	\$ 1,268	\$ 1,304	(3)%
Performance-based income and other ¹	13	107	(88)%
Net revenues	1,281	1,411	(9)%
Compensation and benefits	544	605	(10)%
Non-compensation expenses	567	557	2 %
Total non-interest expenses	1,111	1,162	(4)%
Income before provision for income taxes	170	249	(32)%
Provision for income taxes	46	58	(21)%
Net income	124	191	(35)%
Net income (loss) applicable to noncontrolling interests	(3)	3	(200)%
Net income applicable to Morgan Stanley	\$ 127	\$ 188	(32)%

\$ in millions	Six Months Ended June 30,		% Change
	2023	2022	
Revenues			
Asset management and related fees	\$ 2,516	\$ 2,692	(7)%
Performance-based income and other ¹	54	54	— %
Net revenues	2,570	2,746	(6)%
Compensation and benefits	1,112	1,150	(3)%
Non-compensation expenses	1,122	1,119	— %
Total non-interest expenses	2,234	2,269	(2)%
Income before provision for income taxes	336	477	(30)%
Provision for income taxes	76	95	(20)%
Net income	260	382	(32)%
Net income (loss) applicable to noncontrolling interests	(1)	(9)	89 %
Net income applicable to Morgan Stanley	\$ 261	\$ 391	(33)%

1. Includes Investments, Trading, Commissions and fees, Net interest, and Other revenues.

Net Revenues

Asset Management and Related Fees

Asset management and related fees of \$1,268 million in the current quarter and \$2,516 million in the current year period decreased 3% and 7%, respectively, from the prior year periods, primarily driven by lower average AUM due to the decline in asset values from the prior year quarter commensurate with the market environment, and the cumulative effect of net outflows in Long-Term AUM.

Asset management revenues are influenced by the level and relative mix of AUM and related fee rates. The market environment in recent quarters has led to a decline in asset prices, which in turn, negatively impacted our average AUM

level across asset classes. To the extent the market condition deteriorates further, or we continue to see net outflows of Long-Term AUM, we would expect our Asset management revenue to continue to be negatively impacted.

See “Assets under Management or Supervision” herein.

Performance-based Income and Other

Performance-based income and other revenues were \$13 million in the current quarter, representing an 88% decrease from the prior year quarter, primarily due to lower accrued carried interest across private funds, partially offset by mark-to-market gains in the current year quarter compared with losses in the prior year quarter on DCP investments and public investments.

Performance-based income and other revenues of \$54 million in the current year period remained unchanged from the prior year period, as lower accrued carried interest across private funds was offset by mark-to-market gains in the current year period compared with losses in the prior year period on DCP investments and public investments.

Non-interest Expenses

Non-interest expenses of \$1,111 million in the current quarter and \$2,234 million in the current year period decreased 4% and 2%, respectively, from the prior year periods, primarily due to lower Compensation and benefits.

- Compensation and benefits expenses decreased in both the current quarter and current year period primarily due to lower expenses related to compensation associated with carried interest, partially offset by higher expenses related to DCP.
- Non-compensation expenses were relatively unchanged for the current year quarter and current year period.

Assets under Management or Supervision Rollforwards

\$ in billions	Equity	Fixed Income	Alternatives and Solutions	Long-Term AUM Subtotal	Liquidity and Overlay Services	Total
March 31, 2023	\$ 277	\$ 175	\$ 448	\$ 900	\$ 462	\$ 1,362
Inflows	10	12	30	52	575	627
Outflows	(15)	(16)	(18)	(49)	(562)	(611)
Market Impact	20	1	17	38	4	42
Other ¹	(3)	(7)	5	(5)	(3)	(8)
June 30, 2023	\$ 289	\$ 165	\$ 482	\$ 936	\$ 476	\$ 1,412

\$ in billions	Equity	Fixed Income	Alternatives and Solutions	Long-Term AUM Subtotal	Liquidity and Overlay Services	Total
March 31, 2022	\$ 337	\$ 195	\$ 449	\$ 981	\$ 466	\$ 1,447
Inflows	13	18	23	54	609	663
Outflows	(20)	(20)	(16)	(56)	(577)	(633)
Market Impact	(60)	(9)	(38)	(107)	(7)	(114)
Other	(5)	(3)	(3)	(11)	(1)	(12)
June 30, 2022	\$ 265	\$ 181	\$ 415	\$ 861	\$ 490	\$ 1,351

Management's Discussion and Analysis

<i>\$ in billions</i>	Equity	Fixed Income	Alternatives and Solutions	Long-Term AUM Subtotal	Liquidity and Overlay Services	Total
December 31, 2022	\$ 259	\$ 173	\$ 431	\$ 863	\$ 442	\$1,305
Inflows	20	28	48	96	1,160	1,256
Outflows	(27)	(33)	(34)	(94)	(1,130)	(1,224)
Market Impact	41	5	32	78	10	88
Other ¹	(4)	(8)	5	(7)	(6)	(13)
June 30, 2023	\$ 289	\$ 165	\$ 482	\$ 936	\$ 476	\$1,412

<i>\$ in billions</i>	Equity	Fixed Income	Alternatives and Solutions	Long-Term AUM Subtotal	Liquidity and Overlay Services	Total
December 31, 2021	\$ 395	\$ 207	\$ 466	\$ 1,068	\$ 497	\$1,565
Inflows	32	37	50	119	1,103	1,222
Outflows	(46)	(42)	(45)	(133)	(1,100)	(1,233)
Market Impact	(108)	(16)	(52)	(176)	(9)	(185)
Other	(8)	(5)	(4)	(17)	(1)	(18)
June 30, 2022	\$ 265	\$ 181	\$ 415	\$ 861	\$ 490	\$1,351

1. In the current quarter, our Retail Municipal and Corporate Fixed Income business ("FIMS") was combined with our Parametric retail customized solutions business. The impact of the change is a \$6 billion movement of end of period AUM from Fixed Income to the Alternatives and Solutions asset class included in Other as of June 30, 2023.

Average AUM

<i>\$ in billions</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Equity	\$ 280	\$ 298	\$ 275	\$ 325
Fixed income	170	189	172	195
Alternatives and Solutions	459	432	451	442
Long-term AUM subtotal	909	919	898	962
Liquidity and Overlay Services	467	469	454	473
Total AUM	\$ 1,376	\$ 1,388	\$ 1,352	\$ 1,435

Average Fee Rates¹

<i>Fee rate in bps</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Equity	71	69	71	70
Fixed income	35	36	35	36
Alternatives and Solutions	32	34	33	34
Long-term AUM	45	46	45	47
Liquidity and Overlay Services	12	12	13	10
Total AUM	34	35	\$ 34	\$ 35

1. Based on Asset management revenues, net of waivers, excluding performance-based fees and other non-management fees. For certain non-U.S. funds, it includes the portion of advisory fees that the advisor collects on behalf of third-party distributors. The payment of those fees to the distributor is included in Non-compensation expenses in the income statement.

For a description of the asset classes and rollforward items in the previous tables, see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Business Segments—Investment Management—Assets Under Management or Supervision" in the 2022 Form 10-K.

Supplemental Financial Information
U.S. Bank Subsidiaries

Our U.S. bank subsidiaries, Morgan Stanley Bank N.A. (“MSBNA”) and Morgan Stanley Private Bank, National Association (“MSPBNA”) (together, “U.S. Bank Subsidiaries”), accept deposits, provide loans to a variety of customers, including large corporate and institutional clients as well as high to ultra-high net worth individuals, and invest in securities. Lending activity in the U.S. Bank Subsidiaries from the Institutional Securities business segment primarily includes Secured lending facilities, Commercial real estate and Corporate loans. Lending activity in the U.S. Bank Subsidiaries from the Wealth Management business segment primarily includes Securities-based lending, which allows clients to borrow money against the value of qualifying securities, and Residential real estate loans.

For a further discussion of our credit risks, see “Quantitative and Qualitative Disclosures about Risk—Credit Risk.” For a further discussion about loans and lending commitments, see Notes 9 and 13 to the financial statements.

U.S. Bank Subsidiaries’ Supplemental Financial Information¹

<i>\$ in billions</i>	At June 30, 2023	At December 31, 2022
Investment securities portfolio:		
Investment securities—AFS	\$ 64.4	\$ 66.9
Investment securities—HTM	54.9	56.4
Total investment securities	\$ 119.3	\$ 123.3
Wealth Management Loans²		
Residential real estate	\$ 57.1	\$ 54.4
Securities-based lending and Other ³	87.6	91.7
Total, net of ACL	\$ 144.7	\$ 146.1
Institutional Securities Loans²		
Corporate	\$ 9.0	\$ 6.9
Secured lending facilities	39.4	37.1
Commercial and Residential real estate	11.3	10.2
Securities-based lending and Other	4.7	6.0
Total, net of ACL	\$ 64.4	\$ 60.2
Total Assets	\$ 385.6	\$ 391.0
Deposits ⁴	\$ 342.5	\$ 350.6

1. Amounts exclude transactions between the bank subsidiaries, as well as deposits from the Parent Company and affiliates.

2. For a further discussion of loans in the Wealth Management and Institutional Securities business segments, see “Quantitative and Qualitative Disclosures about Risk—Credit Risk” herein.

3. Other loans primarily include tailored lending, which typically consist of bespoke lending arrangements provided to ultra-high net worth clients. These facilities are generally secured by eligible collateral.

4. For further information on deposits, see “Liquidity and Capital Resources—Funding Management—Balance Sheet—Unsecured Financing” herein.

Accounting Development Updates

The Financial Accounting Standards Board has issued certain accounting updates that apply to us. Accounting updates not listed below were assessed and determined to be either not applicable or to not have a material impact on our financial condition or results of operations upon adoption.

We are currently evaluating the following accounting update; However, we do not expect a material impact on our financial condition or results of operations upon adoption:

- *Investments—Tax Credit Structures.* This accounting update permits an election to account for tax equity investments using the proportional amortization method if certain conditions are met. The update requires a separate accounting policy election to be made for each tax credit program. Under the proportional amortization method, the initial cost of the investment is amortized in proportion to the income tax credits and other income tax benefits received. The amortization of the investment and the income tax credits and other income tax benefits are recognized net in the income statement as a component of provision for income taxes. The update also requires disclosures of certain information that enable investors and other users of our financial statements to understand the nature of (i) the tax equity investments in projects that generate income tax credits and other income tax benefits from a program for which the proportional amortization method has been elected and (ii) the impact of the tax equity investments and related income tax credits on the financial condition and results of operations. The ASU will be effective January 1, 2024, with early adoption permitted.

Critical Accounting Estimates

Our financial statements are prepared in accordance with U.S. GAAP, which requires us to make estimates and assumptions (see Note 1 to the financial statements). We believe that of our significant accounting policies (see Note 2 to the financial statements in the 2022 Form 10-K and Note 2 to the financial statements), the fair value of financial instruments, goodwill and intangible assets, legal and regulatory contingencies (see Note 15 to the financial statements in the 2022 Form 10-K and Note 13 to the financial statements) and income taxes policies involve a higher degree of judgment and complexity. For a further discussion about our critical accounting policies, see “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Critical Accounting Estimates” in the 2022 Form 10-K.

Liquidity and Capital Resources

Our liquidity and capital policies are established and maintained by senior management, with oversight by the Asset/Liability Management Committee and the Board of Directors (“Board”). Through various risk and control committees, senior management reviews business performance relative to these policies, monitors the availability of alternative sources of financing, and oversees the liquidity, interest rate and currency sensitivity of our asset and liability position. Our Treasury department, Firm Risk Committee, Asset/Liability Management Committee, and other committees and control groups assist in evaluating, monitoring and managing the impact that our business activities have on our balance sheet, liquidity and capital structure. Liquidity and capital matters are reported regularly to the Board and the Risk Committee of the Board.

Balance Sheet

We monitor and evaluate the composition and size of our balance sheet on a regular basis. Our balance sheet management process includes quarterly planning, business-specific thresholds, monitoring of business-specific usage versus key performance metrics and new business impact assessments.

We establish balance sheet thresholds at the consolidated and business segment levels. We monitor balance sheet utilization and review variances resulting from business activity and market fluctuations. On a regular basis, we review current performance versus established thresholds and assess the need to re-allocate our balance sheet based on business segment needs. We also monitor key metrics, including asset and liability size and capital usage.

Total Assets by Business Segment

\$ in millions	At June 30, 2023			
	IS	WM	IM	Total
Assets				
Cash and cash equivalents	\$ 77,737	\$ 27,083	\$ 174	\$ 104,994
Trading assets at fair value	318,131	5,321	5,002	328,454
Investment securities	34,830	116,962	—	151,792
Securities purchased under agreements to resell	85,071	12,843	—	97,914
Securities borrowed	138,042	1,084	—	139,126
Customer and other receivables	45,070	29,605	1,289	75,964
Loans ¹	71,097	144,711	4	215,812
Other assets ²	14,807	25,018	11,030	50,855
Total assets	\$ 784,785	\$ 362,627	\$ 17,499	\$ 1,164,911

\$ in millions	At December 31, 2022			
	IS	WM	IM	Total
Assets				
Cash and cash equivalents	\$ 88,362	\$ 39,539	\$ 226	\$ 128,127
Trading assets at fair value	294,884	1,971	4,460	301,315
Investment securities	40,481	119,450	—	159,931
Securities purchased under agreements to resell	102,511	11,396	—	113,907
Securities borrowed	132,619	755	—	133,374
Customer and other receivables	47,515	29,620	1,405	78,540
Loans ¹	67,676	146,105	4	213,785
Other assets ²	15,789	24,469	10,994	51,252
Total assets	\$ 789,837	\$ 373,305	\$ 17,089	\$ 1,180,231

1. Amounts include loans held for investment, net of ACL, and loans held for sale but exclude loans at fair value, which are included in Trading assets in the balance sheet (see Note 9 to the financial statements).

2. Other assets primarily includes Goodwill and Intangible assets, premises, equipment and software, ROU assets related to leases, other investments, and deferred tax assets.

A substantial portion of total assets consists of cash and cash equivalents, liquid marketable securities and short-term receivables. In the Institutional Securities business segment, these arise from market-making, financing and prime brokerage activities, and in the Wealth Management business segment, these arise from banking activities, including management of the investment portfolio. Total assets of \$1,165 billion at June 30, 2023 were relatively unchanged from \$1,180 billion at December 31, 2022.

Liquidity Risk Management Framework

The core components of our Liquidity Risk Management Framework are the Required Liquidity Framework, Liquidity Stress Tests and Liquidity Resources, which support our target liquidity profile. For a further discussion about the Firm's Required Liquidity Framework and Liquidity Stress Tests, see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources—Liquidity Risk Management Framework" in the 2022 Form 10-K.

At June 30, 2023 and December 31, 2022, we maintained sufficient liquidity to meet current and contingent funding obligations as modeled in our Liquidity Stress Tests.

Liquidity Resources

We maintain sufficient liquidity resources, which consist of HQLA and cash deposits with banks ("Liquidity Resources") to cover daily funding needs and to meet strategic liquidity targets sized by the Required Liquidity Framework and Liquidity Stress Tests. We actively manage the amount of our Liquidity Resources considering the following components: unsecured debt maturity profile; balance sheet size and composition; funding needs in a stressed environment, inclusive of contingent cash outflows; legal entity, regional and segment liquidity requirements; regulatory requirements; and collateral requirements.

The amount of Liquidity Resources we hold is based on our risk appetite and is calibrated to meet various internal and regulatory requirements and to fund prospective business activities. The Liquidity Resources are primarily held within the Parent Company and its major operating subsidiaries. The Total HQLA values in the tables immediately following are different from Eligible HQLA, which, in accordance with the LCR rule, also takes into account certain regulatory weightings and other operational considerations.

Liquidity Resources by Type of Investment

\$ in millions	Average Daily Balance Three Months Ended	
	June 30, 2023	March 31, 2023
Cash deposits with central banks	\$ 60,876	\$ 65,677
Unencumbered HQLA Securities ¹ :		
U.S. government obligations	124,357	132,225
U.S. agency and agency mortgage-backed securities	94,367	92,219
Non-U.S. sovereign obligations ²	21,393	21,113
Other investment grade securities	715	694
Total HQLA¹	\$ 301,708	\$ 311,928
Cash deposits with banks (non-HQLA)	9,016	9,267
Total Liquidity Resources	\$ 310,724	\$ 321,195

1. HQLA is presented prior to applying weightings and includes all HQLA held in subsidiaries.

2. Primarily composed of unencumbered Japanese, French, U.K., Italian and Spanish government obligations.

Management's Discussion and Analysis

Liquidity Resources by Bank and Non-Bank Legal Entities

\$ in millions	Average Daily Balance Three Months Ended	
	June 30, 2023	March 31, 2023
Bank legal entities		
U.S.	\$ 131,584	\$ 140,029
Non-U.S.	7,384	6,651
Total Bank legal entities	138,968	146,680
Non-Bank legal entities		
U.S.:		
Parent Company	49,988	52,315
Non-Parent Company	58,402	58,027
Total U.S.	108,390	110,342
Non-U.S.	63,366	64,173
Total Non-Bank legal entities	171,756	174,515
Total Liquidity Resources	\$ 310,724	\$ 321,195

Liquidity Resources may fluctuate from period to period based on the overall size and composition of our balance sheet, the maturity profile of our unsecured debt, and estimates of funding needs in a stressed environment, among other factors.

Regulatory Liquidity Framework

Liquidity Coverage Ratio and Net Stable Funding Ratio

We and our U.S. Bank Subsidiaries are required to maintain a minimum LCR and NSFR of 100%.

The LCR rule requires large banking organizations to have sufficient Eligible HQLA to cover net cash outflows arising from significant stress over 30 calendar days, thus promoting the short-term resilience of the liquidity risk profile of banking organizations. In determining Eligible HQLA for LCR purposes, weightings (or asset haircuts) are applied to HQLA, and certain HQLA held in subsidiaries is excluded.

The NSFR rule requires large banking organizations to maintain an amount of available stable funding, which is their regulatory capital and liabilities subject to standardized weightings, equal to or greater than their required stable funding, which is their projected minimum funding needs, over a one-year time horizon. The NSFR rule is designed to strengthen the ability of such organizations to withstand disruptions to their regular sources of funding without compromising their liquidity position or contributing to instability in the financial system.

As of June 30, 2023, we and our U.S. Bank Subsidiaries are compliant with the minimum LCR and NSFR requirements of 100%.

Liquidity Coverage Ratio

\$ in millions	Average Daily Balance Three Months Ended	
	June 30, 2023	March 31, 2023
Eligible HQLA¹		
Cash deposits with central banks	\$ 53,387	\$ 58,133
Securities ²	186,913	185,375
Total Eligible HQLA¹	\$ 240,300	\$ 243,508
LCR	132 %	135 %

1. Under the LCR rule, Eligible HQLA is calculated using weightings and excluding certain HQLA held in subsidiaries.
2. Primarily includes U.S. Treasuries, U.S. agency mortgage-backed securities, sovereign bonds and investment grade corporate bonds.

Net Stable Funding Ratio

\$ in millions	Average Daily Balance Three Months Ended	
	June 30, 2023	March 31, 2023
Available stable funding	\$ 556,203	\$ 553,056
Required stable funding	472,130	467,923
NSFR	118 %	118 %

Funding Management

We manage our funding in a manner that reduces the risk of disruption to our operations. We pursue a strategy of diversification of secured and unsecured funding sources (by product, investor and region) and attempt to ensure that the tenor of our liabilities equals or exceeds the expected holding period of the assets being financed. Our goal is to achieve an optimal mix of durable secured and unsecured financing.

We fund our balance sheet on a global basis through diverse sources. These sources include our equity capital, borrowings, bank notes, securities sold under agreements to repurchase, securities lending, deposits, letters of credit and lines of credit. We have active financing programs for both standard and structured products targeting global investors and currencies.

Our Corporate Treasury department ("Treasury") allocates interest expense to our businesses based on the tenor and interest rate profile of the assets being funded. Treasury similarly allocates interest income to businesses carrying deposit products and other liabilities across the business based on the characteristics of those deposits and other liabilities.

Secured Financing

For a discussion of our secured financing activities, see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources—Funding Management—Secured Financing" in the 2022 Form 10-K.

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Collateralized Financing Transactions

<i>\$ in millions</i>	At June 30, 2023	At December 31, 2022
Securities purchased under agreements to resell and Securities borrowed	\$ 237,040	\$ 247,281
Securities sold under agreements to repurchase and Securities loaned	\$ 69,732	\$ 78,213
Securities received as collateral ¹	\$ 9,096	\$ 9,954

<i>\$ in millions</i>	Average Daily Balance Three Months Ended	
	June 30, 2023	December 31, 2022
Securities purchased under agreements to resell and Securities borrowed	\$ 260,204	\$ 261,627
Securities sold under agreements to repurchase and Securities loaned	\$ 78,575	\$ 77,268

1. Included within Trading assets in the balance sheet.

See "Total Assets by Business Segment" herein for additional information on the assets shown in the previous table and Note 2 to the financial statements in the 2022 Form 10-K and Note 8 to the financial statements for additional information on collateralized financing transactions.

In addition to the collateralized financing transactions shown in the previous table, we engage in financing transactions collateralized by customer-owned securities, which are segregated in accordance with regulatory requirements. Receivables under these financing transactions, primarily margin loans, are included in Customer and other receivables in the balance sheet, and payables under these financing transactions, primarily to prime brokerage customers, are included in Customer and other payables in the balance sheet. Our risk exposure on these transactions is mitigated by collateral maintenance policies and the elements of our Liquidity Risk Management Framework.

Unsecured Financing

For a discussion of our unsecured financing activities, see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources—Funding Management—Unsecured Financing" in the 2022 Form 10-K.

Deposits

<i>\$ in millions</i>	At June 30, 2023	At December 31, 2022
Savings and demand deposits:		
Brokerage sweep deposits ¹	\$ 160,838	\$ 202,592
Savings and other	125,212	117,356
Total Savings and demand deposits	286,050	319,948
Time deposits	62,461	36,698
Total²	\$ 348,511	\$ 356,646

1. Amounts represent balances swept from client brokerage accounts.
2. Excludes approximately \$6 billion of off-balance sheet deposits at unaffiliated financial institutions as of December 31, 2022 and none as of June 30, 2023. This client cash held by third parties is not reflected in our balance sheet and is not immediately available for liquidity purposes.

Deposits are primarily sourced from our Wealth Management clients and are considered to have stable, low-cost funding

characteristics relative to other sources of funding. Each category of deposits presented above has a different cost profile and clients may respond differently to changes in interest rates and other macroeconomic conditions. The decrease in total deposits in the current year period was primarily driven by a continued reduction in Brokerage sweep deposits, largely due to net outflows to alternative cash-equivalent and other products, partially offset by an increase in Time deposits and Savings.

Borrowings by Remaining Maturity at June 30, 2023¹

<i>\$ in millions</i>	Parent Company	Subsidiaries	Total
Original maturities of one year or less	\$ —	\$ 4,153	\$ 4,153
Original maturities greater than one year			
2023	\$ 1,951	\$ 4,350	\$ 6,301
2024	13,421	12,334	25,755
2025	21,624	9,934	31,558
2026	23,852	8,268	32,120
2027	18,588	6,847	25,435
Thereafter	90,067	32,584	122,651
Total	\$ 169,503	\$ 74,317	\$ 243,820
Total Borrowings	\$ 169,503	\$ 78,470	\$ 247,973
Maturities over next 12 months ²			\$ 22,326

1. Original maturity in the table is generally based on contractual final maturity. For borrowings with put options, remaining maturity represents the earliest put date.
2. Includes only borrowings with original maturities greater than one year.

Borrowings of \$248 billion as of June 30, 2023 were largely unchanged when compared with \$238 billion at December 31, 2022.

We believe that accessing debt investors through multiple distribution channels helps provide consistent access to the unsecured markets. In addition, the issuance of borrowings with original maturities greater than one year allows us to reduce reliance on short-term credit sensitive instruments. Borrowings with original maturities greater than one year are generally managed to achieve staggered maturities, thereby mitigating refinancing risk, and to maximize investor diversification through sales to global institutional and retail clients across regions, currencies and product types.

The availability and cost of financing to us can vary depending on market conditions, the volume of certain trading and lending activities, our credit ratings and the overall availability of credit. We also engage in, and may continue to engage in, repurchases of our borrowings as part of our market-making activities.

For further information on Borrowings, see Note 12 to the financial statements.

Credit Ratings

We rely on external sources to finance a significant portion of our daily operations. Our credit ratings are one of the factors in the cost and availability of financing and can have an impact on certain trading revenues, particularly in those businesses where longer-term counterparty performance is a key consideration, such as certain OTC derivative

Management’s Discussion and Analysis

transactions. When determining credit ratings, rating agencies consider both company-specific and industry-wide factors. See also “Risk Factors—Liquidity Risk” in the 2022 Form 10-K.

Parent Company and U.S. Bank Subsidiaries Issuer Ratings at July 31, 2023

	Parent Company		
	Short-Term Debt	Long-Term Debt	Rating Outlook
DBRS, Inc.	R-1 (middle)	A (high)	Stable
Fitch Ratings, Inc.	F1	A+	Stable
Moody’s Investors Service, Inc.	P-1	A1	Stable
Rating and Investment Information, Inc.	a-1	A	Positive
S&P Global Ratings	A-2	A-	Stable
	MSBNA		
	Short-Term Debt	Long-Term Debt	Rating Outlook
Fitch Ratings, Inc.	F1+	AA-	Stable
Moody’s Investors Service, Inc.	P-1	Aa3	Stable
S&P Global Ratings	A-1	A+	Stable
	MSPBNA		
	Short-Term Debt	Long-Term Debt	Rating Outlook
Moody’s Investors Service, Inc.	P-1	Aa3	Stable
S&P Global Ratings	A-1	A+	Stable

Incremental Collateral or Terminating Payments

In connection with certain OTC derivatives and certain other agreements where we are a liquidity provider to certain financing vehicles associated with the Institutional Securities business segment, we may be required to provide additional collateral, immediately settle any outstanding liability balances with certain counterparties or pledge additional collateral to certain clearing organizations in the event of a future credit rating downgrade irrespective of whether we are in a net asset or net liability position. See Note 6 to the financial statements for additional information on OTC derivatives that contain such contingent features.

While certain aspects of a credit rating downgrade are quantifiable pursuant to contractual provisions, the impact it would have on our business and results of operations in future periods is inherently uncertain and would depend on a number of interrelated factors, including, among other things, the magnitude of the downgrade, the rating relative to peers, the rating assigned by the relevant agency before the downgrade, individual client behavior and future mitigating actions we might take. The liquidity impact of additional collateral requirements is included in our Liquidity Stress Tests.

Capital Management

We view capital as an important source of financial strength and actively manage our consolidated capital position based upon, among other things, business opportunities, risks, capital availability and rates of return together with internal capital policies, regulatory requirements and rating agency

guidelines. In the future, we may expand or contract our capital base to address the changing needs of our businesses.

Common Stock Repurchases

in millions, except for per share data	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Number of shares	12	33	28	64
Average price per share	\$ 83.86	\$ 82.05	\$ 90.29	\$ 88.29
Total	\$ 1,000	\$ 2,738	\$ 2,500	\$ 5,610

For additional information on our common stock repurchases, see “Liquidity and Capital Resources—Regulatory Requirements—Capital Plans, Stress Tests and the Stress Capital Buffer” herein and Note 16 to the financial statements.

For a description of our capital plan, see “Liquidity and Capital Resources—Regulatory Requirements—Capital Plans, Stress Tests and the Stress Capital Buffer” herein.

Common Stock Dividend Announcement

Announcement date	July 18, 2023
Amount per share	\$0.850
Date to be paid	August 15, 2023
Shareholders of record as of	July 31, 2023

For additional information on our common stock dividends, see “Liquidity and Capital Resources—Regulatory Requirements—Capital Plans, Stress Tests and the Stress Capital Buffer” herein.

For additional information on our common stock and information on our preferred stock, see Note 16 to the financial statements.

Off-Balance Sheet Arrangements

We enter into various off-balance sheet arrangements, including through unconsolidated SPEs and lending-related financial instruments (e.g., guarantees and commitments), primarily in connection with the Institutional Securities and Investment Management business segments.

We utilize SPEs primarily in connection with securitization activities. For information on our securitization activities, see Note 16 to the financial statements in the 2022 Form 10-K.

For information on our commitments, obligations under certain guarantee arrangements and indemnities, see Note 13 to the financial statements. For a further discussion of our lending commitments, see “Quantitative and Qualitative Disclosures about Risk—Credit Risk—Loans and Lending Commitments” herein.

Regulatory Requirements

Regulatory Capital Framework

We are an FHC under the Bank Holding Company Act of 1956, as amended (“BHC Act”) and are subject to the

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regulation and oversight of the Federal Reserve. The Federal Reserve establishes capital requirements for us, including “well-capitalized” standards, and evaluates our compliance with such capital requirements. The OCC establishes similar capital requirements and standards for our U.S. Bank Subsidiaries. The regulatory capital requirements are largely based on the Basel III capital standards established by the Basel Committee and also implement certain provisions of the Dodd-Frank Act. For us to remain an FHC, we must remain well-capitalized in accordance with standards established by the Federal Reserve, and our U.S. Bank Subsidiaries must remain well-capitalized in accordance with standards established by the OCC. In addition, many of our regulated subsidiaries are subject to regulatory capital requirements, including regulated subsidiaries provisionally registered as swap dealers with the CFTC or conditionally registered as security-based swap dealers with the SEC or registered as broker-dealers or futures commission merchants. For additional information on regulatory capital requirements for our U.S. Bank Subsidiaries, as well as our subsidiaries that are Swap Entities, see Note 15 to the financial statements.

Regulatory Capital Requirements

We are required to maintain minimum risk-based and leverage-based capital and TLAC ratios. For more information, see “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources—Regulatory Capital Requirements” in the 2022 Form 10-K. For additional information on TLAC, see “Total Loss-Absorbing Capacity, Long-Term Debt and Clean Holding Company Requirements” herein.

Risk-Based Regulatory Capital. Risk-based capital ratio requirements apply to Common Equity Tier 1 capital, Tier 1 capital and Total capital (which includes Tier 2 capital), each as a percentage of RWA, and consist of regulatory minimum required ratios plus our capital buffer requirement. Capital requirements require certain adjustments to, and deductions from, capital for purposes of determining these ratios.

Risk-Based Regulatory Capital Ratio Requirements

	At June 30, 2023 and December 31, 2022	
	Standardized	Advanced
Capital buffers		
Capital conservation buffer	—	2.5%
SCB ¹	5.8%	N/A
G-SIB capital surcharge ²	3.0%	3.0%
CCyB ³	0%	0%
Capital buffer requirement	8.8%	5.5%

1. For additional information on the SCB, see “Capital Plans, Stress Tests and the Stress Capital Buffer” herein and in the 2022 Form 10-K.

2. For a further discussion of the G-SIB capital surcharge, see “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources—Regulatory Requirements—G-SIB Capital Surcharge” in the 2022 Form 10-K.

3. The CCyB can be set up to 2.5%, but is currently set by the Federal Reserve at zero.

The capital buffer requirement represents the amount of Common Equity Tier 1 capital we must maintain above the

minimum risk-based capital requirements in order to avoid restrictions on our ability to make capital distributions, including the payment of dividends and the repurchase of stock, and to pay discretionary bonuses to executive officers. Our capital buffer requirement computed under the standardized approaches for calculating credit risk and market RWAs (“Standardized Approach”) is equal to the sum of our SCB, G-SIB capital surcharge and CCyB, and our capital buffer requirement computed under the applicable advanced approaches for calculating credit risk, market risk and operational risk RWAs (“Advanced Approach”) is equal to our 2.5% capital conservation buffer, G-SIB capital surcharge and CCyB.

	Regulatory Minimum	At June 30, 2023 and December 31, 2022	
		Standardized	Advanced
Required ratios¹			
Common Equity Tier 1 capital ratio	4.5%	13.3%	10.0%
Tier 1 capital ratio	6.0%	14.8%	11.5%
Total capital ratio	8.0%	16.8%	13.5%

1. Required ratios represent the regulatory minimum plus the capital buffer requirement.

Our risk-based capital ratios are computed under each of (i) the Standardized Approach and (ii) the Advanced Approach. The credit risk RWA calculations between the two approaches differ in that the Standardized Approach requires calculation of RWA using prescribed risk weights and exposure methodologies, whereas the Advanced Approach utilizes models to calculate exposure amounts and risk weights. At June 30, 2023 and December 31, 2022, the differences between the actual and required ratios were lower under the Standardized Approach.

Leverage-Based Regulatory Capital. Leverage-based capital requirements include a minimum Tier 1 leverage ratio of 4%, a minimum SLR of 3% and an enhanced SLR capital buffer of at least 2%.

CECL Deferral. Beginning on January 1, 2020, we elected to defer the effect of the adoption of CECL on our risk-based and leverage-based capital amounts and ratios, as well as our RWA, adjusted average assets and supplementary leverage exposure calculations, over a five-year transition period. The deferral impacts began to phase in at 25% per year from January 1, 2022 and are phased-in at 50% from January 1, 2023. The deferral impacts will become fully phased-in beginning on January 1, 2025.

Regulatory Capital Ratios

<i>\$ in millions</i>	Required Ratio ¹	At June 30, 2023	At December 31, 2022
Risk-based capital—Standardized			
Common Equity Tier 1 capital		\$ 69,884	\$ 68,670
Tier 1 capital		78,429	77,191
Total capital		89,586	86,575
Total RWA		449,815	447,849
Common Equity Tier 1 capital ratio	13.3%	15.5%	15.3%
Tier 1 capital ratio	14.8%	17.4%	17.2%
Total capital ratio	16.8%	19.9%	19.3%

<i>\$ in millions</i>	Required Ratio ¹	At June 30, 2023	At December 31, 2022
Risk-based capital—Advanced			
Common Equity Tier 1 capital		\$ 69,884	\$ 68,670
Tier 1 capital		78,429	77,191
Total capital		88,986	86,159
Total RWA		441,852	438,806
Common Equity Tier 1 capital ratio	10.0%	15.8%	15.6%
Tier 1 capital ratio	11.5%	17.8%	17.6%
Total capital ratio	13.5%	20.1%	19.6%

<i>\$ in millions</i>	Required Ratio ¹	At June 30, 2023	At December 31, 2022
Leverage-based capital			
Adjusted average assets ²		\$ 1,163,153	\$ 1,150,772
Tier 1 leverage ratio	4.0%	6.7%	6.7%
Supplementary leverage exposure ³		\$ 1,418,662	\$ 1,399,403
SLR	5.0%	5.5%	5.5%

1. Required ratios are inclusive of any buffers applicable as of the date presented.
2. Adjusted average assets represents the denominator of the Tier 1 leverage ratio and is composed of the average daily balance of consolidated on-balance sheet assets for the quarters ending on the respective balance sheet dates, reduced by disallowed goodwill, intangible assets, investments in covered funds, defined benefit pension plan assets, after-tax gain on sale from assets sold into securitizations, investments in our own capital instruments, certain deferred tax assets and other capital deductions.
3. Supplementary leverage exposure is the sum of Adjusted average assets used in the Tier 1 leverage ratio and other adjustments, primarily: (i) for derivatives, potential future exposure and the effective notional principal amount of sold credit protection offset by qualifying purchased credit protection; (ii) the counterparty credit risk for repo-style transactions; and (iii) the credit equivalent amount for off-balance sheet exposures.

Regulatory Capital

<i>\$ in millions</i>	At June 30, 2023	At December 31, 2022	Change
Common Equity Tier 1 capital			
Common stock and surplus	\$ 785	\$ 2,782	\$ (1,997)
Retained earnings	97,275	95,047	2,228
AOCI	(6,300)	(6,253)	(47)
Regulatory adjustments and deductions:			
Net goodwill	(16,358)	(16,393)	35
Net intangible assets	(5,778)	(6,048)	270
Other adjustments and deductions ¹	260	(465)	725
Total Common Equity Tier 1 capital	\$ 69,884	\$ 68,670	\$ 1,214
Additional Tier 1 capital			
Preferred stock	\$ 8,750	\$ 8,750	\$ —
Noncontrolling interests	601	552	49
Additional Tier 1 capital	\$ 9,351	\$ 9,302	\$ 49
Deduction for investments in covered funds	(806)	(781)	(25)
Total Tier 1 capital	\$ 78,429	\$ 77,191	\$ 1,238
Standardized Tier 2 capital			
Subordinated debt	\$ 9,386	\$ 7,846	\$ 1,540
Eligible ACL	1,953	1,613	340
Other adjustments and deductions	(182)	(75)	(107)
Total Standardized Tier 2 capital	\$ 11,157	\$ 9,384	\$ 1,773
Total Standardized capital	\$ 89,586	\$ 86,575	\$ 3,011
Advanced Tier 2 capital			
Subordinated debt	\$ 9,386	\$ 7,846	\$ 1,540
Eligible credit reserves	1,353	1,197	156
Other adjustments and deductions	(182)	(75)	(107)
Total Advanced Tier 2 capital	\$ 10,557	\$ 8,968	\$ 1,589
Total Advanced capital	\$ 88,986	\$ 86,159	\$ 2,827

1. Other adjustments and deductions used in the calculation of Common Equity Tier 1 capital primarily includes net after-tax DVA, the credit spread premium over risk-free rate for derivative liabilities, defined benefit pension plan assets, after-tax gain on sale from assets sold into securitizations, investments in our own capital instruments and certain deferred tax assets.

Management's Discussion and Analysis

RWA Rollforward

\$ in millions	Six Months Ended June 30, 2023	
	Standardized	Advanced
Credit risk RWA		
Balance at December 31, 2022	\$ 397,275	\$ 285,638
Change related to the following items:		
Derivatives	(2,159)	573
Securities financing transactions	3,043	1,073
Investment securities	(841)	343
Commitments, guarantees and loans	(221)	4,666
Equity investments	1	7
Other credit risk	3,019	2,480
Total change in credit risk RWA	\$ 2,842	\$ 9,142
Balance at June 30, 2023	\$ 400,117	\$ 294,780
Market risk RWA		
Balance at December 31, 2022	\$ 50,574	\$ 50,563
Change related to the following items:		
Regulatory VaR	(894)	(894)
Regulatory stressed VaR	(2,320)	(2,320)
Incremental risk charge	(1,580)	(1,580)
Comprehensive risk measure	77	89
Specific risk	3,841	3,840
Total change in market risk RWA	\$ (876)	\$ (865)
Balance at June 30, 2023	\$ 49,698	\$ 49,698
Operational risk RWA		
Balance at December 31, 2022	N/A	\$ 102,605
Change in operational risk RWA	N/A	(5,231)
Balance at June 30, 2023	N/A	\$ 97,374
Total RWA	\$ 449,815	\$ 441,852

Regulatory VaR—VaR for regulatory capital requirements

In the current year period, Credit risk RWA increased under both the Standardized and Advanced Approaches. Under the Standardized Approach, the increase was primarily due to higher Securities financing transactions and higher Other credit risk driven by higher securitizations and higher Deferred tax assets. Under the Advanced Approach, the increase was primarily due to growth in Corporate and Residential real estate lending, higher Derivatives and higher Other credit risk driven by higher Deferred tax assets and securitization.

Market risk RWA decreased in the current year period under both the Standardized and Advanced Approaches primarily due to lower Regulatory Stressed VaR driven by reduction in rates trading businesses and lower Incremental risk charge, partially offset by higher Specific risk charges on securitization and higher non-securitization standardized charges.

The decrease in Operational risk RWA in the current year period reflects lower execution-related losses.

Total Loss-Absorbing Capacity, Long-Term Debt and Clean Holding Company Requirements

The Federal Reserve has established external TLAC, long-term debt ("LTD") and clean holding company requirements for top-tier BHCs of U.S. G-SIBs ("covered BHCs"), including the Parent Company. These requirements are

designed to ensure that covered BHCs will have enough loss-absorbing resources at the point of failure to be recapitalized through the conversion of eligible LTD to equity or otherwise by imposing losses on eligible LTD or other forms of TLAC where an SPOE resolution strategy is used.

Required and Actual TLAC and Eligible LTD Ratios

\$ in millions	Regulatory Minimum	Required Ratio ¹	Actual Amount/Ratio	
			At June 30, 2023	At December 31, 2022
External TLAC ²			\$ 247,139	\$ 245,951
External TLAC as a % of RWA	18.0%	21.5%	54.9%	54.9%
External TLAC as a % of leverage exposure	7.5%	9.5%	17.4%	17.6%
Eligible LTD ³			\$ 161,256	\$ 159,444
Eligible LTD as a % of RWA	9.0%	9.0%	35.8%	35.6%
Eligible LTD as a % of leverage exposure	4.5%	4.5%	11.4%	11.4%

1. Required ratios are inclusive of applicable buffers.
2. External TLAC consists of Common Equity Tier 1 capital and Additional Tier 1 capital (each excluding any noncontrolling minority interests), as well as eligible LTD.
3. Consists of TLAC-eligible LTD reduced by 50% for amounts of unpaid principal due to be paid in more than one year but less than two years from each respective balance sheet date.

We are in compliance with all TLAC requirements as of June 30, 2023 and December 31, 2022.

For a further discussion of TLAC and related requirements, see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources—Regulatory Requirements—Total Loss-Absorbing Capacity, Long-Term Debt and Clean Holding Company Requirements" in the 2022 Form 10-K.

Capital Plans, Stress Tests and the Stress Capital Buffer

The Federal Reserve has capital planning and stress test requirements for large BHCs, which form part of the Federal Reserve's annual CCAR framework.

We must submit, on at least an annual basis, a capital plan to the Federal Reserve, taking into account the results of separate annual stress tests designed by us and the Federal Reserve, so that the Federal Reserve may assess our systems and processes that incorporate forward-looking projections of revenues and losses to monitor and maintain our internal capital adequacy. As banks with less than \$250 billion of total assets, our U.S. Bank Subsidiaries are not subject to company-run stress test regulatory requirements.

As part of its annual capital supervisory stress testing process, the Federal Reserve determines an SCB for each large BHC, including us.

For the 2023 capital planning and stress test cycle, we submitted our capital plan and company-run stress test results to the Federal Reserve on April 5, 2023. On June 28, 2023, the Federal Reserve published summary results of its supervisory stress tests of each large BHC, in which the

Management’s Discussion and Analysis

projected decline in our Common Equity Tier 1 ratio in the severely adverse scenario improved from the prior annual supervisory stress test by 50 basis points, from 4.6% to 4.1%. Following the publication of the supervisory stress test results, and as a result of the increase in our common stock dividend and the resulting dividend add-on, we announced that our SCB is expected to be 5.4% from October 1, 2023 through September 30, 2024. Together with other features of the regulatory capital framework, this SCB results in an aggregate Standardized Approach Common Equity Tier 1 ratio of 12.9%. Generally, our SCB is determined annually based on the results of the supervisory stress test.

We also disclosed a summary of the results of our company-run stress tests on our Investor Relations website and increased our quarterly common stock dividend to \$0.85 per share from \$0.775, beginning with the common stock dividend announced on July 18, 2023. Additionally, our Board of Directors reauthorized a multi-year common stock repurchase program of up to \$20 billion, without a set expiration date, beginning in the third quarter of 2023, which will be exercised from time to time as conditions warrant.

For additional information, see “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources—Regulatory Requirements—Capital Plans, Stress Tests and the Stress Capital Buffer” in the 2022 Form 10-K.

Attribution of Average Common Equity According to the Required Capital Framework

Our required capital (“Required Capital”) estimation is based on the Required Capital framework, an internal capital adequacy measure. Common equity attribution to the business segments is based on capital usage calculated under the Required Capital framework, as well as each business segment’s relative contribution to our total Required Capital.

The Required Capital framework is a risk-based and leverage-based capital measure, which is compared with our regulatory capital to ensure that we maintain an amount of going concern capital after absorbing potential losses from stress events, where applicable, at a point in time. The amount of capital allocated to the business segments is generally set at the beginning of each year and remains fixed throughout the year until the next annual reset unless a significant business change occurs (e.g., acquisition or disposition). We define the difference between our total average common equity and the sum of the average common equity amounts allocated to our business segments as Parent common equity. We generally hold Parent common equity for prospective regulatory requirements, organic growth, potential future acquisitions and other capital needs.

Average Common Equity Attribution under the Required Capital Framework¹

\$ in billions	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Institutional Securities	\$ 45.6	\$ 48.8	\$ 45.6	\$ 48.8
Wealth Management	28.8	31.0	28.8	31.0
Investment Management	10.4	10.6	10.4	10.6
Parent	6.8	3.9	6.6	5.1
Total	\$ 91.6	\$ 94.3	\$ 91.4	\$ 95.5

1. The attribution of average common equity to the business segments is a non-GAAP financial measure. See “Selected Non-GAAP Financial Information” herein.

We continue to evaluate our Required Capital framework with respect to the impact of evolving regulatory requirements, as appropriate.

Resolution and Recovery Planning

We are required to submit once every two years to the Federal Reserve and the FDIC a resolution plan that describes our strategy for a rapid and orderly resolution under the U.S. Bankruptcy Code in the event of our material financial distress or failure. We submitted our 2021 targeted resolution plan on June 30, 2021. In November 2022, we received joint feedback on our 2021 resolution plan from the Federal Reserve and the FDIC (“Agencies”). The feedback indicated that there are no shortcomings or deficiencies in our 2021 resolution plan and that we had successfully addressed a prior shortcoming identified by the Agencies in the review of our 2019 full resolution plan. We submitted our 2023 full resolution plan on June 30, 2023.

As described in our most recent resolution plan, our preferred resolution strategy is an SPOE strategy. In line with our SPOE strategy, the Parent Company has transferred, and has agreed to transfer on an ongoing basis, certain assets to its wholly owned, direct subsidiary Morgan Stanley Holdings LLC (the “Funding IHC”). In addition, the Parent Company has entered into an amended and restated support agreement with its material entities (including the Funding IHC) and certain other subsidiaries. In the event of a resolution scenario, the Parent Company would be obligated to contribute all of its contributable assets to our supported entities and/or the Funding IHC. The Funding IHC would be obligated to provide capital and liquidity, as applicable, to our supported entities. The combined implication of the SPOE resolution strategy and the requirement to maintain certain levels of TLAC is that losses in resolution would be imposed on the holders of eligible long-term debt and other forms of eligible TLAC issued by the Parent Company before any losses are imposed on creditors of our supported entities and without requiring taxpayer or government financial support.

For more information about resolution and recovery planning requirements and our activities in these areas, including the implications of such activities in a resolution scenario, see “Business—Supervision and Regulation—Financial Holding Company—Resolution and Recovery Planning,” “Risk Factors—Legal, Regulatory and Compliance Risk” and

"Management's Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources—Regulatory Requirements—Resolution and Recovery Planning" in the 2022 Form 10-K.

Regulatory Developments and Other Matters***Covered Funds Restrictions under the Volcker Rule***

The Volcker Rule prohibits certain investments and relationships by banking entities with covered funds, as defined in the Volcker Rule. We previously received a one-year extension of the conformance date to July 21, 2023 for certain legacy illiquid funds. All of our legacy illiquid funds were fully conformed to the Volcker Rule's requirements prior to the end of the extension period. For additional information on the Volcker Rule, see "Business—Supervision and Regulation—Financial Holding Company—Activities Restrictions Under the Volcker Rule" in the 2022 Form 10-K.

Replacement of London Interbank Offered Rate and Replacement or Reform of Other Interest Rate Benchmarks

Central banks around the world, including the Federal Reserve, have sponsored initiatives in recent years to replace LIBOR and replace or reform certain other interest rate benchmarks (collectively, the "IBORs"). A transition away from use of the IBORs to alternative rates and other potential interest rate benchmark reforms is underway and is a multi-year initiative.

The publication of most non-U.S. dollar LIBOR rates ceased as of the end of December 2021, although certain Sterling and Yen LIBOR rates have been published for a limited period following this date on the basis of a "synthetic" methodology (known as "synthetic LIBOR"). The synthetic Yen LIBOR rates ceased as of the end of December 2022 and following the announcement of the U.K. Financial Conduct Authority ("UK FCA"), which regulates the publisher of LIBOR (ICE Benchmark Administration), publication of the one- and six-month tenors of synthetic Sterling LIBOR ceased at the end of March 2023 and publication of the three-month synthetic Sterling LIBOR will cease at the end of March 2024.

The publication of all tenors of U.S. dollar LIBOR on a representative basis ceased as of the end of June 2023. On March 15, 2022 the U.S. enacted federal legislation that is intended to minimize legal and economic uncertainty following U.S. dollar LIBOR's cessation by replacing LIBOR references in certain U.S. law-governed contracts under certain circumstances with a SOFR-based rate identified in a Federal Reserve rule plus a statutory spread adjustment. While some states have already adopted LIBOR legislation, the federal legislation expressly preempts any provision of any state or local law, statute, rule, regulation or standard. In addition, the UK FCA is requiring ICE Benchmark Administration to continue the publication of the one-, three- and six-month tenors of U.S. dollar LIBOR on a synthetic basis until the end of September 2024. This may result in

certain non-U.S. law-governed contracts and U.S. law-governed contracts not covered by the federal legislation to remain on synthetic U.S. dollar LIBOR until the end of this period.

As of June 30, 2023, our LIBOR-referenced contracts were primarily concentrated in derivative contracts and, to a lesser extent, loans, floating rate notes, preferred shares, securitizations and mortgages. A significant majority of our derivative contracts, and a majority of our non-derivative contracts, contain fallback provisions or otherwise had a path that allowed for the transition to an alternative reference rate following the cessation of the applicable LIBOR rate.

For the limited number of U.S. dollar LIBOR-linked contracts without a current market standard fallback, or to which the federal legislation does not apply, we executed appropriate transition plans in connection with the June 30, 2023 cessation date for the then-remaining U.S. dollar LIBOR tenors.

Our IBOR transition plan is overseen by a global steering committee, with senior management oversight, and we continue to execute against our Firm-wide IBOR transition plan to complete the transition to alternative reference rates.

See also "Management's Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources—Regulatory Requirements—Regulatory Developments and Other Matters" and "Risk Factors—Risk Management" in the 2022 Form 10-K for a further discussion of the replacement of the IBORs and/or reform of other interest rate benchmarks and related risks.

FDIC Proposed Rulemaking on Special Assessment

Following the recent failures of certain banks and resulting losses to the FDIC's Deposit Insurance Fund, the FDIC approved a notice of proposed rulemaking on May 11, 2023 that would implement a special assessment to recover the cost associated with protecting uninsured depositors. Under the proposed rule, the assessment base for the special assessment would be equal to an insured depository institution's estimated uninsured deposits reported as of December 31, 2022, adjusted to exclude the first \$5 billion of uninsured deposits. The \$5 billion exclusion would be applied once to the aggregate uninsured deposits of our U.S. Bank Subsidiaries. The FDIC is proposing to collect the special assessment at an annual rate of approximately 12.5 basis points over eight quarterly assessment periods, subject to change depending on any adjustments to the loss estimate, mergers, failures, or amendments to reported estimates of uninsured deposits. While we continue to assess the impact to our future operating results, we expect to record the impact of the proposed special assessment, estimated to be approximately \$270 million under the current proposal, after the final rule is published in the Federal Register.

Management's Discussion and Analysis

Basel III Finalization Proposal

On July 27, 2023, the U.S. banking regulators proposed revisions to risk-based capital and related standards applicable to us and our U.S. Bank Subsidiaries ("Basel III Finalization Proposal"). The Basel III Finalization Proposal includes revised RWA methodologies that generally align with changes to the global Basel Accord adopted by the Basel Committee. The Basel Finalization Proposal includes a proposed effective date of July 1, 2025, with three-year transition arrangements until revised standards would be phased in on July 1, 2028. We continue to evaluate the Basel III Finalization Proposal and the potential impacts, if adopted, on our capital requirements and our Required Capital framework.

G-SIB Surcharge Proposal

On July 27, 2023, the Federal Reserve proposed revisions to the G-SIB capital surcharge framework applicable to us ("G-SIB Surcharge Proposal"). The G-SIB Surcharge Proposal includes various technical revisions to the G-SIB capital surcharge methodology and would revise the Method 2 G-SIB capital surcharge framework from 0.5-percentage point increments to 0.1-percentage point increments. The G-SIB Surcharge Proposal includes a proposed effective date two calendar quarters after the date of adoption of a final rule by the Federal Reserve. We continue to evaluate the G-SIB Surcharge Proposal and the potential impacts, if adopted, on our capital requirements and our Required Capital framework.

Quantitative and Qualitative Disclosures about Risk

Management believes effective risk management is vital to the success of our business activities. For a discussion of our Enterprise Risk Management framework and risk management functions, see “Quantitative and Qualitative Disclosures about Risk—Risk Management” in the 2022 Form 10-K.

Market Risk

Market risk refers to the risk that a change in the level of one or more market prices, rates, spreads, indices, volatilities, correlations or other market factors, such as market liquidity, will result in losses for a position or portfolio. Generally, we incur market risk as a result of trading, investing and client facilitation activities, principally within the Institutional Securities business segment where the substantial majority of our VaR for market risk exposures is generated. In addition, we incur non-trading market risk, principally within the Wealth Management and Investment Management business segments. The Wealth Management business segment primarily incurs non-trading market risk (including interest rate risk) from lending and deposit-taking activities. The Investment Management business segment primarily incurs non-trading market risk from capital investments in its funds. For a further discussion of market risk, see “Quantitative and Qualitative Disclosures about Risk—Market Risk” in the 2022 Form 10-K.

Trading Risks

We have exposures to a wide range of risks related to interest rates and credit spreads, equity prices, foreign exchange rates and commodity prices as well as the associated implied volatilities, correlations and spreads of the global markets in which we conduct our trading activities.

The statistical technique known as VaR is one of the tools we use to measure, monitor and review the market risk exposures of our trading portfolios.

For information regarding our primary risk exposures and market risk management, VaR methodology, assumptions and limitations, see “Quantitative and Qualitative Disclosures about Risk—Market Risk—Trading Risks” in the 2022 Form 10-K.

95%/One-Day Management VaR for the Trading Portfolio

<i>\$ in millions</i>	Three Months Ended June 30, 2023			
	Period End	Average	High ¹	Low ¹
Interest rate and credit spread	\$ 36	\$ 36	\$ 42	\$ 31
Equity price	25	25	34	20
Foreign exchange rate	8	10	12	8
Commodity price	12	17	25	12
Less: Diversification benefit ²	(33)	(40)	N/A	N/A
Primary Risk Categories	\$ 48	\$ 48	\$ 56	\$ 39
Credit Portfolio	23	22	23	20
Less: Diversification benefit ²	(20)	(18)	N/A	N/A
Total Management VaR	\$ 51	\$ 52	\$ 57	\$ 46

<i>\$ in millions</i>	Three Months Ended March 31, 2023			
	Period End	Average	High ¹	Low ¹
Interest rate and credit spread	\$ 32	\$ 36	\$ 43	\$ 31
Equity price	29	25	31	16
Foreign exchange rate	10	10	18	6
Commodity price	21	24	35	16
Less: Diversification benefit ²	(44)	(47)	N/A	N/A
Primary Risk Categories	\$ 48	\$ 48	\$ 60	\$ 39
Credit Portfolio	21	19	21	18
Less: Diversification benefit ²	(19)	(12)	N/A	N/A
Total Management VaR	\$ 50	\$ 55	\$ 72	\$ 45

- The high and low VaR values for the Total Management VaR and each of the component VaRs might have occurred on different days during the quarter, and, therefore, the diversification benefit is not an applicable measure.
- Diversification benefit equals the difference between the total VaR and the sum of the component VaRs. This benefit arises because the simulated one-day losses for each of the components occur on different days; similar diversification benefits also are taken into account within each component.

Average Total Management VaR for the current quarter decreased from the three months ended March 31, 2023, primarily driven by reduced exposure in the Commodity price risk category and lower market volatility. Average Management VaR for the Primary Risk Categories for the current quarter remained stable from the three months ended March 31, 2023.

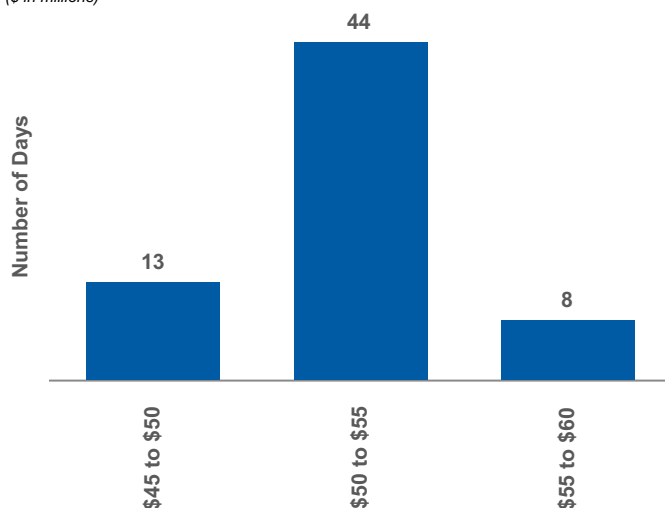
Distribution of VaR Statistics and Net Revenues

We evaluate the reasonableness of our VaR model by comparing the potential declines in portfolio values generated by the model with corresponding actual trading results for the Firm, as well as individual business units. For days where losses exceed the VaR statistic, we examine the drivers of trading losses to evaluate the VaR model’s accuracy. There were three loss days in the current quarter, none of which exceeded 95% Total Management VaR.

Risk Disclosures

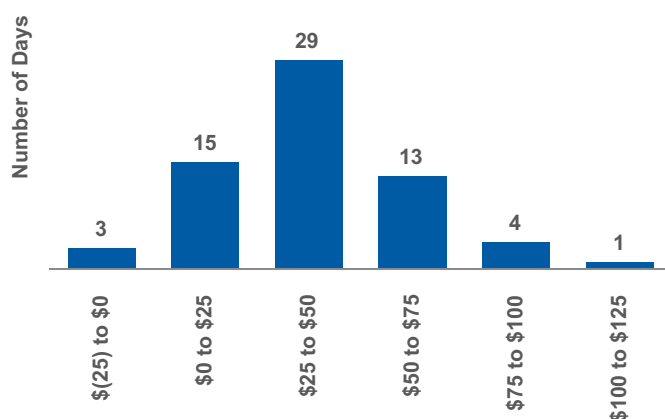
Daily 95%/One-Day Total Management VaR for the Current Quarter

(\$ in millions)



Daily Net Trading Revenues for the Current Quarter

(\$ in millions)



The previous histogram shows the distribution of daily net trading revenues for the current quarter. Daily net trading revenues include profits and losses from Interest rate and credit spread, Equity price, Foreign exchange rate, Commodity price, and Credit Portfolio positions and intraday trading activities for our trading businesses. Certain items such as fees, commissions, net interest income and counterparty default risk are excluded from daily net trading revenues and the VaR model. Revenues required for Regulatory VaR backtesting further exclude intraday trading.

Non-Trading Risks

We believe that sensitivity analysis is an appropriate representation of our non-trading risks. The following sensitivity analyses cover substantially all of the non-trading risk in our portfolio.

Credit Spread Risk Sensitivity¹

	\$ in millions	
	At June 30, 2023	At March 31, 2023
Derivatives	\$ 6	\$ 6
Borrowings carried at fair value	43	42

1. Amounts represent the potential gain for each 1 bps widening of our credit spread.

The Wealth Management business segment reflects a substantial portion of our non-trading interest rate risk. Net interest income in the Wealth Management business segment primarily consists of interest income earned on non-trading assets held, including loans and investment securities, as well as margin and other lending on non-bank entities and interest expense incurred on non-trading liabilities, primarily deposits.

Wealth Management Net Interest Income Sensitivity Analysis

	\$ in millions	
	At June 30, 2023	At March 31, 2023
Basis point change		
+100	\$ 532	\$ 533
-100	(596)	(637)

The previous table presents an analysis of selected instantaneous upward and downward parallel interest rate shocks (subject to a floor of zero percent in the downward scenario) on net interest income over the next 12 months for our Wealth Management business segment. These shocks are applied to our 12-month forecast for our Wealth Management business segment, which incorporates market expectations of interest rates and our forecasted business activity, including deposit forecasts as a key assumption.

We do not manage to any single rate scenario but rather manage net interest income in our Wealth Management business segment to optimize across a range of possible outcomes, including non-parallel rate change scenarios. The sensitivity analysis assumes that we take no action in response to these scenarios, assumes there are no changes in other macroeconomic variables normally correlated with changes in interest rates and includes subjective assumptions regarding customer and market re-pricing behavior and other factors.

Our Wealth Management business segment balance sheet is asset sensitive, given assets reprice faster than liabilities, resulting in higher net interest income in increasing interest rate scenarios. The level of interest rates may impact the amount of deposits held at the Firm, given competition for deposits from other institutions and alternative cash-equivalent products available to depositors. Further, rising interest rates could also impact client demand for loans. Net

Risk Disclosures

interest income sensitivity to interest rates at June 30, 2023 was relatively unchanged from March 31, 2023.

Investments Sensitivity, Including Related Carried Interest

<i>\$ in millions</i>	Loss from 10% Decline	
	At June 30, 2023	At March 31, 2023
Investments related to Investment Management activities	\$ 458	\$ 449
Other investments:		
MUMSS	132	144
Other Firm investments	399	375

We have exposure to public and private companies through direct investments, as well as through funds that invest in these assets. These investments are predominantly equity positions with long investment horizons, a portion of which is for business facilitation purposes. The market risk related to these investments is measured by estimating the potential reduction in net revenues associated with a reasonably possible 10% decline in investment values and related impact on performance-based income, as applicable.

Asset Management Revenue Sensitivity

Certain asset management revenues in the Wealth Management and Investment Management business segments are derived from management fees, which are based on fee-based client assets in Wealth Management or AUM in Investment Management (together, “client holdings”). The assets underlying client holdings are primarily composed of equity, fixed income and alternative investments and are sensitive to changes in related markets. These revenues depend on multiple factors including, but not limited to, the level and duration of a market increase or decline, price volatility, the geographic and industry mix of client assets, and client behavior such as the rate and magnitude of client investments and redemptions. Therefore, overall revenues may not correlate completely with changes in the related markets.

Credit Risk

Credit risk refers to the risk of loss arising when a borrower, counterparty or issuer does not meet its financial obligations to us. We are primarily exposed to credit risk from institutions and individuals through our Institutional Securities and Wealth Management business segments. For a further discussion of our credit risks, see “Quantitative and Qualitative Disclosures about Risk—Credit Risk” in the 2022 Form 10-K.

Loans and Lending Commitments

<i>\$ in millions</i>	At June 30, 2023			
	HFI	HFS	FVO ²	Total
Institutional Securities:				
Corporate	\$ 6,835	\$ 11,226	\$ —	\$ 18,061
Secured lending facilities	37,795	3,597	—	41,392
Commercial and Residential real estate	8,674	436	3,364	12,474
Securities-based lending and Other	3,346	—	4,718	8,064
Total Institutional Securities	56,650	15,259	8,082	79,991
Wealth Management:				
Residential real estate	57,215	24	—	57,239
Securities-based lending and Other	87,740	1	—	87,741
Total Wealth Management	144,955	25	—	144,980
Total Investment Management¹	4	—	382	386
Total loans	201,609	15,284	8,464	225,357
ACL	(1,081)			(1,081)
Total loans, net of ACL	\$200,528	\$ 15,284	\$ 8,464	\$224,276
Lending commitments³				\$145,890
Total exposure				\$370,166

<i>\$ in millions</i>	At December 31, 2022			
	HFI	HFS	FVO ²	Total
Institutional Securities:				
Corporate	\$ 6,589	\$ 10,634	\$ —	\$ 17,223
Secured lending facilities	35,606	3,176	6	38,788
Commercial and Residential real estate	8,515	926	2,548	11,989
Securities-based lending and Other	2,865	39	5,625	8,529
Total Institutional Securities	53,575	14,775	8,179	76,529
Wealth Management:				
Residential real estate	54,460	4	—	54,464
Securities-based lending and Other	91,797	9	—	91,806
Total Wealth Management	146,257	13	—	146,270
Total Investment Management¹	4	—	218	222
Total loans	199,836	14,788	8,397	223,021
ACL	(839)			(839)
Total loans, net of ACL	\$198,997	\$ 14,788	\$ 8,397	\$222,182
Lending commitments³				\$136,960
Total exposure				\$359,142

Total exposure—consists of Total loans, net of ACL, and Lending commitments

- Investment Management business segment loans are related to certain of our activities as an investment advisor and manager. Loans held at fair value are the result of the consolidation of investment vehicles (including CLOs) managed by Investment Management, composed primarily of senior secured loans to corporations.
- FVO also includes the fair value of certain unfunded lending commitments.
- Lending commitments represent the notional amount of legally binding obligations to provide funding to clients for lending transactions. Since commitments associated with these business activities may expire unused or may not be utilized to full capacity, they do not necessarily reflect the actual future cash funding requirements.

Risk Disclosures

We provide loans and lending commitments to a variety of customers, including large corporate and institutional clients, as well as high to ultra-high net worth individuals. In addition, we purchase loans in the secondary market. Loans and lending commitments are either held for investment, held for sale or carried at fair value. For more information on these loan classifications, see Note 2 to the financial statements in the 2022 Form 10-K.

Total loans and lending commitments increased by approximately \$11 billion since December 31, 2022, primarily due to an increase in Secured lending facilities and Corporate lending within the Institutional Securities business segment.

See Notes 4, 5, 9 and 13 to the financial statements for further information.

Allowance for Credit Losses—Loans and Lending Commitments

<i>\$ in millions</i>	
ACL—Loans	\$ 839
ACL—Lending Commitments	504
Total at December 31, 2022	\$ 1,343
Gross charge-offs	(101)
Provision for credit losses	395
Other	6
Total at June 30, 2023	\$ 1,643
ACL—Loans	\$ 1,081
ACL—Lending commitments	562

Provision for Credit Losses by Business Segment

<i>\$ in millions</i>	Three Months Ended June 30, 2023			Six Months Ended June 30, 2023		
	IS	WM	Total	IS	WM	Total
Loans	\$ 74	\$ 64	\$ 138	\$ 234	\$ 105	\$ 339
Lending commitments	23	—	23	52	4	56
Total	\$ 97	\$ 64	\$ 161	\$ 286	\$ 109	\$ 395

Credit exposure arising from our loans and lending commitments is measured in accordance with our internal risk management standards. Risk factors considered in determining the allowance for credit losses for loans and lending commitments include the borrower's financial strength, industry, facility structure, LTV ratio, debt service ratio, collateral and covenants. Qualitative and environmental factors such as economic and business conditions, nature and volume of the portfolio and lending terms, and volume and severity of past due loans may also be considered.

The allowance for credit losses for loans and lending commitments increased since December 31, 2022, primarily related to credit deterioration in Commercial real estate lending, mainly in the office sector, modest growth in certain loan portfolios and deterioration in the macroeconomic outlook.

The base scenario used in our ACL models as of June 30, 2023 was generated using a combination of consensus economic forecasts, forward rates, and internally developed and validated models, and assumes weak economic growth in 2023, followed by a gradual recovery in 2024. Given the nature of our lending portfolio, the most sensitive model input is U.S. gross domestic product (“GDP”).

Forecasted U.S. Real GDP Growth Rates in Base Scenario

	4Q 2023	4Q 2024
Year-over-year growth rate	0.2 %	1.5 %

See Note 9 to the financial statements for further information. See Note 2 to the financial statements in the 2022 Form 10-K for a discussion of the Firm's ACL methodology under CECL.

Status of Loans Held for Investment

	At June 30, 2023		At December 31, 2022	
	IS	WM	IS	WM
Accrual	99.1%	99.9%	99.3%	99.9%
Nonaccrual ¹	0.9%	0.1%	0.7%	0.1%

1. These loans are on nonaccrual status because the loans were past due for a period of 90 days or more or payment of principal or interest was in doubt.

Net Charge-off Ratios for Loans Held for Investment

<i>\$ in millions</i>	Corporate	Secured Lending Facilities	CRE	Residential Real Estate	SBL and Other	Total
For the Six Months Ended June 30, 2023						
Net charge-off (recovery) ratio ¹	0.43 %	— %	0.80 %	— %	— %	0.05 %
Average loans	\$ 7,051	\$36,883	\$8,608	\$ 55,476	\$92,206	\$200,224
For the Six Months Ended June 30, 2022						
Net charge-off (recovery) ratio ¹	(0.07)%	0.01 %	0.09 %	— %	0.01 %	0.01 %
Average loans	\$ 6,138	\$31,777	\$8,062	\$ 47,158	\$91,274	\$184,409

1. Net charge-off ratio represents gross charge-offs net of recoveries divided by total average loans held for investment before ACL.

Risk Disclosures

Institutional Securities Loans and Lending Commitments¹

\$ in millions	At June 30, 2023				
	Contractual Years to Maturity				Total
	<1	1-5	5-15	>15	
Loans					
AA	\$ 33	\$ —	\$ —	\$ —	\$ 33
A	733	1,722	191	—	2,646
BBB	9,265	12,373	430	—	22,068
BB	10,989	16,257	1,537	228	29,011
Other NIG	7,857	11,066	2,761	179	21,863
Unrated ²	65	776	257	2,460	3,558
Total loans, net of ACL	28,942	42,194	5,176	2,867	79,179
Lending commitments					
AAA	—	50	—	—	50
AA	2,030	3,667	232	—	5,929
A	5,213	19,560	513	—	25,286
BBB	12,151	43,981	457	—	56,589
BB	3,255	18,701	1,348	445	23,749
Other NIG	1,004	13,916	438	3	15,361
Unrated ²	2	94	47	7	150
Total lending commitments	23,655	99,969	3,035	455	127,114
Total exposure	\$52,597	\$142,163	\$ 8,211	\$3,322	\$206,293

\$ in millions	At December 31, 2022				
	Contractual Years to Maturity				Total
	<1	1-5	5-15	>15	
Loans					
AA	\$ 66	\$ —	\$ 139	\$ —	\$ 205
A	1,331	787	185	—	2,303
BBB	5,632	10,712	465	—	16,809
BB	11,045	19,219	796	162	31,222
Other NIG	7,274	10,249	3,945	139	21,607
Unrated ²	95	924	624	2,066	3,709
Total loans, net of ACL	25,443	41,891	6,154	2,367	75,855
Lending commitments					
AAA	—	50	—	—	50
AA	2,515	2,935	11	—	5,461
A	5,030	19,717	202	330	25,279
BBB	10,263	39,615	566	—	50,444
BB	3,691	17,656	1,416	96	22,859
Other NIG	1,173	13,872	530	—	15,575
Unrated ²	—	20	—	3	23
Total lending commitments	22,672	93,865	2,725	429	119,691
Total exposure	\$48,115	\$135,756	\$ 8,879	\$2,796	\$195,546

NIG—Non-investment grade

- Counterparty credit ratings are internally determined by the CRM.
- Unrated loans and lending commitments are primarily trading positions that are measured at fair value and risk-managed as a component of market risk. For a further discussion of our market risk, see “Quantitative and Qualitative Disclosures about Risk—Market Risk” herein.

Institutional Securities Loans and Lending Commitments by Industry

\$ in millions	At June 30, 2023		At December 31, 2022	
Industry				
Financials	\$	57,428	\$	54,222
Real estate		36,274		32,358
Industrials		15,423		14,557
Communications services		15,204		15,336
Information technology		14,303		13,790
Healthcare		11,818		12,353
Utilities		11,701		10,542
Consumer discretionary		11,664		11,592
Consumer staples		9,923		7,823
Energy		8,587		9,115
Insurance		6,170		5,925
Materials		6,130		6,102
Other		1,668		1,831
Total exposure	\$	206,293	\$	195,546

Institutional Securities Lending Activities

The Institutional Securities business segment lending activities include Corporate, Secured lending facilities, Commercial real estate and Securities-based lending and Other. As of June 30, 2023, over 90% of our total lending exposure, which consists of loans and lending commitments, is investment grade and/or secured by collateral. For a description of Institutional Securities’ lending activities, see “Quantitative and Qualitative Disclosures about Risk—Credit Risk” in the 2022 Form 10-K.

Institutional Securities Event-Driven Loans and Lending Commitments

\$ in millions	At June 30, 2023			
	Contractual Years to Maturity			Total
	<1	1-5	5-15	
Loans, net of ACL	\$ 2,897	\$ 1,346	\$ 1,778	\$ 6,021
Lending commitments	2,693	774	418	3,885
Total exposure	\$ 5,590	\$ 2,120	\$ 2,196	\$ 9,906

\$ in millions	At December 31, 2022			
	Contractual Years to Maturity			Total
	<1	1-5	5-15	
Loans, net of ACL	\$ 2,385	\$ 1,441	\$ 2,771	\$ 6,597
Lending commitments	3,079	861	603	4,543
Total exposure	\$ 5,464	\$ 2,302	\$ 3,374	\$ 11,140

Event-driven loans and lending commitments are associated with an underwriting and/or syndication to finance a specific transaction, such as merger, acquisition, recapitalization or project finance activities. Balances may fluctuate as such lending is related to transactions that vary in timing and size from period to period.

Risk Disclosures

Institutional Securities Loans and Lending Commitments Held for Investment

\$ in millions	At June 30, 2023		
	Loans	Lending Commitments	Total
Corporate	\$ 6,835	\$ 87,028	\$ 93,863
Secured lending facilities	37,795	15,778	53,573
Commercial real estate	8,674	339	9,013
Securities-based lending and Other	3,346	1,009	4,355
Total, before ACL	\$ 56,650	\$ 104,154	\$ 160,804
ACL	\$ (812)	\$ (538)	\$ (1,350)

\$ in millions	At December 31, 2022		
	Loans	Lending Commitments	Total
Corporate	\$ 6,589	\$ 79,882	\$ 86,471
Secured lending facilities	35,606	12,803	48,409
Commercial real estate	8,515	374	8,889
Securities-based lending and Other	2,865	985	3,850
Total, before ACL	\$ 53,575	\$ 94,044	\$ 147,619
ACL	\$ (674)	\$ (484)	\$ (1,158)

Institutional Securities Commercial Real Estate Loans and Lending Commitments

By Region

\$ in millions	At June 30, 2023			At December 31, 2022		
	Loans ¹	LC ¹	Total	Loans ¹	LC ¹	Total
Americas	\$ 6,371	\$ 340	\$ 6,711	\$ 6,320	\$ 378	\$ 6,698
EMEA	3,003	65	3,068	3,040	79	3,119
Asia	445	27	472	445	5	450
Total	\$ 9,819	\$ 432	\$ 10,251	\$ 9,805	\$ 462	\$ 10,267

By Property Type

\$ in millions	At June 30, 2023			At December 31, 2022		
	Loans ¹	LC ¹	Total	Loans ¹	LC ¹	Total
Office	\$ 3,930	\$ 237	\$ 4,167	\$ 3,861	\$ 301	\$ 4,162
Industrial	2,384	37	2,421	2,561	25	2,586
Multifamily	1,642	79	1,721	1,889	85	1,974
Retail	1,073	7	1,080	659	6	665
Hotel	785	72	857	780	45	825
Other	5	—	5	55	—	55
Total	\$ 9,819	\$ 432	\$ 10,251	\$ 9,805	\$ 462	\$ 10,267

LC—Lending Commitments

1. Amounts include HFI, HFS and FVO loans and lending commitments. HFI loans are presented net of ACL.

The current economic environment and changes in business and consumer behavior post-COVID have adversely impacted commercial real estate borrowers due to pressure from higher interest rates, tenant lease renewals, and elevated refinancing risks, among other issues. While we continue to actively monitor all our loan portfolios, the commercial real estate sector remains under heightened focus given the sector's sensitivity to economic and secular factors, credit conditions, and difficulties specific to certain property types, most notably office.

As of June 30, 2023, our lending against commercial real estate ("CRE") properties totaled \$10.3 billion within the Institutional Securities business segment, which represents

5.0% of total exposure reflected in the Institutional Securities Loans and Lending Commitments table above. Those CRE loans are originated for experienced sponsors and are generally secured by specific institutional CRE properties. In many cases, loans are subsequently syndicated or securitized on a full or partial basis, reducing our ongoing exposure. In addition to the amounts included in the table above, we provide certain secured lending facilities which are collateralized by pooled CRE mortgage loans and are included in Secured lending facilities in the Institutional Securities Loans and Lending Commitments Held for Investment table above. These secured lending facilities benefit from structural protections including cross-collateralization and diversification across property types.

Institutional Securities Allowance for Credit Losses—Loans and Lending Commitments

\$ in millions	Corporate	Secured Lending Facilities	Commercial Real Estate	Other	Total
ACL—Loans	\$ 235	\$ 153	\$ 275	\$ 11	\$ 674
ACL—Lending commitments	411	51	15	7	484
Total at December 31, 2022	\$ 646	\$ 204	\$ 290	\$ 18	\$ 1,158
Gross charge-offs	(30)	—	(69)	(1)	(100)
Provision for credit losses	85	13	185	3	286
Other	4	—	1	1	6
Total at June 30, 2023	\$ 705	\$ 217	\$ 407	\$ 21	\$ 1,350
ACL—Loans	\$ 257	\$ 156	\$ 385	\$ 14	\$ 812
ACL—Lending commitments	448	61	22	7	538

Institutional Securities HFI Loans—Ratios of Allowance for Credit Losses to Balance Before Allowance

	At June 30, 2023	At December 31, 2022
Corporate	3.8%	3.6%
Secured lending facilities	0.4%	0.4%
Commercial real estate	4.4%	3.2%
Securities-based lending and Other	0.4%	0.4%
Total Institutional Securities loans	1.4%	1.3%

Wealth Management Loans and Lending Commitments

\$ in millions	At June 30, 2023				Total
	Contractual Years to Maturity				
	<1	1-5	5-15	>15	
Securities-based lending and Other loans	\$ 77,189	\$ 8,753	\$ 1,503	\$ 139	\$ 87,584
Residential real estate loans	1	48	1,341	55,737	57,127
Total loans, net of ACL	\$ 77,190	\$ 8,801	\$ 2,844	\$ 55,876	\$ 144,711
Lending commitments	14,405	4,017	20	334	18,776
Total exposure	\$ 91,595	\$ 12,818	\$ 2,864	\$ 56,210	\$ 163,487

\$ in millions	At December 31, 2022				Total
	Contractual Years to Maturity				
	<1	1-5	5-15	>15	
Securities-based lending and Other loans	\$ 80,526	\$ 9,371	\$ 1,692	\$ 140	\$ 91,729
Residential real estate loans	1	32	1,375	52,968	54,376
Total loans, net of ACL	\$ 80,527	\$ 9,403	\$ 3,067	\$ 53,108	\$ 146,105
Lending commitments	12,408	4,501	37	323	17,269
Total exposure	\$ 92,935	\$ 13,904	\$ 3,104	\$ 53,431	\$ 163,374

Risk Disclosures

The principal Wealth Management business segment lending activities include Securities-based lending and Residential real estate loans.

Securities-based lending allows clients to borrow money against the value of qualifying securities, generally for any purpose other than purchasing, trading or carrying securities or refinancing margin debt. Other loans include structured loans originated through the Firm’s private banking platform to high and ultra-high net worth clients that are mostly secured by various types of collateral, including stock, private investments, commercial real estate and other financial assets. For more information about our Securities-based lending and Residential real estate loans, see “Quantitative and Qualitative Disclosures about Risk—Credit Risk” in the 2022 Form 10-K.

Wealth Management Commercial Real Estate Loans and Lending Commitments by Property Type

\$ in millions	At June 30, 2023			At December 31, 2022		
	Loans ¹	LC ¹	Total	Loans ¹	LC ¹	Total
Multifamily	\$ 2,004	\$ 150	\$ 2,154	\$ 1,661	\$ 142	\$ 1,803
Retail	2,131	20	2,151	2,135	6	2,141
Office	1,652	1	1,653	1,675	1	1,676
Hotel	416	—	416	419	—	419
Industrial	404	—	404	330	—	330
Other	164	10	174	183	10	193
Total	\$ 6,771	\$ 181	\$ 6,952	\$ 6,403	\$ 159	\$ 6,562

LC—Lending Commitments

1. Amounts include HFI loans and lending commitments. HFI loans are presented net of ACL.

As of June 30, 2023, our lending against CRE totaled \$7.0 billion within the Wealth Management business segment, which represents 4.3% of total exposure reflected in the Wealth Management Loans and Lending Commitments table above, primarily included within Securities-based lending and Other. Such loans are originated through our private banking platform, are both secured and generally benefiting from full or partial guarantees from high or ultra-high net worth clients, which partially reduce associated credit risk. At both June 30, 2023 and December 31, 2022, greater than 95% of the CRE loans balance in the Wealth Management business segment received guarantees. All of our lending against CRE properties within Wealth Management are in the Americas region.

Wealth Management Allowance for Credit Losses—Loans and Lending Commitments

\$ in millions	
ACL—Loans	\$ 165
ACL—Lending commitments	20
Total at December 31, 2022	\$ 185
Gross charge-offs	(1)
Provision for credit losses	109
Total at June 30, 2023	\$ 293
ACL—Loans	\$ 269
ACL—Lending commitments	24

At June 30, 2023, more than 75% of Wealth Management residential real estate loans were to borrowers with

“Exceptional” or “Very Good” FICO scores (*i.e.*, exceeding 740). Additionally, Wealth Management’s securities-based lending portfolio remains well-collateralized and subject to daily client margining, which includes requiring customers to deposit additional collateral or reduce debt positions, when necessary.

Customer and Other Receivables

Margin Loans and Other Lending

\$ in millions	At June 30, 2023	At December 31, 2022
Institutional Securities	\$ 20,307	\$ 16,591
Wealth Management	21,668	21,933
Total	\$ 41,975	\$ 38,524

The Institutional Securities and Wealth Management business segments provide margin lending arrangements that allow customers to borrow against the value of qualifying securities, primarily for the purpose of purchasing additional securities, as well as to collateralize short positions. Institutional Securities primarily includes margin loans in the Equity Financing business. Wealth Management includes margin loans as well as non-purpose securities-based lending on non-bank entities. Amounts may fluctuate from period to period as overall client balances change as a result of market levels, client positioning and leverage.

Credit exposures arising from margin lending activities are generally mitigated by their short-term nature, the value of collateral held and our right to call for additional margin when collateral values decline. However, we could incur losses in the event that the customer fails to meet margin calls and collateral values decline below the loan amount. This risk is elevated in loans backed by collateral pools with significant concentrations in individual issuers or securities with similar risk characteristics. For a further discussion, see “Risk Factors—Credit Risk” in the 2022 Form 10-K.

Employee Loans

For information on employee loans and related ACL, see Note 9 to the financial statements.

Risk Disclosures

Derivatives

Fair Value of OTC Derivative Assets

\$ in millions	Counterparty Credit Rating ¹					Total
	AAA	AA	A	BBB	NIG	
At June 30, 2023						
Less than 1 year	\$ 2,446	\$ 17,919	\$ 37,348	\$ 31,974	\$ 9,890	\$ 99,577
1-3 years	1,392	12,251	16,482	16,989	7,971	55,085
3-5 years	707	10,567	7,096	8,609	4,109	31,088
Over 5 years	4,055	68,426	41,779	34,921	5,437	154,618
Total, gross	\$ 8,600	\$ 109,163	\$ 102,705	\$ 92,493	\$ 27,407	\$ 340,368
Counterparty netting	(3,953)	(96,038)	(74,035)	(71,891)	(15,902)	(261,819)
Cash and securities collateral	(2,872)	(11,939)	(24,279)	(13,298)	(5,866)	(58,254)
Total, net	\$ 1,775	\$ 1,186	\$ 4,391	\$ 7,304	\$ 5,639	\$ 20,295

\$ in millions	Counterparty Credit Rating ¹					Total
	AAA	AA	A	BBB	NIG	
At December 31, 2022						
Less than 1 year	\$ 2,903	\$ 18,166	\$ 40,825	\$ 32,373	\$ 10,730	\$ 104,997
1-3 years	1,818	8,648	17,113	19,365	6,974	53,918
3-5 years	655	6,834	8,632	9,105	4,049	29,275
Over 5 years	4,206	42,613	45,488	46,660	8,244	147,211
Total, gross	\$ 9,582	\$ 76,261	\$ 112,058	\$ 107,503	\$ 29,997	\$ 335,401
Counterparty netting	(4,037)	(60,451)	(79,334)	(85,786)	(17,415)	(247,023)
Cash and securities collateral	(3,632)	(13,402)	(28,776)	(14,457)	(5,198)	(65,465)
Total, net	\$ 1,913	\$ 2,408	\$ 3,948	\$ 7,260	\$ 7,384	\$ 22,913

\$ in millions	At	
	June 30, 2023	December 31, 2022
Industry		
Financials	\$ 6,240	\$ 6,294
Utilities	4,636	5,656
Regional governments	1,933	2,052
Industrials	1,205	1,433
Communications services	1,068	1,051
Energy	1,030	2,851
Consumer staples	793	687
Consumer Discretionary	729	290
Information technology	630	480
Healthcare	482	565
Materials	264	317
Sovereign governments	254	410
Insurance	213	185
Not-for-profit organizations	193	204
Real estate	123	95
Other	502	343
Total	\$ 20,295	\$ 22,913

1. Counterparty credit ratings are determined internally by the CRM.

We are exposed to credit risk as a dealer in OTC derivatives. Credit risk with respect to derivative instruments arises from the possibility that a counterparty may fail to perform according to the terms of the contract. For more information on derivatives, see “Quantitative and Qualitative Disclosures about Risk—Credit Risk—Derivatives” in the 2022 Form 10-K and Note 6 to the financial statements.

Country Risk

Country risk exposure is the risk that events in, or that affect, a foreign country (any country other than the U.S.) might adversely affect us. We actively manage country risk exposure through a comprehensive risk management framework that combines credit and other market fundamentals and allows us to effectively identify, monitor and limit country risk. For a further discussion of our country risk exposure see “Quantitative and Qualitative Disclosures about Risk—Country and Other Risks” in the 2022 Form 10-K.

Top 10 Non-U.S. Country Exposures at June 30, 2023

\$ in millions	United Kingdom	Germany	France	China	Japan
Sovereign					
Net inventory ¹	\$ (491)	\$ 536	\$ 596	\$ 884	\$ (556)
Net counterparty exposure ²	17	76	1	228	55
Exposure before hedges	(474)	612	597	1,112	(501)
Hedges ³	(56)	(274)	(7)	(66)	(169)
Net exposure	\$ (530)	\$ 338	\$ 590	\$ 1,046	\$ (670)
Non-sovereign					
Net inventory ¹	\$ 805	\$ 287	\$ (208)	\$ 2,225	\$ 977
Net counterparty exposure ²	7,812	3,081	3,600	129	4,355
Loans	7,101	1,113	825	510	303
Lending commitments	6,838	4,926	2,924	662	—
Exposure before hedges	22,556	9,407	7,141	3,526	5,635
Hedges ³	(2,001)	(1,740)	(2,076)	(111)	(539)
Net exposure	\$ 20,555	\$ 7,667	\$ 5,065	\$ 3,415	\$ 5,096
Total net exposure	\$ 20,025	\$ 8,005	\$ 5,655	\$ 4,461	\$ 4,426

\$ in millions	Brazil	Australia	Spain	India	Canada
Sovereign					
Net inventory ¹	\$ 3,031	\$ 449	\$ 709	\$ 1,586	\$ 301
Net counterparty exposure ²	—	112	1	—	86
Exposure before hedges	3,031	561	710	1,586	387
Hedges ³	(152)	—	(8)	—	—
Net exposure	\$ 2,879	\$ 561	\$ 702	\$ 1,586	\$ 387
Non-sovereign					
Net inventory ¹	\$ 155	\$ 476	\$ 112	\$ 941	\$ 576
Net counterparty exposure ²	583	600	430	939	867
Loans	396	1,554	2,073	124	420
Lending commitments	301	1,267	835	—	1,311
Exposure before hedges	1,435	3,897	3,450	2,004	3,174
Hedges ³	(37)	(344)	(346)	—	(37)
Net exposure	\$ 1,398	\$ 3,553	\$ 3,104	\$ 2,004	\$ 3,137
Total net exposure	\$ 4,277	\$ 4,114	\$ 3,806	\$ 3,590	\$ 3,524

1. Net inventory represents exposure to both long and short single-name and index positions (i.e., bonds and equities at fair value and CDS based on a notional amount assuming zero recovery adjusted for the fair value of any receivable or payable).
2. Net counterparty exposure (e.g., repurchase transactions, securities lending and OTC derivatives) is net of the benefit of collateral received and also is net by counterparty when legally enforceable master netting agreements are in place. For more information, see “Additional Information—Top 10 Non-U.S. Country Exposures” herein.
3. Amounts represent net CDS hedges (purchased and sold) on net counterparty exposure and lending executed by trading desks responsible for hedging counterparty and lending credit risk exposures. Amounts are based on the CDS notional amount assuming zero recovery adjusted for the fair value of any receivable or payable. For further description of the contractual terms for purchased credit protection and whether they may limit the effectiveness of our hedges, see “Quantitative and Qualitative Disclosures about Risk—Credit Risk—Derivatives” in the 2022 Form 10-K.

Risk Disclosures

Additional Information—Top 10 Non-U.S. Country Exposures

Collateral Held against Net Counterparty Exposure¹

\$ in millions		At June 30, 2023	
Country of Risk	Collateral ²		
United Kingdom	U.K., U.S. and France	\$	8,852
Japan	Japan and U.S.		6,401
Other	France, Spain and U.S.		16,323

1. The benefit of collateral received is reflected in the Top 10 Non-U.S. Country Exposures at June 30, 2023.

2. Primarily consists of cash and government obligations of the countries listed.

Operational Risk

Operational risk refers to the risk of loss, or of damage to our reputation, resulting from inadequate or failed processes or systems, from human factors or from external events (e.g., cyber attacks or third-party vulnerabilities) that may manifest as, for example, loss of information, business disruption, theft and fraud, legal and compliance risks, or damage to physical assets. We may incur operational risk across the full scope of our business activities, including revenue-generating activities and support and control groups (e.g., information technology and trade processing). For a further discussion about our operational risk, see “Quantitative and Qualitative Disclosures about Risk—Operational Risk” in the 2022 Form 10-K.

Model Risk

Model risk refers to the potential for adverse consequences from decisions based on incorrect or misused model outputs. Model risk can lead to financial loss, poor business and strategic decision making or damage to our reputation. The risk inherent in a model is a function of the materiality, complexity and uncertainty around inputs and assumptions. Model risk is generated from the use of models impacting financial statements, regulatory filings, capital adequacy assessments and the formulation of strategy. For a further discussion about our model risk, see “Quantitative and Qualitative Disclosures about Risk—Model Risk” in the 2022 Form 10-K.

Liquidity Risk

Liquidity risk refers to the risk that we will be unable to finance our operations due to a loss of access to the capital markets or difficulty in liquidating our assets. Liquidity risk also encompasses our ability (or perceived ability) to meet our financial obligations without experiencing significant business disruption or reputational damage that may threaten our viability as a going concern. For a further discussion about our liquidity risk, see “Quantitative and Qualitative Disclosures about Risk—Liquidity Risk” in the 2022 Form 10-K and “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources” herein.

Legal and Compliance Risk

Legal and compliance risk includes the risk of legal or regulatory sanctions, material financial loss, including fines, penalties, judgments, damages and/or settlements, limitations on our business, or loss of reputation that we may suffer as a result of failure to comply with laws, regulations, rules, related self-regulatory organization standards and codes of conduct applicable to our business activities. This risk also includes contractual and commercial risk, such as the risk that a counterparty’s performance obligations will be unenforceable. It also includes compliance with AML, terrorist financing, and anti-corruption rules and regulations. For a further discussion about our legal and compliance risk, see “Quantitative and Qualitative Disclosures about Risk—Legal and Compliance Risk” in the 2022 Form 10-K.

Climate Risk

Climate change manifests as physical and transition risks. The physical risks of climate change include acute events, such as flooding, hurricanes, heatwaves and wildfires, and chronic, longer-term shifts in climate patterns, such as increasing global average temperatures, rising sea levels, and droughts. Transition risks are policy, legal, technological, and market changes to address climate risks and include changes in consumer behavior, shareholder preferences, and any additional regulatory and legislative requirements, such as carbon taxes. Climate risk, which is not expected to have a significant effect on our consolidated results of operations or financial condition in the near-term, is an overarching risk that can impact other categories of risk over the longer-term. For a further discussion about our climate risk, see “Quantitative and Qualitative Disclosures about Risk—Climate Risk” in the 2022 Form 10-K.

Report of Independent Registered Public Accounting Firm

To the Shareholders and the Board of Directors of Morgan Stanley:

Results of Review of Interim Financial Information

We have reviewed the accompanying condensed consolidated balance sheet of Morgan Stanley and subsidiaries (the “Firm”) as of June 30, 2023, and the related condensed consolidated income statements, comprehensive income statements and statements of changes in total equity for the three-month and six-month periods ended June 30, 2023 and 2022, and the cash flow statements for the six-month periods ended June 30, 2023 and 2022, and the related notes (collectively referred to as the “interim financial information”). Based on our reviews, we are not aware of any material modifications that should be made to the accompanying interim financial information for it to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the consolidated balance sheet of the Firm as of December 31, 2022, and the related consolidated income statement, comprehensive income statement, cash flow statement and statement of changes in total equity for the year then ended (not presented herein) included in the Firm’s Annual Report on Form 10-K; and in our report dated February 24, 2023, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 31, 2022, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

Basis for Review Results

This interim financial information is the responsibility of the Firm’s management. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Firm in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our reviews in accordance with the standards of the PCAOB. A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the PCAOB, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

/s/ Deloitte & Touche LLP

New York, New York

August 3, 2023

Consolidated Income Statement (Unaudited)

Morgan Stanley

<i>in millions, except per share data</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Revenues				
Investment banking	\$ 1,155	\$ 1,150	\$ 2,485	\$ 2,908
Trading	3,802	3,597	8,279	7,580
Investments	95	23	240	98
Commissions and fees	1,090	1,220	2,329	2,636
Asset management	4,817	4,912	9,545	10,031
Other	488	(52)	740	182
Total non-interest revenues	11,447	10,850	23,618	23,435
Interest income	12,048	3,612	22,918	6,262
Interest expense	10,038	1,330	18,562	1,764
Net interest	2,010	2,282	4,356	4,498
Net revenues	13,457	13,132	27,974	27,933
Provision for credit losses	161	101	395	158
Non-interest expenses				
Compensation and benefits	6,262	5,550	12,672	11,824
Brokerage, clearing and exchange fees	875	878	1,756	1,760
Information processing and communications	926	857	1,841	1,686
Professional services	767	757	1,477	1,462
Occupancy and equipment	471	430	911	857
Marketing and business development	236	220	483	395
Other	947	1,020	1,867	1,884
Total non-interest expenses	10,484	9,712	21,007	19,868
Income before provision for income taxes	2,812	3,319	6,572	7,907
Provision for income taxes	591	783	1,318	1,656
Net income	\$ 2,221	\$ 2,536	\$ 5,254	\$ 6,251
Net income applicable to noncontrolling interests	39	41	92	90
Net income applicable to Morgan Stanley	\$ 2,182	\$ 2,495	\$ 5,162	\$ 6,161
Preferred stock dividends	133	104	277	228
Earnings applicable to Morgan Stanley common shareholders	\$ 2,049	\$ 2,391	\$ 4,885	\$ 5,933
Earnings per common share				
Basic	\$ 1.25	\$ 1.40	\$ 2.98	\$ 3.45
Diluted	\$ 1.24	\$ 1.39	\$ 2.95	\$ 3.41
Average common shares outstanding				
Basic	1,635	1,704	1,640	1,718
Diluted	1,651	1,723	1,657	1,739

Consolidated Comprehensive Income Statement (Unaudited)

<i>\$ in millions</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Net income	\$ 2,221	\$ 2,536	\$ 5,254	\$ 6,251
Other comprehensive income (loss), net of tax:				
Foreign currency translation adjustments	(111)	(288)	(91)	(393)
Change in net unrealized gains (losses) on available-for-sale securities	(21)	(1,076)	491	(3,471)
Pension and other	(1)	3	(2)	8
Change in net debt valuation adjustment	(531)	1,152	(546)	1,812
Net change in cash flow hedges	(20)	—	(13)	—
Total other comprehensive income (loss)	\$ (684)	\$ (209)	\$ (161)	\$ (2,044)
Comprehensive income	\$ 1,537	\$ 2,327	\$ 5,093	\$ 4,207
Net income applicable to noncontrolling interests	39	41	92	90
Other comprehensive income (loss) applicable to noncontrolling interests	(95)	(90)	(114)	(125)
Comprehensive income applicable to Morgan Stanley	\$ 1,593	\$ 2,376	\$ 5,115	\$ 4,242

Consolidated Balance Sheet

Morgan Stanley

	(Unaudited) At June 30, 2023	At December 31, 2022
<i>\$ in millions, except share data</i>		
Assets		
Cash and cash equivalents	\$ 104,994	\$ 128,127
Trading assets at fair value (\$123,705 and \$124,411 were pledged to various parties)	328,454	301,315
Investment securities:		
Available-for-sale at fair value (amortized cost of \$84,401 and \$89,772)	79,567	84,297
Held-to-maturity (fair value of \$61,962 and \$65,006)	72,225	75,634
Securities purchased under agreements to resell (includes \$9 and \$8 at fair value)	97,914	113,907
Securities borrowed	139,126	133,374
Customer and other receivables	75,964	78,540
Loans:		
Held for investment (net of allowance for credit losses of \$1,081 and \$839)	200,528	198,997
Held for sale	15,284	14,788
Goodwill	16,652	16,652
Intangible assets (net of accumulated amortization of \$4,554 and \$4,253)	7,322	7,618
Other assets	26,881	26,982
Total assets	\$ 1,164,911	\$ 1,180,231
Liabilities		
Deposits (includes \$5,981 and \$4,796 at fair value)	\$ 348,511	\$ 356,646
Trading liabilities at fair value	147,043	154,438
Securities sold under agreements to repurchase (includes \$1,129 and \$864 at fair value)	56,363	62,534
Securities loaned	13,369	15,679
Other secured financings (includes \$5,538 and \$4,550 at fair value)	8,294	8,158
Customer and other payables	216,820	216,134
Other liabilities and accrued expenses	25,177	27,353
Borrowings (includes \$87,825 and \$78,720 at fair value)	247,973	238,058
Total liabilities	1,063,550	1,079,000
Commitments and contingent liabilities (see Note 13)		
Equity		
Morgan Stanley shareholders' equity:		
Preferred stock	8,750	8,750
Common stock, \$0.01 par value:		
Shares authorized: 3,500,000,000; Shares issued: 2,038,893,979; Shares outstanding: 1,658,733,133 and 1,675,487,409	20	20
Additional paid-in capital	29,245	29,339
Retained earnings	97,151	94,862
Employee stock trusts	5,258	4,881
Accumulated other comprehensive income (loss)	(6,300)	(6,253)
Common stock held in treasury at cost, \$0.01 par value (380,160,846 and 363,406,570 shares)	(28,480)	(26,577)
Common stock issued to employee stock trusts	(5,258)	(4,881)
Total Morgan Stanley shareholders' equity	100,386	100,141
Noncontrolling interests	975	1,090
Total equity	101,361	101,231
Total liabilities and equity	\$ 1,164,911	\$ 1,180,231

Consolidated Statement of Changes in Total Equity (Unaudited)

Morgan Stanley

<i>\$ in millions</i>	Three Months Ended June 30, 2023		Six Months Ended June 30,	
	2023	2022	2023	2022
Preferred Stock				
Beginning and ending balance	\$ 8,750	\$ 7,750	\$ 8,750	\$ 7,750
Common Stock				
Beginning and ending balance	20	20	20	20
Additional Paid-in Capital				
Beginning balance	28,856	28,007	29,339	28,841
Share-based award activity	389	386	(94)	(448)
Other net increases (decreases)	—	1	—	1
Ending balance	29,245	28,394	29,245	28,394
Retained Earnings				
Beginning balance	96,392	91,722	94,862	89,432
Net income applicable to Morgan Stanley	2,182	2,495	5,162	6,161
Preferred stock dividends ¹	(133)	(104)	(277)	(228)
Common stock dividends ¹	(1,292)	(1,221)	(2,597)	(2,473)
Other net increases (decreases)	2	(3)	1	(3)
Ending balance	97,151	92,889	97,151	92,889
Employee Stock Trusts				
Beginning balance	5,343	4,975	4,881	3,955
Share-based award activity	(85)	(75)	377	945
Ending balance	5,258	4,900	5,258	4,900
Accumulated Other Comprehensive Income (Loss)				
Beginning balance	(5,711)	(4,902)	(6,253)	(3,102)
Net change in Accumulated other comprehensive income (loss)	(589)	(119)	(47)	(1,919)
Ending balance	(6,300)	(5,021)	(6,300)	(5,021)
Common Stock Held in Treasury at Cost				
Beginning balance	(27,481)	(19,696)	(26,577)	(17,500)
Share-based award activity	98	97	1,402	1,582
Repurchases of common stock and employee tax withholdings	(1,097)	(2,837)	(3,305)	(6,518)
Ending balance	(28,480)	(22,436)	(28,480)	(22,436)
Common Stock Issued to Employee Stock Trusts				
Beginning balance	(5,343)	(4,975)	(4,881)	(3,955)
Share-based award activity	85	75	(377)	(945)
Ending balance	(5,258)	(4,900)	(5,258)	(4,900)
Noncontrolling Interests				
Beginning balance	1,128	1,174	1,090	1,157
Net income applicable to noncontrolling interests	39	41	92	90
Net change in Accumulated other comprehensive income (loss) applicable to noncontrolling interests	(95)	(90)	(114)	(125)
Other net increases (decreases)	(97)	(59)	(93)	(56)
Ending balance	975	1,066	975	1,066
Total Equity	\$ 101,361	\$ 102,662	\$ 101,361	\$ 102,662

1. See Note 16 for information regarding dividends per share for each class of stock.

Consolidated Cash Flow Statement (Unaudited)

Morgan Stanley

<i>\$ in millions</i>	Six Months Ended June 30,	
	2023	2022
Cash flows from operating activities		
Net income	\$ 5,254	\$ 6,251
Adjustments to reconcile net income to net cash provided by (used for) operating activities:		
Stock-based compensation expense	981	849
Depreciation and amortization	1,862	1,863
Provision for credit losses	395	158
Other operating adjustments	116	356
Changes in assets and liabilities:		
Trading assets, net of Trading liabilities	(31,849)	(15,183)
Securities borrowed	(5,752)	(8,795)
Securities loaned	(2,310)	1,486
Customer and other receivables and other assets	3,032	13,193
Customer and other payables and other liabilities	(1,082)	11,719
Securities purchased under agreements to resell	15,993	(736)
Securities sold under agreements to repurchase	(6,171)	3,991
Net cash provided by (used for) operating activities	(19,531)	15,152
Cash flows from investing activities		
Proceeds from (payments for):		
Other assets—Premises, equipment and software	(1,570)	(1,451)
Changes in loans, net	(1,654)	(18,525)
AFS securities:		
Purchases	(6,413)	(18,623)
Proceeds from sales	4,739	21,368
Proceeds from paydowns and maturities	6,890	8,444
HTM securities:		
Purchases	—	(4,910)
Proceeds from paydowns and maturities	3,386	5,662
Other investing activities	(178)	(334)
Net cash provided by (used for) investing activities	5,200	(8,369)
Cash flows from financing activities		
Net proceeds from (payments for):		
Other secured financings	(138)	(1,859)
Deposits	(8,134)	(7,807)
Proceeds from issuance of Borrowings	40,061	39,773
Payments for:		
Borrowings	(34,259)	(19,514)
Repurchases of common stock and employee tax withholdings	(3,294)	(6,518)
Cash dividends	(2,785)	(2,618)
Other financing activities	(232)	(151)
Net cash provided by (used for) financing activities	(8,781)	1,306
Effect of exchange rate changes on cash and cash equivalents	(21)	(4,528)
Net increase (decrease) in cash and cash equivalents	(23,133)	3,561
Cash and cash equivalents, at beginning of period	128,127	127,725
Cash and cash equivalents, at end of period	\$ 104,994	\$ 131,286
Supplemental Disclosure of Cash Flow Information		
Cash payments for:		
Interest	\$ 19,162	\$ 1,407
Income taxes, net of refunds	978	1,988

1. Introduction and Basis of Presentation

The Firm

Morgan Stanley is a global financial services firm that maintains significant market positions in each of its business segments—Institutional Securities, Wealth Management and Investment Management. Morgan Stanley, through its subsidiaries and affiliates, provides a wide variety of products and services to a large and diversified group of clients and customers, including corporations, governments, financial institutions and individuals. Unless the context otherwise requires, the terms “Morgan Stanley” or the “Firm” mean Morgan Stanley (the “Parent Company”) together with its consolidated subsidiaries. See the “Glossary of Common Terms and Acronyms” for the definition of certain terms and acronyms used throughout this Form 10-Q.

A description of the clients and principal products and services of each of the Firm’s business segments is as follows:

Institutional Securities provides a variety of products and services to corporations, governments, financial institutions and ultra-high net worth clients. Investment Banking services consist of capital raising and financial advisory services, including the underwriting of debt, equity securities and other products, as well as advice on mergers and acquisitions, restructurings and project finance. Our Equity and Fixed Income businesses include sales, financing, prime brokerage, market-making, Asia wealth management services and certain business-related investments. Lending activities include originating corporate loans and commercial real estate loans, providing secured lending facilities, and extending securities-based and other financing to customers. Other activities include research.

Wealth Management provides a comprehensive array of financial services and solutions to individual investors and small to medium-sized businesses and institutions covering: financial advisor-led brokerage, custody, administrative and investment advisory services; self-directed brokerage services; financial and wealth planning services; workplace services, including stock plan administration; securities-based lending, residential real estate loans and other lending products; banking; and retirement plan services.

Investment Management provides a broad range of investment strategies and products that span geographies, asset classes, and public and private markets to a diverse group of clients across institutional and intermediary channels. Strategies and products, which are offered through a variety of investment vehicles, include equity, fixed income, alternatives and solutions, and liquidity and overlay services. Institutional clients include defined benefit/defined contribution plans, foundations, endowments, government entities, sovereign wealth funds, insurance companies, third-party fund sponsors and corporations. Individual clients are

generally served through intermediaries, including affiliated and non-affiliated distributors.

Basis of Financial Information

The financial statements are prepared in accordance with U.S. GAAP, which requires the Firm to make estimates and assumptions regarding the valuations of certain financial instruments, the valuations of goodwill and intangible assets, the outcome of legal and tax matters, deferred tax assets, ACL, and other matters that affect its financial statements and related disclosures. The Firm believes that the estimates utilized in the preparation of its financial statements are prudent and reasonable. Actual results could differ materially from these estimates.

The Notes are an integral part of the Firm’s financial statements. The Firm has evaluated subsequent events for adjustment to or disclosure in these financial statements through the date of this report and has not identified any recordable or disclosable events not otherwise reported in these financial statements or the notes thereto.

The accompanying financial statements should be read in conjunction with the Firm’s financial statements and notes thereto included in the 2022 Form 10-K. Certain footnote disclosures included in the 2022 Form 10-K have been condensed or omitted from these financial statements as they are not required for interim reporting under U.S. GAAP. The financial statements reflect all adjustments of a normal, recurring nature that are, in the opinion of management, necessary for the fair presentation of the results for the interim period. The results of operations for interim periods are not necessarily indicative of results for the entire year.

Consolidation

The financial statements include the accounts of the Firm, its wholly owned subsidiaries and other entities in which the Firm has a controlling financial interest, including certain VIEs (see Note 14). Intercompany balances and transactions have been eliminated. For consolidated subsidiaries that are not wholly owned, the third-party holdings of equity interests are referred to as Noncontrolling interests. The net income attributable to Noncontrolling interests for such subsidiaries is presented as Net income applicable to noncontrolling interests in the income statement. The portion of shareholders’ equity that is attributable to noncontrolling interests for such subsidiaries is presented as Noncontrolling interests, a component of Total equity, in the balance sheet.

For a discussion of the Firm’s significant regulated U.S. and international subsidiaries and its involvement with VIEs, see Note 1 to the financial statements in the 2022 Form 10-K.

2. Significant Accounting Policies

For a detailed discussion about the Firm’s significant accounting policies and for further information on accounting

Notes to Consolidated Financial Statements (Unaudited)

updates adopted in the prior year, see Note 2 to the financial statements in the 2022 Form 10-K.

During the six months ended June 30, 2023 there were no significant updates to the Firm's significant accounting policies, other than for the accounting update adopted.

Accounting Update Adopted in 2023

Financial Instruments - Credit Losses

The Firm adopted the *Financial Instruments-Credit Losses* accounting update on January 1, 2023, with no impact on the Firm's financial condition or results of operations upon adoption.

This accounting update eliminates the accounting guidance for troubled debt restructurings ("TDRs") and requires new disclosures regarding certain modifications of financing receivables (*i.e.*, principal forgiveness, interest rate reductions, other-than-insignificant payment delays and term extensions) to borrowers experiencing financial difficulty. The update also requires disclosure of current period gross charge-offs by year of origination for financing receivables measured at amortized cost. Refer to Note 9, Loans, Lending Commitments and Related Allowance for Credit Losses, for the new disclosures.

3. Cash and Cash Equivalents

<i>\$ in millions</i>	At June 30, 2023	At December 31, 2022
Cash and due from banks	\$ 5,690	\$ 5,409
Interest bearing deposits with banks	99,304	122,718
Total Cash and cash equivalents	\$ 104,994	\$ 128,127
Restricted cash	\$ 32,785	\$ 35,380

For additional information on cash and cash equivalents, including restricted cash, see Note 2 to the financial statements in the 2022 Form 10-K.

4. Fair Values

Recurring Fair Value Measurements

Assets and Liabilities Measured at Fair Value on a Recurring Basis

<i>\$ in millions</i>	At June 30, 2023				
	Level 1	Level 2	Level 3	Netting ¹	Total
Assets at fair value					
Trading assets:					
U.S. Treasury and agency securities	\$ 51,900	\$ 31,554	\$ —	\$ —	\$ 83,454
Other sovereign government obligations	31,906	8,050	128	—	40,084
State and municipal securities	—	1,638	40	—	1,678
MABS	—	2,286	486	—	2,772
Loans and lending commitments ²	—	6,064	2,400	—	8,464
Corporate and other debt	—	30,505	2,223	—	32,728
Corporate equities ³	104,831	934	166	—	105,931
Derivative and other contracts:					
Interest rate	3,851	197,854	650	—	202,355
Credit	—	9,710	403	—	10,113
Foreign exchange	46	93,501	191	—	93,738
Equity	2,118	50,969	367	—	53,454
Commodity and other	2,893	12,309	3,102	—	18,304
Netting ¹	(6,794)	(288,327)	(1,030)	(38,909)	(335,060)
Total derivative and other contracts	2,114	76,016	3,683	(38,909)	42,904
Investments ⁴	697	742	968	—	2,407
Physical commodities	—	2,504	—	—	2,504
Total trading assets ⁴	191,448	160,293	10,094	(38,909)	322,926
Investment securities—AFS	47,973	31,594	—	—	79,567
Securities purchased under agreements to resell	—	9	—	—	9
Total assets at fair value	\$239,421	\$191,896	\$10,094	\$(38,909)	\$402,502

<i>\$ in millions</i>	At June 30, 2023				
	Level 1	Level 2	Level 3	Netting ¹	Total
Liabilities at fair value					
Deposits	\$ —	\$ 5,945	\$ 36	\$ —	\$ 5,981
Trading liabilities:					
U.S. Treasury and agency securities	18,163	35	—	—	18,198
Other sovereign government obligations	29,309	2,878	4	—	32,191
Corporate and other debt	—	11,120	42	—	11,162
Corporate equities ³	54,266	419	43	—	54,728
Derivative and other contracts:					
Interest rate	3,067	191,901	601	—	195,569
Credit	—	10,124	307	—	10,431
Foreign exchange	40	88,388	163	—	88,591
Equity	2,601	57,894	1,142	—	61,637
Commodity and other	3,496	11,481	1,686	—	16,663
Netting ¹	(6,794)	(288,327)	(1,030)	(45,977)	(342,128)
Total derivative and other contracts	2,410	71,461	2,869	(45,977)	30,763
Total trading liabilities	104,148	85,913	2,958	(45,977)	147,042
Securities sold under agreements to repurchase	—	675	454	—	1,129
Other secured financings	—	5,448	90	—	5,538
Borrowings	—	86,038	1,787	—	87,825
Total liabilities at fair value	\$104,148	\$184,019	\$ 5,325	\$(45,977)	\$247,515

Notes to Consolidated Financial Statements (Unaudited)

\$ in millions	At December 31, 2022				
	Level 1	Level 2	Level 3	Netting ¹	Total
Assets at fair value					
Trading assets:					
U.S. Treasury and agency securities	\$ 38,462	\$ 42,263	\$ 17	\$ —	\$ 80,742
Other sovereign government obligations	24,644	4,769	169	—	29,582
State and municipal securities	—	1,503	145	—	1,648
MABS	—	1,774	416	—	2,190
Loans and lending commitments ²	—	6,380	2,017	—	8,397
Corporate and other debt	—	23,351	2,096	—	25,447
Corporate equities ³	97,869	1,019	116	—	99,004
Derivative and other contracts:					
Interest rate	4,481	166,392	517	—	171,390
Credit	—	7,876	425	—	8,301
Foreign exchange	49	115,766	183	—	115,998
Equity	2,778	40,171	406	—	43,355
Commodity and other	5,609	21,152	3,701	—	30,462
Netting ¹	(9,618)	(258,821)	(1,078)	(55,777)	(325,294)
Total derivative and other contracts	3,299	92,536	4,154	(55,777)	44,212
Investments ⁴	652	685	923	—	2,260
Physical commodities	—	2,379	—	—	2,379
Total trading assets ⁴	164,926	176,659	10,053	(55,777)	295,861
Investment securities—AFS	53,866	30,396	35	—	84,297
Securities purchased under agreements to resell	—	8	—	—	8
Total assets at fair value	\$218,792	\$207,063	\$10,088	\$(55,777)	\$380,166

\$ in millions	At December 31, 2022				
	Level 1	Level 2	Level 3	Netting ¹	Total
Liabilities at fair value					
Deposits	\$ —	\$ 4,776	\$ 20	\$ —	\$ 4,796
Trading liabilities:					
U.S. Treasury and agency securities	20,776	228	—	—	21,004
Other sovereign government obligations	23,235	2,688	3	—	25,926
Corporate and other debt	—	8,786	29	—	8,815
Corporate equities ³	59,998	518	42	—	60,558
Derivative and other contracts:					
Interest rate	3,446	161,044	668	—	165,158
Credit	—	7,987	315	—	8,302
Foreign exchange	89	113,383	117	—	113,589
Equity	3,266	46,923	1,142	—	51,331
Commodity and other	6,187	17,574	2,618	—	26,379
Netting ¹	(9,618)	(258,821)	(1,078)	(57,107)	(326,624)
Total derivative and other contracts	3,370	88,090	3,782	(57,107)	38,135
Total trading liabilities	107,379	100,310	3,856	(57,107)	154,438
Securities sold under agreements to repurchase	—	352	512	—	864
Other secured financings	—	4,459	91	—	4,550
Borrowings	—	77,133	1,587	—	78,720
Total liabilities at fair value	\$107,379	\$187,030	\$ 6,066	\$(57,107)	\$243,368

MABS—Mortgage- and asset-backed securities

- For positions with the same counterparty that cross over the levels of the fair value hierarchy, both counterparty netting and cash collateral netting are included in the column titled "Netting." Positions classified within the same level that are with the same counterparty are netted within that level. For further information on derivative instruments and hedging activities, see Note 6.
- For a further breakdown by type, see the following Detail of Loans and Lending Commitments at Fair Value table.
- For trading purposes, the Firm holds or sells short equity securities issued by entities in diverse industries and of varying sizes.
- Amounts exclude certain investments that are measured based on NAV per share, which are not classified in the fair value hierarchy. For additional disclosure about such investments, see "Net Asset Value Measurements" herein.

Detail of Loans and Lending Commitments at Fair Value

\$ in millions	At June 30, 2023	At December 31, 2022
Secured lending facilities	\$ —	\$ 6
Commercial Real Estate	917	528
Residential Real Estate	2,447	2,020
Securities-based lending and Other loans	5,100	5,843
Total	\$ 8,464	\$ 8,397

Unsettled Fair Value of Futures Contracts¹

\$ in millions	At June 30, 2023	At December 31, 2022
Customer and other receivables (payables), net	\$ 1,492	\$ 1,219

- These contracts are primarily Level 1, actively traded, valued based on quoted prices from the exchange and are excluded from the previous recurring fair value tables.

For a description of the valuation techniques applied to the Firm's major categories of assets and liabilities measured at fair value on a recurring basis, see Note 5 to the financial statements in the 2022 Form 10-K. During the current quarter, there were no significant revisions made to the Firm's valuation techniques.

Notes to Consolidated Financial Statements (Unaudited)

Rollforward of Level 3 Assets and Liabilities Measured at Fair Value on a Recurring Basis

\$ in millions	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
U.S. Treasury and agency securities				
Beginning balance	\$ 1	\$ 8	\$ 17	\$ 2
Purchases	—	4	—	4
Sales	(1)	(3)	(17)	(2)
Net transfers	—	—	—	5
Ending balance	\$ —	\$ 9	\$ —	\$ 9
Unrealized gains (losses)	\$ —	\$ —	\$ —	\$ —
Other sovereign government obligations				
Beginning balance	\$ 196	\$ 188	\$ 169	\$ 211
Realized and unrealized gains (losses)	3	—	6	—
Purchases	6	20	29	44
Sales	(44)	(45)	(73)	(104)
Net transfers	(33)	(2)	(3)	10
Ending balance	\$ 128	\$ 161	\$ 128	\$ 161
Unrealized gains (losses)	\$ —	\$ —	\$ 4	\$ —
State and municipal securities				
Beginning balance	\$ 3	\$ —	\$ 145	\$ 13
Realized and unrealized gains (losses)	1	—	3	—
Purchases	45	—	50	—
Sales	(100)	—	(130)	—
Net transfers	91	29	(28)	16
Ending balance	\$ 40	\$ 29	\$ 40	\$ 29
Unrealized gains (losses)	\$ 1	\$ —	\$ 3	\$ —
MABS				
Beginning balance	\$ 454	\$ 351	\$ 416	\$ 344
Realized and unrealized gains (losses)	7	(1)	15	(2)
Purchases	42	45	177	82
Sales	(44)	(62)	(160)	(149)
Net transfers	27	6	38	64
Ending balance	\$ 486	\$ 339	\$ 486	\$ 339
Unrealized gains (losses)	\$ 7	\$ (2)	\$ 14	\$ (2)
Loans and lending commitments				
Beginning balance	\$ 2,057	\$ 3,141	\$ 2,017	\$ 3,806
Realized and unrealized gains (losses)	(34)	11	(70)	37
Purchases and originations	656	367	924	677
Sales	(256)	(382)	(290)	(618)
Settlements	(177)	(660)	(236)	(981)
Net transfers	154	30	55	(414)
Ending balance	\$ 2,400	\$ 2,507	\$ 2,400	\$ 2,507
Unrealized gains (losses)	\$ (57)	\$ 6	\$ (86)	\$ 21
Corporate and other debt				
Beginning balance	\$ 2,243	\$ 1,753	\$ 2,096	\$ 1,973
Realized and unrealized gains (losses)	(43)	5	41	15
Purchases and originations	134	267	330	595
Sales	(239)	(360)	(401)	(548)
Settlements	—	(16)	—	(130)
Net transfers	128	464	157	208
Ending balance	\$ 2,223	\$ 2,113	\$ 2,223	\$ 2,113
Unrealized gains (losses)	\$ (31)	\$ 7	\$ 77	\$ 11

\$ in millions	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Corporate equities				
Beginning balance	\$ 144	\$ 239	\$ 116	\$ 115
Realized and unrealized gains (losses)	(24)	—	(24)	(1)
Purchases	18	51	35	78
Sales	(22)	(87)	(30)	(72)
Net transfers	50	43	69	126
Ending balance	\$ 166	\$ 246	\$ 166	\$ 246
Unrealized gains (losses)	\$ (21)	\$ —	\$ (17)	\$ —
Investments				
Beginning balance	\$ 955	\$ 1,120	\$ 923	\$ 1,125
Realized and unrealized gains (losses)	(11)	(111)	8	(135)
Purchases	100	27	147	46
Sales	(84)	(11)	(107)	(14)
Net transfers	8	2	(3)	5
Ending balance	\$ 968	\$ 1,027	\$ 968	\$ 1,027
Unrealized gains (losses)	\$ (16)	\$ (106)	\$ (2)	\$ (131)
Investment securities—AFS				
Beginning balance	\$ —	\$ —	\$ 35	\$ —
Realized and unrealized gains (losses)	—	(2)	1	(2)
Net transfers	—	40	(36)	40
Ending balance	\$ —	\$ 38	\$ —	\$ 38
Unrealized gains (losses)	\$ —	\$ (2)	\$ —	\$ (2)
Net derivatives: Interest rate				
Beginning balance	\$ (217)	\$ 634	\$ (151)	\$ 708
Realized and unrealized gains (losses)	116	(275)	(174)	(533)
Purchases	2	2	8	—
Issuances	(6)	(3)	(4)	—
Settlements	32	(173)	282	(131)
Net transfers	122	(287)	88	(146)
Ending balance	\$ 49	\$ (102)	\$ 49	\$ (102)
Unrealized gains (losses)	\$ (30)	\$ (266)	\$ 8	\$ (372)
Net derivatives: Credit				
Beginning balance	\$ 48	\$ 93	\$ 110	\$ 98
Realized and unrealized gains (losses)	40	(21)	7	232
Purchases	—	8	—	—
Issuances	—	(7)	—	(3)
Settlements	(6)	94	(19)	(168)
Net transfers	14	23	(2)	31
Ending balance	\$ 96	\$ 190	\$ 96	\$ 190
Unrealized gains (losses)	\$ 47	\$ (4)	\$ 11	\$ 224
Net derivatives: Foreign exchange				
Beginning balance	\$ 66	\$ (33)	\$ 66	\$ 52
Realized and unrealized gains (losses)	18	124	(40)	(13)
Purchases	—	4	—	—
Issuances	—	—	(2)	—
Settlements	19	(148)	38	(46)
Net transfers	(75)	(278)	(34)	(324)
Ending balance	\$ 28	\$ (331)	\$ 28	\$ (331)
Unrealized gains (losses)	\$ 25	\$ 123	\$ (32)	\$ 7

Notes to Consolidated Financial Statements (Unaudited)

\$ in millions	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Net derivatives: Equity				
Beginning balance	\$ (777)	\$ (654)	\$ (736)	\$ (945)
Realized and unrealized gains (losses)	(100)	142	(50)	171
Purchases	57	28	99	28
Issuances	(208)	(69)	(320)	(52)
Settlements	68	167	97	290
Net transfers	185	(144)	135	(22)
Ending balance	\$ (775)	\$ (530)	\$ (775)	\$ (530)
Unrealized gains (losses)	\$ (102)	\$ 113	\$ (115)	\$ 289
Net derivatives: Commodity and other				
Beginning balance	\$ 1,599	\$ 1,434	\$ 1,083	\$ 1,529
Realized and unrealized gains (losses)	195	359	604	187
Purchases	1	10	36	10
Issuances	(7)	(21)	(27)	(26)
Settlements	(126)	(384)	(205)	(238)
Net transfers	(246)	(54)	(75)	(118)
Ending balance	\$ 1,416	\$ 1,344	\$ 1,416	\$ 1,344
Unrealized gains (losses)	\$ 39	\$ 219	\$ 287	\$ (174)
Deposits				
Beginning balance	\$ 29	\$ 26	\$ 20	\$ 67
Issuances	14	2	19	2
Settlements	—	(2)	—	(6)
Net transfers	(7)	(7)	(3)	(44)
Ending balance	\$ 36	\$ 19	\$ 36	\$ 19
Unrealized losses (gains)	\$ —	\$ —	\$ —	\$ —
Nonderivative trading liabilities				
Beginning balance	\$ 160	\$ 48	\$ 74	\$ 61
Realized and unrealized losses (gains)	—	—	(12)	(4)
Purchases	(82)	(43)	(127)	(48)
Sales	24	37	120	29
Net transfers	(13)	62	34	66
Ending balance	\$ 89	\$ 104	\$ 89	\$ 104
Unrealized losses (gains)	\$ (1)	\$ —	\$ (12)	\$ (4)
Securities sold under agreements to repurchase				
Beginning balance	\$ 514	\$ 516	\$ 512	\$ 651
Realized and unrealized losses (gains)	(3)	(10)	7	(7)
Issuances	—	9	1	9
Settlements	—	(1)	(9)	(12)
Net transfers	(57)	—	(57)	(127)
Ending balance	\$ 454	\$ 514	\$ 454	\$ 514
Unrealized losses (gains)	\$ (4)	\$ (10)	\$ 7	\$ (7)
Other secured financings				
Beginning balance	\$ 115	\$ 120	\$ 91	\$ 403
Realized and unrealized losses (gains)	1	(4)	3	(6)
Issuances	2	4	43	31
Settlements	(28)	(8)	(47)	(313)
Net transfers	—	—	—	(3)
Ending balance	\$ 90	\$ 112	\$ 90	\$ 112
Unrealized losses (gains)	\$ 1	\$ (4)	\$ 3	\$ (6)

\$ in millions	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Borrowings				
Beginning balance	\$ 1,649	\$ 2,399	\$ 1,587	\$ 2,157
Realized and unrealized losses (gains)	1	(312)	44	(476)
Issuances	257	158	512	308
Settlements	(52)	(183)	(181)	(215)
Net transfers	(68)	263	(175)	551
Ending balance	\$ 1,787	\$ 2,325	\$ 1,787	\$ 2,325
Unrealized losses (gains)	\$ (1)	\$ (306)	\$ 26	\$ (479)
Portion of Unrealized losses (gains) recorded in OCI—Change in net DVA				
	11	(63)	22	(96)

Level 3 instruments may be hedged with instruments classified in Level 1 and Level 2. The realized and unrealized gains or losses for assets and liabilities within the Level 3 category presented in the previous tables do not reflect the related realized and unrealized gains or losses on hedging instruments that have been classified by the Firm within the Level 1 and/or Level 2 categories.

The unrealized gains (losses) during the period for assets and liabilities within the Level 3 category may include changes in fair value during the period that were attributable to both observable and unobservable inputs. Total realized and unrealized gains (losses) are primarily included in Trading revenues in the income statement.

Additionally, in the previous tables, consolidations of VIEs are included in Purchases, and deconsolidations of VIEs are included in Settlements.

Significant Unobservable Inputs Used in Recurring and Nonrecurring Level 3 Fair Value Measurements

Valuation Techniques and Unobservable Inputs

\$ in millions, except inputs	Balance / Range (Average ¹)	
	At June 30, 2023	At December 31, 2022
Assets at Fair Value on a Recurring Basis		
Other sovereign government obligations		
Comparable pricing:		
Bond price	61 to 114 points (90 points)	57 to 124 points (89 points)
State and municipal securities	\$ 40	\$ 145
Comparable pricing:		
Bond price	N/M	86 to 100 points (97 points)
MABS	\$ 486	\$ 416
Comparable pricing:		
Bond price	0 to 89 points (65 points)	0 to 95 points (68 points)
Loans and lending commitments		
Margin loan model:		
Margin loan rate	2% to 4% (3%)	2% to 4% (3%)
Comparable pricing:		
Loan price	89 to 104 points (98 points)	87 to 105 points (99 points)

Notes to Consolidated Financial Statements (Unaudited)

\$ in millions, except inputs	Balance / Range (Average ¹)	
	At June 30, 2023	At December 31, 2022
Corporate and other debt	\$ 2,223	\$ 2,096
Comparable pricing:		
Bond price	51 to 138 points (89 points)	51 to 132 points (90 points)
Discounted cash flow:		
Loss given default	54% to 84% (62% / 54%)	54% to 84% (62% / 54%)
Corporate equities	\$ 166	\$ 116
Comparable pricing:		
Equity price	100%	100%
Investments	\$ 968	\$ 923
Discounted cash flow:		
WACC	15% to 17% (16%)	15% to 17% (16%)
Exit multiple	9 to 17 times (14 times)	7 to 17 times (14 times)
Market approach:		
EBITDA multiple	21 times	7 to 21 times (11 times)
Comparable pricing:		
Equity price	24% to 100% (86%)	24% to 100% (89%)
Net derivative and other contracts:		
Interest rate	\$ 49	\$ (151)
Option model:		
IR volatility skew	56% to 187% (81% / 84%)	105% to 130% (113% / 109%)
IR curve correlation	56% to 99% (82% / 86%)	47% to 100% (80% / 84%)
Bond volatility	1% to 2% (1% / 1%)	N/M
Inflation volatility	22% to 70% (44% / 38%)	22% to 65% (43% / 38%)
IR curve	N/M	4% to 5% (5% / 5%)
Credit	\$ 96	\$ 110
Credit default swap model:		
Cash-synthetic basis	7 points	7 points
Bond price	0 to 92 bps (48 points)	0 to 83 points (43 points)
Credit spread	10 to 453 bps (98 bps)	10 to 528 bps (115 bps)
Funding spread	18 to 590 bps (58 bps)	18 to 590 bps (93 bps)
Foreign exchange²	\$ 28	\$ 66
Option model:		
IR curve	3% to 7% (5% / 6%)	-2% to 38% (8% / 4%)
Foreign exchange volatility skew	-1% to 13% (3% / 0%)	10% to 10% (10% / 10%)
Contingency probability	95% to 95% (95% / 95%)	95% to 95% (95% / 95%)
Equity²	\$ (775)	\$ (736)
Option model:		
Equity volatility	7% to 94% (21%)	5% to 96% (25%)
Equity volatility skew	-2% to 0% (-1%)	-4% to 0% (-1%)
Equity correlation	9% to 97% (67%)	10% to 93% (71%)
FX correlation	-79% to 65% (-27%)	-79% to 65% (-26%)
IR correlation	10% to 30% (14%)	10% to 30% (-14%)
Commodity and other	\$ 1,416	\$ 1,083
Option model:		
Forward power price	\$1 to \$332 (\$35) per MWh	\$1 to \$292 (\$43) per MWh
Commodity volatility	12% to 180% (35%)	12% to 169% (34%)
Cross-commodity correlation	57% to 100% (94%)	70% to 100% (94%)

\$ in millions, except inputs	Balance / Range (Average ¹)	
	At June 30, 2023	At December 31, 2022
Liabilities Measured at Fair Value on a Recurring Basis		
Securities sold under agreements to repurchase	\$ 454	\$ 512
Discounted cash flow:		
Funding spread	81 to 129 bps (100 bps)	96 to 165 bps (131 bps)
Other secured financings	\$ 90	\$ 91
Comparable pricing:		
Loan price	23 to 100 points (78 points)	23 to 101 points (75 points)
Borrowings	\$ 1,787	\$ 1,587
Option model:		
Equity volatility	11% to 71% (22%)	7% to 86% (23%)
Equity volatility skew	-2% to 0% (0%)	-2% to 0% (0%)
Equity correlation	41% to 95% (77%)	39% to 98% (86%)
Equity - FX correlation	-60% to 6% (-28%)	-50% to 0% (-21%)
IR curve correlation	56% to 92% (72% / 71%)	N/M
IR volatility skew	N/M	47% to 136% (74% / 59%)
Discounted cash flow:		
Loss given default	54% to 84% (62% / 54%)	54% to 84% (62% / 54%)
Nonrecurring Fair Value Measurement		
Loans	\$ 5,177	\$ 6,610
Corporate loan model:		
Credit spread	97 to 1236 bps (808 bps)	91 to 1276 bps (776 bps)
Comparable pricing:		
Loan price	14 to 95 points (69 points)	36 to 80 points (65 points)
Warehouse model:		
Credit spread	149 to 296 bps (249 bps)	110 to 319 bps (245 bps)

Points—Percentage of par

IR—Interest rate

FX—Foreign exchange

1. A single amount is disclosed for range and average when there is no significant difference between the minimum, maximum and average. Amounts represent weighted averages except where simple averages and the median of the inputs are more relevant.

2. Includes derivative contracts with multiple risks (i.e., hybrid products).

The previous table provides information on the valuation techniques, significant unobservable inputs, and the ranges and averages for each major category of assets and liabilities measured at fair value on a recurring and nonrecurring basis with a significant Level 3 balance. The level of aggregation and breadth of products cause the range of inputs to be wide and not evenly distributed across the inventory of financial instruments. Further, the range of unobservable inputs may differ across firms in the financial services industry because of diversity in the types of products included in each firm's inventory. Generally, there are no predictable relationships between multiple significant unobservable inputs attributable to a given valuation technique.

For a description of the Firm's significant unobservable inputs and qualitative information about the effect of hypothetical changes in the values of those inputs, see Note 5 to the financial statements in the 2022 Form 10-K. During the current quarter, there were no significant revisions made to the descriptions of the Firm's significant unobservable inputs.

Notes to Consolidated Financial Statements (Unaudited)

Net Asset Value Measurements

Fund Interests

\$ in millions	At June 30, 2023		At December 31, 2022	
	Carrying Value	Commitment	Carrying Value	Commitment
	Private equity	\$ 2,533	\$ 564	\$ 2,622
Real estate	2,797	260	2,642	239
Hedge ¹	198	3	190	3
Total	\$ 5,528	\$ 827	\$ 5,454	\$ 880

1. Investments in hedge funds may be subject to initial period lock-up or gate provisions, which restrict an investor from withdrawing from the fund during a certain initial period or restrict the redemption amount on any redemption date, respectively.

Amounts in the previous table represent the Firm's carrying value of general and limited partnership interests in fund investments, as well as any related performance-based income in the form of carried interest. The carrying amounts are measured based on the NAV of the fund taking into account the distribution terms applicable to the interest held. This same measurement applies whether the fund investments are accounted for under the equity method or fair value.

For a description of the Firm's investments in private equity funds, real estate funds and hedge funds, which are measured based on NAV, see Note 5 to the financial statements in the 2022 Form 10-K.

See Note 13 for information regarding general partner guarantees, which include potential obligations to return performance fee distributions previously received. See Note 19 for information regarding unrealized carried interest at risk of reversal.

Nonredeemable Funds by Contractual Maturity

\$ in millions	Carrying Value at June 30, 2023	
	Private Equity	Real Estate
Less than 5 years	\$ 1,176	\$ 996
5-10 years	1,289	1,756
Over 10 years	68	45
Total	\$ 2,533	\$ 2,797

Nonrecurring Fair Value Measurements

Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis

\$ in millions	At June 30, 2023		
	Fair Value		
	Level 2	Level 3 ¹	Total
Assets			
Loans	\$ 4,447	\$ 5,177	\$ 9,624
Other assets—Other investments	—	2	2
Other assets—ROU assets	11	—	11
Total	\$ 4,458	\$ 5,179	\$ 9,637
Liabilities			
Other liabilities and accrued expenses—Lending commitments	\$ 194	\$ 71	\$ 265
Total	\$ 194	\$ 71	\$ 265

\$ in millions	At December 31, 2022		
	Fair Value		
	Level 2	Level 3 ¹	Total
Assets			
Loans	\$ 4,193	\$ 6,610	\$ 10,803
Other assets—Other investments	—	7	7
Other assets—ROU assets	4	—	4
Total	\$ 4,197	\$ 6,617	\$ 10,814
Liabilities			
Other liabilities and accrued expenses—Lending commitments	\$ 275	\$ 153	\$ 428
Total	\$ 275	\$ 153	\$ 428

1. For significant Level 3 balances, refer to "Significant Unobservable Inputs Used in Recurring and Nonrecurring Level 3 Fair Value Measurements" section herein for details of the significant unobservable inputs used for nonrecurring fair value measurement.

Gains (Losses) from Nonrecurring Fair Value Remeasurements¹

\$ in millions	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
	Assets			
Loans ²	\$ (87)	\$ (167)	\$ (116)	\$ (221)
Other assets—Other investments ³	(1)	(4)	(1)	(6)
Other assets—Premises, equipment and software ⁴	(1)	(1)	(4)	(2)
Other assets—ROU assets ⁵	(10)	(4)	(10)	(6)
Total	\$ (99)	\$ (176)	\$ (131)	\$ (235)
Liabilities				
Other liabilities and accrued expenses—Lending commitments ²	\$ 5	\$ (191)	\$ 30	\$ (210)
Total	\$ 5	\$ (191)	\$ 30	\$ (210)

- Gains and losses for Loans and Other assets—Other investments are classified in Other revenues. For other items, gains and losses are recorded in Other revenues if the item is held for sale; otherwise, they are recorded in Other expenses.
- Nonrecurring changes in the fair value of loans and lending commitments, which exclude the impact of related economic hedges, are calculated as follows: for the held-for-investment category, based on the value of the underlying collateral; and for the held-for-sale category, based on recently executed transactions, market price quotations, valuation models that incorporate market observable inputs where possible, such as comparable loan or debt prices and CDS spread levels adjusted for any basis difference between cash and derivative instruments, or default recovery analysis where such transactions and quotations are unobservable.
- Losses related to Other assets—Other investments were determined using techniques that included discounted cash flow models, methodologies that incorporate multiples of certain comparable companies and recently executed transactions.
- Losses related to Other assets—Premises, equipment and software generally include impairments as well as write-offs related to the disposal of certain assets.
- Losses related to Other Assets—ROU assets include impairments related to the discontinued leased properties.

Notes to Consolidated Financial Statements (Unaudited)

Financial Instruments Not Measured at Fair Value

\$ in millions	At June 30, 2023				
	Carrying Value	Fair Value			Total
		Level 1	Level 2	Level 3	
Financial assets					
Cash and cash equivalents	\$ 104,994	\$ 104,994	\$ —	\$ —	\$ 104,994
Investment securities—HTM	72,225	25,127	35,806	1,029	61,962
Securities purchased under agreements to resell	97,905	—	95,212	2,655	97,867
Securities borrowed	139,126	—	139,126	—	139,126
Customer and other receivables	70,301	—	66,104	3,893	69,997
Loans ¹	215,812	—	27,491	180,696	208,187
Other assets	704	—	704	—	704
Financial liabilities					
Deposits	\$ 342,530	\$ —	\$ 342,206	\$ —	\$ 342,206
Securities sold under agreements to repurchase	55,234	—	55,191	—	55,191
Securities loaned	13,369	—	13,365	—	13,365
Other secured financings	2,756	—	2,756	—	2,756
Customer and other payables	216,761	—	216,761	—	216,761
Borrowings	160,148	—	160,345	4	160,349
	Commitment Amount				
Lending commitments ²	\$ 145,143	\$ —	\$ 1,724	\$ 839	\$ 2,563

\$ in millions	At December 31, 2022				
	Carrying Value	Fair Value			Total
		Level 1	Level 2	Level 3	
Financial assets					
Cash and cash equivalents	\$ 128,127	\$ 128,127	\$ —	\$ —	\$ 128,127
Investment securities—HTM	75,634	26,754	37,218	1,034	65,006
Securities purchased under agreements to resell	113,899	—	111,188	2,681	113,869
Securities borrowed	133,374	—	133,370	—	133,370
Customer and other receivables	73,248	—	69,268	3,664	72,932
Loans ¹	213,785	—	24,153	181,561	205,714
Other assets	704	—	704	—	704
Financial liabilities					
Deposits	\$ 351,850	\$ —	\$ 351,721	\$ —	\$ 351,721
Securities sold under agreements to repurchase	61,670	—	61,620	—	61,620
Securities loaned	15,679	—	15,673	—	15,673
Other secured financings	3,608	—	3,608	—	3,608
Customer and other payables	216,018	—	216,018	—	216,018
Borrowings	159,338	—	157,780	4	157,784
	Commitment Amount				
Lending commitments ²	\$ 136,241	\$ —	\$ 1,789	\$ 1,077	\$ 2,866

1. Amounts include loans measured at fair value on a nonrecurring basis.

2. Represents Lending commitments accounted for as Held for Investment and Held for Sale. For a further discussion on lending commitments, see Note 13.

The previous tables exclude all non-financial assets and liabilities, such as Goodwill and Intangible assets, and certain financial instruments, such as equity method investments and certain receivables.

5. Fair Value Option

The Firm has elected the fair value option for certain eligible instruments that are risk managed on a fair value basis to mitigate income statement volatility caused by measurement basis differences between the elected instruments and their associated risk management transactions or to eliminate complexities of applying certain accounting models.

Borrowings Measured at Fair Value on a Recurring Basis

\$ in millions	At June 30, 2023	At December 31, 2022
Business Unit Responsible for Risk Management		
Equity	\$ 44,901	\$ 38,945
Interest rates	28,097	26,077
Commodities	11,274	10,717
Credit	2,048	1,564
Foreign exchange	1,505	1,417
Total	\$ 87,825	\$ 78,720

Net Revenues from Borrowings under the Fair Value Option

\$ in millions	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Trading revenues	\$ (513)	\$ 7,672	\$ (4,891)	\$ 12,327
Interest expense	119	64	227	136
Net revenues¹	\$ (632)	\$ 7,608	\$ (5,118)	\$ 12,191

1. Amounts do not reflect any gains or losses from related economic hedges.

Gains (losses) from changes in fair value are recorded in Trading revenues and are mainly attributable to movements in the reference price or index, interest rates or foreign exchange rates.

Gains (Losses) Due to Changes in Instrument-Specific Credit Risk

\$ in millions	Three Months Ended June 30,			
	2023		2022	
	Trading Revenues	OCI	Trading Revenues	OCI
Loans and other receivables ¹	\$ (61)	\$ —	\$ (15)	\$ —
Lending commitments	—	—	(1)	—
Deposits	—	(76)	—	21
Borrowings	(3)	(625)	1	1,499

\$ in millions	Six Months Ended June 30,			
	2023		2022	
	Trading Revenues	OCI	Trading Revenues	OCI
Loans and other receivables ¹	\$ (104)	\$ —	\$ 9	\$ —
Lending commitments	11	—	(1)	—
Deposits	—	17	—	14
Borrowings	(9)	(742)	1	2,377

Notes to Consolidated Financial Statements (Unaudited)

<i>\$ in millions</i>	At June 30, 2023	At December 31, 2022
Cumulative pre-tax DVA gain (loss) recognized in AOCI	\$ (1,182)	\$ (457)

1. Loans and other receivables-specific credit gains (losses) were determined by excluding the non-credit components of gains and losses.

Difference Between Contractual Principal and Fair Value¹

<i>\$ in millions</i>	At June 30, 2023	At December 31, 2022
Loans and other receivables ²	\$ 11,267	\$ 11,916
Nonaccrual loans ²	8,487	9,128
Borrowings ³	4,291	5,203

- Amounts indicate contractual principal greater than or (less than) fair value.
- The majority of the difference between principal and fair value amounts for loans and other receivables relates to distressed debt positions purchased at amounts well below par.
- Excludes borrowings where the repayment of the initial principal amount fluctuates based on changes in a reference price or index.

The previous tables exclude non-recourse debt from consolidated VIEs, liabilities related to transfers of financial assets treated as collateralized financings, pledged commodities and other liabilities that have specified assets attributable to them.

Fair Value Loans on Nonaccrual Status

<i>\$ in millions</i>	At June 30, 2023	At December 31, 2022
Nonaccrual loans	\$ 433	\$ 585
Nonaccrual loans 90 or more days past due	61	116

6. Derivative Instruments and Hedging Activities

Fair Values of Derivative Contracts

<i>\$ in millions</i>	Assets at June 30, 2023			
	Bilateral OTC	Cleared OTC	Exchange- Traded	Total
Designated as accounting hedges				
Interest rate	\$ 31	\$ —	\$ —	\$ 31
Foreign exchange	189	43	—	232
Total	220	43	—	263
Not designated as accounting hedges				
Economic hedges of loans				
Credit	2	55	—	57
Other derivatives				
Interest rate	135,418	65,667	1,239	202,324
Credit	6,792	3,264	—	10,056
Foreign exchange	90,937	2,515	54	93,506
Equity	20,461	—	32,993	53,454
Commodity and other	14,994	—	3,310	18,304
Total	268,604	71,501	37,596	377,701
Total gross derivatives	\$ 268,824	\$ 71,544	\$ 37,596	\$ 377,964
Amounts offset				
Counterparty netting	(192,033)	(69,786)	(35,352)	(297,171)
Cash collateral netting	(36,648)	(1,241)	—	(37,889)
Total in Trading assets	\$ 40,143	\$ 517	\$ 2,244	\$ 42,904
Amounts not offset¹				
Financial instruments collateral	(20,365)	—	—	(20,365)
Net amounts	\$ 19,778	\$ 517	\$ 2,244	\$ 22,539
Net amounts for which master netting or collateral agreements are not in place or may not be legally enforceable				\$ 4,021

<i>\$ in millions</i>	Liabilities at June 30, 2023			
	Bilateral OTC	Cleared OTC	Exchange- Traded	Total
Designated as accounting hedges				
Interest rate	\$ 425	\$ —	\$ —	\$ 425
Foreign exchange	101	40	—	141
Total	526	40	—	566
Not designated as accounting hedges				
Economic hedges of loans				
Credit	19	562	—	581
Other derivatives				
Interest rate	128,890	65,366	888	195,144
Credit	6,593	3,257	—	9,850
Foreign exchange	85,470	2,921	59	88,450
Equity	29,578	—	32,059	61,637
Commodity and other	12,706	—	3,957	16,663
Total	263,256	72,106	36,963	372,325
Total gross derivatives	\$ 263,782	\$ 72,146	\$ 36,963	\$ 372,891
Amounts offset				
Counterparty netting	(192,033)	(69,786)	(35,352)	(297,171)
Cash collateral netting	(42,666)	(2,291)	—	(44,957)
Total in Trading liabilities	\$ 29,083	\$ 69	\$ 1,611	\$ 30,763
Amounts not offset¹				
Financial instruments collateral	(3,181)	(20)	(14)	(3,215)
Net amounts	\$ 25,902	\$ 49	\$ 1,597	\$ 27,548
Net amounts for which master netting or collateral agreements are not in place or may not be legally enforceable				4,911

Notes to Consolidated Financial Statements (Unaudited)

\$ in millions	Assets at December 31, 2022			
	Bilateral OTC	Cleared OTC	Exchange-Traded	Total
Designated as accounting hedges				
Interest rate	\$ 62	\$ 1	\$ —	\$ 63
Foreign exchange	15	44	—	59
Total	77	45	—	122
Not designated as accounting hedges				
Economic hedges of loans				
Credit	2	59	—	61
Other derivatives				
Interest rate	141,291	29,007	1,029	171,327
Credit	5,888	2,352	—	8,240
Foreign exchange	113,540	2,337	62	115,939
Equity	16,505	—	26,850	43,355
Commodity and other	24,298	—	6,164	30,462
Total	301,524	33,755	34,105	369,384
Total gross derivatives	\$ 301,601	\$ 33,800	\$ 34,105	\$ 369,506
Amounts offset				
Counterparty netting	(214,773)	(32,250)	(32,212)	(279,235)
Cash collateral netting	(44,711)	(1,348)	—	(46,059)
Total in Trading assets	\$ 42,117	\$ 202	\$ 1,893	\$ 44,212
Amounts not offset¹				
Financial instruments collateral	(19,406)	—	—	(19,406)
Net amounts	\$ 22,711	\$ 202	\$ 1,893	\$ 24,806
Net amounts for which master netting or collateral agreements are not in place or may not be legally enforceable				\$ 4,318

\$ in millions	Liabilities at December 31, 2022			
	Bilateral OTC	Cleared OTC	Exchange-Traded	Total
Designated as accounting hedges				
Interest rate	\$ 457	\$ 4	\$ —	\$ 461
Foreign exchange	550	101	—	651
Total	1,007	105	—	1,112
Not designated as accounting hedges				
Economic hedges of loans				
Credit	9	368	—	377
Other derivatives				
Interest rate	135,661	28,581	455	164,697
Credit	5,535	2,390	—	7,925
Foreign exchange	110,322	2,512	104	112,938
Equity	23,138	—	28,193	51,331
Commodity and other	19,631	—	6,748	26,379
Total	294,296	33,851	35,500	363,647
Total gross derivatives	\$ 295,303	\$ 33,956	\$ 35,500	\$ 364,759
Amounts offset				
Counterparty netting	(214,773)	(32,250)	(32,212)	(279,235)
Cash collateral netting	(45,884)	(1,505)	—	(47,389)
Total in Trading liabilities	\$ 34,646	\$ 201	\$ 3,288	\$ 38,135
Amounts not offset¹				
Financial instruments collateral	(2,545)	—	(1,139)	(3,684)
Net amounts	\$ 32,101	\$ 201	\$ 2,149	\$ 34,451
Net amounts for which master netting or collateral agreements are not in place or may not be legally enforceable				\$ 6,430

1. Amounts relate to master netting agreements and collateral agreements that have been determined by the Firm to be legally enforceable in the event of default but where certain other criteria are not met in accordance with applicable offsetting accounting guidance.

See Note 4 for information related to the unsettled fair value of futures contracts not designated as accounting hedges, which are excluded from the previous tables.

Notionals of Derivative Contracts

\$ in billions	Assets at June 30, 2023			
	Bilateral OTC	Cleared OTC	Exchange-Traded	Total
Designated as accounting hedges				
Interest rate	\$ —	\$ 113	\$ —	\$ 113
Foreign exchange	10	2	—	12
Total	10	115	—	125
Not designated as accounting hedges				
Economic hedges of loans				
Credit	—	1	—	1
Other derivatives				
Interest rate	3,996	9,262	638	13,896
Credit	202	131	—	333
Foreign exchange	3,709	205	10	3,924
Equity	526	—	422	948
Commodity and other	137	—	69	206
Total	8,570	9,599	1,139	19,308
Total gross derivatives	\$ 8,580	\$ 9,714	\$ 1,139	\$ 19,433

\$ in billions	Liabilities at June 30, 2023			
	Bilateral OTC	Cleared OTC	Exchange-Traded	Total
Designated as accounting hedges				
Interest rate	\$ 2	\$ 220	\$ —	\$ 222
Foreign exchange	5	2	—	7
Total	7	222	—	229
Not designated as accounting hedges				
Economic hedges of loans				
Credit	1	19	—	20
Other derivatives				
Interest rate	4,000	9,048	383	13,431
Credit	208	127	—	335
Foreign exchange	3,697	159	24	3,880
Equity	585	—	574	1,159
Commodity and other	100	—	82	182
Total	8,591	9,353	1,063	19,007
Total gross derivatives	\$ 8,598	\$ 9,575	\$ 1,063	\$ 19,236

\$ in billions	Assets at December 31, 2022			
	Bilateral OTC	Cleared OTC	Exchange-Traded	Total
Designated as accounting hedges				
Interest rate	\$ 2	\$ 62	\$ —	\$ 64
Foreign exchange	2	2	—	4
Total	4	64	—	68
Not designated as accounting hedges				
Economic hedges of loans				
Credit	—	3	—	3
Other derivatives				
Interest rate	3,404	7,609	614	11,627
Credit	190	130	—	320
Foreign exchange	3,477	126	15	3,618
Equity	488	—	358	846
Commodity and other	141	—	59	200
Total	7,700	7,868	1,046	16,614
Total gross derivatives	\$ 7,704	\$ 7,932	\$ 1,046	\$ 16,682

Notes to Consolidated Financial Statements (Unaudited)

\$ in billions	Liabilities at December 31, 2022			
	Bilateral OTC	Cleared OTC	Exchange-Traded	Total
Designated as accounting hedges				
Interest rate	\$ 3	\$ 187	\$ —	\$ 190
Foreign exchange	12	2	—	14
Total	15	189	—	204
Not designated as accounting hedges				
Economic hedges of loans				
Credit	—	15	—	15
Other derivatives				
Interest rate	3,436	7,761	497	11,694
Credit	199	125	—	324
Foreign exchange	3,516	123	35	3,674
Equity	488	—	552	1,040
Commodity and other	101	—	79	180
Total	7,740	8,024	1,163	16,927
Total gross derivatives	\$ 7,755	\$ 8,213	\$ 1,163	\$ 17,131

The notional amounts of derivative contracts generally overstate the Firm's exposure. In most circumstances, notional amounts are used only as a reference point from which to calculate amounts owed between the parties to the contract. Furthermore, notional amounts do not reflect the benefit of legally enforceable netting arrangements or risk mitigating transactions.

For a discussion of the Firm's derivative instruments and hedging activities, see Note 7 to the financial statements in the 2022 Form 10-K.

Gains (Losses) on Accounting Hedges

\$ in millions	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Fair value hedges—Recognized in Interest income				
Interest rate contracts	\$ 569	\$ 396	\$ 198	\$ 1,191
Investment Securities—AFS	(565)	(373)	(184)	(1,124)
Fair value hedges—Recognized in Interest expense				
Interest rate contracts	\$ (2,349)	\$ (4,017)	\$ (64)	\$ (10,250)
Deposits	38	30	(16)	118
Borrowings	2,316	3,972	75	10,127
Net investment hedges—Foreign exchange contracts				
Recognized in OCI	\$ 95	\$ 635	\$ 6	\$ 774
Forward points excluded from hedge effectiveness testing—Recognized in Interest income	63	(36)	106	(77)
Cash flow hedges—Interest rate contracts¹				
Recognized in OCI	\$ (25)	\$ —	\$ (18)	\$ —
Less: Realized gains (losses) (pre-tax) reclassified from AOCI to interest income	(2)	—	(3)	—
Net change in cash flow hedges included within AOCI	(23)	—	(15)	—

1. For the current quarter ended June 30, 2023, there were no forecasted transactions that failed to occur. The net gains (losses) associated with cash flow hedges expected to be reclassified from AOCI within 12 months as of June 30, 2023 is approximately \$(14) million. The maximum length of time over which forecasted cash flows are hedged is 2 years.

Fair Value Hedges—Hedged Items

\$ in millions	At June 30, 2023	At December 31, 2022
Investment Securities—AFS		
Amortized cost basis currently or previously hedged	\$ 33,301	\$ 34,073
Basis adjustments included in amortized cost ¹	\$ (1,629)	\$ (1,628)
Deposits		
Carrying amount currently or previously hedged	\$ 8,333	\$ 3,735
Basis adjustments included in carrying amount ¹	\$ (103)	\$ (119)
Borrowings		
Carrying amount currently or previously hedged	\$ 146,393	\$ 146,025
Basis adjustments included in carrying amount—Outstanding hedges	\$ (12,844)	\$ (12,748)
Basis adjustments included in carrying amount—Terminated hedges	\$ (682)	\$ (715)

1. Hedge accounting basis adjustments are primarily related to outstanding hedges.

Gains (Losses) on Economic Hedges of Loans

\$ in millions	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Recognized in Other revenues				
Credit contracts ¹	\$ (84)	\$ 153	\$ (226)	\$ 204

1. Amounts related to hedges of certain held-for-investment and held-for-sale loans.

Net Derivative Liabilities and Collateral Posted

\$ in millions	At June 30, 2023	At December 31, 2022
Net derivative liabilities with credit risk-related contingent features	\$ 18,097	\$ 20,287
Collateral posted	12,244	12,268

The previous table presents the aggregate fair value of certain derivative contracts that contain credit risk-related contingent features that are in a net liability position for which the Firm has posted collateral in the normal course of business.

Incremental Collateral and Termination Payments upon Potential Future Ratings Downgrade

\$ in millions	At June 30, 2023
One-notch downgrade	\$ 504
Two-notch downgrade	350
Bilateral ¹ downgrade agreements included in the amounts above	\$ 749

1. Amount represents arrangements between the Firm and other parties where upon the downgrade of one party, the downgraded party must deliver collateral to the other party. These bilateral downgrade arrangements are used by the Firm to manage the risk of counterparty downgrades.

The additional collateral or termination payments that may be called in the event of a future credit rating downgrade vary by contract and can be based on ratings by either or both of Moody's Investors Service, Inc. and S&P Global Ratings. The previous table shows the future potential collateral amounts and termination payments that could be called or required by counterparties or exchange and clearing organizations in the

Notes to Consolidated Financial Statements (Unaudited)

event of one-notch or two-notch downgrade scenarios based on the relevant contractual downgrade triggers.

Maximum Potential Payout/Notional of Credit Protection Sold¹

\$ in billions	Years to Maturity at June 30, 2023				
	< 1	1-3	3-5	Over 5	Total
Single-name CDS					
Investment grade	\$ 16	\$ 31	\$ 37	\$ 10	\$ 94
Non-investment grade	7	15	19	3	44
Total	\$ 23	\$ 46	\$ 56	\$ 13	\$ 138
Index and basket CDS					
Investment grade	\$ 3	\$ 9	\$ 11	\$ —	\$ 23
Non-investment grade	11	20	114	22	167
Total	\$ 14	\$ 29	\$ 125	\$ 22	\$ 190
Total CDS sold	\$ 37	\$ 75	\$ 181	\$ 35	\$ 328
Other credit contracts	—	—	—	3	3
Total credit protection sold	\$ 37	\$ 75	\$ 181	\$ 38	\$ 331
CDS protection sold with identical protection purchased					\$ 276

\$ in billions	Years to Maturity at December 31, 2022				
	< 1	1-3	3-5	Over 5	Total
Single-name CDS					
Investment grade	\$ 12	\$ 29	\$ 29	\$ 9	\$ 79
Non-investment grade	5	13	16	2	36
Total	\$ 17	\$ 42	\$ 45	\$ 11	\$ 115
Index and basket CDS					
Investment grade	\$ 3	\$ 13	\$ 37	\$ 3	\$ 56
Non-investment grade	8	17	108	19	152
Total	\$ 11	\$ 30	\$ 145	\$ 22	\$ 208
Total CDS sold	\$ 28	\$ 72	\$ 190	\$ 33	\$ 323
Other credit contracts	—	—	—	—	—
Total credit protection sold	\$ 28	\$ 72	\$ 190	\$ 33	\$ 323
CDS protection sold with identical protection purchased					\$ 262

Fair Value Asset (Liability) of Credit Protection Sold¹

\$ in millions	At June 30, 2023	At December 31, 2022
Single-name CDS		
Investment grade	\$ 1,446	\$ 762
Non-investment grade	(776)	(808)
Total	\$ 670	\$ (46)
Index and basket CDS		
Investment grade	\$ 1,008	\$ 859
Non-investment grade	(1,655)	(1,812)
Total	\$ (647)	\$ (953)
Total CDS sold	\$ 23	\$ (999)
Other credit contracts	178	(1)
Total credit protection sold	\$ 201	\$ (1,000)

1. Investment grade/non-investment grade determination is based on the internal credit rating of the reference obligation. Internal credit ratings serve as the CRM's assessment of credit risk and the basis for a comprehensive credit limits framework used to control credit risk. The Firm uses quantitative models and judgment to estimate the various risk parameters related to each obligor.

Protection Purchased with CDS

\$ in billions	Notional	
	At June 30, 2023	At December 31, 2022
Single name	\$ 166	\$ 140
Index and basket	163	173
Tranched index and basket	32	26
Total	\$ 361	\$ 339

\$ in millions	Fair Value Asset (Liability)	
	At June 30, 2023	At December 31, 2022
Single name	\$ (1,011)	\$ (33)
Index and basket	1,171	1,248
Tranched index and basket	(651)	(217)
Total	\$ (491)	\$ 998

The Firm enters into credit derivatives, principally CDS, under which it receives or provides protection against the risk of default on a set of debt obligations issued by a specified reference entity or entities. A majority of the Firm's counterparties for these derivatives are banks, broker-dealers, and insurance and other financial institutions.

The fair value amounts as shown in the previous tables are prior to cash collateral or counterparty netting. For further information on credit derivatives and other credit contracts, see Note 7 to the financial statements in the 2022 Form 10-K.

7. Investment Securities

AFS and HTM Securities

\$ in millions	At June 30, 2023			
	Amortized Cost ¹	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
AFS securities				
U.S. Treasury securities	\$ 49,615	\$ 34	\$ 1,676	\$ 47,973
U.S. agency securities ²	26,778	1	2,733	24,046
Agency CMBS	5,859	2	467	5,394
State and municipal securities	1,099	43	9	1,133
FFELP student loan ABS ³	1,050	—	29	1,021
Total AFS securities	84,401	80	4,914	79,567
HTM securities				
U.S. Treasury securities	26,845	—	1,718	25,127
U.S. agency securities ²	42,494	—	8,225	34,269
Agency CMBS	1,692	—	155	1,537
Non-agency CMBS	1,194	—	165	1,029
Total HTM securities	72,225	—	10,263	61,962
Total investment securities	\$ 156,626	\$ 80	\$ 15,177	\$ 141,529

Notes to Consolidated Financial Statements (Unaudited)

\$ in millions	At December 31, 2022			
	Amortized Cost ¹	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
AFS securities				
U.S. Treasury securities	\$ 56,103	\$ 17	\$ 2,254	\$ 53,866
U.S. agency securities ²	23,926	1	2,753	21,174
Agency CMBS	5,998	—	470	5,528
State and municipal securities	2,598	71	42	2,627
FFELP student loan ABS ³	1,147	—	45	1,102
Total AFS securities	89,772	89	5,564	84,297
HTM securities				
U.S. Treasury securities	28,599	—	1,845	26,754
U.S. agency securities ²	44,038	—	8,487	35,551
Agency CMBS	1,819	—	152	1,667
Non-agency CMBS	1,178	—	144	1,034
Total HTM securities	75,634	—	10,628	65,006
Total investment securities	\$ 165,406	\$ 89	\$ 16,192	\$ 149,303

1. Amounts are net of any ACL.
2. U.S. agency securities consist mainly of agency mortgage pass-through pool securities, CMOs and agency-issued debt.
3. Underlying loans are backed by a guarantee, ultimately from the U.S. Department of Education, of at least 95% of the principal balance and interest outstanding.

AFS Securities in an Unrealized Loss Position

\$ in millions	At June 30, 2023		At December 31, 2022	
	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses
U.S. Treasury securities				
Less than 12 months	\$ 18,829	\$ 927	\$ 42,144	\$ 1,711
12 months or longer	21,602	749	11,454	543
Total	40,431	1,676	53,598	2,254
U.S. agency securities				
Less than 12 months	6,961	99	13,662	1,271
12 months or longer	16,638	2,634	7,060	1,482
Total	23,599	2,733	20,722	2,753
Agency CMBS				
Less than 12 months	4,207	227	5,343	448
12 months or longer	1,111	240	185	22
Total	5,318	467	5,528	470
State and municipal securities				
Less than 12 months	120	—	2,106	40
12 months or longer	393	9	65	2
Total	513	9	2,171	42
FFELP student loan ABS				
Less than 12 months	162	4	627	23
12 months or longer	859	25	476	22
Total	1,021	29	1,103	45
Total AFS securities in an unrealized loss position				
Less than 12 months	30,279	1,257	63,882	3,493
12 months or longer	40,603	3,657	19,240	2,071
Total	\$ 70,882	\$ 4,914	\$ 83,122	\$ 5,564

For AFS securities, the Firm believes there are no securities in an unrealized loss position that have credit losses after performing the analysis described in Note 2 in the 2022 Form 10-K and the Firm expects to recover the amortized cost basis of these securities. Additionally, the Firm does not intend to sell these securities and is not likely to be required to sell these securities prior to recovery of the amortized cost basis.

As of June 30, 2023 and December 31, 2022, the securities in an unrealized loss position are predominantly investment grade.

The HTM securities net carrying amounts at June 30, 2023 and December 31, 2022 reflect an ACL of \$39 million and \$34 million, respectively, predominantly related to Non-agency CMBS. See Note 2 in the 2022 Form 10-K for a description of the ACL methodology used for HTM Securities. As of June 30, 2023 and December 31, 2022, Non-Agency CMBS HTM securities were predominantly on accrual status and investment grade.

See Note 14 for additional information on securities issued by VIEs, including U.S. agency mortgage-backed securities, non-agency CMBS, and FFELP student loan ABS.

Investment Securities by Contractual Maturity

\$ in millions	At June 30, 2023		
	Amortized Cost ¹	Fair Value	Annualized Average Yield ^{2,3}
AFS securities			
U.S. Treasury securities:			
Due within 1 year	\$ 15,210	\$ 14,891	1.1 %
After 1 year through 5 years	33,721	32,397	1.4 %
After 5 years through 10 years	684	685	3.7 %
Total	49,615	47,973	
U.S. agency securities:			
Due within 1 year	23	22	(0.3) %
After 1 year through 5 years	479	443	1.5 %
After 5 years through 10 years	613	555	1.8 %
After 10 years	25,663	23,026	3.4 %
Total	26,778	24,046	
Agency CMBS:			
After 1 year through 5 years	1,898	1,810	1.8 %
After 5 years through 10 years	2,725	2,579	2.1 %
After 10 years	1,236	1,005	1.3 %
Total	5,859	5,394	
State and municipal securities:			
Due within 1 year	3	3	5.0 %
After 1 year through 5 years	24	24	2.4 %
After 5 years through 10 years	19	21	4.3 %
After 10 years	1,053	1,085	3.9 %
Total	1,099	1,133	
FFELP student loan ABS:			
After 1 year through 5 years	106	102	5.8 %
After 5 years through 10 years	109	105	5.7 %
After 10 years	835	814	6.1 %
Total	1,050	1,021	
Total AFS securities	84,401	79,567	2.1 %

Notes to Consolidated Financial Statements (Unaudited)

\$ in millions	At June 30, 2023		
	Amortized Cost ¹	Fair Value	Annualized Average Yield ²
HTM securities			
U.S. Treasury securities:			
Due within 1 year	7,806	7,650	1.9 %
After 1 year through 5 years	13,615	12,764	1.8 %
After 5 years through 10 years	3,865	3,533	2.4 %
After 10 years	1,559	1,180	2.3 %
Total	26,845	25,127	
U.S. agency securities:			
After 1 year through 5 years	7	7	1.8 %
After 5 years through 10 years	331	302	2.1 %
After 10 years	42,156	33,960	1.8 %
Total	42,494	34,269	
Agency CMBS:			
Due within 1 year	329	326	1.0 %
After 1 year through 5 years	1,114	1,011	1.4 %
After 5 years through 10 years	119	98	1.4 %
After 10 years	130	102	1.6 %
Total	1,692	1,537	
Non-agency CMBS:			
Due within 1 year	192	185	4.0 %
After 1 year through 5 years	282	253	4.3 %
After 5 years through 10 years	686	561	3.7 %
After 10 years	34	30	3.6 %
Total	1,194	1,029	
Total HTM securities	72,225	61,962	1.9 %
Total investment securities	156,626	141,529	2.0 %

1. Amounts are net of any ACL.
2. Annualized average yield is computed using the effective yield, weighted based on the amortized cost of each security. The effective yield is shown pre-tax and excludes the effect of related hedging derivatives.
3. At June 30, 2023, the annualized average yield, including the interest rate swap accrual of related hedges, was 1.1% for AFS securities contractually maturing within 1 year and 2.9% for all AFS securities.

Gross Realized Gains (Losses) on Sales of AFS Securities

\$ in millions	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Gross realized gains	\$ 7	\$ 24	\$ 51	\$ 150
Gross realized (losses)	(17)	(6)	(20)	(88)
Total¹	\$ (10)	\$ 18	\$ 31	\$ 62

1. Realized gains and losses are recognized in Other revenues in the income statement.

8. Collateralized Transactions

Offsetting of Certain Collateralized Transactions

\$ in millions	At June 30, 2023				
	Gross Amounts	Amounts Offset	Balance Sheet Net Amounts	Amounts Not Offset ¹	Net Amounts
Assets					
Securities purchased under agreements to resell	\$209,804	\$(111,890)	\$ 97,914	\$(94,398)	\$ 3,516
Securities borrowed	156,774	(17,648)	139,126	(135,147)	3,979
Liabilities					
Securities sold under agreements to repurchase	\$168,253	\$(111,890)	\$ 56,363	\$(52,023)	\$ 4,340
Securities loaned	31,017	(17,648)	13,369	(13,261)	108
Net amounts for which master netting agreements are not in place or may not be legally enforceable					
Securities purchased under agreements to resell					\$ 2,837
Securities borrowed					768
Securities sold under agreements to repurchase					3,027
Securities loaned					102

\$ in millions	At December 31, 2022				
	Gross Amounts	Amounts Offset	Balance Sheet Net Amounts	Amounts Not Offset ¹	Net Amounts
Assets					
Securities purchased under agreements to resell	\$240,355	\$(126,448)	\$ 113,907	\$(109,902)	\$ 4,005
Securities borrowed	145,340	(11,966)	133,374	(128,073)	5,301
Liabilities					
Securities sold under agreements to repurchase	\$188,982	\$(126,448)	\$ 62,534	\$(57,395)	\$ 5,139
Securities loaned	27,645	(11,966)	15,679	(15,199)	480
Net amounts for which master netting agreements are not in place or may not be legally enforceable					
Securities purchased under agreements to resell					\$ 1,696
Securities borrowed					624
Securities sold under agreements to repurchase					3,861
Securities loaned					250

1. Amounts relate to master netting agreements that have been determined by the Firm to be legally enforceable in the event of default but where certain other criteria are not met in accordance with applicable offsetting accounting guidance.

For further discussion of the Firm's collateralized transactions, see Notes 2 and 9 to the financial statements in the 2022 Form 10-K. For information related to offsetting of derivatives, see Note 6.

Gross Secured Financing Balances by Remaining Contractual Maturity

\$ in millions	At June 30, 2023				
	Overnight and Open	Less than 30 Days	30-90 Days	Over 90 Days	Total
Securities sold under agreements to repurchase	\$ 63,534	\$ 51,535	\$17,417	\$35,767	\$168,253
Securities loaned	18,844	39	932	11,202	31,017
Total included in the offsetting disclosure	\$ 82,378	\$ 51,574	\$18,349	\$46,969	\$199,270
Trading liabilities—Obligation to return securities received as collateral	19,333	—	—	—	19,333
Total	\$ 101,711	\$ 51,574	\$18,349	\$46,969	\$218,603

Notes to Consolidated Financial Statements (Unaudited)

\$ in millions	At December 31, 2022				
	Overnight and Open	Less than 30 Days	30-90 Days	Over 90 Days	Total
Securities sold under agreements to repurchase	\$ 54,551	\$ 77,359	\$ 20,586	\$ 36,486	\$ 188,982
Securities loaned	15,150	882	1,984	9,629	27,645
Total included in the offsetting disclosure	\$ 69,701	\$ 78,241	\$ 22,570	\$ 46,115	\$ 216,627
Trading liabilities—Obligation to return securities received as collateral	22,880	—	—	—	22,880
Total	\$ 92,581	\$ 78,241	\$ 22,570	\$ 46,115	\$ 239,507

Gross Secured Financing Balances by Class of Collateral Pledged

\$ in millions	At June 30, 2023	At December 31, 2022
Securities sold under agreements to repurchase		
U.S. Treasury and agency securities	\$ 47,604	\$ 57,761
Other sovereign government obligations	87,987	98,839
Corporate equities	19,371	19,340
Other	13,291	13,042
Total	\$ 168,253	\$ 188,982
Securities loaned		
Other sovereign government obligations	\$ 916	\$ 862
Corporate equities	29,461	26,289
Other	640	494
Total	\$ 31,017	\$ 27,645
Total included in the offsetting disclosure	\$ 199,270	\$ 216,627
Trading liabilities—Obligation to return securities received as collateral		
Corporate equities	\$ 19,287	\$ 22,833
Other	46	47
Total	\$ 19,333	\$ 22,880
Total	\$ 218,603	\$ 239,507

Carrying Value of Assets Loaned or Pledged without Counterparty Right to Sell or Repledge

\$ in millions	At June 30, 2023	At December 31, 2022
Trading assets	\$ 30,663	\$ 34,524

The Firm pledges certain of its trading assets to collateralize securities sold under agreements to repurchase, securities loaned, other secured financings and derivatives and to cover customer short sales. Counterparties may or may not have the right to sell or repledge the collateral.

Pledged financial instruments that can be sold or repledged by the secured party are identified as Trading assets (pledged to various parties) in the balance sheet.

Fair Value of Collateral Received with Right to Sell or Repledge

\$ in millions	At June 30, 2023	At December 31, 2022
Collateral received with right to sell or repledge	\$ 674,314	\$ 637,941
Collateral that was sold or repledged ¹	515,526	486,820

1. Does not include securities used to meet federal regulations for the Firm's U.S. broker-dealers.

The Firm receives collateral in the form of securities in connection with securities purchased under agreements to resell, securities borrowed, securities-for-securities transactions, derivative transactions, customer margin loans and securities-based lending. In many cases, the Firm is permitted to sell or repledge this collateral to secure securities sold under agreements to repurchase, to enter into securities lending and derivative transactions or to deliver to counterparties to cover short positions.

Securities Segregated for Regulatory Purposes

\$ in millions	At June 30, 2023	At December 31, 2022
Segregated securities ¹	\$ 22,938	\$ 32,254

1. Securities segregated under federal regulations for the Firm's U.S. broker-dealers are sourced from Securities purchased under agreements to resell and Trading assets in the balance sheet.

Customer Margin and Other Lending

\$ in millions	At June 30, 2023	At December 31, 2022
Margin and other lending	\$ 41,975	\$ 38,524

The Firm provides margin lending arrangements that allow customers to borrow against the value of qualifying securities. Receivables from these arrangements are included within Customer and other receivables in the balance sheet. Under these arrangements, the Firm receives collateral, which includes U.S. government and agency securities, other sovereign government obligations, corporate and other debt, and corporate equities. Margin loans are collateralized by customer-owned securities held by the Firm. The Firm monitors required margin levels and established credit terms daily and, pursuant to such guidelines, requires customers to deposit additional collateral, or reduce positions, when necessary.

For a further discussion of the Firm's margin lending activities, see Note 9 to the financial statements in the 2022 Form 10-K.

Also included in the amounts in the previous table is non-purpose securities-based lending on non-bank entities in the Wealth Management business segment.

Other Secured Financings

The Firm has additional secured liabilities. For a further discussion of other secured financings, see Note 12.

Notes to Consolidated Financial Statements (Unaudited)

9. Loans, Lending Commitments and Related Allowance for Credit Losses

Loans by Type

At June 30, 2023			
<i>\$ in millions</i>	HFI Loans	HFS Loans	Total Loans
Corporate	\$ 6,835	\$ 11,226	\$ 18,061
Secured lending facilities	37,795	3,597	41,392
Commercial real estate	8,674	436	9,110
Residential real estate	57,215	24	57,239
Securities-based lending and Other loans	91,090	1	91,091
Total loans	201,609	15,284	216,893
ACL	(1,081)		(1,081)
Total loans, net	\$ 200,528	\$ 15,284	\$ 215,812
Loans to non-U.S. borrowers, net			\$ 25,839

At December 31, 2022			
<i>\$ in millions</i>	HFI Loans	HFS Loans	Total Loans
Corporate	\$ 6,589	\$ 10,634	\$ 17,223
Secured lending facilities	35,606	3,176	38,782
Commercial real estate	8,515	926	9,441
Residential real estate	54,460	4	54,464
Securities-based lending and Other loans	94,666	48	94,714
Total loans	199,836	14,788	214,624
ACL	(839)		(839)
Total loans, net	\$ 198,997	\$ 14,788	\$ 213,785
Loans to non-U.S. borrowers, net			\$ 23,651

For additional information on the Firm's held-for-investment and held-for-sale loan portfolios, see Note 10 to the financial statements in the 2022 Form 10-K.

Loans by Interest Rate Type

<i>\$ in millions</i>	At June 30, 2023		At December 31, 2022	
	Fixed Rate	Floating or Adjustable Rate	Fixed Rate	Floating or Adjustable Rate
Corporate	\$ —	\$ 18,061	\$ —	\$ 17,223
Secured lending facilities	—	41,392	—	38,782
Commercial real estate	200	8,910	204	9,237
Residential real estate	26,942	30,297	24,903	29,561
Securities-based lending and Other loans	22,778	68,313	24,077	70,637
Total loans, before ACL	\$ 49,920	\$ 166,973	\$ 49,184	\$ 165,440

See Note 4 for further information regarding Loans and lending commitments held at fair value. See Note 13 for details of current commitments to lend in the future.

Loans Held for Investment before Allowance by Origination Year

<i>\$ in millions</i>	At June 30, 2023			At December 31, 2022		
	IG	NIG	Total	IG	NIG	Total
Revolving	\$ 2,621	\$ 3,708	\$ 6,329	\$ 2,554	\$ 3,456	\$ 6,010
2023	8	—	8			
2022	—	169	169	6	107	113
2021	15	103	118	—	139	139
2020	—	59	59	—	58	58
2019	—	152	152	—	154	154
Prior	—	—	—	115	—	115
Total	\$ 2,644	\$ 4,191	\$ 6,835	\$ 2,675	\$ 3,914	\$ 6,589

<i>\$ in millions</i>	At June 30, 2023			At December 31, 2022		
	IG	NIG	Total	IG	NIG	Total
Revolving	\$ 11,300	\$ 19,419	\$ 30,719	\$ 9,445	\$ 21,243	\$ 30,688
2023	1,548	551	2,099			
2022	1,092	1,725	2,817	1,135	1,336	2,471
2021	264	202	466	254	208	462
2020	—	87	87	—	98	98
2019	60	379	439	60	486	546
Prior	207	961	1,168	215	1,126	1,341
Total	\$ 14,471	\$ 23,324	\$ 37,795	\$ 11,109	\$ 24,497	\$ 35,606

<i>\$ in millions</i>	At June 30, 2023			At December 31, 2022		
	IG	NIG	Total	IG	NIG	Total
Revolving	\$ —	\$ 175	\$ 175	\$ —	\$ 204	\$ 204
2023	—	526	526			
2022	368	2,068	2,436	379	2,201	2,580
2021	227	1,660	1,887	239	1,609	1,848
2020	—	748	748	—	728	728
2019	399	1,294	1,693	659	1,152	1,811
Prior	104	1,105	1,209	211	1,133	1,344
Total	\$ 1,098	\$ 7,576	\$ 8,674	\$ 1,488	\$ 7,027	\$ 8,515

<i>\$ in millions</i>	At June 30, 2023					
	Residential Real Estate					
	by FICO Scores			by LTV Ratio		Total
≥ 740	680-739	≤ 679	≤ 80%	> 80%		
Revolving	\$ 88	\$ 30	\$ 5	\$ 123	\$ —	\$ 123
2023	3,604	735	115	3,963	491	4,454
2022	11,195	2,472	396	12,945	1,118	14,063
2021	11,350	2,431	252	13,088	945	14,033
2020	7,098	1,474	106	8,235	443	8,678
2019	4,065	912	134	4,799	312	5,111
Prior	8,054	2,357	342	9,913	840	10,753
Total	\$ 45,454	\$ 10,411	\$ 1,350	\$ 53,066	\$ 4,149	\$ 57,215

<i>\$ in millions</i>	At December 31, 2022					
	Residential Real Estate					
	by FICO Scores			by LTV Ratio		Total
≥ 740	680-739	≤ 679	≤ 80%	> 80%		
Revolving	\$ 90	\$ 29	\$ 5	\$ 124	\$ —	\$ 124
2022	11,481	2,533	411	13,276	1,149	14,425
2021	11,604	2,492	257	13,378	975	14,353
2020	7,292	1,501	115	8,452	456	8,908
2019	4,208	946	137	4,968	323	5,291
2018	1,635	447	52	1,965	169	2,134
Prior	6,853	2,072	300	8,492	733	9,225
Total	\$ 43,163	\$ 10,020	\$ 1,277	\$ 50,655	\$ 3,805	\$ 54,460

Notes to Consolidated Financial Statements (Unaudited)

\$ in millions	At June 30, 2023			
	Securities-based Lending ¹	Other ²		Total
		IG	NIG	
Revolving	\$ 73,229	\$ 5,689	\$ 1,077	\$ 79,995
2023	647	318	262	1,227
2022	1,537	909	701	3,147
2021	644	428	340	1,412
2020	—	517	387	904
2019	14	922	557	1,493
Prior	202	1,588	1,122	2,912
Total	\$ 76,273	\$ 10,371	\$ 4,446	\$ 91,090

\$ in millions	December 31, 2022			
	Securities-based Lending ¹	Other ²		Total
		IG	NIG	
Revolving	\$ 77,115	\$ 5,760	\$ 1,480	\$ 84,355
2022	1,425	1,572	269	3,266
2021	725	525	223	1,473
2020	—	580	418	998
2019	16	913	644	1,573
2018	202	268	304	774
Prior	—	1,581	646	2,227
Total	\$ 79,483	\$ 11,199	\$ 3,984	\$ 94,666

IG—Investment Grade

NIG—Non-investment Grade

- Securities-based loans are subject to collateral maintenance provisions, and at June 30, 2023 and December 31, 2022, these loans are predominantly over-collateralized. For more information on the ACL methodology related to securities-based loans, see Note 2 to the financial statements in the 2022 Form 10-K.
- Other loans primarily include certain loans originated in the tailored lending business within the Wealth Management business segment.

Past Due Loans Held for Investment before Allowance¹

\$ in millions	At June 30, 2023		At December 31, 2022	
Corporate	\$	46	\$	112
Secured lending facilities		—		85
Residential real estate		139		158
Securities-based lending and Other loans		2		1
Total	\$	187	\$	356

- The majority of the amounts are past due for a period of greater than 90 days.

Nonaccrual Loans Held for Investment before Allowance

\$ in millions	At June 30, 2023		At December 31, 2022	
Corporate	\$	121	\$	71
Secured lending facilities		8		94
Commercial real estate		348		209
Residential real estate		113		118
Securities-based lending and Other loans		58		10
Total¹	\$	648	\$	502
Nonaccrual loans without an ACL	\$	135	\$	117

- Includes all loans held for investment that are 90 days or more past due as of June 30, 2023 and December 31, 2022.

See Note 2 to the financial statements in the 2022 Form 10-K for a description of the ACL calculated under the CECL methodology, including credit quality indicators, used for HFI loans.

The Firm may modify the terms of certain loans for economic or legal reasons related to a borrower's financial difficulties, and these modifications include interest rate reductions,

principal forgiveness, term extensions and other-than-insignificant payment delays or a combination of these aforementioned modifications. Modified loans are typically evaluated individually for allowance for credit losses. As of June 30, 2023, there were no loans held for investment modified in the current year period with subsequent default or past due.

Modified Loans Held for Investment

Modified during the three months ended June 30, 2023¹

\$ in millions	At June 30, 2023	
	Amortized Cost	% of Total Loans ²
	Term Extension	
Corporate	\$ 2	— %
Secured lending facilities	83	0.2 %
Commercial real estate	21	0.2 %
Securities-based lending and Other loans	30	— %
Total	\$ 136	
Combination - Multiple Modifications³		
Commercial real estate	\$ 40	0.5 %

Modified during the six months ended June 30, 2023¹

\$ in millions	At June 30, 2023	
	Amortized Cost	% of Total Loans ²
	Term Extension	
Corporate	\$ 23	0.3 %
Secured lending facilities	83	0.2 %
Commercial real estate	21	0.2 %
Residential real estate	1	— %
Securities-based lending and Other loans	30	— %
Total	\$ 158	
Other-than-insignificant Payment Delay		
Commercial real estate	\$ 67	0.8 %
Combination - Multiple Modifications³		
Commercial real estate	\$ 40	0.5 %

- Lending commitments to borrowers for which the Firm has modified terms of the receivable are \$74 million and \$661 million during the current quarter and current year period, respectively as of June 30, 2023.
- Percentage of total loans represents the percentage of modified loans to total loans held for investment by loan type.
- Combination - Multiple Modifications includes loans with Term extension and Other-than-insignificant payment delay.

Notes to Consolidated Financial Statements (Unaudited)

Financial Impact on Modified Loans Held for Investment

Modified during the three months ended June 30, 2023¹

At June 30, 2023	
Term Extension	
Corporate	Added 4 years, 3 months to the life of the modified loan
Secured lending facilities	Added 3 months to the life of the modified loan
Commercial real estate	Added 1 month to the life of the modified loan
Securities-based lending and Other loans	Added 2 years, 2 months to the life of the modified loan
Combination - Multiple Modification	
Commercial real estate	Added 6 months of Term extension and 6 months of Other-than-insignificant payment delay to the life of the modified loan

Modified during the six months ended June 30, 2023¹

At June 30, 2023	
Term Extension	
Corporate	Added a weighted-average 1 year, 2 months to the life of the modified loans
Secured lending facilities	Added 3 months to the life of the modified loan
Commercial real estate	Added 4 months to the life of the modified loan
Residential real estate	Added 4 months to the life of the modified loan
Securities-based lending and Other loans	Added 2 years, 2 months to the life of the modified loan
Other-than-insignificant Payment Delay	
Commercial real estate	Provided a forbearance period of 8 months to the borrower of the modified loan
Combination - Multiple Modification	
Commercial real estate	Added 7 months of Term extension and 6 months of Other-than-insignificant payment delay to the life of the modified loan

1. Percentage of total loans represents the percentage of modified loans to total loans held for investment by loan type.

Troubled Debt Restructurings

<i>\$ in millions</i>	At December 31, 2022	
Loans, before ACL	\$	29
Lending commitments		—

TDRs included modifications of interest rates, collateral requirements, other loan covenants and payment extensions. See Note 2 to the financial statements in the 2022 Form 10-K for further information on TDRs guidance. The accounting guidance for TDRs was eliminated for the Firm, beginning on January 1, 2023. See Note 2 for further information herein.

Gross Charge-offs by Origination Year

Three Months Ended June 30, 2023						
<i>\$ in millions</i>	Corporate	Secured Lending Facilities	CRE	Residential Real Estate	SBL and Other	Total
Revolving	\$ 29	\$ —	\$ —	\$ —	\$ —	\$ 29
2020	—	—	—	—	1	1
Total	\$ 29	\$ —	\$ —	\$ —	\$ 1	\$ 30
Six Months Ended June 30, 2023						
<i>\$ in millions</i>	Corporate	Secured Lending Facilities	CRE	Residential Real Estate	SBL and Other	Total
Revolving	\$ 30	\$ —	\$ —	\$ —	\$ —	\$ 30
2020	—	—	—	—	2	2
2019	—	—	29	—	—	29
Prior	—	—	40	—	—	40
Total	\$ 30	\$ —	\$ 69	\$ —	\$ 2	\$ 101

Provision for Credit Losses

<i>\$ in millions</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Loans	\$ 138	\$ 92	\$ 339	\$ 131
Lending commitments	23	9	56	27

Allowance for Credit Losses Rollforward and Allocation—Loans

<i>\$ in millions</i>	Corporate	Secured Lending Facilities	CRE	Residential Real Estate	SBL and Other	Total
December 31, 2022	\$ 235	\$ 153	\$ 275	\$ 87	\$ 89	\$ 839
Gross charge-offs	(30)	—	(69)	—	(2)	(101)
Provision (release)	50	3	178	25	83	339
Other	2	—	1	—	1	4
June 30, 2023	\$ 257	\$ 156	\$ 385	\$ 112	\$ 171	\$ 1,081
Percent of loans to total loans ¹	4 %	19 %	4 %	28 %	45 %	100 %

<i>\$ in millions</i>	Corporate	Secured Lending Facilities	CRE	Residential Real Estate	SBL and Other	Total
December 31, 2021	\$ 165	\$ 163	\$ 206	\$ 60	\$ 60	\$ 654
Gross charge-offs	—	(3)	(7)	—	(7)	(17)
Recoveries	4	—	—	—	—	4
Net recoveries (charge-offs)	4	(3)	(7)	—	(7)	(13)
Provision (release)	47	8	36	24	16	131
Other	(4)	(1)	(6)	—	1	(10)
June 30, 2022	\$ 212	\$ 167	\$ 229	\$ 84	\$ 70	\$ 762
Percent of loans to total loans ¹	3 %	17 %	4 %	26 %	50 %	100 %

CRE—Commercial real estate

SBL—Securities-based lending

1. Percent of loans to total loans represents loans held for investment by loan type to total loans held for investment.

Allowance for Credit Losses Rollforward—Lending Commitments

<i>\$ in millions</i>	Corporate	Secured Lending Facilities	CRE	Residential Real Estate	SBL and Other	Total
December 31, 2022	\$ 411	\$ 51	\$ 15	\$ 4	\$ 23	\$ 504
Provision (release)	35	10	7	1	3	56
Other	2	—	—	—	—	2
June 30, 2023	\$ 448	\$ 61	\$ 22	\$ 5	\$ 26	\$ 562

<i>\$ in millions</i>	Corporate	Secured Lending Facilities	CRE	Residential Real Estate	SBL and Other	Total
December 31, 2021	\$ 356	\$ 41	\$ 20	\$ 1	\$ 26	\$ 444
Provision (release)	24	7	(2)	1	(3)	27
Other	(7)	—	—	—	—	(7)
June 30, 2022	\$ 373	\$ 48	\$ 18	\$ 2	\$ 23	\$ 464

The allowance for credit losses for loans and lending commitments increased in the current year period, primarily related to credit deterioration in Commercial real estate lending, mainly in the office sector, modest growth in certain loan portfolios and deterioration in the macroeconomic outlook. The base scenario used in our ACL models as of June 30, 2023 was generated using a combination of consensus economic forecasts, forward rates, and internally developed and validated models, and assumes weak economic growth in 2023, followed by a gradual recovery in 2024. Given the nature of our lending portfolio, the most sensitive

Notes to Consolidated Financial Statements (Unaudited)

model input is U.S. gross domestic product (“GDP”). For a further discussion of the Firm’s loans as well as the Firm’s allowance methodology, refer to Notes 2 and 10 to the financial statements in the 2022 Form 10-K.

Selected Credit Ratios

	At June 30, 2023	At December 31, 2022
ACL for loans to total HFI loans	0.5 %	0.4 %
Nonaccrual HFI loans to total HFI loans ¹	0.3 %	0.3 %
ACL for loans to nonaccrual HFI loans	166.8 %	167.1 %

1. These loans are on nonaccrual status because the loans were past due for a period of 90 days or more or payment of principal or interest was in doubt.

Employee Loans

	At June 30, 2023	At December 31, 2022
<i>\$ in millions</i>		
Currently employed by the Firm ¹	\$ 4,237	\$ 4,023
No longer employed by the Firm ²	99	97
Employee loans	\$ 4,336	\$ 4,120
ACL	(137)	(139)
Employee loans, net of ACL	\$ 4,199	\$ 3,981
Remaining repayment term, weighted average in years	5.9	5.8

1. These loans are predominantly current.

2. These loans are predominantly past due for a period of 90 days or more.

Employee loans are granted in conjunction with a program established primarily to recruit certain Wealth Management financial advisors, are full recourse and generally require periodic repayments, and are due in full upon termination of employment with the Firm. These loans are recorded in Customer and other receivables in the balance sheet. See Note 2 to the financial statements in the 2022 Form 10-K for a description of the CECL allowance methodology, including credit quality indicators, for employee loans.

10. Other Assets—Equity Method Investments

Equity Method Investments

	At June 30, 2023	At December 31, 2022
<i>\$ in millions</i>		
Investments	\$ 1,870	\$ 1,927
	Three Months Ended June 30,	Six Months Ended June 30,
<i>\$ in millions</i>	2023	2022
Income (loss)	\$ 61	\$ 17
	2023	2022
	\$ 86	\$ 23

Equity method investments, other than investments in certain fund interests, are summarized above and are included in Other assets in the balance sheet with related income or loss included in Other revenues in the income statement. See “Net Asset Value Measurements—Fund Interests” in Note 4 for the carrying value of certain of the Firm’s fund interests, which are composed of general and limited partnership interests, as well as any related carried interest.

Japanese Securities Joint Venture

	Three Months Ended June 30,		Six Months Ended June 30,	
<i>\$ in millions</i>	2023	2022	2023	2022
Income (loss) from investment in MUMSS	\$ 63	\$ 14	\$ 92	\$ 18

For more information on MUMSS and other relationships with MUFG, see Note 12 to the financial statements in the 2022 Form 10-K.

11. Deposits

Deposits

	At June 30, 2023	At December 31, 2022
<i>\$ in millions</i>		
Savings and demand deposits	\$ 286,050	\$ 319,948
Time deposits	62,461	36,698
Total	\$ 348,511	\$ 356,646
Deposits subject to FDIC insurance	\$ 270,042	\$ 260,420
Deposits not subject to FDIC insurance	\$ 78,469	\$ 96,226

Time Deposit Maturities

	At June 30, 2023
<i>\$ in millions</i>	
2023	\$ 18,234
2024	25,185
2025	8,321
2026	4,040
2027	3,187
Thereafter	3,494
Total	\$ 62,461

12. Borrowings and Other Secured Financings

Borrowings

	At June 30, 2023	At December 31, 2022
<i>\$ in millions</i>		
Original maturities of one year or less	\$ 4,153	\$ 4,191
Original maturities greater than one year		
Senior	\$ 231,706	\$ 221,667
Subordinated	12,114	12,200
Total	\$ 243,820	\$ 233,867
Total borrowings	\$ 247,973	\$ 238,058
Weighted average stated maturity, in years ¹	6.8	6.7

1. Only includes borrowings with original maturities greater than one year.

Other Secured Financings

	At June 30, 2023	At December 31, 2022
<i>\$ in millions</i>		
Original maturities:		
One year or less	\$ 1,235	\$ 944
Greater than one year	7,059	7,214
Total	\$ 8,294	\$ 8,158
Transfers of assets accounted for as secured financings	\$ 1,936	\$ 1,119

Notes to Consolidated Financial Statements (Unaudited)

Other secured financings include the liabilities related to collateralized notes, transfers of financial assets that are accounted for as financings rather than sales and consolidated VIEs where the Firm is deemed to be the primary beneficiary. These liabilities are generally payable from the cash flows of the related assets accounted for as Trading assets. See Note 14 for further information on other secured financings related to VIEs and securitization activities.

For transfers of assets that fail to meet accounting criteria for a sale, the Firm continues to record the assets and recognizes the associated liabilities in the balance sheet.

13. Commitments, Guarantees and Contingencies

Commitments

\$ in millions	Years to Maturity at June 30, 2023					Total
	Less than 1	1-3	3-5	Over 5		
Lending:						
Corporate	\$ 15,330	\$ 31,443	\$ 56,269	\$ 1,286		\$ 104,328
Secured lending facilities	8,043	7,352	3,488	1,790		20,673
Commercial and Residential real estate	160	271	16	339		786
Securities-based lending and Other	14,527	4,824	323	429		20,103
Forward-starting secured financing receivables ¹	61,949	—	—	—		61,949
Central counterparty	300	—	—	8,464		8,764
Underwriting	394	—	—	—		394
Investment activities	1,739	194	110	289		2,332
Letters of credit and other financial guarantees	106	35	—	10		151
Total	\$102,548	\$ 44,119	\$ 60,206	\$ 12,607		\$ 219,480
Lending commitments participated to third parties						\$ 7,464

1. Forward-starting secured financing receivables are generally settled within three business days.

Since commitments associated with these instruments may expire unused, the amounts shown do not necessarily reflect the actual future cash funding requirements.

For a further description of these commitments, refer to Note 15 to the financial statements in the 2022 Form 10-K.

Guarantees

\$ in millions	At June 30, 2023				Carrying Amount Asset (Liability)
	Maximum Potential Payout/Notional of Obligations by Years to Maturity				
	Less than 1	1-3	3-5	Over 5	
Non-credit derivatives ¹	\$1,310,340	\$1,228,197	\$321,208	\$694,877	\$ (56,713)
Standby letters of credit and other financial guarantees issued ²	1,435	701	1,459	2,800	(16)
Market value guarantees	1	—	—	—	—
Liquidity facilities	2,324	—	—	—	—
Whole loan sales guarantees	—	58	29	23,079	—
Securitization representations and warranties ³	—	—	—	78,650	(3)
General partner guarantees	366	20	136	41	(89)
Client clearing guarantees	237	—	—	—	—

- The carrying amounts of derivative contracts that meet the accounting definition of a guarantee are shown on a gross basis. For further information on derivatives contracts, see Note 6.
- These amounts include certain issued standby letters of credit participated to third parties, totaling \$0.7 billion of notional and collateral/recourse, due to the nature of the Firm's obligations under these arrangements. As of June 30, 2023, the carrying amount of standby letters of credit and other financial guarantees issued includes an allowance for credit losses of \$79 million.
- Related to commercial and residential mortgage securitizations.

The Firm has obligations under certain guarantee arrangements, including contracts and indemnification agreements, that contingently require the Firm to make payments to the guaranteed party based on changes in an underlying measure (such as an interest or foreign exchange rate, security or commodity price, an index, or the occurrence or non-occurrence of a specified event) related to an asset, liability or equity security of a guaranteed party. Also included as guarantees are contracts that contingently require the Firm to make payments to the guaranteed party based on another entity's failure to perform under an agreement, as well as indirect guarantees of the indebtedness of others.

For more information on the nature of the obligations and related business activities for our guarantees, see Note 15 to the financial statements in the 2022 Form 10-K.

Other Guarantees and Indemnities

In the normal course of business, the Firm provides guarantees and indemnifications in a variety of transactions. These provisions generally are standard contractual terms. Certain of these guarantees and indemnifications related to indemnities, exchange and clearinghouse member guarantees and merger and acquisition guarantees are described in Note 15 to the financial statements in the 2022 Form 10-K.

In addition, in the ordinary course of business, the Firm guarantees the debt and/or certain trading obligations (including obligations associated with derivatives, foreign exchange contracts and the settlement of physical commodities) of certain subsidiaries. These guarantees generally are entity or product specific and are required by investors or trading counterparties. The activities of the

Notes to Consolidated Financial Statements (Unaudited)

Firm's subsidiaries covered by these guarantees (including any related debt or trading obligations) are included in the financial statements.

Finance Subsidiary

The Parent Company fully and unconditionally guarantees the securities issued by Morgan Stanley Finance LLC, a wholly owned finance subsidiary. No other subsidiary of the Parent Company guarantees these securities.

Contingencies

Legal

In addition to the matters described below, in the normal course of business, the Firm has been named, from time to time, as a defendant in various legal actions, including arbitrations, class actions and other litigation, arising in connection with its activities as a global diversified financial services institution. Certain of the actual or threatened legal actions include claims for substantial compensatory and/or punitive damages or claims for indeterminate amounts of damages. In some cases, the entities that would otherwise be the primary defendants in such cases are bankrupt or are in financial distress. These actions have included, but are not limited to, antitrust claims, claims under various false claims act statutes, and matters arising from our sales and trading businesses, and our activities in the capital markets.

The Firm is also involved, from time to time, in other reviews, investigations and proceedings (both formal and informal) by governmental and self-regulatory agencies regarding the Firm's business, and involving, among other matters, sales, trading, financing, prime brokerage, market-making activities, investment banking advisory services, capital market activities, financial products or offerings sponsored, underwritten or sold by the Firm, wealth and investment management services, and accounting and operational matters, certain of which may result in adverse judgments, settlements, fines, penalties, injunctions, limitations on our ability to conduct certain business, or other relief.

While the Firm has identified below any individual proceedings or investigations where the Firm believes a material loss to be reasonably possible and in some cases reasonably estimable, there can be no assurance that material losses will not be incurred from claims that have not yet been asserted or those where potential losses have not yet been determined to be probable or possible and reasonably estimable.

In many proceedings and investigations, however, it is inherently difficult to determine whether any loss is probable or even possible or to estimate the amount of any loss. In addition, even where a loss is possible or an exposure to loss exists in excess of the liability already accrued with respect to a previously recognized loss contingency, it is not always possible to reasonably estimate the size of the possible loss or

range of loss, particularly for proceedings and investigations where the factual record is being developed or contested or where plaintiffs or government entities seek substantial or indeterminate damages, restitution, disgorgement or penalties. Numerous issues may need to be resolved before a loss or additional loss, or range of loss or additional range of loss, can be reasonably estimated for a proceeding or investigation, including through potentially lengthy discovery and determination of important factual matters, determination of issues related to class certification and the calculation of damages or other relief, and consideration of novel or unsettled legal questions relevant to the proceedings or investigations in question.

The Firm contests liability and/or the amount of damages as appropriate in each pending matter. Where available information indicates that it is probable a liability had been incurred at the date of the financial statements and the Firm can reasonably estimate the amount of that loss, the Firm accrues the estimated loss by a charge to income.

\$ in millions	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Legal expenses	\$ 45	\$ 262	\$ 196	\$ 346

The Firm's legal expenses can, and may in the future, fluctuate from period to period, given the current environment regarding government investigations and private litigation affecting global financial services firms, including the Firm.

For certain other legal proceedings and investigations, the Firm can, in some instances, estimate reasonably possible losses, additional losses, ranges of loss or ranges of additional loss in excess of amounts accrued (if any) but does not believe, based on current knowledge and after consultation with counsel, that such losses could have a material adverse effect on the Firm's financial condition, other than the matter referred to in the following paragraph.

Tax

In matters styled *Case number 15/3637* and *Case number 15/4353*, the Dutch Tax Authority ("Dutch Authority") is challenging in the Dutch courts the prior set-off by the Firm of approximately €124 million (approximately \$135 million) plus accrued interest of withholding tax credits against the Firm's corporation tax liabilities for the tax years 2007 to 2012. The Dutch Authority alleges that the Firm was not entitled to receive the withholding tax credits on the basis, inter alia, that a Firm subsidiary did not hold legal title to certain securities subject to withholding tax on the relevant dates. The Dutch Authority has also alleged that the Firm failed to provide certain information to the Dutch Authority and to keep adequate books and records. On April 26, 2018, the District Court in Amsterdam issued a decision dismissing the Dutch Authority's claims with respect to certain of the tax years in dispute. On May 12, 2020, the Court of Appeal in Amsterdam granted the Dutch Authority's appeal in matters

**Notes to Consolidated Financial Statements
(Unaudited)**

re-styled *Case number 18/00318* and *Case number 18/00319*. On June 22, 2020, the Firm filed an appeal against the decision of the Court of Appeal in Amsterdam before the Dutch High Court. On January 29, 2021, the Advocate General of the Dutch High Court issued an advisory opinion on the Firm’s appeal, which rejected the Firm’s principal grounds of appeal. On February 11, 2021, the Firm and the Dutch Authority each responded to this opinion. On June 22, 2021, Dutch criminal authorities sought various documents in connection with an investigation of the Firm related to the civil claims asserted by the Dutch Authority concerning the accuracy of the Firm subsidiary’s tax returns and the maintenance of its books and records for 2007 to 2012. The Dutch criminal authorities have requested additional information, and the Firm is continuing to respond to them in connection with their ongoing investigation.

For certain other legal proceedings and investigations, though the Firm believes a loss is reasonably possible or probable, the Firm cannot reasonably estimate such losses, additional losses, ranges of loss or ranges of additional loss in excess of amounts accrued (if any), but does not believe, based on current knowledge and after consultation with counsel, that such losses could have a material adverse effect on the Firm’s financial condition, other than the matter referred to in the following paragraph.

Block Trading Matter

The Firm has been responding to requests for information from the Enforcement Division of the U.S. Securities and Exchange Commission and the United States Attorney’s Office for the Southern District of New York in connection with their investigations into various aspects of the Firm’s blocks business, certain related sales and trading practices, and applicable controls (the “Investigations”). The Investigations are focused on whether the Firm and/or its employees shared and/or used information regarding impending block transactions in violation of federal securities laws and regulations. The Firm continues to cooperate with, and remains engaged in discussions regarding potential resolution of, the Investigations. There can be no assurance that these discussions and continuing engagement will lead to resolution of either matter. The Firm also faces potential civil liability arising from claims that have been or may be asserted by, among others, block transaction participants who contend they were harmed or disadvantaged including, among other things, as a result of a share price decline allegedly caused by the activities of the Firm and/or its employees, or as a result of the Firm’s and/or its employees’ failure to adhere to applicable laws and regulations. In addition, the Firm has responded to demands from shareholders under Section 220 of the Delaware General Corporation Law for books and records concerning the Investigations.

For certain other legal proceedings and investigations including the following matter, the Firm can estimate probable losses but does not believe, based on current

knowledge and after consultation with counsel, that additional loss in excess of amounts accrued could have a material adverse effect on the Firm’s financial condition.

Antitrust Related Matter

In August of 2017, the Firm was named as a defendant in a purported antitrust class action in the United States District Court for the Southern District of New York styled *Iowa Public Employees’ Retirement System et al. v. Bank of America Corporation et al.* Plaintiffs allege, inter alia, that the Firm, together with a number of other financial institution defendants, violated U.S. antitrust laws and New York state law in connection with their alleged efforts to prevent the development of electronic exchange-based platforms for securities lending. The class action complaint was filed on behalf of a purported class of borrowers and lenders who entered into stock loan transactions with the defendants. The class action complaint seeks, among other relief, certification of the class of plaintiffs and treble damages. On September 27, 2018, the court denied the defendants’ motion to dismiss the class action complaint. Plaintiffs’ motion for class certification was referred by the District Court to a magistrate judge who, on June 30, 2022, issued a report and recommendation that the District Court certify a class. On May 20, 2023, the Firm reached an agreement in principle to settle the litigation.

14. Variable Interest Entities and Securitization Activities

Consolidated VIE Assets and Liabilities by Type of Activity

\$ in millions	At June 30, 2023		At December 31, 2022	
	VIE Assets	VIE Liabilities	VIE Assets	VIE Liabilities
MABS ¹	\$ 466	\$ 156	\$ 1,153	\$ 520
Investment vehicles ²	883	504	638	272
MTOB	484	451	371	322
Other	527	201	519	199
Total	\$ 2,360	\$ 1,312	\$ 2,681	\$ 1,313

MTOB—Municipal tender option bonds
 1. Amounts include transactions backed by residential mortgage loans, commercial mortgage loans and other types of assets, including consumer or commercial assets and may be in loan or security form. The value of assets is determined based on the fair value of the liabilities and the interests owned by the Firm in such VIEs as the fair values for the liabilities and interests owned are more observable.
 2. Amounts include investment funds and CLOs.

Notes to Consolidated Financial Statements (Unaudited)

Consolidated VIE Assets and Liabilities by Balance Sheet Caption

<i>\$ in millions</i>	At June 30, 2023	At December 31, 2022
Assets		
Cash and cash equivalents	\$ 181	\$ 142
Trading assets at fair value	1,574	2,066
Investment securities	396	255
Securities purchased under agreements to resell	200	200
Customer and other receivables	7	16
Other assets	2	2
Total	\$ 2,360	\$ 2,681
Liabilities		
Other secured financings	\$ 1,180	\$ 1,185
Other liabilities and accrued expenses	128	124
Borrowings	4	4
Total	\$ 1,312	\$ 1,313
Noncontrolling interests	\$ 76	\$ 71

Consolidated VIE assets and liabilities are presented in the previous tables after intercompany eliminations. Generally, most assets owned by consolidated VIEs cannot be removed unilaterally by the Firm and are not available to the Firm while the related liabilities issued by consolidated VIEs are non-recourse to the Firm. However, in certain consolidated VIEs, the Firm either has the unilateral right to remove assets or provides additional recourse through derivatives such as total return swaps, guarantees or other forms of involvement.

In general, the Firm's exposure to loss in consolidated VIEs is limited to losses that would be absorbed on the VIE net assets recognized in its financial statements, net of amounts absorbed by third-party variable interest holders.

Non-consolidated VIEs

<i>\$ in millions</i>	At June 30, 2023				
	MABS ¹	CDO	MTOB	OSF	Other ²
VIE assets (UPB)	\$137,116	\$2,093	\$3,343	\$2,748	\$50,750
Maximum exposure to loss³					
Debt and equity interests	\$ 18,229	\$ 122	\$ —	\$ 1,835	\$11,411
Derivative and other contracts	—	—	2,324	—	4,291
Commitments, guarantees and other	2,345	—	—	—	1,122
Total	\$ 20,574	\$ 122	\$ 2,324	\$ 1,835	\$16,824
Carrying value of variable interests—Assets					
Debt and equity interests	\$ 18,229	\$ 122	\$ —	\$ 1,625	\$11,411
Derivative and other contracts	—	—	2	—	1,708
Total	\$ 18,229	\$ 122	\$ 2	\$ 1,625	\$13,119
Additional VIE assets owned ⁴	\$14,472				
Carrying value of variable interests—Liabilities					
Derivative and other contracts	\$ —	\$ —	\$ 3	\$ —	\$ 340

	At December 31, 2022				
<i>\$ in millions</i>	MABS ¹	CDO	MTOB	OSF	Other ²
VIE assets (UPB)	\$123,601	\$3,162	\$4,632	\$2,403	\$50,178
Maximum exposure to loss³					
Debt and equity interests	\$ 13,104	\$ 274	\$ —	\$1,694	\$11,596
Derivative and other contracts	—	—	3,200	—	5,211
Commitments, guarantees and other	674	—	—	—	1,410
Total	\$ 13,778	\$ 274	\$3,200	\$1,694	\$18,217
Carrying value of variable interests—Assets					
Debt and equity interests	\$ 13,104	\$ 274	\$ —	\$1,577	\$11,596
Derivative and other contracts	—	—	3	—	1,564
Total	\$ 13,104	\$ 274	\$ 3	\$1,577	\$13,160
Additional VIE assets owned ⁴	\$13,708				
Carrying value of variable interests—Liabilities					
Derivative and other contracts	\$ —	\$ —	\$ 3	\$ —	\$ 281

- Amounts include transactions backed by residential mortgage loans, commercial mortgage loans and other types of assets, including consumer or commercial assets, and may be in loan or security form.
- Other primarily includes exposures to commercial real estate property and investment funds.
- Where notional amounts are utilized in quantifying the maximum exposure related to derivatives, such amounts do not reflect changes in fair value recorded by the Firm.
- Additional VIE assets owned represents the carrying value of total exposure to non-consolidated VIEs for which the maximum exposure to loss is less than specific thresholds, primarily interests issued by securitization SPEs. The Firm's maximum exposure to loss generally equals the fair value of the assets owned. These assets are primarily included in Trading assets and Investment securities and are measured at fair value (see Note 4). The Firm does not provide additional support in these transactions through contractual facilities, guarantees or similar derivatives.

The previous tables include VIEs sponsored by unrelated parties, as well as VIEs sponsored by the Firm; examples of the Firm's involvement with these VIEs include its secondary market-making activities and the securities held in its Investment securities portfolio (see Note 7).

The Firm's maximum exposure to loss is dependent on the nature of the Firm's variable interest in the VIE and is limited to the notional amounts of certain liquidity facilities and other credit support, total return swaps and written put options, as well as the fair value of certain other derivatives and investments the Firm has made in the VIE.

The Firm's maximum exposure to loss in the previous tables does not include the offsetting benefit of hedges or any reductions associated with the amount of collateral held as part of a transaction with the VIE or any party to the VIE directly against a specific exposure to loss.

Liabilities issued by VIEs generally are non-recourse to the Firm.

Detail of Mortgage- and Asset-Backed Securitization Assets

	At June 30, 2023		At December 31, 2022	
<i>\$ in millions</i>	UPB	Debt and Equity Interests	UPB	Debt and Equity Interests
Residential mortgages	\$ 16,018	\$ 2,515	\$ 20,428	\$ 2,570
Commercial mortgages	69,407	5,174	67,540	4,236
U.S. agency collateralized mortgage obligations	47,439	7,340	32,567	4,729
Other consumer or commercial loans	4,252	3,200	3,066	1,569
Total	\$ 137,116	\$ 18,229	\$ 123,601	\$ 13,104

Notes to Consolidated Financial Statements (Unaudited)

Transferred Assets with Continuing Involvement

\$ in millions	At June 30, 2023			
	RML	CML	U.S. Agency CMO	CLN and Other ¹
SPE assets (UPB) ^{2,3}	\$ 4,083	\$ 73,870	\$ 7,087	\$ 10,669
Retained interests				
Investment grade	\$ 136	\$ 847	\$ 373	\$ —
Non-investment grade	88	577	3	51
Total	\$ 224	\$ 1,424	\$ 376	\$ 51
Interests purchased in the secondary market³				
Investment grade	\$ 43	\$ 37	\$ 12	\$ —
Non-investment grade	6	16	—	—
Total	\$ 49	\$ 53	\$ 12	\$ —
Derivative assets	\$ —	\$ —	\$ —	\$ 1,111
Derivative liabilities	—	—	—	326

\$ in millions	At December 31, 2022			
	RML	CML	U.S. Agency CMO	CLN and Other ¹
SPE assets (UPB) ^{2,3}	\$ 3,732	\$ 73,069	\$ 6,448	\$ 10,928
Retained interests				
Investment grade	\$ 137	\$ 927	\$ 367	\$ —
Non-investment grade	26	465	11	44
Total	\$ 163	\$ 1,392	\$ 378	\$ 44
Interests purchased in the secondary market³				
Investment grade	\$ 82	\$ 51	\$ 10	\$ —
Non-investment grade	35	23	—	—
Total	\$ 117	\$ 74	\$ 10	\$ —
Derivative assets	\$ —	\$ —	\$ —	\$ 1,114
Derivative liabilities	—	—	—	201

\$ in millions	Fair Value At June 30, 2023		
	Level 2	Level 3	Total
Retained interests			
Investment grade	\$ 508	\$ 12	\$ 520
Non-investment grade	16	62	78
Total	\$ 524	\$ 74	\$ 598
Interests purchased in the secondary market³			
Investment grade	\$ 86	\$ 6	\$ 92
Non-investment grade	15	7	22
Total	\$ 101	\$ 13	\$ 114
Derivative assets	\$ 1,111	\$ —	\$ 1,111
Derivative liabilities	326	—	326

\$ in millions	Fair Value at December 31, 2022		
	Level 2	Level 3	Total
Retained interests			
Investment grade	\$ 489	\$ —	\$ 489
Non-investment grade	25	16	41
Total	\$ 514	\$ 16	\$ 530
Interests purchased in the secondary market³			
Investment grade	\$ 140	\$ 3	\$ 143
Non-investment grade	42	16	58
Total	\$ 182	\$ 19	\$ 201
Derivative assets	\$ 1,114	\$ —	\$ 1,114
Derivative liabilities	153	48	201

RML—Residential mortgage loans
CML—Commercial mortgage loans

- Amounts include CLO transactions managed by unrelated third parties.
- Amounts include assets transferred by unrelated transferors.
- Amounts are only included for transactions where the Firm also holds retained interests as part of the transfer.

The previous tables include transactions with SPEs in which the Firm, acting as principal, transferred financial assets with continuing involvement and received sales treatment. The transferred assets are carried at fair value prior to securitization, and any changes in fair value are recognized in the income statement. The Firm may act as underwriter of the beneficial interests issued by these securitization vehicles, for which Investment banking revenues are recognized. The Firm may retain interests in the securitized financial assets as one or more tranches of the securitization. Certain retained interests are carried at fair value in the balance sheet with changes in fair value recognized in the income statement. Fair value for these interests is measured using techniques that are consistent with the valuation techniques applied to the Firm's major categories of assets and liabilities as described in Note 2 in the 2022 Form 10-K and Note 4 herein. Further, as permitted by applicable guidance, certain transfers of assets where the Firm's only continuing involvement is a derivative are only reported in the following Assets Sold with Retained Exposure table.

Proceeds from New Securitization Transactions and Sales of Loans

\$ in millions	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
New transactions ¹	\$ 3,605	\$ 6,217	\$ 6,126	\$ 14,477
Retained interests	1,077	1,431	2,652	3,053
Sales of corporate loans to CLO SPEs ^{1,2}	—	12	—	16

- Net gains on new transactions and sales of corporate loans to CLO entities at the time of the sale were not material for all periods presented.
- Sponsored by non-affiliates.

The Firm has provided, or otherwise agreed to be responsible for, representations and warranties regarding certain assets transferred in securitization transactions sponsored by the Firm (see Note 13).

Assets Sold with Retained Exposure

\$ in millions	At June 30, 2023	At December 31, 2022
Gross cash proceeds from sale of assets ¹	\$ 49,195	\$ 49,059
Fair value		
Assets sold	\$ 50,939	\$ 47,281
Derivative assets recognized in the balance sheet	1,832	116
Derivative liabilities recognized in the balance sheet	88	1,893

- The carrying value of assets derecognized at the time of sale approximates gross cash proceeds.

The Firm enters into transactions in which it sells securities, primarily equities, and contemporaneously enters into bilateral OTC derivatives with the purchasers of the securities, through which it retains exposure to the sold securities.

For a discussion of the Firm's VIEs, the determination and structure of VIEs and securitization activities, see Note 16 to the financial statements in the 2022 Form 10-K.

Notes to Consolidated Financial Statements (Unaudited)

15. Regulatory Requirements

Regulatory Capital Framework and Requirements

For a discussion of the Firm's regulatory capital framework, see Note 17 to the financial statements in the 2022 Form 10-K.

The Firm is required to maintain minimum risk-based and leverage-based capital ratios under regulatory capital requirements. A summary of the calculations of regulatory capital and RWA follows.

Risk-Based Regulatory Capital. Risk-based capital ratio requirements apply to Common Equity Tier 1 capital, Tier 1 capital and Total capital (which includes Tier 2 capital), each as a percentage of RWA, and consist of regulatory minimum required ratios plus the Firm's capital buffer requirement. Capital requirements require certain adjustments to, and deductions from, capital for purposes of determining these ratios. At June 30, 2023 and December 31, 2022, the differences between the actual and required ratios were lower under the Standardized Approach.

CECL Deferral. Beginning on January 1, 2020, the Firm elected to defer the effect of the adoption of CECL on its risk-based and leverage-based capital amounts and ratios, as well as RWA, adjusted average assets and supplementary leverage exposure calculations, over a five-year transition period. The deferral impacts began to phase in at 25% per year from January 1, 2022 and are phased-in at 50% from January 1, 2023. The deferral impacts will become fully phased-in beginning on January 1, 2025.

Capital Buffer Requirements

	At June 30, 2023 and December 31, 2022	
	Standardized	Advanced
Capital buffers		
Capital conservation buffer	—	2.5%
SCB	5.8%	N/A
G-SIB capital surcharge	3.0%	3.0%
CCyB ¹	0%	0%
Capital buffer requirement	8.8%	5.5%

1. The CCyB can be set up to 2.5%, but is currently set by the Federal Reserve at zero.

The capital buffer requirement represents the amount of Common Equity Tier 1 capital the Firm must maintain above the minimum risk-based capital requirements in order to avoid restrictions on the Firm's ability to make capital distributions, including the payment of dividends and the repurchase of stock, and to pay discretionary bonuses to executive officers. The Firm's capital buffer requirement computed under the standardized approaches for calculating credit risk and market risk RWA ("Standardized Approach") is equal to the sum of the SCB, G-SIB capital surcharge and CCyB, and the capital buffer requirement computed under the applicable advanced approaches for calculating credit risk, market risk and operational risk RWA ("Advanced Approach") is equal to the

2.5% capital conservation buffer, G-SIB capital surcharge and CCyB.

Risk-Based Regulatory Capital Ratio Requirements

	Regulatory Minimum	At June 30, 2023 and December 31, 2022	
		Standardized	Advanced
Required ratios¹			
Common Equity Tier 1 capital ratio	4.5%	13.3%	10.0%
Tier 1 capital ratio	6.0%	14.8%	11.5%
Total capital ratio	8.0%	16.8%	13.5%

1. Required ratios represent the regulatory minimum plus the capital buffer requirement.

The Firm's Regulatory Capital and Capital Ratios

\$ in millions	Required Ratio ¹	At June 30, 2023	At December 31, 2022
Risk-based capital			
Common Equity Tier 1 capital		\$ 69,884	\$ 68,670
Tier 1 capital		78,429	77,191
Total capital		89,586	86,575
Total RWA		449,815	447,849
Common Equity Tier 1 capital ratio	13.3%	15.5%	15.3%
Tier 1 capital ratio	14.8%	17.4%	17.2%
Total capital ratio	16.8%	19.9%	19.3%
Leverage-based capital			
Adjusted average assets ²		\$ 1,163,153	\$ 1,150,772
Tier 1 leverage ratio	4.0%	6.7%	6.7%
Supplementary leverage exposure ³		\$ 1,418,662	\$ 1,399,403
SLR	5.0%	5.5%	5.5%

1. Required ratios are inclusive of any buffers applicable as of the date presented.

2. Adjusted average assets represents the denominator of the Tier 1 leverage ratio and is composed of the average daily balance of consolidated on-balance sheet assets for the quarters ending on the respective balance sheet dates, reduced by disallowed goodwill, intangible assets, investments in covered funds, defined benefit pension plan assets, after-tax gain on sale from assets sold into securitizations, investments in the Firm's own capital instruments, certain defined tax assets and other capital deductions.

3. Supplementary leverage exposure is the sum of Adjusted average assets used in the Tier 1 leverage ratio and other adjustments, primarily: (i) for derivatives, potential future exposure and the effective notional principal amount of sold credit protection, offset by qualifying purchased credit protection; (ii) the counterparty credit risk for repo-style transactions; and (iii) the credit equivalent amount for off-balance sheet exposures.

U.S. Bank Subsidiaries' Regulatory Capital and Capital Ratios

The OCC establishes capital requirements for the U.S. Bank Subsidiaries, and evaluates their compliance with such capital requirements. Regulatory capital requirements for the U.S. Bank Subsidiaries are calculated in a similar manner to the Firm's regulatory capital requirements, although G-SIB capital surcharge and SCB requirements do not apply to the U.S. Bank Subsidiaries.

The OCC's regulatory capital framework includes Prompt Corrective Action ("PCA") standards, including "well-capitalized" PCA standards that are based on specified regulatory capital ratio minimums. For the Firm to remain an FHC, its U.S. Bank Subsidiaries must remain well-capitalized in accordance with the OCC's PCA standards. In addition, failure by the U.S. Bank Subsidiaries to meet minimum

**Notes to Consolidated Financial Statements
(Unaudited)**

capital requirements may result in certain mandatory and discretionary actions by regulators that, if undertaken, could have a direct material effect on the U.S. Bank Subsidiaries' and the Firm's financial statements.

At June 30, 2023 and December 31, 2022, MSBNA and MSPBNA risk-based capital ratios are based on the Standardized Approach rules. Beginning on January 1, 2020, MSBNA and MSPBNA elected to defer the effect of the adoption of CECL on risk-based capital amounts and ratios, as well as RWA, adjusted average assets and supplementary leverage exposure calculations, over a five-year transition period. The deferral impacts began to phase in at 25% per year from January 1, 2022 and are phased-in at 50% from January 1, 2023. The deferral impacts will become fully phased-in beginning on January 1, 2025.

MSBNA's Regulatory Capital

\$ in millions	Well-Capitalized Requirement	Required Ratio ¹	At June 30, 2023		At December 31, 2022	
			Amount	Ratio	Amount	Ratio
Risk-based capital						
Common Equity						
Tier 1 capital	6.5 %	7.0 %	\$ 20,526	20.0 %	\$ 20,043	20.5 %
Tier 1 capital	8.0 %	8.5 %	20,526	20.0 %	20,043	20.5 %
Total capital	10.0 %	10.5 %	21,338	20.8 %	20,694	21.1 %
Leverage-based capital						
Tier 1 leverage	5.0 %	4.0 %	\$ 20,526	10.0 %	\$ 20,043	10.1 %
SLR	6.0 %	3.0 %	20,526	7.9 %	20,043	8.1 %

MSPBNA's Regulatory Capital

\$ in millions	Well-Capitalized Requirement	Required Ratio ¹	At June 30, 2023		At December 31, 2022	
			Amount	Ratio	Amount	Ratio
Risk-based capital						
Common Equity						
Tier 1 capital	6.5 %	7.0 %	\$ 15,502	26.4 %	\$ 15,546	27.5 %
Tier 1 capital	8.0 %	8.5 %	15,502	26.4 %	15,546	27.5 %
Total capital	10.0 %	10.5 %	15,766	26.9 %	15,695	27.8 %
Leverage-based capital						
Tier 1 leverage	5.0 %	4.0 %	\$ 15,502	7.8 %	\$ 15,546	7.6 %
SLR	6.0 %	3.0 %	15,502	7.5 %	15,546	7.4 %

1. Required ratios are inclusive of any buffers applicable as of the date presented. Failure to maintain the buffers would result in restrictions on the ability to make capital distributions, including the payment of dividends.

Additionally, MSBNA is conditionally registered with the SEC as a security-based swap dealer and is provisionally registered with the CFTC as a swap dealer. However, as MSBNA is prudentially regulated as a bank, its capital requirements continue to be determined by the OCC.

Other Regulatory Capital Requirements

MS&Co. Regulatory Capital

\$ in millions	At June 30, 2023	At December 31, 2022
Net capital	\$ 17,449	\$ 17,224
Excess net capital	13,027	12,861

MS&Co. is registered as a broker-dealer and a futures commission merchant with the SEC and the CFTC,

respectively, and provisionally registered as a swap dealer with the CFTC.

As an Alternative Net Capital broker-dealer, and in accordance with Securities Exchange Act of 1934 ("Exchange Act") Rule 15c3-1, Appendix E, MS&Co. is subject to minimum net capital and tentative net capital requirements and operates with capital in excess of its regulatory capital requirements. As a futures commission merchant and provisionally-registered swap dealer, MS&Co. is subject to CFTC capital requirements. In addition, MS&Co. must notify the SEC if its tentative net capital falls below certain levels. At June 30, 2023 and December 31, 2022, MS&Co. exceeded its net capital requirement and had tentative net capital in excess of the minimum and notification requirements.

Other Regulated Subsidiaries

Certain subsidiaries are also subject to various regulatory capital requirements. Such subsidiaries include the following, each of which operated with capital in excess of their respective regulatory capital requirements as of June 30, 2023 and December 31, 2022, as applicable:

- MSSB,
- MSIP,
- MSESE,
- MSMS,
- MSCS,
- MSCG, and
- E*TRADE Securities LLC.

MSESE is subject to stand-alone capital requirements beginning on January 1, 2023. Previously, requirements were met at the consolidated level of the MSEHSE Group.

See Note 17 to the financial statements in the 2022 Form 10-K for further information.

Notes to Consolidated Financial Statements (Unaudited)

16. Total Equity

Preferred Stock

\$ in millions, except per share data	Shares Outstanding		Carrying Value	
	At June 30, 2023	Liquidation Preference per Share	At June 30, 2023	At December 31, 2022
Series				
A	44,000	\$ 25,000	\$ 1,100	\$ 1,100
C ¹	519,882	1,000	408	408
E	34,500	25,000	862	862
F	34,000	25,000	850	850
I	40,000	25,000	1,000	1,000
K	40,000	25,000	1,000	1,000
L	20,000	25,000	500	500
M	400,000	1,000	430	430
N	3,000	100,000	300	300
O	52,000	25,000	1,300	1,300
P	40,000	25,000	1,000	1,000
Total			\$ 8,750	\$ 8,750
Shares authorized	30,000,000			

1. Series C preferred stock is held by MUFG.

For a description of Series A through Series P preferred stock, see Note 18 to the financial statements in the 2022 Form 10-K. The Firm's preferred stock has a preference over its common stock upon liquidation. The Firm's preferred stock qualifies as and is included in Tier 1 capital in accordance with regulatory capital requirements (see Note 15).

Share Repurchases

\$ in millions	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Repurchases of common stock under the Firm's Share Repurchase Authorization	\$ 1,000	\$ 2,738	\$ 2,500	\$ 5,610

On June 30, 2023, the Firm announced that its Board of Directors reauthorized a multi-year repurchase program of up to \$20 billion of outstanding common stock, without a set expiration date, beginning in the third quarter of 2023, which will be exercised from time to time as conditions warrant. For more information on share repurchases, see Note 18 to the financial statements in the 2022 Form 10-K.

Common Shares Outstanding for Basic and Diluted EPS

in millions	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Weighted average common shares outstanding, basic	1,635	1,704	1,640	1,718
Effect of dilutive RSUs and PSUs	16	19	17	20
Weighted average common shares outstanding and common stock equivalents, diluted	1,651	1,723	1,657	1,739
Weighted average antidilutive common stock equivalents (excluded from the computation of diluted EPS)	5	8	4	7

Dividends

\$ in millions, except per share data	Three Months Ended June 30, 2023		Three Months Ended June 30, 2022	
	Per Share ¹	Total	Per Share ¹	Total
Preferred stock series				
A	\$ 377	\$ 17	\$ 253	\$ 11
C	25	13	25	13
E	445	16	445	15
F	430	15	430	14
I	398	16	398	16
K	366	14	366	15
L	305	6	305	6
N ³	2,051	6	—	—
O	266	14	266	14
P	406	16	—	—
Total Preferred stock		\$ 133		\$ 104
Common stock	\$ 0.775	\$ 1,292	\$ 0.700	\$ 1,221

\$ in millions, except per share data	Six Months Ended June 30, 2023		Six Months Ended June 30, 2022	
	Per Share ¹	Total	Per Share ¹	Total
Preferred stock series				
A	\$ 720	\$ 32	\$ 494	\$ 22
C	50	26	50	26
E	891	31	891	30
F	859	29	859	29
I	797	32	797	32
K	731	29	731	30
L	609	12	609	12
M ²	29	12	29	12
N ³	4,701	14	2,650	8
O	531	28	531	27
P	813	32	—	—
Total Preferred stock		\$ 277		\$ 228
Common stock	\$ 1.550	\$ 2,597	\$ 1.400	\$ 2,473

- Common and Preferred Stock dividends are payable quarterly unless otherwise noted.
- Series M is payable semiannually until September 15, 2026 and thereafter will be payable quarterly.
- Series N was payable semiannually until March 15, 2023 and thereafter is payable quarterly.

Accumulated Other Comprehensive Income (Loss)¹

\$ in millions	CTA	AFS Securities	Pension and Other	DVA	Cash Flow Hedges	Total
March 31, 2023	\$ (1,172)	\$ (3,680)	\$ (509)	\$ (353)	\$ 3	\$ (5,711)
OCI during the period	(27)	(21)	(1)	(520)	(20)	(589)
June 30, 2023	\$ (1,199)	\$ (3,701)	\$ (510)	\$ (873)	\$ (17)	\$ (6,300)
March 31, 2022	\$ (1,050)	\$ (2,150)	\$ (546)	\$ (1,156)	\$ —	\$ (4,902)
OCI during the period	(176)	(1,076)	3	1,130	—	(119)
June 30, 2022	\$ (1,226)	\$ (3,226)	\$ (543)	\$ (26)	\$ —	\$ (5,021)
December 31, 2022	\$ (1,204)	\$ (4,192)	\$ (508)	\$ (345)	\$ (4)	\$ (6,253)
OCI during the period	5	491	(2)	(528)	(13)	(47)
June 30, 2023	\$ (1,199)	\$ (3,701)	\$ (510)	\$ (873)	\$ (17)	\$ (6,300)
December 31, 2021	\$ (1,002)	\$ 245	\$ (551)	\$ (1,794)	\$ —	\$ (3,102)
OCI during the period	(224)	(3,471)	8	1,768	—	(1,919)
June 30, 2022	\$ (1,226)	\$ (3,226)	\$ (543)	\$ (26)	\$ —	\$ (5,021)

1. Amounts are net of tax and noncontrolling interests.

Notes to Consolidated Financial Statements (Unaudited)

Components of Period Changes in OCI

\$ in millions	Three Months Ended June 30, 2023				
	Pre-tax Gain (Loss)	Income Tax Benefit (Provision)	After-tax Gain (Loss)	Non-controlling Interests	Net
CTA					
OCI activity	\$ (88)	\$ (23)	\$ (111)	\$ (84)	\$ (27)
Reclassified to earnings	—	—	—	—	—
Net OCI	\$ (88)	\$ (23)	\$ (111)	\$ (84)	\$ (27)
Change in net unrealized gains (losses) on AFS securities					
OCI activity	\$ (38)	\$ 10	\$ (28)	—	\$ (28)
Reclassified to earnings	10	(3)	7	—	7
Net OCI	\$ (28)	\$ 7	\$ (21)	—	\$ (21)
Pension and other					
OCI activity	\$ (1)	—	\$ (1)	—	\$ (1)
Reclassified to earnings	—	—	—	—	—
Net OCI	\$ (1)	—	\$ (1)	—	\$ (1)
Change in net DVA					
OCI activity	\$ (704)	\$ 171	\$ (533)	\$ (11)	\$ (522)
Reclassified to earnings	3	(1)	2	—	2
Net OCI	\$ (701)	\$ 170	\$ (531)	\$ (11)	\$ (520)
Change in fair value of cash flow hedge derivatives					
OCI activity	\$ (25)	\$ 4	\$ (21)	—	\$ (21)
Reclassified to earnings	2	(1)	1	—	1
Net OCI	\$ (23)	\$ 3	\$ (20)	—	\$ (20)

\$ in millions	Three Months Ended June 30, 2022				
	Pre-tax Gain (Loss)	Income Tax Benefit (Provision)	After-tax Gain (Loss)	Non-controlling Interests	Net
CTA					
OCI activity	\$ (134)	\$ (213)	\$ (347)	\$ (112)	\$ (235)
Reclassified to earnings	—	59	59	—	59
Net OCI	\$ (134)	\$ (154)	\$ (288)	\$ (112)	\$ (176)
Change in net unrealized gains (losses) on AFS securities					
OCI activity	\$ (1,387)	\$ 325	\$ (1,062)	—	\$ (1,062)
Reclassified to earnings	(18)	4	(14)	—	(14)
Net OCI	\$ (1,405)	\$ 329	\$ (1,076)	—	\$ (1,076)
Pension and other					
OCI activity	\$ (2)	—	\$ (2)	—	\$ (2)
Reclassified to earnings	6	(1)	5	—	5
Net OCI	\$ 4	\$ (1)	\$ 3	—	\$ 3
Change in net DVA					
OCI activity	\$ 1,521	\$ (368)	\$ 1,153	\$ 22	\$ 1,131
Reclassified to earnings	(1)	—	(1)	—	(1)
Net OCI	\$ 1,520	\$ (368)	\$ 1,152	\$ 22	\$ 1,130

\$ in millions	Six Months Ended June 30, 2023				
	Pre-tax Gain (Loss)	Income Tax Benefit (Provision)	After-tax Gain (Loss)	Non-controlling Interests	Net
CTA					
OCI activity	\$ (98)	\$ 7	\$ (91)	\$ (96)	\$ 5
Reclassified to earnings	—	—	—	—	—
Net OCI	\$ (98)	\$ 7	\$ (91)	\$ (96)	\$ 5
Change in net unrealized gains (losses) on AFS securities					
OCI activity	\$ 672	\$ (157)	\$ 515	—	\$ 515
Reclassified to earnings	(31)	7	(24)	—	(24)
Net OCI	\$ 641	\$ (150)	\$ 491	—	\$ 491
Pension and other					
OCI activity	\$ (1)	—	\$ (1)	—	\$ (1)
Reclassified to earnings	(1)	—	(1)	—	(1)
Net OCI	\$ (2)	—	\$ (2)	—	\$ (2)
Change in net DVA					
OCI activity	\$ (734)	\$ 181	\$ (553)	\$ (18)	\$ (535)
Reclassified to earnings	9	(2)	7	—	7
Net OCI	\$ (725)	\$ 179	\$ (546)	\$ (18)	\$ (528)
Change in fair value of cash flow hedge derivatives					
OCI activity	\$ (18)	\$ 3	\$ (15)	—	\$ (15)
Reclassified to earnings	3	(1)	2	—	2
Net OCI	\$ (15)	\$ 2	\$ (13)	—	\$ (13)

\$ in millions	Six Months Ended June 30, 2022				
	Pre-tax Gain (Loss)	Income Tax Benefit (Provision)	After-tax Gain (Loss)	Non-controlling Interests	Net
CTA					
OCI activity	\$ (194)	\$ (258)	\$ (452)	\$ (169)	\$ (283)
Reclassified to earnings	—	59	59	—	59
Net OCI	\$ (194)	\$ (199)	\$ (393)	\$ (169)	\$ (224)
Change in net unrealized gains (losses) on AFS securities					
OCI activity	\$ (4,471)	\$ 1,047	\$ (3,424)	—	\$ (3,424)
Reclassified to earnings	(62)	15	(47)	—	(47)
Net OCI	\$ (4,533)	\$ 1,062	\$ (3,471)	—	\$ (3,471)
Pension and other					
OCI activity	\$ (2)	—	\$ (2)	—	\$ (2)
Reclassified to earnings	11	(1)	10	—	10
Net OCI	\$ 9	\$ (1)	\$ 8	—	\$ 8
Change in net DVA					
OCI activity	\$ 2,392	\$ (579)	\$ 1,813	\$ 44	\$ 1,769
Reclassified to earnings	(1)	—	(1)	—	(1)
Net OCI	\$ 2,391	\$ (579)	\$ 1,812	\$ 44	\$ 1,768

Notes to Consolidated Financial Statements (Unaudited)

17. Interest Income and Interest Expense

\$ in millions	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Interest income				
Investment securities	\$ 850	\$ 741	\$ 1,868	\$ 1,518
Loans	3,045	1,402	5,855	2,559
Securities purchased under agreements to resell ¹	1,829	193	3,306	206
Securities borrowed ²	1,370	(70)	2,541	(287)
Trading assets, net of Trading liabilities	934	562	1,851	1,087
Customer receivables and Other ³	4,020	784	7,497	1,179
Total interest income	\$ 12,048	\$ 3,612	\$ 22,918	\$ 6,262
Interest expense				
Deposits	\$ 1,946	\$ 135	\$ 3,521	\$ 209
Borrowings	2,770	934	5,274	1,619
Securities sold under agreements to repurchase ⁴	1,452	174	2,669	222
Securities loaned ⁵	203	111	367	205
Customer payables and Other ⁶	3,667	(24)	6,731	(491)
Total interest expense	\$ 10,038	\$ 1,330	\$ 18,562	\$ 1,764
Net interest	\$ 2,010	\$ 2,282	\$ 4,356	\$ 4,498

1. Includes interest paid on Securities purchased under agreements to resell.
2. Includes fees paid on Securities borrowed.
3. Includes interest from Cash and cash equivalents.
4. Includes interest received on Securities sold under agreements to repurchase.
5. Includes fees received on Securities loaned.
6. Includes fees received from Equity Financing customers related to their short transactions, which can be under either margin or securities lending arrangements.

Interest income and Interest expense are classified in the income statement based on the nature of the instrument and related market conventions. When included as a component of the instrument's fair value, interest is included within Trading revenues or Investments revenues. Otherwise, it is included within Interest income or Interest expense.

Accrued Interest

\$ in millions	At June 30, 2023	At December 31, 2022
Customer and other receivables	\$ 4,026	\$ 4,139
Customer and other payables	4,173	4,273

18. Income Taxes

The Firm is routinely under examination by the IRS and other tax authorities in certain countries, such as Japan and the U.K., and in states and localities in which it has significant business operations, such as New York.

The Firm believes that the resolution of these tax examinations will not have a material effect on the annual financial statements, although a resolution could have a material impact in the income statement and on the effective tax rate for any period in which such resolutions occur.

It is reasonably possible that significant changes in the balance of unrecognized tax benefits may occur within the next 12 months. At this time, however, it is not possible to reasonably estimate the expected change to the total amount

of unrecognized tax benefits and the impact on the Firm's effective tax rate over the next 12 months.

19. Segment, Geographic and Revenue Information

Selected Financial Information by Business Segment

\$ in millions	Three Months Ended June 30, 2023				
	IS	WM	IM	I/E	Total
Investment banking	\$ 1,075	\$ 109	\$ —	\$ (29)	\$ 1,155
Trading	3,594	208	(10)	10	3,802
Investments	23	22	50	—	95
Commissions and fees ¹	605	552	—	(67)	1,090
Asset management ^{1,2}	150	3,452	1,268	(53)	4,817
Other	325	161	5	(3)	488
Total non-interest revenues	5,772	4,504	1,313	(142)	11,447
Interest income	8,816	3,700	29	(497)	12,048
Interest expense	8,934	1,544	61	(501)	10,038
Net interest	(118)	2,156	(32)	4	2,010
Net revenues	\$ 5,654	\$ 6,660	\$ 1,281	\$ (138)	\$ 13,457
Provision for credit losses	\$ 97	\$ 64	\$ —	\$ —	\$ 161
Compensation and benefits	2,215	3,503	544	—	6,262
Non-compensation expenses	2,365	1,412	567	(122)	4,222
Total non-interest expenses	\$ 4,580	\$ 4,915	\$ 1,111	\$ (122)	\$ 10,484
Income before provision for income taxes	\$ 977	\$ 1,681	\$ 170	\$ (16)	\$ 2,812
Provision for income taxes	176	373	46	(4)	591
Net income	801	1,308	124	(12)	2,221
Net income applicable to noncontrolling interests	42	—	(3)	—	39
Net income applicable to Morgan Stanley	\$ 759	\$ 1,308	\$ 127	\$ (12)	\$ 2,182

\$ in millions	Three Months Ended June 30, 2022				
	IS	WM	IM	I/E	Total
Investment banking	\$ 1,072	\$ 97	\$ —	\$ (19)	\$ 1,150
Trading	3,976	(409)	15	15	3,597
Investments	(95)	15	103	—	23
Commissions and fees ¹	688	603	—	(71)	1,220
Asset management ^{1,2}	155	3,510	1,304	(57)	4,912
Other	(223)	173	1	(3)	(52)
Total non-interest revenues	5,573	3,989	1,423	(135)	10,850
Interest income	1,846	1,945	9	(188)	3,612
Interest expense	1,300	198	21	(189)	1,330
Net interest	546	1,747	(12)	1	2,282
Net revenues	\$ 6,119	\$ 5,736	\$ 1,411	\$ (134)	\$ 13,132
Provision for credit losses	\$ 82	\$ 19	\$ —	\$ —	\$ 101
Compensation and benefits	2,050	2,895	605	—	5,550
Non-compensation expenses	2,433	1,301	557	(129)	4,162
Total non-interest expenses	\$ 4,483	\$ 4,196	\$ 1,162	\$ (129)	\$ 9,712
Income before provision for income taxes	\$ 1,554	\$ 1,521	\$ 249	\$ (5)	\$ 3,319
Provision for income taxes	395	331	58	(1)	783
Net income	1,159	1,190	191	(4)	2,536
Net income applicable to noncontrolling interests	38	—	3	—	41
Net income applicable to Morgan Stanley	\$ 1,121	\$ 1,190	\$ 188	\$ (4)	\$ 2,495

Notes to Consolidated Financial Statements (Unaudited)

\$ in millions	Six Months Ended June 30, 2023				
	IS	WM	IM	I/E	Total
Investment banking	\$ 2,322	\$ 213	\$ —	\$ (50)	\$ 2,485
Trading	7,851	435	(26)	19	8,279
Investments	51	38	151	—	240
Commissions and fees ¹	1,319	1,142	—	(132)	2,329
Asset management ^{1,2}	298	6,834	2,516	(103)	9,545
Other	505	243	(1)	(7)	740
Total non-interest revenues	12,346	8,905	2,640	(273)	23,618
Interest income	16,574	7,327	58	(1,041)	22,918
Interest expense	16,469	3,013	128	(1,048)	18,562
Net interest	105	4,314	(70)	7	4,356
Net revenues	\$12,451	\$13,219	\$2,570	\$(266)	\$27,974
Provision for credit losses	\$ 286	\$ 109	\$ —	\$ —	\$ 395
Compensation and benefits	4,580	6,980	1,112	—	12,672
Non-compensation expenses	4,716	2,737	1,122	(240)	8,335
Total non-interest expenses	\$ 9,296	\$ 9,717	\$2,234	\$(240)	\$21,007
Income before provision for income taxes	\$ 2,869	\$ 3,393	\$ 336	\$ (26)	\$ 6,572
Provision for income taxes	539	709	76	(6)	1,318
Net income	2,330	2,684	260	(20)	5,254
Net income applicable to noncontrolling interests	93	—	(1)	—	92
Net income applicable to Morgan Stanley	\$ 2,237	\$ 2,684	\$ 261	\$(20)	\$ 5,162

\$ in millions	Six Months Ended June 30, 2022				
	IS	WM	IM	I/E	Total
Investment banking	\$ 2,706	\$ 240	\$ —	\$ (38)	\$ 2,908
Trading	8,181	(640)	6	33	7,580
Investments	4	27	67	—	98
Commissions and fees ¹	1,462	1,326	—	(152)	2,636
Asset management ^{1,2}	302	7,136	2,692	(99)	10,031
Other	(106)	295	(1)	(6)	182
Total non-interest revenues	12,549	8,384	2,764	(262)	23,435
Interest income	2,908	3,582	16	(244)	6,262
Interest expense	1,681	295	34	(246)	1,764
Net interest	1,227	3,287	(18)	2	4,498
Net revenues	\$13,776	\$11,671	\$2,746	\$(260)	\$27,933
Provision for credit losses	\$ 126	\$ 32	\$ —	\$ —	\$ 158
Compensation and benefits	4,654	6,020	1,150	—	11,824
Non-compensation expenses	4,655	2,525	1,119	(255)	8,044
Total non-interest expenses	\$ 9,309	\$ 8,545	\$2,269	\$(255)	\$19,868
Income before provision for income taxes	\$ 4,341	\$ 3,094	\$ 477	\$ (5)	\$ 7,907
Provision for income taxes	930	632	95	(1)	1,656
Net income	3,411	2,462	382	(4)	6,251
Net income applicable to noncontrolling interests	99	—	(9)	—	90
Net income applicable to Morgan Stanley	\$ 3,312	\$ 2,462	\$ 391	\$(4)	\$ 6,161

1. Substantially all revenues are from contracts with customers.

2. Includes certain fees that may relate to services performed in prior periods.

For a discussion about the Firm's business segments, see Note 23 to the financial statements in the 2022 Form 10-K.

Detail of Investment Banking Revenues

\$ in millions	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Institutional Securities Advisory	\$ 455	\$ 598	\$ 1,093	\$ 1,542
Institutional Securities Underwriting	620	474	1,229	1,164
Firm investment banking revenues from contracts with customers	92 %	88 %	91 %	89 %

Trading Revenues by Product Type

\$ in millions	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Interest rate	\$ 1,209	\$ 469	\$ 2,577	\$ 860
Foreign exchange	126	475	388	1,123
Equity ¹	2,403	1,990	4,615	3,997
Commodity and other	335	484	874	1,009
Credit	(271)	179	(175)	591
Total	\$ 3,802	\$ 3,597	\$ 8,279	\$ 7,580

1. Dividend income is included within equity contracts.

The previous table summarizes realized and unrealized gains and losses primarily related to the Firm's Trading assets and liabilities, from derivative and non-derivative financial instruments, included in Trading revenues in the income statement. The Firm generally utilizes financial instruments across a variety of product types in connection with its market-making and related risk management strategies. The trading revenues presented in the table are not representative of the manner in which the Firm manages its business activities and are prepared in a manner similar to the presentation of trading revenues for regulatory reporting purposes.

Investment Management Investments Revenues—Net Cumulative Unrealized Carried Interest

\$ in millions	At June 30, 2023	At December 31, 2022
	Net cumulative unrealized performance-based fees at risk of reversing	\$ 772

The Firm's portion of net cumulative performance-based fees in the form of unrealized carried interest, for which the Firm is not obligated to pay compensation, is at risk of reversing when the return in certain funds fall below specified performance targets. See Note 13 for information regarding general partner guarantees, which include potential obligations to return performance fee distributions previously received.

Investment Management Asset Management Revenues—Reduction of Fees Due to Fee Waivers

\$ in millions	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Fee waivers	\$ 28	\$ 41	\$ 46	\$ 165

Notes to Consolidated Financial Statements (Unaudited)

Morgan Stanley

The Firm waives a portion of its fees in the Investment Management business segment from certain registered money market funds that comply with the requirements of Rule 2a-7 of the Investment Company Act of 1940.

Certain Other Fee Waivers

Separately, the Firm's employees, including its senior officers, may participate on the same terms and conditions as other investors in certain funds that the Firm sponsors primarily for client investment, and the Firm may waive or lower applicable fees and charges for its employees.

Other Expenses—Transaction Taxes

<i>\$ in millions</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Transaction taxes	\$ 247	\$ 228	\$ 461	\$ 486

Transaction taxes are composed of securities transaction taxes and stamp duties, which are levied on the sale or purchase of securities listed on recognized stock exchanges in certain markets. These taxes are imposed mainly on trades of equity securities in Asia and EMEA. Similar transaction taxes are levied on trades of listed derivative instruments in certain countries.

Net Revenues by Region

<i>\$ in millions</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Americas	\$ 10,394	\$ 9,662	\$ 21,185	\$ 20,126
EMEA	1,500	1,678	3,237	3,989
Asia	1,563	1,792	3,552	3,818
Total	\$ 13,457	\$ 13,132	\$ 27,974	\$ 27,933

For a discussion about the Firm's geographic net revenues, see Note 23 to the financial statements in the 2022 Form 10-K.

Revenues Recognized from Prior Services

<i>\$ in millions</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Non-interest revenues	\$ 469	\$ 613	\$ 1,060	\$ 1,551

The previous table includes revenues from contracts with customers recognized where some or all services were performed in prior periods. These revenues primarily include investment banking advisory fees.

Receivables from Contracts with Customers

<i>\$ in millions</i>	At June 30, 2023	At December 31, 2022
Customer and other receivables	\$ 2,264	\$ 2,577

Receivables from contracts with customers, which are included within Customer and other receivables in the balance sheet, arise when the Firm has both recorded revenues and the right per the contract to bill the customer.

Assets by Business Segment

<i>\$ in millions</i>	At June 30, 2023	At December 31, 2022
Institutional Securities	\$ 784,785	\$ 789,837
Wealth Management	362,627	373,305
Investment Management	17,499	17,089
Total¹	\$ 1,164,911	\$ 1,180,231

1. Parent assets have been fully allocated to the business segments.

Financial Data Supplement (Unaudited)

Average Balances and Interest Rates and Net Interest Income

\$ in millions	Three Months Ended June 30,					
	2023			2022		
	Average Daily Balance	Interest	Annualized Average Rate	Average Daily Balance	Interest	Annualized Average Rate
Interest earning assets						
Investment securities ¹	\$154,096	\$ 850	2.2 %	\$168,415	\$ 741	1.8 %
Loans ¹	215,216	3,045	5.7 %	203,664	1,402	2.8 %
Securities purchased under agreements to resell ² :						
U.S.	52,976	1,132	8.6 %	52,937	170	1.3 %
Non-U.S.	64,011	697	4.4 %	69,458	23	0.1 %
Securities borrowed ³ :						
U.S.	124,709	1,269	4.1 %	124,437	(29)	(0.1)%
Non-U.S.	18,508	101	2.2 %	21,439	(41)	(0.8)%
Trading assets, net of Trading liabilities ⁴ :						
U.S.	87,230	781	3.6 %	71,077	452	2.6 %
Non-U.S.	10,105	153	6.1 %	14,198	110	3.1 %
Customer receivables and Other ⁵ :						
U.S.	96,891	2,962	12.3 %	116,533	664	2.3 %
Non-U.S.	66,814	1,058	6.4 %	79,993	120	0.6 %
Total	\$890,556	\$12,048	5.4 %	\$922,151	\$ 3,612	1.6 %
Interest bearing liabilities						
Deposits ¹	\$340,791	\$ 1,946	2.3 %	\$341,413	\$ 135	0.2 %
Borrowings ^{1,6}	249,509	2,770	4.5 %	226,994	934	1.7 %
Securities sold under agreements to repurchase ^{7,9} :						
U.S.	19,155	750	15.7 %	19,104	122	2.6 %
Non-U.S.	45,269	702	6.2 %	44,267	52	0.5 %
Securities loaned ^{8,9} :						
U.S.	3,899	17	1.7 %	6,473	1	0.1 %
Non-U.S.	10,252	186	7.3 %	7,213	110	6.1 %
Customer payables and Other ¹⁰ :						
U.S.	135,987	2,533	7.5 %	148,197	(55)	(0.1)%
Non-U.S.	67,067	1,134	6.8 %	75,116	31	0.2 %
Total	\$871,929	\$10,038	4.6 %	\$868,777	\$ 1,330	0.6 %
Net interest income and net interest rate spread	\$ 2,010	0.8 %		\$ 2,282	1.0 %	

\$ in millions	Six Months Ended June 30,					
	2023			2022		
	Average Daily Balance	Interest	Annualized Average Rate	Average Daily Balance	Interest	Annualized Average Rate
Interest earning assets						
Investment securities ¹	\$156,565	\$ 1,868	2.4 %	\$172,968	\$ 1,518	1.8 %
Loans ¹	214,704	5,855	5.5 %	197,641	2,559	2.6 %
Securities purchased under agreements to resell ² :						
U.S.	50,350	2,064	8.3 %	53,207	206	0.8 %
Non-U.S.	64,435	1,242	3.9 %	66,277	—	— %
Securities borrowed ³ :						
U.S.	123,635	2,363	3.9 %	122,963	(205)	(0.3)%
Non-U.S.	18,922	178	1.9 %	21,697	(82)	(0.8)%
Trading assets, net of Trading liabilities ⁴ :						
U.S.	87,385	1,572	3.6 %	75,351	883	2.4 %
Non-U.S.	8,733	279	6.4 %	15,321	204	2.7 %
Customer receivables and Other ⁵ :						
U.S.	101,895	5,393	10.7 %	122,874	1,018	1.7 %
Non-U.S.	68,022	2,104	6.2 %	78,113	161	0.4 %
Total	\$894,646	\$22,918	5.2 %	\$926,412	\$ 6,262	1.4 %
Interest bearing liabilities						
Deposits ¹	\$343,869	\$ 3,521	2.1 %	\$341,576	\$ 209	0.1 %
Borrowings ^{1,6}	247,566	5,274	4.3 %	227,963	1,619	1.4 %
Securities sold under agreements to repurchase ^{7,9} :						
U.S.	20,125	1,419	14.2 %	21,157	162	1.5 %
Non-U.S.	43,166	1,250	5.8 %	40,104	60	0.3 %
Securities loaned ^{8,9} :						
U.S.	4,470	30	1.4 %	5,931	1	— %
Non-U.S.	10,107	337	6.7 %	7,544	204	5.5 %
Customer payables and Other ¹⁰ :						
U.S.	136,970	4,580	6.7 %	144,149	(424)	(0.6)%
Non-U.S.	66,367	2,151	6.5 %	76,612	(67)	(0.2)%
Total	\$872,640	\$18,562	4.3 %	\$865,036	\$ 1,764	0.4 %
Net interest income and net interest rate spread	\$ 4,356	0.9 %		\$ 4,498	1.0 %	

- Amounts include primarily U.S. balances.
- Includes interest paid on Securities purchased under agreements to resell.
- Includes fees paid on Securities borrowed.
- Excludes non-interest earning assets and non-interest bearing liabilities, such as equity securities.
- Includes Cash and cash equivalents.
- Average daily balance includes borrowings carried at fair value, but for certain borrowings, interest expense is considered part of fair value and is recorded in Trading revenues.
- Includes interest received on Securities sold under agreements to repurchase.
- Includes fees received on Securities loaned.
- The annualized average rate was calculated using (a) interest expense incurred on all securities sold under agreements to repurchase and securities loaned transactions, whether or not such transactions were reported in the balance sheet and (b) net average on-balance sheet balances, which exclude certain securities-for-securities transactions.
- Includes fees received from Equity Financing customers related to their short transactions, which can be under either margin or securities lending arrangements.

Glossary of Common Terms and Acronyms

2022 Form 10-K	Annual report on Form 10-K for year ended December 31, 2022 filed with the SEC	LCR	Liquidity coverage ratio, as adopted by the U.S. banking agencies
ABS	Asset-backed securities	LIBOR	London Interbank Offered Rate
ACL	Allowance for credit losses	LTV	Loan-to-value
AFS	Available-for-sale	M&A	Merger, acquisition and restructuring transaction
AML	Anti-money laundering	MSBNA	Morgan Stanley Bank, N.A.
AOCI	Accumulated other comprehensive income (loss)	MS&Co.	Morgan Stanley & Co. LLC
AUM	Assets under management or supervision	MSCG	Morgan Stanley Capital Group Inc.
Balance sheet	Consolidated balance sheet	MSCS	Morgan Stanley Capital Services LLC
BHC	Bank holding company	MSEHSE	Morgan Stanley Europe Holdings SE
bps	Basis points; one basis point equals 1/100th of 1%	MSESE	Morgan Stanley Europe SE
Cash flow statement	Consolidated cash flow statement	MSIP	Morgan Stanley & Co. International plc
CCAR	Comprehensive Capital Analysis and Review	MSMS	Morgan Stanley MUFG Securities Co., Ltd.
CCyB	Countercyclical capital buffer	MSPBNA	Morgan Stanley Private Bank, National Association
CDO	Collateralized debt obligation(s), including Collateralized loan obligation(s)	MSSB	Morgan Stanley Smith Barney LLC
CDS	Credit default swaps	MUFG	Mitsubishi UFJ Financial Group, Inc.
CECL	Current Expected Credit Losses, as calculated under the Financial Instruments—Credit Losses accounting update	MUMSS	Mitsubishi UFJ Morgan Stanley Securities Co., Ltd.
CFTC	U.S. Commodity Futures Trading Commission	MWh	Megawatt hour
CLN	Credit-linked note(s)	N/A	Not Applicable
CLO	Collateralized loan obligation(s)	N/M	Not Meaningful
CMBS	Commercial mortgage-backed securities	NAV	Net asset value
CMO	Collateralized mortgage obligation(s)	Non-GAAP	Non-generally accepted accounting principles
CRE	Commercial real estate	NSFR	Net stable funding ratio, as adopted by the U.S. banking agencies
CRM	Credit Risk Management Department	OCC	Office of the Comptroller of the Currency
CTA	Cumulative foreign currency translation adjustments	OCI	Other comprehensive income (loss)
DCP	Certain employee deferred cash-based compensation plans linked to investment performance	OTC	Over-the-counter
DCP investments	Investments associated with DCP	PSU	Performance-based stock unit
DVA	Debt valuation adjustment	ROE	Return on average common equity
EBITDA	Earnings before interest, taxes, depreciation and amortization	ROTCE	Return on average tangible common equity
EMEA	Europe, Middle East and Africa	ROU	Right-of-use
EPS	Earnings per common share	RSU	Restricted stock unit
FDIC	Federal Deposit Insurance Corporation	RWA	Risk-weighted assets
FFELP	Federal Family Education Loan Program	SCB	Stress capital buffer
FHC	Financial holding company	SEC	U.S. Securities and Exchange Commission
FICO	Fair Isaac Corporation	SLR	Supplementary leverage ratio
Financial statements	Consolidated financial statements	SOFR	Secured Overnight Financing Rate
FVO	Fair value option	S&P	Standard & Poor’s
G-SIB	Global systemically important banks	SPE	Special purpose entity
HFI	Held-for-investment	SPOE	Single point of entry
HFS	Held-for-sale	TDR	Troubled debt restructuring
HQLA	High-quality liquid assets	TLAC	Total loss-absorbing capacity
HTM	Held-to-maturity	U.K.	United Kingdom
I/E	Intersegment eliminations	UPB	Unpaid principal balance
IHC	Intermediate holding company	U.S.	United States of America
IM	Investment Management	U.S. Bank Subsidiaries	Morgan Stanley Bank N.A. (“MSBNA”) and Morgan Stanley Private Bank, National Association (“MSPBNA”)
Income statement	Consolidated income statement	U.S. GAAP	Accounting principles generally accepted in the United States of America
IRS	Internal Revenue Service	VaR	Value-at-Risk
IS	Institutional Securities	VIE	Variable interest entity
		WACC	Implied weighted average cost of capital
		WM	Wealth Management

Controls and Procedures

Under the supervision and with the participation of the Firm's management, including the Chief Executive Officer and Chief Financial Officer, the Firm conducted an evaluation of the effectiveness of the Firm's disclosure controls and procedures (as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934, as amended (the "Exchange Act")). Based on this evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Firm's disclosure controls and procedures were effective as of the end of the period covered by this report.

No change in the Firm's internal control over financial reporting (as defined in Rule 13a-15(f) of the Exchange Act) occurred during the period covered by this report that materially affected, or is reasonably likely to materially affect, the Firm's internal control over financial reporting.

Legal Proceedings

The following developments have occurred since previously reporting certain matters in the Firm's 2022 Form 10-K and the Firm's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2023 (the "First Quarter Form 10-Q"). See also the disclosures set forth under "Legal Proceedings" in the 2022 Form 10-K and the First Quarter Form 10-Q.

Residential Mortgage and Credit Crisis Matters

On May 9, 2023, the parties in *Deutsche Bank National Trust Company, as Trustee for the Morgan Stanley ABS Capital I Inc. Trust, Series 2007-NC1 v. Morgan Stanley ABS Capital I, Inc.* filed a stipulation of discontinuance.

On May 9, 2023, the parties in *Deutsche Bank National Trust Company, solely in its capacity as Trustee for Morgan Stanley ABS Capital I Inc. Trust, Series 2007-NC3 v. Morgan Stanley Mortgage Capital Holdings LLC, as Successor-by-Merger to Morgan Stanley Mortgage Capital Inc.* filed a stipulation of discontinuance.

Antitrust Matter

On May 20, 2023, the Firm reached an agreement in principle to settle the litigation in *Iowa Public Employees' Retirement System et al. v. Bank of America Corporation et al.*

European Matter

On May 24, 2023, the U.K. Competition and Markets Authority issued a Statement of Objections setting out its provisional findings that the Firm had breached U.K. competition law by sharing competitively sensitive information in connection with gilts and gilt asset swaps between 2009 and 2012. The Firm is contesting the provisional findings. Separately, on June 16, 2023, the Firm was named as a defendant in a purported antitrust class action

in the United States District Court for the Southern District of New York styled *Oklahoma Firefighters Pension and Retirement System v. Deutsche Bank Aktiengesellschaft, et al.*, alleging, inter alia, that the Firm, together with a number of other financial institution defendants, violated U.S. antitrust laws in connection with their alleged effort to fix prices of gilts traded in the United States between 2009 and 2013.

Risk Factors

For a discussion of the risk factors affecting the Firm, see "Risk Factors" in Part I, Item 1A of the 2022 Form 10-K.

Unregistered Sales of Equity Securities and Use of Proceeds

Issuer Purchases of Equity Securities

<i>\$ in millions, except per share data</i>	Total Number of Shares Purchased ¹	Average Price Paid per Share ²	Total Shares Purchased as Part of Share Repurchase Authorization ^{3,4}	Dollar Value of Remaining Authorized Repurchase
April	932,202	\$ 87.78	—	\$ 14,245
May	9,334,828	\$ 83.35	9,260,699	\$ 13,474
June	2,673,103	\$ 85.78	2,664,319	\$ 13,245
Three Months Ended June 30, 2023	12,940,133	\$ 84.17	11,925,018	

- Includes 1,015,115 shares acquired by the Firm in satisfaction of the tax withholding obligations on stock-based awards granted under the Firm's stock-based compensation plans during the three months ended June 30, 2023.
- Excludes excise tax of \$8 million levied on share repurchases, net of issuances, payable in April 2024.
- Share purchases under publicly announced authorizations are made pursuant to open-market purchases, Rule 10b5-1 plans or privately negotiated transactions (including with employee benefit plans) as market conditions warrant and at prices the Firm deems appropriate and may be suspended at any time.
- The Firm's Board of Directors has approved the repurchase of the Firm's outstanding common stock under a share repurchase authorization (the "Share Repurchase Authorization") from time to time as conditions warrant and subject to limitations on distributions from the Federal Reserve. The Share Repurchase Authorization is for capital management purposes and considers, among other things, business segment capital needs, as well as equity-based compensation and benefit plan requirements. The Share Repurchase Authorization has no set expiration or termination date.

On June 30, 2023, the Firm announced that its Board of Directors reauthorized a multi-year repurchase authorization of up to \$20 billion of outstanding common stock, without a set expiration date, beginning in the third quarter of 2023, which will be exercised from time to time as conditions warrant. For further information, see "Liquidity and Capital Resources—Regulatory Requirements—Capital Plans, Stress Tests and the Stress Capital Buffer."

Other Information

None.

Exhibits

Exhibit No.	Description
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15	<u>Letter of awareness from Deloitte & Touche LLP, dated August 3, 2023, concerning unaudited interim financial information.</u>
31.1	<u>Rule 13a-14(a) Certification of Chief Executive Officer.</u>
31.2	<u>Rule 13a-14(a) Certification of Chief Financial Officer.</u>
32.1	<u>Section 1350 Certification of Chief Executive Officer.</u>
32.2	<u>Section 1350 Certification of Chief Financial Officer.</u>
101	Interactive Data Files pursuant to Rule 405 of Regulation S-T formatted in Inline eXtensible Business Reporting Language (“Inline XBRL”).
104	Cover Page Interactive Data File (formatted in Inline XBRL and contained in Exhibit 101).

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MORGAN STANLEY
(Registrant)

By: /s/ SHARON YESHAYA

**Sharon Yeshaya
Executive Vice President and
Chief Financial Officer**

By: /s/ RAJA J. AKRAM

**Raja J. Akram
Deputy Chief Financial Officer,
Chief Accounting Officer and Controller**

Date: August 3, 2023