# **Updated as of February 13, 2006**

# Morgan Stanley

#### **MORGAN STANLEY**

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#### MORGAN STANLEY Quarterly Financial Summary (unaudited, dollars in millions)

								Quarte	er Ende	ed						Percentage	Change From:		Twelve Mo	nths E	nded	Percentage
	Feb	29, 2004	Ma	y 31, 2004	Aug	31, 2004	Nov	30, 2004	Fel	b 28, 2005	-	May 31, 2005	Α	Aug 31, 2005	Nov 30, 2005	4Q05 vs. 4Q04	4Q05 vs. 3Q05	No	v 30, 2004	No	v 30, 2005	Change
Net revenues																						
Institutional Securities	\$	3,533	\$	3,983	\$	2,765	\$	2,832	\$	4,015	\$	3,340	\$	4,164	\$ 4,15	4 47%		\$	13,113	\$	15,673	20%
Retail Brokerage		1,211		1,209		1,124		1,071		1,238		1,228		1,255	1,2	8 21%	3%		4,615		5,019	9%
Asset Management		642		690		692		714		696		642		679	8	0 25%	31%		2,738		2,907	6%
Discover		927		842		884		880		959		888		911	6	4 (21%)	(24%)		3,533		3,452	(2%)
Intersegment Eliminations		(75)		(76)		(67)		(73)		(70)		(67)		(62)		4) (1%)	(19%)		(291)		(273)	6%
Consolidated net revenues	\$	6,238	\$	6,648	\$	5,398	\$	5,424	\$	6,838	\$	6,031	\$	6,947	\$ 6,9	2 28%		\$	23,708	\$	26,778	13%
Income before taxes (1)																						
Institutional Securities	\$	1,217	\$	1,283	\$	673	\$	1,108	\$	1,077	\$	813	\$	1,288	\$ 1,5	6 42%	22%	\$	4,281	\$	4,754	11%
Retail Brokerage		166		132		22		51		353		118		30		4 65%	*		371		585	58%
Asset Management		170		209		217		231		287		175		162	3	3 66%	136%		827		1,007	22%
Discover		346		274		330		271		354		263		239		5 (76%)	(73%)		1,221		921	(25%)
Intersegment Eliminations		29		29		31		29		24		25		23	:	2 (24%)	(4%)		118		94	(20%)
Consolidated income before taxes	\$	1,928	\$	1,927	\$	1,273	\$	1,690	\$	2,095	\$	1,394	\$	1,742	\$ 2,13	0 26%	22%	\$	6,818	\$	7,361	8%
(2)																						
Earnings per basic share: (2) Income from continuing operations	\$	1.15	•	4.00	s	0.00	•	1.11	•	4.00	\$	0.00	•	4.40	\$ 1.0	9 52%	F40/	•	4.25		4.04	16%
• •	\$ \$	(0.01)	\$ \$	1.20 (0.07)	\$	0.80	\$ \$	1.11	\$ \$	1.26	\$	0.88	\$ \$	1.12 (0.98)	\$ 1.0 \$ 0.7		51%	\$ \$	(0.10)	\$ \$	4.94 (0.29)	16%
Discontinued operations  Cumulative effect of accounting change <sup>(3)</sup>	\$ \$	, ,	\$	(/	•	( /			\$ \$					, ,		U			, ,	\$ \$	. ,	
0 0	\$ \$	- 1.14	\$ \$	1.13	\$ \$	0.78	\$ \$	1.11	\$ \$	0.05 1.31	\$ \$	0.88	\$ \$	0.14	\$ - \$ 2.3			\$ \$	- 4.15	s S	0.05 4.70	13%
Earnings per basic share	ų.	1.14	Ф	1.13	φ	0.76	φ	1.11	Ф	1.31	Φ	0.00	Ф	0.14	Φ 2	9 115%		Φ	4.15	Þ	4.70	13%
Earnings per diluted share: (2)																						
Income from continuing operations	\$	1.12	\$	1.17	\$	0.78	\$	1.09	\$	1.24	\$	0.86	\$	1.09	\$ 1.6	4 50%	50%	\$	4.15	\$	4.81	16%
Discontinued operations	\$	(0.01)	\$	(0.07)	\$	(0.02)	\$	-	\$	-	\$	-	\$	(0.96)	\$ 0.0	8 *	•	\$	(0.09)	\$	(0.29)	*
Cumulative effect of accounting change <sup>(3)</sup>	\$	-	\$	-	\$	-	\$	-	\$	0.05	\$	-	\$	-	\$ -			\$	-	\$	0.05	
Earnings per diluted share	\$	1.11	\$	1.10	\$	0.76	\$	1.09	\$	1.29	\$	0.86	\$	0.13	\$ 2.3	2 113%	*	\$	4.06	\$	4.57	13%
Average common shares outstanding																						
Basic		78,718,046		082,211,511		81,448,663		76,221,276		069,097,162		1,053,812,487		1,045,874,085	1,031,343,42				080,121,708		049,896,047	
Diluted		06,000,596		110,357,415		05,546,130		98,282,118		090,166,326		1,079,811,172		1,072,033,275	1,063,147,9			,	105,185,480		079,936,315	
Period end common shares outstanding	1,09	97,652,112	1,0	098,127,106	1,0	96,707,183	1,08	87,087,116	1,	103,263,369		1,086,652,691		1,082,727,000	1,057,677,99	4		1,	087,087,116	1,	057,677,994	
Return on average common equity																						
from continuing operations		20.5%		20.7%		13.3%		18.5%		20.0%		13.8%		17.1%	24.9				18.2%		19.0%	
Return on average common equity		19.2%		18.4%		12.3%		17.4%		19.7%		13.1%		2.0%	34.0	%			16.8%		17.3%	

<sup>(1)</sup> Represents consolidated income from continuing operations before losses from unconsolidated investees, taxes, dividends on preferred securities subject to mandatory redemption, gain/(loss) from discontinued operations and cumulative effect of accounting change.

(2) Summation of the quarters' earnings per common share may not equal the annual amounts due to the averaging effect of the number of shares and share

equivalents throughout the year.

<sup>(3)</sup> Represents the effects of the adoption of SFAS 123(R) in the first quarter of fiscal 2005.

Note: Certain reclassifications have been made to prior period amounts to conform to the current presentation. Refer to Legal Notice page 25.



#### MORGAN STANLEY **Quarterly Consolidated Income Statement Information** (unaudited, dollars in millions)

				Quarte	r Ended				Percentage (	Change From:	Twelve Mo	nths Ended	Percentage
	Feb 29, 2004	May 31, 2004	Aug 31, 2004	Nov 30, 2004	Feb 28, 2005	May 31, 2005	Aug 31, 2005	Nov 30, 2005	4Q05 vs. 4Q04	4Q05 vs. 3Q05	Nov 30, 2004	Nov 30, 2005	Change
Investment banking	\$ 829	\$ 983	\$ 783	\$ 746	\$ 821	\$ 814	\$ 992	\$ 1,216	63%	23%	\$ 3,341	\$ 3,843	15%
Principal transactions:													
Trading	1,856	2,069	646	939	1,846	1,794	2,150	1,575	68%	(27%)	5,510	7,365	34%
Investments	31	217	182	177	153	226	103	499	*	*	607	981	62%
Commissions	868	846	733	817	824	824	804	911	12%	13%	3,264	3,363	3%
Fees:													
Asset management, distribution and admin.	1,112	1,159	1,138	1,064	1,204	1,246	1,249	1,259	18%	1%	4,473	4,958	11%
Merchant, cardmember and other	337	306	347	327	308	318	357	340	4%	(5%)	1,317	1,323	
Servicing and securitizations income	551	465	444	461	494	423	398	294	(36%)	(26%)	1,921	1,609	(16%)
Interest and dividends	3,781	3,662	5,408	5,733	5,843	6,035	6,998	9,299	62%	33%	18,584	28,175	52%
Other	69	51	107	97	105	121	106	132	36%	25%	324	464	43%
Total revenues	9,434	9,758	9,788	10,361	11,598	11,801	13,157	15,525	50%	18%	39,341	52,081	32%
Interest expense	2,934	2,910	4,150	4,713	4,625	5,561	5,986	8,253	75%	38%	14,707	24,425	66%
Provision for consumer loan losses	262	200	240	224	135	209	224	310	38%	38%	926	878	(5%)
Net revenues	6,238	6,648	5,398	5,424	6,838	6,031	6,947	6,962	28%		23,708	26,778	13%
1101101011000													
Compensation and benefits	2,707	2,916	2,340	1,890	2,854	2,622	3,165	2,672	41%	(16%)	9,853	11,313	15%
Occupancy and equipment	199	206	227	214	332	232	239	243	14%	2%	846	1,046	24%
Brokerage, clearing and exchange fees	224	237	231	240	260	276	267	267	11%		932	1,070	15%
Information processing and communications	320	317	326	346	342	349	349	365	5%	5%	1,309	1,405	7%
Marketing and business development	253	261	277	332	257	298	276	331		20%	1,123	1,162	3%
Professional services	316	355	398	473	379	438	505	581	23%	15%	1,542	1,903	23%
Other	291	429	326	239	570	422	404	373	56%	(8%)	1,285	1,769	38%
September 11th related insurance recoveries, net	0	0	0	0	(251)	0	0	0		(070)	0	(251)	*
Total non-interest expenses	4,310	4,721	4,125	3.734	4.743	4.637	5.205	4,832	29%	(7%)	16.890	19,417	15%
Total Hon-linerest expenses	4,010	7,721	4,120	0,704		4,007	0,200	4,002	2570	(170)	10,000	10,417	1070
Income from continuing operations before losses													
from unconsolidated investees, taxes,													
dividends on preferred securities subject to													
mandatory redemption and cumulative													
effect of accounting change	1,928	1,927	1,273	1,690	2,095	1,394	1,742	2,130	26%	22%	6,818	7,361	8%
Losses from unconsolidated investees	93	81	77	77	73	67	105	66	(14%)	(37%)	328	311	(5%)
Provision for income taxes	557	548	339	412	673	396	471	318	(23%)	(32%)	1,856	1,858	
Div. on pref. sec. subject to mandatory redemption (1)	45	0	0	0	0	0	0	0			45	0	*
Income from continuing operations	1,233	1,298	857	1,201	1,349	931	1,166	1,746	45%	50%	4,589	5,192	13%
Discontinued operations	-										•		
Gain/(loss) from discontinued operations	(12)	(125)	(33)	(2)	7	(5)	(1,700)	1,212	*	*	(172)	(486)	*
Income tax benefit/(provision)	5	50	13	1	(3)	2	678	(493)	*	*	69	184	*
Gain/(loss) from discontinued operations	(7)	(75)	(20)	(1)	4	(3)	(1,022)	719	*	*	(103)	(302)	*
Cumulative effect of accounting change (2)	o o	0	0	o o	49	0	0	0			0	49	*
Net income	\$ 1,226	\$ 1,223	\$ 837	\$ 1,200	\$ 1,402	\$ 928	\$ 144	\$ 2,465	105%	*	\$ 4,486	\$ 4,939	10%
Return on average common equity													
from continuing operations	20.5%	20.7%	13.3%	18.5%	20.0%	13.8%	17.1%	24.9%			18.2%	19.0%	
Return on average common equity	19.2%	18.4%	12.3%	17.4%	19.7%	13.1%	2.0%	34.6%			16.8%	17.3%	
Compensation and benefits as a % of net revenues	43%	44%	43%	35%	42%	44%	46%	38%			42%	42%	
Compensation and benefits as a 70 of her revenues	7570	-T-T/0	4070	5570	→ <b>≥</b> /0	-T-T/0	4070	5570			72 /0	→ <b>∠</b> /0	

At February 29, 2004, preferred securities subject to mandatory redemption were reclassified to junior subordinated debt issued to capital trusts (a component of long-term debt) pursuant to the adoption of FASB Interpretation No. 46, "Consolidation of Variable Interest Entities". Dividends on junior subordinated debt issued to capital trusts are included in interest expense from February 29, 2004 forward.

<sup>(2)</sup> Represents the effects of the adoption of SFAS 123(R) in the first quarter of fiscal 2005.

Note: Certain reclassifications have been made to prior period amounts to conform to the current presentation. Refer to Legal Notice page 25.



# MORGAN STANLEY Quarterly Financial Information and Statistical Data (unaudited)

								Quart	ter End	ded							Percentage C	hange From:		
	Fe	b 29, 2004	M	ay 31, 2004	Αυ	ıg 31, 2004	N	Nov 30, 2004	F	eb 28, 2005	M	ay 31, 2005	Αυ	ıg 31, 2005	N	ov 30, 2005	005 4Q05 vs. 4Q04 4Q05 v			
Morgan Stanley																				
Total assets (millions) (1)	\$	656,898	\$	729,501	\$	745,033	\$	747,334		802,210		818,711		837,391		898,523	20%	7%		
Adjusted assets (millions) (2)	\$	428,470	\$	448,135	\$	465,105		410,091		447,221		440,283		458,190		481,869	18%	5%		
Period end common shares outstanding (millions)		1,097.7		1,098.1		1,096.7		1,087.1		1,103.3		1,086.7		1,082.7		1,057.7	(3%)	(2%)		
Book value per common share	\$	23.75	\$	24.59	\$	25.00	\$	25.95	\$	25.83	\$	26.07	\$	26.07	\$	27.59	6%	6%		
Shareholders' equity (millions) <sup>(3)</sup>	\$	28,961	\$	29,899	\$	30,317	\$	31,103	\$	31,328	\$	31,224	\$	31,107	\$	31,946	3%	3%		
Total capital (millions) (4)	\$	96,359	\$	100,127	\$	101,237	\$	110,793	\$	122,230	\$	113,324	\$	118,415	\$	125,891	14%	6%		
Worldwide employees		50,979		51,580		52,812		53,284		53,718		54,142		53,760		53,218	-	(1%)		
Average Daily 99%/One-Day Value-at-Risk ("VaR") <sup>(5)</sup>																				
Primary Market Risk Category (\$ millions, pre-tax)																				
Interest rate and credit spread	\$	42	\$	50	\$	52	\$	51	\$	66	\$	62	\$	51	\$	53				
Equity price		30		32		36		37		41		31		33		34				
Foreign exchange rate		11		12		12		10		12		12		12		12				
Commodity price		27		34		40		30		34		35		38		46				
Aggregate trading VaR	\$	62	\$	72	\$	79	\$	80	\$	96	\$	87	\$	78	\$	81				
		Fiscal Y	ear 200	4				Fiscal Y	ear 200	05										
		rage common (billions) (6)		ırn on average nmon equity				verage common ity (billions) (6)		urn on average										
Institutional Securities	\$	13.3		22%			\$	14.6		24%										
Retail Brokerage		3.5		7%				3.7		11%										
Asset Management		1.7		29%				1.7		36%										
Securities Business		18.5		21%				20.0		23%										
Discover		3.9		20%				4.4		13%										
Capital surplus (unallocated)		2.8						2.9												
Total - continuing operations		25.2		18%				27.3		19%										
Discontinued operations		1.5						1.2					`							
Firm	\$	26.7		17%			\$	28.5		17%										

<sup>(1)</sup> Effective December 1, 2004, the Company offsets cash paid or received pursuant to credit support agreements ("cash collateral netting") against its OTC derivatives inventory.

Total assets as of November 30, 2004 have been restated to reflect cash collateral netting. Prior periods presented do not reflect such cash collateral netting.

<sup>(2)</sup> Adjusted assets exclude certain self-funded assets considered to have minimal market, credit and/or liquidity risk that are generally attributable to matched book and securities lending businesses as measured by aggregate resale agreements and securities borrowed less non-derivative short positions. See page 23 for further information.

<sup>(3)</sup> Includes common equity and junior subordinated debt issued to capital trusts.

<sup>(4)</sup> Includes common equity, junior subordinated debt issued to capital trusts, capital units and the non-current portion of long-term debt.

<sup>(5) 99%/</sup>One-Day VaR represents the loss amount that one would not expect to exceed, on average, more than one time every one hundred trading days in the Company's trading positions if the portfolio were held constant for a one day period. The Company's VaR incorporates substantially all financial instruments generating market risk that are managed by the Company's trading businesses. For a further discussion of the calculation of VaR and the limitations of the Company's VaR methodology, see Part II, Item 7A "Quantitative and Qualitative Disclosures about Market Risk" in the Company's Form 10-K for fiscal 2004.

The Company uses an economic capital model to determine the amount of equity capital needed to support the risk of its business activities and to ensure that the Company remains adequately capitalized. Economic capital is defined as the amount of capital needed to run the business through the business cycle and satisfy the requirements of regulators, rating agencies and the market. The Company's methodology is based on a going concern approach that assigns economic capital to each segment based on regulatory capital usage plus additional capital for stress losses, goodwill and principal investment risk. The economic capital model and allocation methodology may be enhanced over time in response to changes in the business and regulatory environment.

Note: Certain reclassifications have been made to prior period amounts to conform to the current presentation.

Refer to Legal Notice page 25.

# MORGAN STANLEY Annual Financial Information Consolidated Investments (unaudited, dollars in millions)

Nov 30, 2005

	Institution	nal Securities	Asset M	anagement	 Discover	 Total
Business facilitation:						
Private equity funds	\$	-	\$	185	\$ -	\$ 185
Real estate funds		359		-	-	359
Asset management seed capital		-		248	-	248
Industry utilities		371		-	-	371
Other		152		-	23	175
Total business facilitation		882		433	 23	 1,338
Principal investments		1,190		-	-	1,190
Total investments	\$	2,072	\$	433	\$ 23	\$ 2,528

Refer to Legal Notice page 25.



# MORGAN STANLEY Quarterly Institutional Securities Income Statement Information (unaudited, dollars in millions)

				Quart	er Ended				Percentage C	Change From:	Twelve Mo	nths Ended	Percentage
	Feb 29, 2004	May 31, 2004	Aug 31, 2004	Nov 30, 2004	Feb 28, 2005	May 31, 2005	Aug 31, 2005	Nov 30, 2005	4Q05 vs. 4Q04	4Q05 vs. 3Q05	Nov 30, 2004	Nov 30, 2005	Change
Investment banking	\$ 739	\$ 891	\$ 711	\$ 667	\$ 742	\$ 735	\$ 898	\$ 1,102	65%	23%	\$ 3,008	\$ 3,477	16%
Principal transactions:													
Trading	1,716	1,930	517	835	1,727	1,684	2,035	1,460	75%	(28%)	4,998	6,906	38%
Investments	18	162	95	89	91	226	69	270	*	*	364	656	80%
Commissions	505	527	462	504	503	538	501	618	23%	23%	1,998	2,160	8%
Asset management, distribution and admin. fees	34	32	36	42	34	39	46	33	(21%)	(28%)	144	152	6%
Interest and dividends	3,232	3,159	4,836	5,168	5,275	5,379	6,263	8,538	65%	36%	16,395	25,455	55%
Other	35	15	76	64	66	78	69	88	38%	28%	190	301	58%
Total revenues	6,279	6,716	6,733	7,369	8,438	8,679	9,881	12,109	64%	23%	27,097	39,107	44%
Interest expense	2,746	2,733	3,968	4,537	4,423	5,339	5,717	7,955	75%	39%	13,984	23,434	68%
Net revenues	3,533	3,983	2,765	2,832	4,015	3,340	4,164	4,154	47%		13,113	15,673	20%
Total non-interest expenses	2,316	2,700	2,092	1,724	2,938	2,527	2,876	2,578	50%	(10%)	8,832	10,919	24%
Income from continuing operations before losses from unconsolidated investees, taxes, dividends on preferred securities subject to mandatory redemption and cumulative													
effect of accounting change	1,217	1,283	673	1,108	1,077	813	1,288	1,576	42%	22%	4,281	4,754	11%
Losses from unconsolidated investees	93	81	77	77	73	67	105	66	(14%)	(37%)	328	311	(5%)
Div. on pref. sec. subject to mandatory redemption (1)	45	0	0	0	0	0	0	0			45	0	*
Income before taxes	\$ 1,079	\$ 1,202	\$ 596	\$ 1,031	\$ 1,004	\$ 746	\$ 1,183	\$ 1,510	46%	28%	3,908	4,443	14%
Provision for income taxes											932	909	(2%)
Income from continuing operations (2)											\$ 2,976	\$ 3,534	19%
Return on average common equity (3)											22%	24%	
Pre-tax profit margin (4)	33%	32%	24%	39%	27%	24%	31%	38%			32%	30%	

<sup>(1)</sup> At February 29, 2004, preferred securities subject to mandatory redemption were reclassified to junior subordinated debt issued to capital trusts (a component of long-term debt) pursuant to the adoption of FIN 46. Dividends on junior subordinated debt issued to capital trusts are included in interest expense from February 29, 2004 forward.

<sup>(2)</sup> Excludes gain/(loss) from discontinued operations and cumulative effect of accounting change.

<sup>(3)</sup> Refer to page 3 for the allocation of average common equity.

<sup>(4)</sup> Income before taxes, excluding losses from unconsolidated investees, as a % of net revenues.

Note: Certain reclassifications have been made to prior period amounts to conform to the current presentation.

Refer to Legal Notice page 25.

#### Quarterly Financial Information and Statistical Data Institutional Securities (unaudited, dollars in millions)

								Quarte	er End	led							Percentage (	Change From:		Twelve Mo	nths E	nded	Percentage
	Feb	29, 2004	May 3	1, 2004	Aug	31, 2004	Nov	30, 2004	Feb	28, 2005	May	31, 2005	Aug	31, 2005	Nov	30, 2005	4Q05 vs. 4Q04	4Q05 vs. 3Q05	Nov	30, 2004	Nov	30, 2005	Change
Advisory revenue (millions) Underwriting revenue (millions)	\$	232	\$	324	\$	310	\$	290	\$	254	\$	357	\$	388	\$	479	65%	23%	\$	1,156	\$	1,478	28%
Equity		314		314		200		165		202		145		200		358	117%	79%		993		905	(9%)
Fixed income		193		253		201		212		286		233		310		265	25%	(15%)		859		1,094	27%
Total underwriting revenue	\$	507	\$	567	\$	401	\$	377	\$	488	\$	378	\$	510	\$	623	65%	22%	\$	1,852	\$	1,999	8%
Sales and trading net revenue (millions)(1)																							
Equity		1,105		1,113		883		966		1,214		1,119		1,280		1,191	23%	(7%)		4,067		4,804	18%
Fixed income		1,681		1,841		1,144		901		1,998		1,211		1,964		1,609	79%	(18%)		5,567		6,782	22%
Total sales and trading net revenue	\$	2,786	\$	2,954	\$	2,027	\$	1,867	\$	3,212	\$	2,330	\$	3,244	\$	2,800	50%	(14%)	\$	9,634	\$	11,586	20%
								Quarter I	I View											Calend even Mont			
	Feb	29, 2004	May 3	1, 2004	Διια	31, 2004	Nov	30, 2004		28, 2005	May	31, 2005	Διια	31, 2005	Nov	30, 2005				30, 2004		30, 2005	
	100	25, 2004	may 5	1, 2004	Aug	31, 2004	1404	30, 2004	100	20, 2005	illay	31, 2003	Aug	01, 2000	1101	30, 2003			1404	30, 2004	1101	50, 2005	
Mergers and acquisitions announced transaction																							
Morgan Stanley global market volume (billions)	\$	114.7	\$	74.0	\$	79.6	\$	51.4	\$	164.6	\$	214.1	\$	137.4	\$	123.9			\$	309.5	\$	588.7	
Market share		27.8%		21.2%		21.0%		12.7%		24.2%		36.2%		25.4%		18.7%				21.2%		27.0%	
Rank		3		3		3		7		4		1		2		8				4		2	
Mergers and acquisitions completed transactions																							
Morgan Stanley global market volume (billions)	\$	58.6	\$	131.5	\$	139.3	\$	53.7	\$	43.9	\$	95.5	\$	154.1	\$	173.8			\$	340.0	\$	454.5	
Market share		22.1%		35.3%		29.5%		14.2%		12.9%		26.4%		23.5%		33.8%				25.3%		25.9%	
Rank		4		2		3		7		7		2		5		1				2		3	
Global equity and related issues																							
Morgan Stanley global market volume (billions)	s	16.5	s	16.4	\$	9.3	\$	11.4	s	13.8	\$	5.7	\$	9.0	\$	15.3			\$	49.3	\$	38.9	
Market share		11.7%		12.7%		8.9%	•	8.1%		11.3%		6.2%	•	6.3%	•	10.4%				10.7%	•	8.6%	
Rank		1		2		2		3		2		6		5		1				1		3	
Global IPO's	\$		•				•				•		•	3.2					•			40.0	
Morgan Stanley global market volume (billions) Market Share	\$	3.7 13.5%	\$	3.1 10.2%	\$	5.3 13.7%	\$	0.9 2.3%	\$	2.7 8.7%	\$	2.1 8.4%	\$	3.2 6.7%	\$	5.3 10.1%			\$	13.1 10.6%	\$	12.6 8.8%	
Rank		13.5%		10.2%		13.7%		2.3%		8.7%		8.4%		6.7% 4		10.1%				10.6%		8.8%	
Italik				2		'		13		*		2		4		2						2	
Global debt																							
Morgan Stanley global market volume (billions)	\$	90.4	\$	104.0	\$	90.7	\$	92.1	\$	81.2	\$	82.8	\$	90.1	\$	79.1			\$	349.3	\$	320.4	
Market share		7.1%		7.6%		7.6%		6.5%		5.9%		5.7%		6.1%		5.4%				7.1%		5.9%	
Rank		5		2		2		3		4		5		5		7				3		5	

<sup>(1)</sup> Includes principal trading, commissions and net interest revenue. Certain revenue has been reclassified from fixed income sales and trading to principal transactions - investments revenue. The amount of the reclassifications are as follows: 1Q04 (\$26m), 2Q04 (\$26m), 3Q04 (\$57m), 4Q04 (\$10m), 1Q05 (\$36m), 2Q05 (\$103m), 3Q05 (\$10m) and 4Q05 \$11m.

<sup>(2)</sup> Source: Thomson Financial, data as of December 7, 2005.

Note: Certain reclassifications have been made to prior period amounts to conform to the current presentation.

Refer to Legal Notice page 25.



# MORGAN STANLEY Quarterly Financial Information and Statistical Data Institutional Securities (unaudited, dollars in billions)

								Quarte	er End	ed							Percentage C	hange From:
	Feb :	29, 2004	May	31, 2004	Aug	31, 2004	Nov	30, 2004	Feb	28, 2005	May	31, 2005	Aug	31, 2005	Nov	30, 2005	4Q05 vs. 4Q04	4Q05 vs. 3Q05
Loans	•	0.5	•		•		•	4.0	•	4.5	•	4.0	•	0.0	•			070/
Investment grade	\$	0.5	\$	1.1	\$	8.0	\$	1.2	\$	1.5	\$	1.8	\$	3.0	\$	5.0		67%
Non-investment grade		1.1		1.8		1.0		0.5		1.0		1.9		2.8		2.3	*	(18%)
Total loans	\$	1.6	\$	2.9	\$	1.8	\$	1.7	\$	2.5	\$	3.7	\$	5.8	\$	7.3	*	26%
Commitments																		
Investment grade	\$	13.7	\$	16.5	\$	18.3	\$	19.0	\$	18.7	\$	21.1	\$	27.6	\$	23.9	26%	(13%)
Non-investment grade	•	2.8	•	2.2	*	2.7	•	1.4	•	2.0	•	5.6	•	3.0	•	13.1	*	*
Total commitments	\$	16.5	\$	18.7	\$	21.0	\$	20.4	\$	20.7	\$	26.7	\$	30.6	\$	37.0	81%	21%
Total communertis	Ψ	10.5	Ψ	10.7	Ψ	21.0	Ψ	20.4	Ψ	20.7	Ψ	20.7	Ψ	30.0	Ψ	37.0	0170	2170
Loans plus commitments																		
Investment grade	\$	14.2	\$	17.6	\$	19.1	\$	20.2	\$	20.2	\$	22.9	\$	30.6	\$	28.9	43%	(6%)
Non-investment grade	\$	3.9	\$	4.0	\$	3.7	\$	1.9	\$	3.0	\$	7.5	\$	5.8	\$	15.4	*	*
% investment grade		78%		81%		84%		91%		87%		75%		84%		65%		
% non-investment grade		22%		19%		16%		9%		13%		25%		16%		35%		
Total loans and commitments	\$	18.1	\$	21.6	\$	22.8	\$	22.1	\$	23.2	\$	30.4	\$	36.4	\$	44.3	100%	22%
Hedges (1)	\$	7.7	\$	9.1	\$	12.9	\$	11.6	\$	13.1	\$	14.3	\$	16.1	\$	17.8	53%	11%
Total loans and commitments net of hedges	\$	10.4	\$	12.5	\$	9.9	\$	10.5	\$	10.1	\$	16.1	\$	20.3	\$	26.5	*	31%

<sup>(1)</sup> Includes both internal and external hedges utilized by the lending business.

Note: Certain reclassifications have been made to prior period amounts to conform to the current presentation.

Refer to Legal Notice page 25.



# MORGAN STANLEY Quarterly Retail Brokerage Income Statement Information (unaudited, dollars in millions)

						Q	uarte	er Ended						Percentage C	hange From:	Twelve Mo	nths Ended	Percentage
	Feb 29	, 2004	May 31	2004	Aug 31, 2004	Nov 30, 20	004	Feb 28, 2005	May 3	31, 2005	Aug 31, 2005	Nov	30, 2005	4Q05 vs. 4Q04	4Q05 vs. 3Q05	Nov 30, 2004	Nov 30, 2005	Change
Investment banking	\$	77	\$	82	\$ 64	\$	67	\$ 71	\$	68	\$ 81	\$	100	49%	23%	\$ 290	\$ 320	10%
Principal transactions:																		
Trading		141		141	130	1	106	120		111	116		117	10%	1%	518	464	(10%)
Investments		4		(4)	(3)		(2)	(2)		(2)	1		2	*	100%	(5)	(1)	80%
Commissions		385		336	281	3	325	329		295	306		298	(8%)	(3%)	1,327	1,228	(7%)
Asset management, distribution and admin fees		511		557	563	4	468	607		632	629		649	39%	3%	2,099	2,517	20%
Interest and dividends		93		95	103	1	118	135		149	174		204	73%	17%	409	662	62%
Other		33		37	30		33	38		45	38		46	39%	21%	133	167	26%
Total revenues		1,244		1,244	1,168	1,1	115	1,298		1,298	1,345		1,416	27%	5%	4,771	5,357	12%
Interest expense		33		35	44		44	60		70	90		118	*	31%	156	338	117%
Net revenues		1,211		1,209	1,124	1,0	071	1,238		1,228	1,255		1,298	21%	3%	4,615	5,019	9%
Total non-interest expenses		1,045		1,077	1,102	1,0	020	885		1,110	1,225		1,214	19%	(1%)	4,244	4,434	4%
Income before taxes	\$	166	\$	132	\$ 22	\$	51	\$ 353	\$	118	\$ 30	\$	84	65%	*	371	585	58%
Provision for income taxes																120	197	64%
Income from continuing operations (1)																\$ 251	\$ 388	55%
Return on average common equity (2)																7%	11%	
Pre-tax profit margin (3)		14%		11%	2%		5%	29%		10%	2%		7%			8%	12%	

<sup>(1)</sup> Excludes gain/(loss) from discontinued operations and cumulative effect of accounting change.

<sup>(2)</sup> Refer to page 3 for the allocation of average common equity.

<sup>(3)</sup> Income before taxes as a % of net revenues.

Note: Certain reclassifications have been made to prior period amounts to conform to the current presentation.

Refer to Legal Notice page 25.

#### Quarterly Financial Information and Statistical Data Retail Brokerage (unaudited)

								Quarte	er End	ed							Percentage C	hange From:
	Feb	29, 2004	May	31, 2004	Aug	31, 2004	Nov	30, 2004	Feb	28, 2005	May	31, 2005	Aug	31, 2005	Nov	30, 2005	4Q05 vs. 4Q04	4Q05 vs. 3Q05
Global representatives		10,832		10,722		10,785		10,962		10,471		10,438		9,311		9,526	(13%)	2%
Annualized revenue per global																		
representative (thousands) (1)	\$	442	\$	449	\$	418	\$	394	\$	462	\$	470	\$	508	\$	551	40%	8%
Retail brokerage assets by client segment (billions)																		
\$10m or more		111		106		105		111		117		117		120		124	12%	3%
\$1m - \$10m		173		167		174		188		196		196		201		204	9%	1%
\$100k - \$1m		194		190		186		188		186		184		182		174	(7%)	(4%)
< \$100k		45		43		40		39		37		35		33		31	(21%)	(6%)
Total U.S. retail brokerage assets		523		506		505		526		536		532		536		533	1%	(1%)
International		48		48		46		50		55		54		55		56	12%	2%
Corporate / other		24		25		25		26		27		27		28		28	8%	
Total client assets (billions)	\$	595	\$	579	\$	576	\$	602	\$	618	\$	613	\$	619	\$	617	2%	
Fee-based client account assets (billions) (2)	\$	143	\$	145	\$	146	\$	157	\$	166	\$	165	\$	170	\$	173	10%	2%
Fee-based assets as a % of client assets		24%		25%		25%		26%		27%		27%		27%		28%		
Bank deposit program (millions)	\$	500	\$	468	\$	450	\$	435	\$	496	\$	446	\$	449	\$	1,689	*	*
Client assets per global																		
representative (millions) <sup>(3)</sup>	\$	55	\$	54	\$	53	\$	55	\$	59	\$	59	\$	66	\$	65	18%	(2%)
Domestic retail net new assets (billions) (4)	\$	2.8	\$	2.8	\$	3.7	\$	2.3	\$	3.7	\$	3.8	\$	(2.1)	\$	(8.1)	*	*
Domestic retail locations		526		526		525		525		524		526		517		485	(8%)	(6%)

<sup>(1)</sup> Annualized revenue divided by average global representative headcount.

<sup>(2)</sup> Represents the amount of assets in client accounts where the basis of payment for services is a fee calculated on those assets.

<sup>(3)</sup> Total client assets divided by period end global representative headcount.

<sup>(4)</sup> Represents net new assets in the U.S. broad-based branch system.

Note: Certain reclassifications have been made to prior period amounts to conform to the current presentation.

Refer to Legal Notice page 25.



# MORGAN STANLEY Quarterly Asset Management Income Statement Information (unaudited, dollars in millions)

					Quarte	er Ended				Percentage (	Change From:	Twelve Mo	nths Ended	Percentage
	Feb 29, 200	1 May 31,	2004	Aug 31, 2004	Nov 30, 2004	Feb 28, 2005	May 31, 2005	Aug 31, 2005	Nov 30, 2005	4Q05 vs. 4Q04	4Q05 vs. 3Q05	Nov 30, 2004	Nov 30, 2005	Change
Investment banking	\$ 1	3 \$	10	\$ 8	\$ 12	\$ 11	\$ 11	\$ 13	\$ 15	25%	15%	\$ 43	\$ 50	16%
Principal transactions:														
Investments		)	59	90	90	64	2	33	227	*	*	248	326	31%
Commissions		,	8	7	5	7	7	9	6	20%	(33%)	27	29	7%
Asset management, distribution and admin fees	60	ı	607	579	600	605	615	612	628	5%	3%	2,390	2,460	3%
Interest and dividends		2	1	3	2	3	3	4	13	*	*	8	23	*
Other		)	6	7	6	8	6	11	5	(17%)	(55%)	28	30	7%
Total revenues	64	,	691	694	715	698	644	682	894	25%	31%	2,744	2,918	6%
Interest expense		2	1	2	1	2	2	3	4	*	33%	6	11	83%
Net revenues	64	?	690	692	714	696	642	679	890	25%	31%	2,738	2,907	6%
Total non-interest expenses	47	2	481	475	483	409	467	517	507	5%	(2%)	1,911	1,900	(1%)
Income before taxes	\$ 17	\$	209	\$ 217	\$ 231	\$ 287	\$ 175	\$ 162	\$ 383	66%	136%	827	1,007	22%
Provision for income taxes												318	378	19%
Income from continuing operations <sup>(1)</sup>												\$ 509	\$ 629	24%
Return on average common equity <sup>(2)</sup>												29%	36%	
Pre-tax profit margin (3)	279		30%	31%	32%	41%	27%	24%	43%			30%	35%	

<sup>(1)</sup> Excludes gain/(loss) from discontinued operations and cumulative effect of accounting change.

<sup>(2)</sup> Refer to page 3 for the allocation of average common equity.

<sup>(3)</sup> Income before taxes as a % of net revenues.

Note: Certain reclassifications have been made to prior period amounts to conform to the current presentation.

Refer to Legal Notice page 25.



# MORGAN STANLEY Quarterly Financial Information and Statistical Data Asset Management (unaudited, dollars in billions)

							Qua	rter Eı	nded							Percentage C	Change From:	Twelve Mor	nths Ended	Percentage
	Feb 29, 2	2004	May 3	1, 2004	Aug 3	1, 2004	Nov 30, 2004	Fe	eb 28, 2005	May	31, 2005	Aug 3	31, 2005	Nov 30	2005	4Q05 vs. 4Q04	4Q05 vs. 3Q05	Nov 30, 2004	Nov 30, 2005	Change
Assets under management or supervision																				
Net flows																				
Retail	\$	0.5	\$	(0.6)	\$	(0.3)	\$ 0.4	\$	(0.7)	\$	(0.9)	\$	(1.0)	\$	(2.5)	*	(150%)	\$ -	\$ (5.1)	*
Institutional		1.4		5.7		(0.2)	1.2		(7.3)		(3.0)		(1.4)		2.3	92%	*	8.1	(9.4)	*
Net flows excluding money markets		1.9		5.1		(0.5)	1.6		(8.0)		(3.9)		(2.4)		(0.2)	(113%)	92%	8.1	(14.5)	*
Money markets		1.4		4.2		9.2	5.8		0.9		(3.2)		2.2		(3.9)	*	*	20.6	(4.0)	(119%)
Assets under management or supervision by distribution channel																				
Retail	\$	200	\$	195	\$	194	\$ 200	\$		\$	199	\$	201	\$	199	(1%)	(1%)			
Institutional		180		189		200	224		226		217		227		232	4%	2%			
Total assets under management or supervision	\$	380	\$	384	\$	394	\$ 424	\$	427	\$	416	\$	428	\$	431	2%	1%			
Assets under management or supervision by asset class																				
Equity	\$	187	\$	182	\$	179	\$ 198	\$	207	\$	205	\$	212	\$	218	10%	3%			
Fixed income		98		101		102	104		97		92		92		91	(13%)	(1%)			
Money market		62		66		76	83		83		80		83		79	(5%)	(5%)			
Alternatives		16		18		19	19		19		18		18		19		6%			
Real estate		7		7		8	9		10		10		11		12	33%	9%			
Total assets under management		370		374		384	413		416		405		416		419	1%	1%			
Unit investment trust		10		10		10	11		11		11		12		12	9%				
Total assets under management or supervision	\$	380	\$	384	\$	394	\$ 424	\$	427	\$	416	\$	428	\$	431	2%	1%			

Note: Certain reclassifications have been made to prior period amounts to conform to the current presentation.

Refer to Legal Notice page 25.



#### Quarterly Financial Information and Statistical Data Consolidated Assets Under Management or Supervision (unaudited, dollars in billions)

								Quarte	er Ende	d							Percentage C	hange From:
	Feb 2	9, 2004	May 3	1, 2004	Aug 31,	2004	Nov 3	30, 2004	Feb 2	28, 2005	May 3	31, 2005	Aug 3	1, 2005	Nov 3	0, 2005	4Q05 vs. 4Q04	4Q05 vs. 3Q05
Consolidated assets under management or supervision by distribute	tion char	nnel																
Retail	\$	294	\$	290	\$	290	\$	303	\$	321	\$	319	\$	327	\$	331	9%	1%
Institutional		211		220		229		253		255		246		260		268	6%	3%
Total assets under management or supervision <sup>(1)</sup>	\$	505	\$	510	\$	519	\$	556	\$	576	\$	565	\$	587	\$	599	8%	2%
Consolidated assets under management or supervision by asset cl	ass																	
Equity	\$	227	\$	223	\$	222	\$	246	\$	267	\$	265	\$	277	\$	285	16%	3%
Fixed income		111		114		116		118		111		106		107		108	(8%)	1%
Money market		65		70		80		87		87		84		87		83	(5%)	(5%)
Alternatives		16		18		19		19		19		18		18		19		6%
Real estate		31		30		29		31		32		33		38		41	32%	8%
Total assets under management		450		455		466		501		516		506		527		536	7%	2%
Unit investment trust		10		10		10		11		11		11		11		12	9%	9%
Other (2)		45		45		43		44		49		49		49		51	16%	4%
Total assets under management or supervision <sup>(1)</sup>	\$	505	\$	510	\$	519	\$	556	\$	576	\$	566	\$	587	\$	599	8%	2%

<sup>(1)</sup> Revenues and expenses associated with customer assets of \$139 billion, \$110 billion and \$132 billion as of Nov 30, 2005, Nov 30, 2004 and Aug 31, 2005, respectively, are included in the Company's Retail Brokerage segment, and \$29 billion, \$22 billion and \$27 billion as of Nov 30, 2005, Nov 30, 2005 and Aug 31, 2005, respectively, are included in the Company's Institutional Securities segment.

<sup>(2)</sup> Includes assets under management or supervision associated with the Retail Brokerage business.

Note: Certain reclassifications have been made to prior period amounts to conform to the current presentation. Refer to Legal Notice page 25.



# MORGAN STANLEY Quarterly Discover Income Statement Information (unaudited, dollars in millions)

						Qu	arter	Ended							Percentage C	hange From:	Twelve	Month	hs Ended	Percentage
	Feb 29, 20	04	May 31, 200	4 A	ug 31, 2004	Nov 30, 200	04_	Feb 28, 2005	May	31, 2005	Aug	31, 2005	Nov	30, 2005	4Q05 vs. 4Q04	4Q05 vs. 3Q05	Nov 30, 200	)4 <u> </u>	Nov 30, 2005	Change
Merchant, cardmember and other fees	\$ 3	37	\$ 30	6 \$	347	\$ 32	27	\$ 308	\$	318	\$	357	\$	340	4%	(5%)	\$ 1,31	7	\$ 1,323	
Servicing and securitizations income	5	51	46	5	444	46	31	494		423		398		294	(36%)	(26%)	1,92	1	1,609	(16%)
Other		0		5	3		2	2		2		(1)		2		*	1	0	5	(50%)
Total non-interest revenues	8	88	77	6	794	79	90	804		743		754		636	(19%)	(16%)	3,24	8	2,937	(10%)
Interest revenue	4	72	42	6	489	47	72	458		536		593		587	24%	(1%)	1,85	9	2,174	17%
Interest expense	1	71	16	0	159	15	8	168		182		212		219	39%	3%	64	-8	781	21%
Net interest income	3	01	26	6	330	31	4	290		354		381		368	17%	(3%)	1,21	1	1,393	15%
Provision for consumer loan losses	2	62	20	0	240	22	24	135		209		224		310	38%	38%	92		878	(5%)
Net credit income		39	6	6	90	9	90	155		145		157		58	(36%)	(63%)	28	5	515	81%
Net revenues	9	27	84	2	884	88	30	959	_	888		911		694	(21%)	(24%)	3,53	3	3,452	(2%)
Total non-interest expenses	5	81	56	8	554	60	9	605		625		672		629	3%	(6%)	2,31	2	2,531	9%
Income before taxes	\$ 3	46	\$ 27	4 \$	330	\$ 27	<b>7</b> 1	\$ 354	\$	263	\$	239	\$	65	(76%)	(73%)	1,22	1	921	(25%)
Provision for income taxes																	44	3	340	(23%)
Income from continuing operations (1)																	\$ 77	8	\$ 581	(25%)
Return on average common equity (2)																	209	%	13%	
Pre-tax profit margin (3)	37	7%	339	6	37%	319	%	37%		30%		26%		9%			359	%	27%	
Return on average common equity <sup>(2)</sup> Pre-tax profit margin <sup>(3)</sup>	37	7%	339	6	37%	319	%	37%		30%		26%		9%						

<sup>(1)</sup> Excludes gain/(loss) from discontinued operations and cumulative effect of accounting change.

<sup>(2)</sup> Refer to page 3 for the allocation of average common equity.

<sup>(3)</sup> Income before taxes as a % of net revenues.

Note: Certain reclassifications have been made to prior period amounts to conform to the current presentation.

Refer to Legal Notice page 25.

# MORGAN STANLEY Quarterly Discover Income Statement Information (Managed Ioan basis) (unaudited, dollars in millions)

					Quart	er Ended				Percentage (	Change From:	Twelve Mo	nths Ended	Percentage
	Feb 29, 2	2004	May 31, 2004	Aug 31, 2004	Nov 30, 2004	Feb 28, 2005	May 31, 2005	Aug 31, 2005	Nov 30, 2005	4Q05 vs. 4Q04	4Q05 vs. 3Q05	Nov 30, 2004	Nov 30, 2005	Change
Merchant, cardmember and other fees	\$	517	\$ 468	\$ 497	\$ 485	\$ 481	\$ 484	\$ 532	\$ 520	7%	(2%)	\$ 1,967	\$ 2,017	3%
Servicing and securitizations income		0	0	0	0	0	0	0	0			0	0	
Other		19	(7)	(11)	11	34	(14)	(19)	(74)	*	*	2	(73)	*
Total non-interest revenues		536	461	486	486	515	470	513	446	(8%)	(13%)	1,969	1,944	(1%)
Interest revenue	1,	,498	1,423	1,399	1,381	1,383	1,426	1,463	1,432	4%	(2%)	5,701	5,704	
Interest expense		337	325	324	354	401	433	475	497	40%	5%	1,340	1,806	35%
Net interest income	1,	,161	1,098	1,075	1,027	982	993	988	935	(9%)	(5%)	4,361	3,898	(11%)
Provision for consumer loan losses		770	717	677	633	538	575	590	687	9%	16%	2,797	2,390	(15%)
Net credit income		391	381	398	394	444	418	398	248	(37%)	(38%)	1,564	1,508	(4%)
Net revenues		927	842	884	880	959	888	911	694	(21%)	(24%)	3,533	3,452	(2%)
Total non-interest expenses		581	568	554	609	605	625	672	629	3%	(6%)	2,312	2,531	9%
Income before taxes	\$	346	\$ 274	\$ 330	\$ 271	\$ 354	\$ 263	\$ 239	\$ 65	(76%)	(73%)	1,221	921	(25%)
Provision for income taxes Income from continuing operations <sup>(1)</sup>												\$ 778	\$ 581	(23%) (25%)
Return on average common equity (2)												20%	13%	
Pre-tax profit margin (3)	3	37%	33%	37%	31%	37%	30%	26%	9%			35%	27%	

<sup>(1)</sup> Excludes gain/(loss) from discontinued operations and cumulative effect of accounting change.

Note: Certain reclassifications have been made to prior period amounts to conform to the current presentation.

Refer to Legal Notice page 25.

<sup>(2)</sup> Refer to page 3 for the allocation of average common equity.

<sup>(3)</sup> Income before taxes as a % of net revenues.

#### MORGAN STANLEY **Quarterly Financial Information and Statistical Data** Discover

(unaudited, dollars in millions)

								Quart	er En	ded							Percentage C	Change From:		Twelve Mo	nths E	nded	Percentage
	Feb	29, 2004	Ma	y 31, 2004	Au	g 31, 2004	No	v 30, 2004	Fel	b 28, 2005	Ма	y 31, 2005	Au	g 31, 2005	No	v 30, 2005	4Q05 vs. 4Q04	4Q05 vs. 3Q05	Nov	30, 2004	Nov	30, 2005	Change
Total owned credit card loans																							
Period end	\$	15,850	\$	17,506	\$	18,471	\$	19,724	\$	18,908	\$	19,385	\$	20,570	\$	22,496	14%	9%	\$	19,724	\$	22,496	14%
Average	\$	17,880	\$	16,202	\$	17,787	\$	18,579	\$	19,210	\$	18,753	\$	19,835	\$	21,934	18%	11%	\$	17,608	\$	19,932	13%
Total managed credit card loans <sup>(1)(2)</sup>																							
Period end	\$	47,336	\$	46,828	\$	47,126	\$	48,261	\$	47,770	\$	46,845	\$	47,105	\$	46,936	(3%)		\$	48,261	\$	46,936	(3%)
Average	\$	48,667	\$	46,929	\$	46,873	\$	47,090	\$	48,930	\$	47,146	\$	46,769	\$	46,502	(1%)	(1%)	\$	47,387	\$	47,330	
Interest yield		12.20%		11.88%		11.69%		11.59%		11.23%		11.69%		12.04%		11.94%	35 bp	(10 bp)		11.84%		11.72%	(12 bp)
Interest spread		9.30%		9.01%		8.80%		8.41%		7.79%		7.96%		7.95%		7.55%	(86 bp)	(40 bp)		8.88%		7.81%	(107 bp)
Transaction volume (billions)	\$	24.2	\$	24.4	\$	25.4	\$	25.7	\$	25.9	\$	25.4	\$	26.7	\$	26.1	2%	(2%)	\$	99.6	\$	104.1	5%
Net Sales		19.8		19.5		20.3		19.9		20.8		21.1		22.4		21.6	9%	(4%)		79.5		86.0	8%
Other transaction volume		4.4		4.9		5.1		5.8		5.1		4.3		4.3		4.5	(22%)	5%		20.1		18.1	(10%)
Accounts (millions)		45.9		46.0		46.0		46.2		45.9		45.9		45.6		45.5	(2%)			46.2		45.5	(2%)
Active accounts (millions)		20.3		19.9		19.6		19.7		19.5		19.3		19.2		19.2	(3%)			19.7		19.2	(3%)
Average receivables per avg. active account (actual \$)	\$	2,360	\$	2,330	\$	2,381	\$	2,407	\$	2,476	\$	2,426	\$	2,429	\$	2,420	1%		\$	2,369	\$	2,438	3%
Trans volume per avg. active account (actual \$)	\$	1,173	\$	1,209	\$	1,290	\$	1,312	\$	1,311	\$	1,306	\$	1,387	\$	1,360	4%	(2%)	\$	4,979	\$	5,363	8%
Net gain on securitization	\$	19	\$	(12)	\$	(14)	\$	(1)	\$	32	\$	(16)	\$	(18)	\$	(76)	*	*	\$	(8)	\$	(78)	*
Return on managed receivables <sup>(3)</sup>		1.80%		1.50%		1.78%		1.49%		1.82%		1.38%		1.28%		0.40%	(109 bp)	(88 bp)		1.65%		1.23%	(42 bp)
Credit quality																							
Net charge-off rate		6.31%		6.48%		5.76%		5.45%		5.11%		4.94%		5.12%		5.76%	31 bp	64 bp		6.00%		5.23%	(77 bp)
Delinquency rate (over 30 days)		5.80%		4.88%		4.81%		4.55%		4.24%		3.90%		3.91%		3.98%	(57 bp)	7 bp		4.55%		3.98%	(57 bp)
Delinquency rate (over 90 days)		2.86%		2.40%		2.22%		2.18%		2.05%		1.83%		1.80%		1.75%	(43 bp)	(5 bp)		2.18%		1.75%	(43 bp)
Allowance for loan losses at period end	\$	985	\$	940	\$	939	\$	929	\$	840	\$	828	\$	817	\$	829	(11%)	1%	\$	929	\$	829	(11%)
International managed credit card loans(2)																							
Period end	\$	2,463	\$	2,409	\$	2,337	\$	2,571	\$	2,648	\$	2,479	\$	2,684	\$	2,675	4%		\$	2,571	\$	2,675	4%
Average	\$	2,302	\$	2,411	\$	2,389	\$	2,372	\$	2,606	\$	2,578	\$	2,523	\$	2,667	12%	6%	\$	2,369	\$	2,593	9%
Accounts (millions)		1.1		1.2		1.2		1.3		1.4		1.4		1.5		1.5	15%			1.3		1.5	15%
Payment services (millions of transactions)																							
Discover network transaction volume		304		300		313		309		314		315		338		334	8%	(1%)		1,226		1,301	6%
PULSE network transaction volume <sup>(4)</sup>		-		-		-		-		216		457		466		417	*	(11%)		-		1,556	*
Total network transaction volume		304		300		313		309		530		772		804		751	143%	(7%)		1,226		2,857	133%

Includes domestic and international credit card businesses.
 Includes owned and securitized credit card loans.
 Annualized net income divided by average managed receivate Reflects volume subsequent to date of acquisition. Annualized net income divided by average managed receivables.

Note: Certain reclassifications have been made to prior period amounts to conform to the current presentation. Refer to Legal Notice page 25.



# MORGAN STANLEY Quarterly Intersegment Eliminations Income Statement Information (unaudited, dollars in millions)

						Quar	rter	Ended							Percentage C	hange From:	Twe	elve Mor	ths End	ded	Percentage
	Feb 29, 20	004	May 31, 200	)4	Aug 31, 2004	Nov 30, 2004		Feb 28, 2005	May 31	1, 2005	Aug 31,	2005	Nov 30,	2005	4Q05 vs. 4Q04	4Q05 vs. 3Q05	Nov 30	, 2004	Nov 3	0, 2005	Change
Investment banking	\$	0	\$	0	\$ 0	\$ 0		\$ (3)	\$	0	\$	0	\$	(1)	*	*	\$	0	\$	(4)	*
Principal transactions:																					
Trading		(1)	(:	2)	(1)	(2)	)	(1)		(1)		(1)		(2)		(100%)		(6)		(5)	17%
Investments		0		0	0	0		0		0		0		0				0		0	
Commissions		(29)	(2:	(5)	(17)	(17)	)	(15)		(16)		(12)		(11)	35%	8%		(88)		(54)	39%
Asset management, distribution and admin. fees		(37)	(3)	7)	(40)	(46)	)	(42)		(40)		(38)		(51)	(11%)	(34%)		(160)		(171)	(7%)
Interest and dividends		(18)	(1	9)	(23)	(27)	)	(28)		(32)		(36)		(43)	(59%)	(19%)		(87)		(139)	(60%)
Other		(8)	(1:	2)	(9)	(8)	)	(9)		(10)		(11)		(9)	(13%)	18%		(37)		(39)	(5%)
Total revenues		(93)	(9:	5)	(90)	(100)	)	(98)		(99)		(98)		(117)	(17%)	(19%)		(378)		(412)	(9%)
Interest expense		(18)	(1	9)	(23)	(27)	)	(28)		(32)		(36)		(43)	(59%)	(19%)		(87)		(139)	(60%)
Net revenues		(75)	(7	6)	(67)	(73)	)	(70)		(67)		(62)		(74)	(1%)	(19%)		(291)		(273)	6%
Total non-interest expenses	(	104)	(10	15)	(98)	(102)	)	(94)		(92)		(85)		(96)	6%	(13%)		(409)		(367)	10%
Income before taxes	\$	29	\$ 2	9	\$ 31	\$ 29		\$ 24	\$	25	\$	23	\$	22	(24%)	(4%)		118		94	(20%)
Provision for income taxes																		43		34	(21%)
Income from continuing operations <sup>(1)</sup>																	\$	75	\$	60	(20%)

<sup>(1)</sup> Excludes gain/(loss) from discontinued operations and cumulative effect of accounting change.

Note: Certain reclassifications have been made to prior period amounts to conform to the current presentation.

Refer to Legal Notice page 25.

#### **MORGAN STANLEY**

The following (page 17) presents more detailed financial information regarding the results of operations for the combined Institutional Securities, Retail Brokerage and Asset Management businesses. Morgan Stanley believes that a combined presentation is informative due to certain synergies among these businesses, as well as to facilitate comparisons of the Company's results with those of other companies in the financial services industry that have securities and asset management businesses. Morgan Stanley also provides this type of presentation for its credit services activities (page 18) in order to provide helpful comparison to other credit card issuers.



#### Quarterly Institutional Securities, Retail Brokerage and Asset Management (1) Combined Income Statement Information (unaudited, dollars in millions)

				Quart	er Ended				Percentage (	Change From:	Twelve Mo	nths Ended	Percentage
	Feb 29, 2004	May 31, 2004	Aug 31, 2004	Nov 30, 2004	Feb 28, 2005	May 31, 2005	Aug 31, 2005	Nov 30, 2005	4Q05 vs. 4Q04	4Q05 vs. 3Q05	Nov 30, 2004	Nov 30, 2005	Change
Investment hanking	\$ 829	\$ 983	\$ 783	\$ 746	\$ 824	\$ 814	\$ 992	\$ 1,216	63%	23%	\$ 3,341	\$ 3,846	15%
Investment banking Principal transactions:	ф 029	<b>р</b> 963	\$ 703	\$ 740	<b>р</b> 024	\$ 014	<b>р</b> 992	\$ 1,210	03%	23%	\$ 3,341	\$ 3,846	15%
Trading	1,857	2,071	647	941	1,847	1,795	2,151	1,577	68%	(27%)	5,516	7,370	34%
Investments	31	217	182	177	153	226	103	499	*	*	607	981	62%
Commissions	868	846	733	817	824	824	804	911	12%	13%	3,264	3,363	3%
Asset management, distribution and administration fees	1,112	1,159	1,138	1,064	1,204	1,246	1,249	1,259	18%	1%	4,473	4,958	11%
Interest and dividends	3,321	3,249	4,934	5,278	5,405	5,521	6,429	8,738	66%	36%	16,783	26,093	55%
Other	69	45	105	95	103	119	107	130	38%	22%	314	459	46%
Total revenues	8,087	8,570	8,522	9,118	10,360	10,545	11,835	14,330	57%	21%	34,298	47,070	37%
Interest expense	2,775	2,763	4,006	4,572	4,477	5,401	5,798	8,060	76%	39%	14,117	23,736	68%
Net revenues	5,312	5,807	4,516	4,546	5,883	5,144	6,037	6,270	38%	4%	20,181	23,334	16%
Compensation and benefits	2,515	2,723	2,154	1,709	2.639	2.413	2,923	2,473	45%	(15%)	9.101	10.448	15%
Occupancy and equipment	179	185	205	193	308	209	217	220	14%	1%	762	954	25%
Brokerage, clearing and exchange fees	224	237	231	240	260	276	267	267	11%		932	1,070	15%
Information processing and communications	235	232	244	260	260	265	263	269	4%	2%	971	1,057	9%
Marketing and business development	110	136	141	161	112	143	143	177	10%	24%	548	575	5%
Professional services	253	291	333	402	315	365	425	507	26%	19%	1,279	1,612	26%
Other	214	350	265	162	499	342	296	292	80%	(1%)	991	1,429	44%
September 11th related insurance recoveries, net	0	0	0	0	(251)	0	0	0			0	(251)	*
Total non-interest expenses	3,730	4,154	3,573	3,127	4,142	4,013	4,534	4,205	34%	(7%)	14,584	16,894	16%
Income from continuing operations before losses from unconsolidated investees, taxes, dividends on preferred securities subject to mandatory redemption and cumulative													
effect of accounting change	1,582	1,653	943	1,419	1,741	1,131	1,503	2,065	46%	37%	5,597	6,440	15%
Losses from unconsolidated investees	93	81	77	77	73	67	105	66	(14%)	(37%)	328	311	(5%)
Div. on pref. sec. subject to mandatory redemption <sup>(2)</sup>	45	0	0	0	0	0	0	0			45	0	*
Income before taxes	\$ 1,444	\$ 1,572	\$ 866	\$ 1,342	\$ 1,668	\$ 1,064	\$ 1,398	\$ 1,999	49%	43%	5,224	6,129	17%
Provision for income taxes											1,413	1,518	7%
Income from continuing operations <sup>(3)</sup>											\$ 3,811	\$ 4,611	21%
Return on average common equity <sup>(4)</sup>											21%	23%	
Compensation and benefits as a % of net revenues	47%	47%	48%	38%	45%	47%	48%	39%			45%	45%	
Non-compensation expenses as a % of net revenues	23%	25%	31%	31%	26%	31%	27%	28%			27%	28%	
Pre-tax profit margin (5)	29%	29%	21%	31%	30%	22%	25%	33%			28%	28%	
Number of employees <sup>(6)</sup>	37,455	38,058	39,494	39,639	39,641	40,267	40,226	39,723		(1%)			

Includes the elimination of intersegment activity between Institutional Securities, Retail Brokerage and Asset Management.

At February 29, 2004, preferred securities subject to mandatory redemption were reclassified to junior subordinated debt issued to capital trusts (a component of long-term debt) pursuant to the adoption of FIN 46. Dividends on junior subordinated debt issued to capital trusts are included in interest expense from February 29, 2004 forward.

<sup>(3)</sup> Excludes gain/(loss) from discontinued operations and cumulative effect of accounting change.

Refer to page 3 for the allocation of average common equity.

Income before taxes, excluding losses from unconsolidated investees, as a % of net revenues.

Includes Institutional Securities, Retail Brokerage, Asset Management and Infrastructure / Company areas.

Certain reclassifications have been made to prior period amounts to conform to the current presentation. Refer to Legal Notice page 25.



#### MORGAN STANLEY Quarterly Discover Income Statement Information (Managed loan basis) (unaudited, dollars in millions)

				Quarte	er Ended				Percentage C	hange From:	Twelve Mo	nths Ended	Percentage
	Feb 29, 2004	May 31, 2004	Aug 31, 2004	Nov 30, 2004	Feb 28, 2005	May 31, 2005	Aug 31, 2005	Nov 30, 2005	4Q05 vs. 4Q04	4Q05 vs. 3Q05	Nov 30, 2004	Nov 30, 2005	Change
Merchant, cardmember and other fees	\$ 517	\$ 468	\$ 497	\$ 485	\$ 481	\$ 484	\$ 532	\$ 520	7%	(2%)	\$ 1,967	\$ 2,017	3%
Servicing and securitizations income	0	0	0	0	0	0	0	0			0	0	
Other	19	(7)	(11)	1	34	(14)	(19)	(74)	*	*	2	(73)	*
Total non-interest revenues	536	461	486	486	515	470	513	446	(8%)	(13%)	1,969	1,944	(1%)
Interest revenue	1,498	1,423	1,399	1,381	1,383	1,426	1,463	1,432	4%	(2%)	5,701	5,704	
Interest expense	337	325	324	354	401	433	475	497	40%	5%	1,340	1,806	35%
Net interest income	1,161	1,098	1,075	1,027	982	993	988	935	(9%)	(5%)	4,361	3,898	(11%)
Provision for consumer loan losses	770	717	677	633	538	575	590	687	9%	16%	2,797	2,390	(15%)
Net credit income	391	381	398	394	444	418	398	248	(37%)	(38%)	1,564	1,508	(4%)
Net revenues	927	842	884	880	959	888	911	694	(21%)	(24%)	3,533	3,452	(2%)
Compensation and benefits	192	193	186	181	215	209	242	199	10%	(18%)	752	865	15%
Occupancy and equipment	20	21	22	21	24	23	22	23	10%	5%	84	92	10%
Information processing and communications	86	86	84	88	83	85	87	98	11%	13%	344	353	3%
Marketing and business development	143	125	136	171	145	155	133	154	(10%)	16%	575	587	2%
Professional services	63	64	65	71	67	73	80	74	4%	(8%)	263	294	12%
Other	77	79	61	77	71	80	108	81	5%	(25%)	294	340	16%
Total non-interest expenses	581	568	554	609	605	625	672	629	3%	(6%)	2,312	2,531	9%
Income before taxes	\$ 346	\$ 274	\$ 330	\$ 271	\$ 354	\$ 263	\$ 239	\$ 65	(76%)	(73%)	1,221	921	(25%)
Provision for income taxes											443	340	(23%)
Income from continuing operations (1)											\$ 778	\$ 581	(25%)
Return on average common equity (2)											20%	13%	
Compensation and benefits as a % of net revenues	21%	23%	21%	21%	22%	24%	27%	29%			21%	25%	
Non-compensation expenses as a % of net revenues		45%	42%	49%	41%	47%	47%	62%			44%	48%	
Pre-tax profit margin (3)	37%	33%	37%	31%	37%	30%	26%	9%			35%	27%	
Number of employees	13,524	13,522	13,318	13,645	14,077	13,875	13,534	13,495	(1%)				

Excludes gain/(loss) from discontinued operations and cumulative effect of accounting change. Refer to page 3 for the allocation of average common equity.

Income before taxes as a % of net revenues.

Note: Certain reclassifications have been made to prior period amounts to conform to the current presentation. Refer to Legal Notice page 25.

#### **MORGAN STANLEY**

The following (pages 19 - 22) present a reconciliation for certain information disclosed on pages 13, 14 and 18.

The data is presented on both a "managed" loan basis and as reported under generally accepted accounting principles ("owned" loan basis). Managed loan data assume that the Company's securitized loan receivables have not been sold and presents the results of securitized loan receivables in the same manner as the Company's owned loans. The Company operates its Discover business and analyzes its financial performance on a managed basis. Accordingly, underwriting and servicing standards are comparable for both owned and securitized loans. The Company believes that managed loan information is useful to investors because it provides information regarding the quality of loan origination and credit performance of the entire managed portfolio and allows investors to understand the related credit risks inherent in owned loans and retained interests in securitizations. In addition, investors often request information on a managed basis, which provides a more meaningful comparison to industry competitors.



# Quarterly Discover Reconciliation of General Purpose Credit Card Loan Data (unaudited, dollars in millions)

				Quarter Ended I	Nov 30, 2005			
							Delinque	ncy Rate
			Return on	Interest	Interest	Net		
General Purpose Credit Card Loans:	Period End	Average	Receivables	Yield	Spread	Charge-offs	30 Days	90 Days
Owned	\$ 22,496	\$ 21,934	0.86%	9.89%	5.53%	5.35%	3.69%	1.62%
Securitized	24,440	24,568	0.77%	13.77%	9.36%	6.13%	4.24%	1.87%
Managed	\$ 46,936	\$ 46,502	0.40%	11.94%	7.55%	5.76%	3.98%	1.75%
				Quarter Ended	Aug 31, 2005			
							Delinque	ncy Rate
			Return on	Interest	Interest	Net		
General Purpose Credit Card Loans:	Period End	Average	Receivables	Yield	Spread	Charge-offs	30 Days	90 Days
Owned	\$ 20,570	\$ 19,835	3.01%	10.96%	6.63%	4.69%	3.62%	1.67%
Securitized	26,535	26,934	2.21%	12.83%	8.93%	5.43%	4.13%	1.90%
Managed	\$ 47,105	\$ 46,769	1.28%	12.04%	7.95%	5.12%	3.91%	1.80%
				Quarter Ended I	May 31, 2005			
				Quarter Ended I	May 31, 2005		Delinque	ncy Rate
			Interest	Quarter Ended I	Interest	Net	Delinque	ncy Rate
General Purpose Credit Card Loans:	Period End	Average	Interest Yield	Interest Yield	Interest Spread	Charge-offs	30 Days	90 Days
General Purpose Credit Card Loans: Owned	Period End \$ 19,385	<b>Average</b> \$ 18,753	Interest	Interest	Interest		•	
•			Interest Yield	Interest Yield	Interest Spread	Charge-offs	30 Days	90 Days
Owned	\$ 19,385	\$ 18,753	Interest Yield 3.48%	Interest Yield 10.56%	Interest Spread 6.47%	Charge-offs 4.62%	30 Days 3.48%	<b>90 Days</b> 1.64%
Owned Securitized	\$ 19,385 27,460	\$ 18,753 28,393	Interest Yield 3.48% 2.30% 1.38%	Interest Yield 10.56% 12.43%	Interest Spread 6.47% 8.92% 7.96%	<b>Charge-offs</b> 4.62% 5.15%	30 Days 3.48% 4.19%	90 Days 1.64% 1.97%
Owned Securitized	\$ 19,385 27,460	\$ 18,753 28,393	Interest Yield 3.48% 2.30% 1.38%	Interest Yield 10.56% 12.43% 11.69%	Interest Spread 6.47% 8.92% 7.96%	<b>Charge-offs</b> 4.62% 5.15%	30 Days 3.48% 4.19%	90 Days 1.64% 1.97% 1.83%
Owned Securitized Managed	\$ 19,385 27,460 \$ 46,845	\$ 18,753 28,393	Interest Yield 3.48% 2.30% 1.38% Interest	Interest	Interest	Charge-offs 4.62% 5.15% 4.94%	30 Days 3.48% 4.19% 3.90%  Delinque	90 Days 1.64% 1.97% 1.83%
Owned Securitized	\$ 19,385 27,460 \$ 46,845 Period End	\$ 18,753 28,393 \$ 47,146	Interest Yield 3.48% 2.30% 1.38%  Interest Yield	Interest Yield 10.56% 12.43% 11.69%  Quarter Ended Interest Yield	Interest	Charge-offs 4.62% 5.15% 4.94%  Net Charge-offs	30 Days 3.48% 4.19% 3.90%  Delinque	90 Days 1.64% 1.97% 1.83% ncy Rate 90 Days
Owned Securitized Managed	\$ 19,385 27,460 \$ 46,845	\$ 18,753 28,393 \$ 47,146	Interest Yield 3.48% 2.30% 1.38% Interest	Interest	Interest	Charge-offs 4.62% 5.15% 4.94%	30 Days 3.48% 4.19% 3.90%  Delinque	90 Days 1.64% 1.97% 1.83%
Owned Securitized Managed  General Purpose Credit Card Loans:	\$ 19,385 27,460 \$ 46,845 Period End	\$ 18,753 28,393 \$ 47,146	Interest Yield 3.48% 2.30% 1.38%  Interest Yield	Interest Yield 10.56% 12.43% 11.69%  Quarter Ended Interest Yield	Interest	Charge-offs 4.62% 5.15% 4.94%  Net Charge-offs	30 Days 3.48% 4.19% 3.90%  Delinque	90 Days 1.64% 1.97% 1.83% ncy Rate 90 Days

Note: Certain reclassifications have been made to prior period amounts to conform to the current presentation.

Refer to Legal Notice page 25.

<sup>(1)</sup> The tables provide a reconciliation of certain managed and owned basis statistical data (period-end and average loan balances, return on receivables, interest yield, interest spread, net charge-off rates, and 30- and 90-day delinquency rates) for the periods indicated.



# Quarterly Discover Reconciliation of General Purpose Credit Card Loan Data (unaudited, dollars in millions)

				<b>Quarter Ended</b>	Nov 30, 2004			
							Delinque	ncy Rate
			Return on	Interest	Interest	Net		_
General Purpose Credit Card Loans:	Period End	Average	Receivables	Yield	Spread	Charge-offs	30 Days	90 Days
Owned	\$ 19,724	\$ 18,579	3.79%	9.69%	5.76%	5.01%	4.08%	1.97%
Securitized	28,537	28,511	2.47%	12.82%	10.06%	5.74%	4.87%	2.34%
Managed	\$ 48,261	\$ 47,090	1.49%	11.59%	8.41%	5.45%	4.55%	2.18%
				Quarter Ended	Aug 31, 2004			
							Delinque	ncy Rate
			Return on	Interest	Interest	Net		
General Purpose Credit Card Loans:	Period End	Average	Receivables	Yield	Spread	Charge-offs	30 Days	90 Days
Owned	\$ 18,471	\$ 17,787	4.70%	10.45%	6.44%	5.36%	4.35%	2.01%
Securitized	28,655	29,086	2.88%	12.44%	10.16%	6.01%	5.10%	2.35%
Managed	\$ 47,126	\$ 46,873	1.78%	11.69%	8.80%	5.76%	4.81%	2.22%
				Quarter Ended	May 31, 2004			
							Delinque	ncy Rate
			Return on	Interest	Interest	Net		
General Purpose Credit Card Loans:	Period End	Average	Receivables	Yield	Spread	Charge-offs	30 Days	90 Days
Owned	\$ 17,506	\$ 16,202	4.33%	9.93%	5.50%	6.02%	4.37%	2.15%
Securitized	29,322	30,727	2.28%	12.91%	10.77%	6.73%	5.18%	2.55%
Managed	\$ 46,828	\$ 46,929	1.50%	11.88%	9.01%	6.48%	4.88%	2.40%
				Quarter Ended	Feb 29, 2004			
							Delinque	ncy Rate
			Return on	Interest	Interest	Net		
General Purpose Credit Card Loans:	Period End	Average	Receivables	Yield	Spread	Charge-offs	30 Days	90 Days
Owned	\$ 15,850	\$ 17,880	4.91%	10.13%	5.95%	5.81%	5.17%	2.54%
Securitized	31,486	30,787	2.85%	13.40%	11.20%	6.60%	6.11%	3.01%
Managed	\$ 47,336	\$ 48,667	1.80%	12.20%	9.30%	6.31%	5.80%	2.86%

Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation.

Refer to Legal Notice page 25.

<sup>(1)</sup> The tables provide a reconciliation of certain managed and owned basis statistical data (period-end and average loan balances, return on receivables, interest yield, interest spread, net charge-off rates, and 30- and 90-day delinquency rates) for the periods indicated.



# Year to Date Discover Reconciliation of General Purpose Credit Card Loan Data <sup>(1)</sup> (unaudited, dollars in millions)

Twelve Months Ended Nov 30, 2005

								Delinque	ency Rate
				Return on	Interest	Interest	Net		
General Purpose Credit Card Loans:	Pe	riod End	 verage	Receivables	Yield	Spread	Charge-offs	30 Days	90 Days
Owned	\$	22,496	\$ 19,932	2.92%	10.12%	5.94%	4.84%	3.69%	1.62%
Securitized		24,440	 27,398	2.12%	12.88%	9.16%	5.52%	4.24%	1.87%
Managed	\$	46,936	\$ 47,330	1.23%	11.72%	7.81%	5.23%	3.98%	1.75%

#### Twelve Months Ended Nov 30, 2004

									Delinque	ency Rate
					Return on	Interest	Interest	Net		
General Purpose Credit Card Loans:	Pe	riod End	A	verage	Receivables	Yield	Spread	Charge-offs	30 Days	90 Days
Owned	\$	19,724	\$	17,608	4.43%	10.05%	5.92%	5.53%	4.08%	1.97%
Securitized		28,537		29,779	2.62%	12.90%	10.56%	6.28%	4.87%	2.34%
Managed	\$	48,261	\$	47,387	1.65%	11.84%	8.88%	6.00%	4.55%	2.18%

The tables provide a reconciliation of certain managed and owned basis statistical data (period-end and average loan balances, return on receivables, interest yield, interest spread, net charge-off rates, and 30- and 90-day delinquency rates) for the periods indicated.

Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation.

Refer to Legal Notice page 25.



# Quarterly Discover Reconciliation of Managed Income Statement Data<sup>(1)</sup> (unaudited, dollars in millions)

								Quarte	r Ende	d							T	welve Mo	nths E	nded
	Feb	29, 2004	May	31, 2004	Aug	31, 2004	Nov	30, 2004	Feb	28, 2005	May	31, 2005	Aug	31, 2005	Nov	30, 2005	Nov	30, 2004	Nov	30, 2005
Merchant, cardmember and other	er fees	s:																		
Owned	\$	337	\$	306	\$	347	\$	327	\$	308	\$	318	\$	357	\$	340	\$	1,317	\$	1,323
Securitization adjustment		180		162		150		158		173		166		175		180		650		694
Managed	\$	517	\$	468	\$	497	\$	485	\$	481	\$	484	\$	532	\$	520	\$	1,967	\$	2,017
Servicing and securitizations in	come:																			
Owned	\$	551	\$	465	\$	444	\$	461	\$	494	\$	423	\$	398	\$	294	\$	1,921	\$	1,609
Securitization adjustment		(551)		(465)		(444)		(461)		(494)		(423)		(398)		(294)		(1,921)		(1,609)
Managed	\$		\$		\$		\$		\$		\$		\$		\$	-	\$		\$	
Other:																				
Owned	\$	0	\$	5	\$	3	\$	2	\$	2	\$	2	\$	(1)	\$	2	\$	10	\$	5
Securitization adjustment		19		(12)		(14)		(1)		32		(16)		(18)		(76)		(8)		(78)
Managed	\$	19	\$	(7)	\$	(11)	\$	1	\$	34	\$	(14)	\$	(19)	\$	(74)	\$	2	\$	(73)
Interest revenue:																				
Owned	\$	472	\$	426	\$	489	\$	472	\$	458	\$	536	\$	593	\$	587	\$	1,859	\$	2,174
Securitization adjustment		1,026		997		910		909		925		890		870		845		3,842		3,530
Managed	\$	1,498	\$	1,423	\$	1,399	\$	1,381	\$	1,383	\$	1,426	\$	1,463	\$	1,432	\$	5,701	\$	5,704
Interest expense:																				
Owned	\$	171	\$	160	\$	159	\$	158	\$	168	\$	182	\$	212	\$	219	\$	648	\$	781
Securitization adjustment		166		165		165		196		233		251		263		278		692		1,025
Managed	\$	337	\$	325	\$	324	\$	354	\$	401	\$	433	\$	475	\$	497	\$	1,340	\$	1,806
Provision for consumer loan los	sses:																			
Owned	\$	262	\$	200	\$	240	\$	224	\$	135	\$	209	\$	224	\$	310	\$	926	\$	878
Securitization adjustment		508		517		437		409		403		366		366		377		1,871		1,512
Managed	\$	770	\$	717	\$	677	\$	633	\$	538	\$	575	\$	590	\$	687	\$	2,797	\$	2,390

<sup>(1)</sup> The tables provide a reconciliation of certain managed and owned basis income statement data (merchant, cardmember and other fees, servicing fees, other revenue, interest revenue, interest expense and provision for consumer loan losses) for the periods indicated.

Note: Certain reclassifications have been made to prior period amounts to conform to the current presentation. Refer to Legal Notice page 25.

#### MORGAN STANLEY

The following (page 23) presents a reconciliation for adjusted assets.

Balance sheet leverage ratios are one indicator of capital adequacy when viewed in the context of a company's overall liquidity and capital policies. The Company views the adjusted leverage ratio as a more relevant measure of financial risk when comparing financial services firms and evaluating leverage trends. Adjusted assets exclude certain self-funded assets considered to have minimal market, credit and/or liquidity risk that are generally attributable to matched book and securities lending businesses as measured by aggregate resale agreements and securities borrowed less non-derivative short positions. In addition, the adjusted leverage ratio reflects the deduction from shareholders' equity of the amount of equity used to support goodwill and intangible assets, as the Company does not view this amount of equity as available to support its risk capital needs.



# MORGAN STANLEY Quarterly Reconciliation of Adjusted Assets (unaudited, dollars in millions, except ratios)

	Quarter Ended															
	Feb 29, 2004		May 31, 2004 Aug 31, 2004		Nov 30, 2004		Feb 28, 2005		May 31, 2005		Aug 31, 2005		Nov 30, 2005			
Total assets (1)		656,898	\$	729,501	\$	745,033	\$	747,334	\$	802,210	\$	818,711	\$	837,391	\$	898,523
Less: Securities purchased under agreements to resell Securities borrowed		(76,755) (179,288)		(96,042) (202,412)		(92,816) (202,863)		(123,041) (208,349)		(143,462) (207,985)		(145,579) (228,454)		(143,642) (227,098)		(174,330) (244,241)
Add: Financial instruments sold, not yet purchased (1)		129,711		130,440		132,618		111,315		119,913		131,901		137,443		147,000
Less: Derivative contracts sold, not yet purchased (1)		(43,857)		(41,615)		(39,425)		(43,540)		(37,389)		(39,835)		(48,395)		(44,952)
Subtotal  Less: Segregated customer cash and securities balances  Assets recorded under certain provisions of SFAS No.140 and FIN 46		486,709 (16,935) (39,756)		519,872 (29,918) (40,279)		542,547 (35,194) (40,057)		483,719 (26,534) (44,895)		533,287 (26,461) (57,042)		536,744 (36,539) (57,394)		555,699 (30,912) (64,066)		582,000 (30,540) (67,091)
Goodwill and intangible assets		(1,548)		(1,540)		(2,191)		(2,199)		(2,563)		(2,528)		(2,531)		(2,500)
Adjusted assets	\$	428,470	\$	448,135	\$	465,105	\$	410,091	\$	447,221	\$	440,283	\$	458,190	\$	481,869
Shareholders' equity	\$	26,064	\$	27,002	\$	27,420	\$	28,206	\$	28,495	\$	28,330	\$	28,226	\$	29,182
Junior subordinated debt issued to capital trusts (2)		2,897		2,897		2,897		2,897		2,833		2,894		2,881		2,764
Subtotal Less: Goodwill and intangible assets		28,961 (1,548)		29,899 (1,540)		30,317 (2,191)		31,103 (2,199)		31,328 (2,563)		31,224 (2,528)		31,107 (2,531)		31,946 (2,500)
Tangible shareholders' equity	\$	27,413	\$	28,359	\$	28,126	\$	28,904	\$	28,765	\$	28,696	\$	28,576	\$	29,446
Leverage ratio (3)		24.0x		25.7x	_	26.5.x		25.9.x	_	27.9x		28.5x		29.3x		30.5x
Adjusted leverage ratio (4)		15.6x		15.8x		16.5.x		14.2x		15.5x	_	15.3x		16.0x		16.4x

<sup>(1)</sup> Effective December 1, 2004, the Company offsets cash paid or received pursuant to credit support agreements ("cash collateral netting") against its OTC derivatives inventory. Total assets as of November 30, 2004 have been restated to reflect cash collateral netting. Prior periods presented do not reflect such cash collateral netting.

<sup>(2)</sup> The Company views the junior subordinated debt issued to capital trusts as a component of its equity capital base given the inherent characteristics of the securities. These characteristics include the long dated nature (final maturity at issuance of thirty years extendable at the Company's option by a further nineteen years), the Company's ability to defer coupon interest for up to 20 consecutive quarters, and the subordinated nature of the obligations in the capital structure. The Company also receives rating agency equity credit for these securities.

<sup>(3)</sup> Leverage ratio equals total assets divided by tangible shareholders' equity.

<sup>(4)</sup> Adjusted leverage ratio equals adjusted total assets divided by tangible shareholders' equity.

Note: Certain reclassifications have been made to prior period amounts to conform to the current presentation.

Refer to Legal Notice page 25.

#### MORGAN STANLEY

This page represents an addendum to the 4Q2005 Financial Supplement.

In accordance with SFAS 123(R), fiscal 2005 compensation expense includes the amortization of fiscal 2003 and fiscal 2004 awards but does not include any amortization for fiscal 2005 year-end awards.

This had the effect of reducing compensation expense in fiscal 2005. If SFAS 123(R) were not in effect, fiscal 2005's compensation expense would have included three years of amortization

(i.e. for awards granted in fiscal 2003, fiscal 2004 and fiscal 2005). In addition, fiscal 2005 year-end awards, which will begin to be amortized in fiscal 2006, will be amortized over a shorter period

(primarily 2 and 3 years) as compared with awards granted in fiscal 2004 and fiscal 2003 (primarily 3 and 4 years). The shorter amortization period will increase compensation expense in fiscal 2006.

Fiscal 2006 compensation expense will include three years of amortization (i.e. for awards granted in fiscal 2003, fiscal 2004 and fiscal 2005). Fiscal 2006 year-end awards will begin to be amortized in fiscal 2007. The table below illustrates the percentage of each year-end award amortized into compensation expense in a given fiscal year.

For a further discussion of the Company's accounting for stock-based compensation, see the Company's Form 10-Q for the quarterly period ended August 31, 2005.

#### Illustration of Standard Equity Award Amortization

		Fiscal Year Ended										
Year of Award	Nov 30, 2003	2003 Nov 30, 2004 Nov 30, 2005		Nov 30, 2006	Nov 30, 2007	Nov 30, 2008	Nov 30, 2009	Cumulative Amort.  By Grant				
2003	28%	28%	28%	15%	1%	0%	0%	100%				
2004		28%	28%	28%	15%	1%	0%	100%				
2005				39%	39%	20%	2%	100%				
2006					39%	39%	19%	97%				
2007						39%	38%	77%				
2008							39%	39%				

Note: The actual fiscal impact depends on several factors including, but not limited to, forfeitures, award terms and modifications.

Refer to Legal Notice page 25.



#### MORGAN STANLEY Legal Notice

This Financial Supplement contains financial, statistical and business-related information, as well as business and segment trends. The information should be read in conjunction with the Company's fourth quarter earnings press release issued December 20, 2005.