

### MORGAN STANLEY Financial Supplement - 3Q03

### Explanatory Note

As previously disclosed, the Company has been reviewing its segment allocation methodology. This review resulted in the reallocation of certain revenues and expenses in the third quarter of 2003 among the Company's business segments, Institutional Securities ("IS"), Individual Investor Group ("IIG"), Investment Management ("IM") and Credit Services. The Company believes that the results of these reallocations better reflect the economics of each business segment by representing transactions as if conducted between a segment and an external party. Prior periods have been restated to reflect these segment allocation changes. While the segment allocation changes had no effect on the Company's consolidated net income, they affected the net income of each segment.

The principal revenues and expenses that have been reallocated among the segments are:

- <u>Retail Customer Fixed Income Transactions</u>. The results of the individual fixed income business are now allocated between IS and IIG to reflect the relative value from both the execution of the retail customer trading activities through IS and the retail customer relationship management through IIG. Previously, the trading results of this business were reflected entirely in IS.
- <u>Money Market Funds</u>. Retail customers of IIG invest in money market funds managed by the Company. A
  percentage of the fund management fees associated with these investments is now allocated to IIG.
  Previously, all of these fees were reflected in IM.
- <u>Transfer Agency Costs.</u> IIG provides certain transfer agency-related activities for mutual funds, including funds managed by the Company. IM receives revenue from these funds and now reimburses certain transfer agency-related costs, including costs related to mailings, to IIG. Previously, these costs were not reimbursed by IM.
- <u>Certain Mutual Fund Distribution Fees.</u> Retail customers invest in shares of mutual funds managed by the Company. The segment results now reflect the establishment of a third party distribution relationship between IM and IIG relating to the sales of these funds. Accordingly, IM now reports the distribution fees, contingent deferred sales charge revenues and commission expenses paid to IIG associated with these sales. IIG results now reflect these commission revenues associated with current period sales. Previously, all of the revenues and expenses associated with these transactions were reported by IIG.

As a result of treating these intersegment transactions as external transactions, the Company has a new "Intersegment Eliminations" category to reconcile the segment results to the Company's consolidated results. The net income/loss in Intersegment Eliminations represents the effect of timing differences associated with the revenue and expense recognition of commissions paid by IM to IIG and the related compensation costs paid to IIG's financial advisors.

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#### MORGAN STANLEY Quarterly Financial Summary (unaudited, dollars in millions)

						c	UART	ER ENDE	)						Percentage C	Change From:		Nine Mont	hs End	ded	Percentage
	Feb 2	28, 2002	May	31, 2002	Aug	31, 2002	Nov	30, 2002	Feb	28, 2003	May	31, 2003	Aug	g 31, 2003	3Q03 vs. 3Q02	3Q03 vs. 2Q03	Aug	31, 2002	Aug	31, 2003	Change
Net revenues																					
Institutional Securities	\$	2,761	\$	2,394	\$	2,117	\$	1,839	\$	3,134	\$	2,680	\$	2,793	32%	4%	\$	7,272	\$	8,607	18%
Individual Investor Group		1,042		1,064		1,028		935		922		952		1,054	3%	11%		3,134		2,928	(7%)
Investment Management		725		730		642		624		590		608		653	2%	7%		2,097		1,851	(12%)
Credit Services		823		874		933		927		898		884		834	(11%)	(6%)		2,630		2,616	(1%)
Intersegment Eliminations		(89)	-	(94)		(81)		(74)		(70)		(79)		(83)	(2%)	(5%)		(264)	-	(232)	12%
Consolidated net revenues	\$	5,262	\$	4,968	\$	4,639	\$	4,251	\$	5,474	\$	5,045	\$	5,251	13%	4%	\$	14,869	\$	15,770	6%
Net income / (loss)																					
Institutional Securities	\$	519	\$	436	\$	264	\$	445	\$	603	\$	283	\$	825	*	*	\$	1,219	\$	1,711	40%
Individual Investor Group		23		29		18		(11)		29		32		125	*	*		70		186	*
Investment Management		118		119		97		84		72		77		116	20%	51%		334		265	(21%)
Credit Services		166		194		209		191		182		190		185	(11%)	(3%)		569		557	(2%)
Intersegment Eliminations		22		19		23		23		19		17		18	(22%)	6%		64		54	(16%)
Consolidated net income	\$	848	\$	797	\$	611	\$	732	\$	905	\$	599	\$	1,269	108%	112%	\$	2,256	\$	2,773	23%
Basic earnings per common share	\$	0.78	\$	0.73	\$	0.57	\$	0.68	\$	0.84	\$	0.56	\$	1.18	107%	111%	\$	2.08	\$	2.57	24%
Diluted earnings per common share	\$	0.76	\$	0.72	\$	0.55	\$	0.67	\$	0.82	\$	0.55	\$	1.15	109%	109%	\$	2.03	\$	2.52	24%
Average common shares outstanding																					
Basic	1,082	,380,245	1,084	4,993,202	1,081	,708,833	1,074	4,654,825	1,07	9,052,442	1,077	,386,468	1,07	7,680,996			1,08	4,059,497	1,077	7,140,296	
Diluted	1,112	,959,092	1,113	3,949,482	1,105	6,494,894	1,095	5,716,005	1,09	9,724,140	1,097	,478,351	1,10	0,593,303			1,11	1,980,428	1,098	3,234,894	
Period end common shares outstanding	1,101	,194,353	1,097	7,109,821	1,093	3,052,009	1,081	1,417,377	1,08	9,745,941	1,086	6,735,086	1,08	8,107,975			1,09	3,052,009	1,088	3,107,975	
Return on common equity		16.4%		15.1%		11.4%		13.7%		16.3%		10.6%		22.0%				14.3%		16.3%	

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Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation.

The Company's segment results have been restated to reflect certain segment allocation changes. While such changes had no effect on the Company's consolidated net income, they impacted the net income of each segment. For a discussion of the nature of these changes, see "Explanatory Note" immediately preceding the financial pages of this release. Refer to Legal Notice page 38.

#### MORGAN STANLEY Quarterly Consolidated Income Statement Information (unaudited, dollars in millions)

			c	UARTER ENDE	D			Percentage (	Change From:	Nine Mon	ths Ended	Percentage
	Feb 28, 2002	May 31, 2002	Aug 31, 2002	Nov 30, 2002	Feb 28, 2003	May 31, 2003	Aug 31, 2003	3Q03 vs. 3Q02	3Q03 vs. 2Q03	Aug 31, 2002	Aug 31, 2003	Change
Investment banking	\$ 674	\$ 663	\$ 470	\$ 671	\$ 589	\$ 536	\$ 608	29%	13%	\$ 1,807	\$ 1,733	(4%)
Principal transactions:	• • • •	• •••	••	• • • •	• •••	• •••				• .,	• .,	( )
Trading	1,132	696	469	433	1,556	1,583	2,105	*	33%	2,297	5,244	128%
Investments	33	(16)	(64)	16	(22)	59	38	*	(36%)	(47)	75	*
Commissions	777	900	854	747	673	709	775	(9%)	9%	2,531	2,157	(15%)
Fees:								· · ·				· · ·
Asset management, distribution and admin.	1,012	1,049	969	902	896	881	956	(1%)	9%	3,030	2,733	(10%)
Merchant and cardmember	342	347	359	372	363	339	340	(5%)		1,048	1,042	(1%)
Servicina	540	506	510	523	567	503	462	(9%)	(8%)	1,556	1,532	(2%)
Interest and dividends	3,836	3,877	4,376	3,790	3,789	3,692	3,534	(19%)	(4%)	12,089	11,015	(9%)
Other	197	130	216	118	87	112	111	(49%)	(1%)	543	310	(43%)
Total revenues	8,543	8,152	8,159	7,572	8,498	8,414	8,929	9%	6%	24,854	25,841	4%
Interest expense	2,936	2,844	3,188	3,002	2,688	3,060	3,368	6%	10%	8,968	9,116	2%
Provision for consumer loan losses	345	340	332	319	336	309	310	(7%)		1,017	955	(6%)
Net revenues	5,262	4,968	4,639	4,251	5,474	5,045	5,251	13%	4%	14,869	15,770	6%
Compensation and benefits	2,491	2,239	2,064	1,150	2,551	2,274	1,938	(6%)	(15%)	6,794	6,763	
Occupancy and equipment	198	208	198	221	196	195	191	(4%)	(2%)	604	582	(4%)
Brokerage, clearing and exchange fees	183	176	207	213	191	202	212	2%	5%	566	605	7%
Information processing and communications	322	337	341	379	316	316	313	(8%)	(1%)	1,000	945	(6%)
Marketing and business development	244	252	285	321	262	250	199	(30%)	(20%)	781	711	(9%)
Professional services	225	250	273	346	225	259	283	4%	9%	748	767	3%
Other	252	259	302	229	307	634	238	(21%)	(62%)	813	1,179	45%
Restructuring and other charges	0	0	0	235	0	0	0			0	0	
Total non-interest expenses	3,915	3,721	3,670	3,094	4,048	4,130	3,374	(8%)	(18%)	11,306	11,552	2%
Income before taxes and dividends on preferred												
securities subject to mandatory redemption	1,347	1,247	969	1,157	1,426	915	1,877	94%	105%	3,563	4,218	18%
Income tax expense	477	428	337	403	499	276	561	66%	103%	1,242	1,336	8%
•	22		21	-03	-33	40	47	124%	18%	65	1,550	68%
Div. on pref. sec. subject to mandatory redemption Net income	\$ 848	\$ 797	\$ 611	\$ 732	\$ 905	\$ 599	\$ 1,269	124 %	112%	\$ 2,256	\$ 2,773	23%
Hotmoorna	Ψ 040	Ψ 191	ψ 0Π	ψ 132	φ 303	÷ 399	ψ 1,209	10078	112/0	Ψ 2,230	ψ 2,113	2070
Compensation and benefits as a % of net revenues	47%	45%	44%	27%	47%	45%	37%			46%	43%	

Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation.

Refer to Legal Notice page 38.

### MORGAN STANLEY Quarterly Financial Information and Statistical Data (unaudited)

							QUAR	RTER ENDEI	C						Percentage C	hange From:
	Fe	b 28, 2002	Ма	y 31, 2002	Au	ig 31, 2002	No	ov 30, 2002	Fe	b 28, 2003	Ма	y 31, 2003	Au	g 31, 2003	3Q03 vs. 3Q02	3Q03 vs. 2Q03
Morgan Stanley																
Total assets (millions)	\$	491,651	\$	553,924	\$	516,772	\$	529,499	\$	559,436	\$	586,881	\$	580,632	12%	(1%)
Adjusted assets (1)	\$	341,782	\$	382,306	\$	361,517	\$	358,470	\$	389,103	\$	406,977	\$	392,820	9%	(3%)
Period end common shares outstanding (millions)		1,101.2		1,097.1		1,093.1		1,081.4		1,089.7		1,086.7		1,088.1		
Book value per common share	\$	18.97	\$	19.39	\$	19.59	\$	20.24	\$	20.62	\$	20.83	\$	21.79	11%	5%
Shareholders' equity (millions) (2)	\$	22,102	\$	22,486	\$	22,626	\$	23,095	\$	24,475	\$	25,341	\$	26,517	17%	5%
Total capital (millions) (3)	\$	61,042	\$	67,690	\$	66,631	\$	65,936	\$	72,432	\$	78,665	\$	78,241	17%	(1%)
Worldwide employees		59,875		58,538		57,799		55,726		54,493		53,507		52,205	(10%)	(2%)
Average Daily 99%/One-Day Value-at-Risk ("VaR") (	4)															
Primary Market Risk Categry (\$ millions, pre-tax)																
Interest rate and credit spread	\$	30	\$	34	\$	45	\$	40	\$	42	\$	41	\$	42		
Equity price		23		26		22		15		24		23		25		
Foreign exchange rate		9		5		7		6		12		11		7		
Commodity price		29		27		22		23		29		27		27		
Aggregate trading VaR	\$	46	\$	52	\$	54	\$	54	\$	52	\$	54	\$	54		

(1) Represents total assets less assets attributable to matched resale agreements, certain securities borrowed transactions and segregated customer cash balances. See page 20 for further information.

(2) Includes preferred and common equity and preferred securities subject to mandatory redemption.

(3) Includes preferred and common equity, preferred securities subject to mandatory redemption, capital units and the non-current portion of long-term debt.

- (4) 99%/One-Day VaR represents the loss amount that one would not expect to exceed, on average, more than one time every one hundred trading days in the Company's Institutional trading positions if the portfolio were held constant for a one day period. The Company's VaR incorporates substantially all financial instruments generating market risk that are managed by the Company's institutional trading businesses. For a further discussion of the calculation of VaR and the limitations of the Company's VaR methodology, see Part II, Item 7A "Quantitative and Qualitative Disclosures about Market Risk" in the firm's Annual Report on Form 10-K for the fiscal year ended November 30, 2002.
- Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation. Refer to Legal Notice page 38.

#### MORGAN STANLEY Quarterly Institutional Securities Income Statement Information (unaudited, dollars in millions)

			c	QUARTER ENDE	D			Percentage (	Change From:	Nine Mon	ths Ended	Percentage
	Feb 28, 2002	May 31, 2002	Aug 31, 2002	Nov 30, 2002	Feb 28, 2003	May 31, 2003	Aug 31, 2003	3Q03 vs. 3Q02	3Q03 vs. 2Q03	Aug 31, 2002	Aug 31, 2003	Change
		•		•	•						•	
Investment banking	\$ 601	\$ 584	\$ 399	\$ 595	\$ 501	\$ 462	\$ 518	30%	12%	\$ 1,584	\$ 1,481	(7%)
Principal transactions:												
Trading	934	549	326	279	1,402	1,416	1,931	*	36%	1,809	4,749	*
Investments	30	(16)	14	14	(11)	46	30	114%	(35%)	28	65	132%
Commissions	483	546	548	456	416	423	440	(20%)	4%	1,577	1,279	(19%)
Asset management, distribution and admin. fees	20	22	24	25	22	22	24		9%	66	68	3%
Interest and dividends	3,185	3,165	3,618	3,088	3,194	3,075	2,943	(19%)	(4%)	9,968	9,212	(8%)
Other	147	88	72	89	62	75	60	(17%)	(20%)	307	197	(36%)
Total revenues	5,400	4,938	5,001	4,546	5,586	5,519	5,946	19%	8%	15,339	17,051	11%
Interest expense	2,639	2,544	2,884	2,707	2,452	2,839	3,153	9%	11%	8,067	8,444	5%
Net revenues	2,761	2,394	2,117	1,839	3,134	2,680	2,793	32%	4%	7,272	8,607	18%
Total non-interest expenses	1,933	1,731	1,699	1,111	2,193	2,280	1,589	(6%)	(30%)	5,363	6,062	13%
Income before taxes and dividends on preferred												
securities subject to mandatory redemption	828	663	418	728	941	400	1,204	*	*	1,909	2,545	33%
Income tax expense	287	205	133	261	316	77	332	150%	*	625	725	16%
Div. on pref. sec. subject to mandatory redemption	22	22	21	22	22	40	47	124%	18%	65	109	68%
Net income	\$ 519	\$ 436	\$ 264	\$ 445	\$ 603	\$ 283	\$ 825	*	*	\$ 1,219	\$ 1,711	40%
Dra tou profit mornin (1)	29%	27%	19%	38%	29%	13%	41%			25%	28%	
Pre-tax profit margin (1)	29% 19%	18%	19%	24%	29% 19%	13%	30%			23% 17%	20%	
After-tax profit margin (2)	19%	18%	12%	24%	19%	11%	30%			17%	20%	

(1) Income before taxes, less dividends on preferred securities as a % of net revenues.

(2) Net income as a % of net revenues.

Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation.

Refer to Legal Notice page 38.



#### MORGAN STANLEY Quarterly Financial Information and Statistical Data Institutional Securities (unaudited)

							QUAR	FER ENDE	5				Percentage C	hange From:		Nine Mon	ths Er	ded	Percentage		
	Feb	28, 2002	May	31, 2002	Aug	g 31, 2002	Nov	30, 2002	Feb	28, 2003	May	31, 2003	Aug	31, 2003	3Q03 vs. 3Q02	3Q03 vs. 2Q03	Aug	<b>31, 2002</b>	Aug	y 31, 2003	Change
Advisory revenue (millions)	\$	292	\$	249	\$	149	\$	271	\$	166	\$	141	\$	130	(13%)	(8%)	\$	690	\$	437	(37%)
Underwriting revenue (millions)	\$	309	\$	335	\$	250	\$	324	\$	335	\$	321	\$	388	55%	21%	\$	894	\$	1,044	17%
Sales and trading net revenue (millions) (1)																					
Equity	\$	916	\$	939	\$	1,052	\$	621	\$	977	\$	865	\$	830	(21%)	(4%)	\$	2,907	\$	2,672	(8%)
Fixed income	\$	1,100	\$	860	\$	697	\$	588	\$	1,635	\$	1,282	\$	1,462	110%	14%	\$	2,657	\$	4,379	65%
Mergers and acquisitions announced transactions (2)																					
Morgan Stanley global market volume (billions)	\$	36.0	\$	85.4	\$	126.9	\$	198.0	\$	26.8	\$	48.4	\$	88.1							
Rank		5		3		4		3		2		6		5							
Worldwide equity and related issues (2)																					
Morgan Stanley global market volume (billions)	\$	6.1	\$	11.3	\$	13.7	\$	25.6	\$	3.8	\$	13.5	\$	22.4							
Rank		5		5		5		4		2		2		3							

(1) Includes principal trading, commissions and net interest revenue.

(2) Source: Thomson Financial Securities Data - January 1 to August 31, 2003.

#### MORGAN STANLEY Quarterly Individual Investor Group Income Statement Information (unaudited, dollars in millions)

						QUAI	RTER END	DED					Percentage C	Change From:	N	line Mont	hs En	ded	Percentage
	Feb 2	8, 2002	May 31, 3	2002	Aug 31, 200	2 N	Nov 30, 200	)2	Feb 28, 2003	Ма	ıy 31, 2003	Aug 31, 2003	3Q03 vs. 3Q02	3Q03 vs. 2Q03	Aug	31, 2002	Aug	31, 2003	Change
Investment banking	\$	64	\$	71	\$ 63		\$6	9	\$ 80	\$	65	\$ 79	25%	22%	\$	198	\$	224	13%
Principal transactions:																			
Trading		198		147	143	5	15	4	154		167	174	22%	4%		488		495	1%
Investments		1		0	(46	)		0	0		0	0	*			(45)		0	*
Commissions		322		383	325	;	30	0	271		300	348	7%	16%		1,030		919	(11%)
Asset management, distribution and admin fees		360		375	352	2	32	2	337		333	364	3%	9%		1,087		1,034	(5%)
Interest and dividends		115		115	112	2	10	1	89		91	92	(18%)	1%		342		272	(20%)
Other		33		24	126	<u> </u>	3	5	29		35	35	(72%)			183		99	(46%)
Total revenues		1,093	1	,115	1,075	;	98	1	960		991	1,092	2%	10%		3,283		3,043	(7%)
Interest expense		51		51	47	·	4	6	38		39	38	(19%)	(3%)		149		115	(23%)
Net revenues		1,042	1	,064	1,028	<u> </u>	93	5	922		952	1,054	3%	11%		3,134		2,928	(7%)
Total non-interest expenses		1,001	1	,010	993	5	95	6	874		887	861	(13%)	(3%)		3,004		2,622	(13%)
Income / (loss) before income taxes		41		54	35	;	(2	1)	48		65	193	*	*		130		306	135%
Income tax expense / (benefit)		18		25	17	·	(1	0)	19		33	68	*	106%		60		120	100%
Net income / (loss)	\$	23	\$	29	\$ 18		\$ (1	1)	\$ 29	\$	32	\$ 125	*	*	\$	70	\$	186	*
Pre-tax profit margin (1)		4%		5%	3%	,	(29	%)	5%		7%	18%				4%		11%	
After-tax profit margin (2)		2%		3%	2%	,	(19	%)	3%		3%	12%				2%		6%	

(1) Income before taxes as a % of net revenues.

(2) Net income / (loss) as a % of net revenues.

Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation. Refer to Legal Notice page 38.

### MORGAN STANLEY Quarterly Financial Information and Statistical Data Individual Investor Group (unaudited)

						(	QUAR	TER ENDE	D						Percentage C	hange From:
	Feb	28, 2002	May	/ 31, 2002	Au	g 31, 2002	No	v 30, 2002	Feb	o 28, 2003	Ма	y 31, 2003	Aug	g 31, 2003	3Q03 vs. 3Q02	3Q03 vs. 2Q03
Global financial advisors		14,115		13,707		13,590		12,546		12,056		11,644		11,326	(17%)	(3%)
Total client assets (billions)	\$	588	\$	570	\$	520	\$	516	\$	498	\$	532	\$	544	5%	2%
Fee-based client account assets (billions) (1)	\$	114	\$	116	\$	107	\$	107	\$	105	\$	113	\$	122	14%	8%
Fee-based assets as a % of client assets		19%		20%		21%		21%		21%		21%		22%		
Domestic retail locations		680		663		649		608		558		547		525	(19%)	(4%)

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(1) Represents the amount of assets in client accounts where the basis of payment for services is a fee calculated on those assets.

Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation. Refer to Legal Notice page 38.

#### MORGAN STANLEY Quarterly Investment Management Income Statement Information (unaudited, dollars in millions)

					Q	UARTER END	ED						Percentage C	hange From:	N	ine Mont	hs End	ed	Percentage
	Feb 28	B, 2002	May 31, 200	2 A	Aug 31, 2002	Nov 30, 2002	F	eb 28, 2003	May	31, 2003	Aug	31, 2003	3Q03 vs. 3Q02	3Q03 vs. 2Q03	Aug 3	1, 2002	Aug 3	31, 2003	Change
Investment banking	\$	9	\$	3 \$	\$8	\$ 7	\$	\$8	\$	9	\$	11	38%	22%	\$	25	\$	28	12%
Principal transactions:																			
Investments		2		D	(32)	2		(11)		13		8	125%	(38%)		(30)		10	133%
Commissions		11	1	1	11	16		12		13		16	45%	23%		36		41	14%
Asset management, distribution and admin fees		673	69	6	635	594		575		565		612	(4%)	8%		2,004		1,752	(13%)
Interest and dividends		7		3	7	0		2		0		0	*			17		2	(88%)
Other		24		3	15	4		5		10		8	(47%)	(20%)		47		23	(51%)
Total revenues		726	72	9	644	623		591		610		655	2%	7%		2,099		1,856	(12%)
Interest expense		1	(	I)	2	(1)		1		2		2				2		5	150%
Net revenues		725	73	)	642	624		590		608		653	2%	7%		2,097		1,851	(12%)
				_		507		170		100		100	10/	10/					(201)
Total non-interest expenses		532	53		477	507		476		489		496	4%	1%		1,547		1,461	(6%)
Income before income taxes		193	19		165	117		114		119		157	(5%)	32%		550		390	(29%)
Income tax expense		75	7	3	68	33		42		42		41	(40%)	(2%)		216		125	(42%)
Net income	\$	118	\$ 11	9 4	\$ 97	\$ 84	\$	\$ 72	\$	77	\$	116	20%	51%	\$	334	\$	265	(21%)
Pre-tax profit margin (1)		27%	26%	, D	26%	19%		19%		20%		24%				26%		21%	
After-tax profit margin (2)		16%	16%	Ď	15%	13%		12%		13%		18%				16%		14%	

(1) Income before taxes as a % of net revenues.

(2) Net income as a % of net revenues.

Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation.

Refer to Legal Notice page 38.

#### MORGAN STANLEY Quarterly Statistical Data Investment Management (unaudited)

							QUART	ER ENDE	D						Percentage C	Change From:		Nine Mon	ths End	ed	Percentage
	Feb 2	28, 2002	May 31	, 2002	Aug 3	1, 2002	Nov	30, 2002	Feb 2	28, 2003	May	31, 2003	Aug	31, 2003		3Q03 vs. 2Q03	Aug	31, 2002	Aug 3	31, 2003	Change
(\$ billions)																					
Net flows																					
Retail	\$	1.6	\$	1.2	\$	(0.7)	\$	(1.0)	\$	(0.5)	\$	1.2	\$	4.9	*	*	\$	2.1	\$	5.6	*
Institutional		(0.6)		(0.6)		0.0		(0.8)		(2.5)		(4.0)		(2.1)	*	48%		(1.2)		(8.6)	*
Net flows excluding money markets		1.0		0.6		(0.7)		(1.8)		(3.0)		(2.8)		2.8	*	*		0.9		(3.0)	*
Money markets		(1.2)		(4.1)		1.0		(1.2)		(0.9)		(2.6)		0.2	(80%)	108%		(4.3)		(3.3)	23%
Assets under management or supervision by distribut	tion chan	nel																			
Retail	\$	280	\$	276	\$	260	\$	256	\$	246	\$	259	\$	268	3%	3%					
Institutional		172		175		164		164		158		162		165	1%	2%					
Total	\$	452	\$	451	\$	424	\$	420	\$	404	\$	421	\$	433	2%	3%					
Assets under management or supervision by asset c	lass																				
Equity	\$	196	\$	201	\$	175	\$	172	\$	155	\$	174	\$	189	8%	9%					
Fixed income		128		126		127		127		129		127		123	(3%)	(3%)					
Money market		70		65		66		66		67		65		66		2%					
Other (1)		58		59		56		55		53		55		55	(2%)						
Total	\$	452	\$	451	\$	424	\$	420	\$	404	\$	421	\$	433	2%	3%					

(1) Includes Alternative Investments.

Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation.

Refer to Legal Notice page 38.

#### MORGAN STANLEY Quarterly Credit Services Income Statement Information (unaudited, dollars in millions)

						Q	UARTE	ER ENDE	D						Percentage C	hange From:	ſ	Nine Mont	hs En	ded	Percentage
	Feb 2	8, 2002	May 31	, 2002	Aug 3	1, 2002	Nov 3	0, 2002	Feb 2	28, 2003	May 3	1, 2003	Aug	31, 2003	3Q03 vs. 3Q02	3Q03 vs. 2Q03	Aug	31, 2002	Aug	31, 2003	Change
_																					
Fees:	•	0.40	•	o /7	•	050	•	070	•		•		•	0.40	(50()		•	4.040	•	4.040	(40)
Merchant and cardmember	\$	342	\$	347	\$	359	\$	372	\$	363	\$	339	\$	340	(5%)		\$	1,048	\$	1,042	(1%)
Servicing		540		506		510		523		567		503		462	(9%)	(8%)		1,556		1,532	(2%)
Other		2		17		12		0		(3)		5		18	50%	*		31		20	(35%)
Total non-interest revenues		884		870		881		895		927		847		820	(7%)	(3%)		2,635		2,594	(2%)
Interest revenue		553		602		646		612		546		543		515	(20%)	(5%)		1,801		1,604	(11%)
Interest expense		269		258		262		261		239		197		191	(27%)	(3%)		789		627	(21%)
Net interest income		284		344		384		351		307		346		324	(16%)	(6%)		1,012		977	(3%)
Provision for consumer loan losses		345		340		332		319		336		309		310	(7%)			1,017		955	(6%)
Net credit income		(61)		4		52		32		(29)		37		14	(73%)	(62%)		(5)		22	*
Net revenues		823		874		933		927		898		884		834	(11%)	(6%)		2,630		2,616	(1%)
Total non-interest expenses		570		564		617		628		608		582		542	(12%)	(7%)		1,751		1,732	(1%)
Income before taxes		253		310		316		299		290		302		292	(8%)	(3%)		879		884	1%
Income tax expense		87		116		107		108		108		112		107		(4%)		310		327	5%
Net income	\$	166	\$	194	\$	209	\$	191	\$	182	\$	190	\$	185	(11%)	(3%)	\$	569	\$	557	(2%)
Pre-tax profit margin (1)		31%		35%		34%		32%		32%		34%		35%				33%		34%	
After-tax profit margin (2)		20%		22%		22%		21%		20%		21%		22%				22%		21%	

(1) Income before taxes as a % of net revenues.

(2) Net income as a % of net revenues.

Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation. Refer to Legal Notice page 38.

#### MORGAN STANLEY Quarterly Credit Services Income Statement Information (unaudited, dollars in millions) (Managed Ioan basis)

						Q	UARTE	R ENDE	D						Percentage C	Change From:		Nine Mont	hs End	ded	Percentage
	Feb 2	8, 2002	May 3	31, 2002	Aug	31, 2002	Nov 30	), 2002	Feb 2	8, 2003	May 3	1, 2003	Aug	31, 2003	3Q03 vs. 3Q02	3Q03 vs. 2Q03	Aug	<b>31, 2002</b>	Aug	31, 2003	Change
Fees:																					
Merchant and cardmember	\$	527	\$	516	\$	525	\$	542	\$	547	\$	524	\$	523			\$	1,568	\$	1,594	2%
Servicing		0		0		0		0		0		0		0				0		0	
Other		16		36		25		3		54		35		19	(24%)	(46%)		77		108	40%
Total non-interest revenues		543		552		550		545		601		559		542	(1%)	(3%)		1,645		1,702	3%
Interest revenue		1,611		1,614		1,643		1,606		1,580		1,592		1,576	(4%)	(1%)		4,868		4,748	(2%)
Interest expense		499		480		483		475		441		410		391	(19%)	(5%)		1,462		1,242	(15%)
Net interest income		1,112		1,134		1,160		1,131		1,139		1,182		1,185	2%			3,406		3,506	3%
Provision for consumer loan losses		832		812		777		749		842		857		893	15%	4%		2,421		2,592	7%
Net credit income		280		322		383		382		297		325		292	(24%)	(10%)		985		914	(7%)
Net revenues		823		874		933		927		898		884		834	(11%)	(6%)		2,630		2,616	(1%)
Total non-interest expenses		570		564		617		628		608		582		542	(12%)	(7%)		1,751		1,732	(1%)
Income before taxes		253		310		316		299		290		302		292	(8%)	(3%)		879		884	1%
Income tax expense		87		116		107		108		108		112		107		(4%)		310		327	5%
Net income	\$	166	\$	194	\$	209	\$	191	\$	182	\$	190	\$	185	(11%)	(3%)	\$	569	\$	557	(2%)
Pre-tax profit margin (1)		31%		35%		34%		32%		32%		34%		35%				33%		34%	
After-tax profit margin (2)		20%		22%		22%		21%		20%		21%		22%				22%		21%	

(1) Income before taxes as a % of net revenues.

(2) Net income as a % of net revenues.

Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation. Refer to Legal Notice page 38.



#### MORGAN STANLEY Quarterly Financial Information and Statistical Data Credit Services (unaudited, dollars in millions)

						G	UAR	TER ENDE	D						Percentage C	hange From:		Nine Mon	ths E	nded	Percentage
	Feb	28, 2002	May	31, 2002	Aug	y 31, 2002	Nov	/ 30, 2002	Feb	o 28, 2003	Ма	y 31, 2003	Aug	g 31, 2003	3Q03 vs. 3Q02	3Q03 vs. 2Q03	Aug	g 31, 2002	Au	g 31, 2003	Change
Owned credit card loans																					
Period end	\$	20,138	\$	19,834	\$	21,452	\$	22,153	\$	20,847	\$	18,465	\$	18,106	(16%)	(2%)	\$	21,452	\$	18,106	(16%)
Average	\$	20,558	\$	20,362	\$	20,083	\$	21,641	\$	22,305	\$	19,120	\$	18,600	(7%)	(3%)	\$	20,333	\$	19,991	(2%)
Managed credit card loans (1)																					
Period end	\$	49,569	\$	49,377	\$	49,677	\$	51,143	\$	51,811	\$	50,880	\$	49,965	1%	(2%)	\$	49,677	\$	49,965	1%
Average	\$	50,396	\$	49,379	\$	49,344	\$	50,239	\$	52,802	\$	51,174	\$	50,663	3%	(1%)	\$	49,701	\$	51,537	4%
Interest yield		12.63%		12.64%		12.86%		12.45%		11.78%		11.97%		11.94%	(92 bp)	(3 bp)		12.71%		11.90%	(81 bp)
Interest spread		8.61%		8.72%		8.91%		8.62%		8.36%		8.78%		8.91%	0 bp	13 bp		8.75%		8.69%	(6 bp)
Net charge-off rate		6.40%		6.35%		6.07%		5.95%		6.17%		6.50%		6.90%	83 bp	40 bp		6.28%		6.52%	24 bp
Delinquency rate (over 30 days)		6.75%		5.63%		5.72%		5.96%		6.33%		6.21%		6.05%	33 bp	(16 bp)		5.72%		6.05%	33 bp
Delinquency rate (over 90 days)		3.12%		2.65%		2.49%		2.66%		2.95%		3.01%		2.91%	42 bp	(10 bp)		2.49%		2.91%	42 bp
Transaction volume (billions)	\$	24.1	\$	23.5	\$	24.3	\$	25.3	\$	26.1	\$	24.0	\$	24.8	2%	3%	\$	72.0	\$	74.9	4%
Accounts (millions)		46.0		46.2		46.2		46.5		46.5		46.4		46.3				46.2		46.3	
Active accounts (millions)		23.8		23.4		22.8		22.6		22.3		21.8		21.3	(7%)	(2%)		22.8		21.3	(7%)
Average receivables per avg. active account (actual \$)	\$	2,098	\$	2,086	\$	2,145	\$	2,214	\$	2,333	\$	2,319	\$	2,348	9%	1%	\$	2,109	\$	2,333	11%
Securitization gain	\$	8	\$	11	\$	(3)	\$	4	\$	35	\$	11	\$	(9)	*	*	\$	16	\$	37	131%

(1) Includes owned and securitized credit card loans.

Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation. Refer to Legal Notice page 38.

#### MORGAN STANLEY Quarterly Intersegment Eliminations Income Statement Information (unaudited, dollars in millions)

				QUARTER ENDE	D			Percentage C	hange From:	Nine Mont	hs Ended	Percentage
	Feb 28, 2002	May 31, 2002	Aug 31, 2002	Nov 30, 2002	Feb 28, 2003	May 31, 2003	Aug 31, 2003	3Q03 vs. 3Q02	3Q03 vs. 2Q03	Aug 31, 2002	Aug 31, 2003	Change
Investment banking	\$0	\$ 0	\$ 0	\$ 0	\$0	\$ 0	\$ 0			\$0	\$ 0	
Principal transactions:												
Trading	0	0	0	0	0	0	0			0	0	
Investments	0	0	0	0	0	0	0			0	0	
Commissions	(39)	(43)	(30)	(25)	(26)	(27)	(29)	3%	(7%)	(112)	(82)	27%
Asset management, distribution and admin. fees	(41)	(44)	(42)	(39)	(38)	(39)	(44)	(5%)	(13%)	(127)	(121)	5%
Interest and dividends	(24)	(8)	(7)	(11)	(42)	(17)	(16)	(129%)	6%	(39)	(75)	(92%)
Other	(9)	(7)	(9)	(10)	(6)	(13)	(10)	(11%)	23%	(25)	(29)	(16%)
Total revenues	(113)	(102)	(88)	(85)	(112)	(96)	(99)	(13%)	(3%)	(303)	(307)	(1%)
Interest expense	(24)	(8)	(7)	(11)	(42)	(17)	(16)	(129%)	6%	(39)	(75)	(92%)
Net revenues	(89)	(94)	(81)	(74)	(70)	(79)	(83)	(2%)	(5%)	(264)	(232)	12%
Total non-interest expenses	(121)	(122)	(116)	(108)	(103)	(108)	(114)	2%	(6%)	(359)	(325)	9%
Income before taxes and dividends on preferred												
securities subject to mandatory redemption	32	28	35	34	33	29	31	(11%)	7%	95	93	(2%)
Income tax expense	10	9	12	11	14	12	13	8%	8%	31	39	26%
Net income	\$ 22	\$ 19	\$ 23	\$ 23	\$ 19	\$ 17	\$ 18	(22%)	6%	\$ 64	\$ 54	(16%)

The following (page 14) presents more detailed financial information regarding the results of operations for the combined institutional securities, individual investor group and investment management businesses. Morgan Stanley believes that a combined presentation is informative due to certain synergies among these businesses, as well as to facilitate comparisons of the Company's results with those of other companies in the financial services industry that have securities and asset management businesses. Morgan Stanley provides this type of presentation for its credit services activities (page 15) in order to provide helpful comparison to other credit card issuers.

#### MORGAN STANLEY Quarterly Institutional Securities, Individual Investor Group and Investment Management (1) Combined Income Statement Information (unaudited, dollars in millions)

				QUARTE	ER ENDED			Percentage	Change From:	Nine Mon	ths Ended	Percentage
	Feb 28, 2002	May 31, 2002	Aug 31, 2002	Nov 30, 2002	Feb 28, 2003	May 31, 2003	Aug 31, 2003	3Q03 vs. 3Q02	3Q03 vs. 2Q03	Aug 31, 2002	Aug 31, 2003	Change
Investment banking	\$ 674	\$ 663	\$ 470	\$ 671	\$ 589	\$ 536	\$ 608	29%	13%	\$ 1,807	\$ 1,733	(4%)
Principal transactions:												. ,
Trading	1,132	696	469	433	1,556	1,583	2,105	*	33%	2,297	5,244	128%
Investments	33	(16)	(64)	16	(22)	59	38	*	(36%)	(47)	75	*
Commissions	777	900	854	747	673	709	775	(9%)	9%	2,531	2,157	(15%)
Asset management, distribution and administration fees	1,012	1,049	969	902	896	881	956	(1%)	9%	3,030	2,733	(10%)
Interest and dividends	3,297	3,275	3,730	3,182	3,282	3,159	3,029	(19%)	(4%)	10,302	9,471	(8%)
Other	197	115	207	122	90	113	96	(54%)	(15%)	519	299	(42%)
Total revenues	7,122	6,682	6,635	6,073	7,064	7,040	7,607	15%	8%	20,439	21,712	6%
Interest expense	2,681	2,586	2,926	2,745	2,488	2,873	3,187	9%	11%	8,193	8,549	4%
Net revenues	4,441	4,096	3,709	3,328	4,576	4,167	4,420	19%	6%	12,246	13,163	7%
Compensation and benefits	2,299	2,042	1,858	971	2,337	2,071	1,746	(6%)	(16%)	6,199	6,154	(1%)
Occupancy and equipment	182	190	180	200	176	176	170	(6%)	(3%)	552	522	(5%)
Brokerage, clearing and exchange fees	183	176	207	213	191	202	212	2%	5%	566	605	7%
Information processing and communications	242	246	247	281	228	234	227	(8%)	(3%)	735	689	(6%)
Marketing and business development	124	150	139	151	109	122	108	(22%)	(11%)	413	339	(18%)
Professional services	174	191	211	266	174	196	218	3%	11%	576	588	2%
Other	143	164	214	153	225	553	154	(28%)	(72%)	521	932	79%
Restructuring and other charges	0	0	0	235	0	0	0			0	0	
Total non-interest expenses	3,347	3,159	3,056	2,470	3,440	3,554	2,835	(7%)	(20%)	9,562	9,829	3%
Income before taxes and dividend on pref. sec.												
subject to mandatory redemption	1,094	937	653	858	1,136	613	1,585	143%	*	2,684	3,334	24%
Income tax expense	390	312	230	295	391	164	454	97%	*	932	1,009	8%
Div. on pref. sec. subject to mandatory redemption	22	22	21	22	22	40	47	124%	18%	65	109	68%
Net income	\$ 682	\$ 603	\$ 402	\$ 541	\$ 723	\$ 409	\$ 1,084	*	*	\$ 1,687	\$ 2,216	31%
Compensation and benefits as a % of net revenues	52%	50%	50%	29%	51%	50%	40%			51%	47%	
Non-compensation expenses as a % of net revenues (2)	24%	27%	32%	38%	24%	36%	25%			27%	28%	
Pre-tax profit margin (3)	24%	22%	17%	25%	24%	14%	35%			21%	25%	
After-tax profit margin (4)	15%	15%	11%	16%	16%	10%	25%			14%	17%	
Number of employees (5)	43,878	43,237	42,585	40,424	38,867	38,031	37,493	(12%)	(1%)			

(1) Includes the elimination of intersegment activity.

(2) Excludes restructuring and other charges.

(3) Income before taxes, less dividend on preferred securities as a % of net revenues.

(4) Net income as a % of net revenues.

(5) Includes Institutional Securities, Individual Investor Group, Investment Management and Infrastructure / Company areas.

Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation.

Refer to Legal Notice page 40.

#### MORGAN STANLEY Quarterly Credit Services Income Statement Information (unaudited, dollars in millions) (Managed Loan Basis)

			c	QUARTER ENDE	D			Percentage C	Change From:	Nine Mon	ths Ended	Percentage
	Feb 28, 2002	May 31, 2002	Aug 31, 2002	Nov 30, 2002	Feb 28, 2003	May 31, 2003	Aug 31, 2003	3Q03 vs. 3Q02	3Q03 vs. 2Q03	Aug 31, 2002	Aug 31, 2003	Change
Fees:												
Pees: Merchant and cardmember	\$ 527	\$ 516	\$ 525	\$ 542	\$ 547	\$ 524	\$ 523			\$ 1,568	\$ 1,594	2%
Servicing	φ <u>52</u> 7	¢ 510 0	ψ 525	ψ <u></u> <u></u> <u></u> <u></u> <u></u> <u></u> <u></u>	φ 54/ 0	φ <u>52</u> 4	φ <u>52</u> 5			φ 1,500 0	φ 1,554 0	270
Other	16	36	25	3	54	35	19	(24%)	(46%)	77	108	40%
Total non-interest revenues	543	552	550	545	601	559	542	(1%)	(3%)	1.645	1,702	3%
								(1.10)	(0,0)	.,		
Interest revenue	1,611	1,614	1,643	1,606	1,580	1,592	1,576	(4%)	(1%)	4,868	4,748	(2%)
Interest expense	499	480	483	475	441	410	391	(19%)	(5%)	1,462	1,242	(15%)
Net interest income	1,112	1,134	1,160	1,131	1,139	1,182	1,185	2%		3,406	3,506	3%
Provision for consumer loan losses	832	812	777	749	842	857	893	15%	4%	2,421	2,592	7%
Net credit income	280	322	383	382	297	325	292	(24%)	(10%)	985	914	(7%)
Net revenues	823	874	933	927	898	884	834	(11%)	(6%)	2,630	2,616	(1%)
	(00	107		(70			100	(=0.)	(=0/)	505		
Compensation and benefits	192	197	206	179	214	203	192	(7%)	(5%)	595	609	2%
Occupancy and equipment	16	18	18	21	20	19	21	17%	11%	52	60	15%
Information processing and communications	80	91	94	98	88	82	86	(9%)	5%	265	256	(3%)
Marketing and business development	120	102	146	170	153	128	91	(38%)	(29%)	368	372	1%
Professional services	51	59	62	80	51	63	65	5%	3%	172	179	4%
Other	111	97	91	80	82	87	87	(4%)		299	256	(14%)
Total non-interest expenses	570	564	617	628	608	582	542	(12%)	(7%)	1,751	1,732	(1%)
Income before taxes	253	310	316	299	290	302	292	(8%)	(3%)	879	884	1%
Income tax expense	87	116	107	108	108	112	107		(4%)	310	327	5%
Net income	\$ 166	\$ 194	\$ 209	\$ 191	\$ 182	\$ 190	\$ 185	(11%)	(3%)	\$ 569	\$ 557	(2%)
Compensation and benefits as a % of net revenues	23%	23%	22%	19%	24%	23%	23%			23%	23%	
Non-compensation expenses as a % of net revenues	46%	42%	44%	48%	44%	43%	42%			44%	43%	
Pre-tax profit margin (1)	31%	35%	34%	32%	32%	34%	35%			33%	34%	
After-tax profit margin (2)	20%	22%	22%	21%	20%	21%	22%			22%	21%	
Number of employees	15,997	15,301	15,214	15,302	15,626	15,476	14,712	(3%)	(5%)			

(1) Income before taxes as a % of net revenues.

(2) Net income as a % of net revenues.

Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation.

Refer to Legal Notice page 38.

The following pages 16 - 19 present a reconciliation for certain information disclosed on pages 11, 12 and 15.

The data is presented on both a "managed" loan basis and as reported under generally accepted accounting principles ("owned" loan basis). Managed loan data assumes that the Company's securitized loan receivables have not been sold and presents the results of securitized loan receivables in the same manner as the Company's owned loans. The Company operates its Credit Services business and analyzes its financial performance on a managed basis. Accordingly, underwriting and servicing standards are comparable for both owned and securitized loans. The Company believes that managed loan information is useful to investors because it provides information regarding the quality of loan origination and credit performance of the entire managed portfolio and allows investors to understand the related credit risks inherent in owned loans and retained interests in securitizations. In addition, investors often request information on a managed basis, which provides a more meaningful comparison to industry competitors.

### Morgan Stanley Quarterly Credit Services Reconciliation of General Purpose Credit Card Loan Data (1) (unaudited, dollars in millions)

			Quarter	Ended August	31, 2003		
						Delinque	ncy Rate
			Interest	Interest	Net		
General Purpose Credit Card Loans:	Period End	Average	Yield	Spread	Charge-offs	30 Days	90 Days
Owned	\$ 18,106	\$ 18,600	10.28%	6.05%	6.26%	5.28%	2.54%
Securitized	31,859	32,063	12.91%	10.52%	7.26%	6.48%	3.12%
Managed	\$ 49,965	\$ 50,663	11.94%	8.91%	6.90%	6.05%	2.91%
			Quarte	r Ended May 3	1, 2003		
						Delinque	ncy Rate
			Interest	Interest	Net		
General Purpose Credit Card Loans:	Period End	Average	Yield	Spread	Charge-offs	30 Days	90 Days
Owned	\$ 18,465	\$ 19,120	10.57%	6.28%	5.92%	5.27%	2.56%
Securitized	32,415	32,054	12.81%	10.23%	6.84%	6.74%	3.27%
Managed	\$ 50,880	\$ 51,174	11.97%	8.78%	6.50%	6.21%	3.01%
			Quarte	r Ended Feb 2	8, 2003		
						Delinque	ncy Rate
			Interest	Interest	Net		
General Purpose Credit Card Loans:	Period End	Average	Yield	Spread	Charge-offs	30 Days	90 Days
Managed	\$ 20,847	\$ 22,305	9.26%	4.73%	5.55%	5.60%	2.63%
Securitized	30,964	30,497	13.61%	10.96%	6.63%	6.82%	3.17%
Owned	\$ 51,811	\$ 52,802	11.78%	8.36%	6.17%	6.33%	2.95%

Refer to Legal Notice page 38.

<sup>(1)</sup> The tables provide a reconciliation of certain managed and owned basis statistical data (period-end and average loan balances, interest yield, interest spread, net charge-off rates, and 30- and 90-day delinquency rates) for the periods indicated.

Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation.



### MORGAN STANLEY Quarterly Credit Services Reconciliation of General Purpose Credit Card Loan Data (1) (unaudited, dollars in millions)

			Quarte	r Ended Nov 30	, 2002		
						Delinque	ncy Rate
			Interest	Interest	Net		
General Purpose Credit Card Loans:	Period End	Average	Yield	Spread	Charge-	30 Days	90 Days
Owned	\$ 22,153	\$ 21,641	10.69%	5.59%	5.83%	5.32%	2.41%
Securitized	28,990	28,598	13.78%	10.84%	6.03%	6.45%	2.85%
Managed	\$ 51,143	\$ 50,239	12.45%	8.62%	5.95%	5.96%	2.66%
			Quarte	r Ended Aug 31	, 2002		
						Delinque	ncy Rate
			Interest	Interest	Net		
General Purpose Credit Card Loans:	Period End	Average	Yield	Spread	Charge-	30 Days	90 Days
Owned	\$ 21,452	\$ 20,083	12.09%	6.68%	6.07%	5.37%	2.38%
Securitized	28,225	29,261	13.40%	10.41%	6.07%	5.98%	2.57%
Managed	\$ 49,677	\$ 49,344	12.86%	8.91%	6.07%	5.72%	2.49%
			Quarte	r Ended May 31	, 2002		
						Delinque	ncy Rate
			Interest	Interest	Net		
General Purpose Credit Card Loans:	Period End	Average	Yield	Spread	Charge-	30 Days	90 Days
Owned	\$ 19,834	\$ 20,362	11.08%	5.81%	6.15%	5.23%	2.49%
Securitized	29,543	29,017	13.73%	10.71%	6.50%	5.91%	2.76%
Managed	\$ 49,377	\$ 49,379	12.64%	8.72%	6.35%	5.63%	2.65%
			Quarte	r Ended Feb 28	, 2002		
						Delinque	ncy Rate
			Interest	Interest	Net		
General Purpose Credit Card Loans:	Period End	Average	Yield	Spread	Charge-	30 Days	90 Days
Owned	\$ 20,138	\$ 20,558	10.28%	4.87%	6.21%	5.96%	2.79%
Securitized	29,431	29,838	14.25%	11.15%	6.53%	7.29%	3.36%
Managed	\$ 49,569	\$ 50,396	12.63%	8.61%	6.40%	6.75%	3.12%

(1) The tables provide a reconciliation of certain managed and owned basis statistical data (period-end and average loan balances, interest yield, interest spread, net charge-off rates, and 30- and 90-day delinquency rates) for the periods indicated.

### MORGAN STANLEY Year to Date Credit Services Reconciliation of General Purpose Credit Card Loan Data (1) (unaudited, dollars in millions)

			Nine Mon	ths Ended Aug	g 31, 2003		
						Delinque	ncy Rate
			Interest	Interest	Net		
General Purpose Credit Card Loans:	Period End	Average	Yield	Spread	Charge-offs	30 Days	90 Days
Owned	\$ 18,106	\$ 19,991	10.00%	5.64%	5.90%	5.28%	2.54%
Securitized	31,859	31,546	13.10%	10.56%	6.91%	6.48%	3.12%
Managed	\$ 49,965	\$ 51,537	11.90%	8.69%	6.52%	6.05%	2.91%
			Nine Mon	ths Ended Aug	g 31, 2002		
						Delinque	ncy Rate
			Interest	Interest	Net		
General Purpose Credit Card Loans:	Period End	Average	Yield	Spread	Charge-offs	30 Days	90 Days
Owned	\$ 21,452	\$ 20,333	11.15%	5.79%	6.14%	5.37%	2.38%
Securitized	28,225	29,368	13.79%	10.75%	6.37%	5.98%	2.57%
Managed	\$ 49,677	\$ 49,701	12.71%	8.75%	6.28%	5.72%	2.49%

(1) The tables provide a reconciliation of certain managed and owned basis statistical data (period-end and average loan balances, interest yield, interest spread, net charge-off rates, and 30- and 90-day delinquency rates) for the periods indicated.

Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation. Refer to Legal Notice page 38.

### MORGAN STANLEY Reconciliation of Managed Income Statement Data (1) (unaudited, dollars in millions)

Feb 28, 2002May 31, 2002Aug 31, 2002Aug 31, 2002Feb 28, 2003May 31, 2003Aug 31, 2003Aug 31, 2003Aug 31, 2003Merchant and cardmember fees:Owned\$ 342\$ 347\$ 369\$ 772\$ 363\$ 339\$ 340\$ 1,048\$ 1,042Securitization adjustment $185$ $169$ $166$ $170$ $184$ $185$ $183$ $523$ \$ 1,668\$ 525Servicing fees:Owned\$ 540\$ 506\$ 510\$ 523\$ 567\$ 503\$ 462\$ 1,556\$ 1,532Owned\$ 540\$ 506\$ 510\$ 523\$ 567\$ 503\$ 462\$ 1,556\$ 1,532Genericitation adjustment $(540)$ \$ 506\$ 510\$ 523\$ 567\$ 503\$ 462\$ 1,556\$ 1,532Managed\$ $\frac{1}{5}$ \$ $\frac{1}{5}$ \$ $\frac{1}{5}$ $\frac{1}{5}$ $\frac{1}{5}$ $\frac{1}{5}$ $\frac{1}{5}$ $\frac{1}{5}$ $\frac{1}{5}$ $\frac{1}{5}$ Other:Owned\$ 22\$ 17\$ 12\$ 0\$ 533 $\frac{5}{5}$ $\frac{1}{5}$ $\frac{5}{5}$ $\frac{1}{5}$ $\frac{5}{5}$ $\frac{1}{5}$ $\frac{602}{5}$ Owned\$ 22\$ 17\$ 12\$ 0\$ 533 $\frac{5}{5}$ $\frac{5}{5}$ $\frac{1}{5}$ $\frac{6}{5}$ $\frac{1}{5}$ $\frac{5}{5}$ $\frac{1}{5}$ $\frac{6}{5}$ $\frac{1}{5}$ $\frac{6}{5}$ $\frac{1}{5}$ $\frac{6}{5}$ $\frac{1}{5}$ $\frac{6}{5}$ $\frac{1}{5}$ $\frac{6}{5}$ $\frac{1}{5}$ $\frac{1}{5}$ $\frac{1}{5}$ <
Owned Securitization adjustment\$ 342 185\$ 347 169\$ 359 166\$ 372 166\$ 363 170\$ 339 184\$ 340 185\$ 1,048 520\$ 1,042 552Managed $$ 527$ \$ $$ 527$ $$ 516$ \$ $$ 527$ \$ $$ 516$ $$ 525$ \$ $$ 522$ $$ 542$ \$ $$ 542$ $$ 524$ \$ $$ 524$ $$ 523$ \$ $$ 522$ $$ 523$ \$ $$ 524$ $$ 523$ \$ $$ 523$ $$ 567$ \$ $$ 503$ \$ $$ 462$ $$ 1,556$ \$ $$ 1,556$ $$ 1,532$ \$ $$ 1,532$ Servicing fees: Owned $$ 540$ \$ $$ 540$ \$ $$ 540$ \$ $$ 540$ \$ $$ 506$ \$ $$ 510$ \$ $$ 523$ \$ $$ 57$ \$ $$ 577$ \$ $$ 503$ \$ $$ 462$ \$ $$ 1,556$ \$ $$ 1,556$ \$ $$ 1,532$ \$ $$ 1,532$ Other: Owned $$ 52$ \$ $$ 2$ \$ 16 $$ 525$ \$ $$ 2$ $$ 577$ \$ $$ 2$ $$ 311$ \$ $$ 20$ \$ $$ 2$ \$ $$ - $ $ - $ $ - $ $ - $ $ - $ $ - $ $ - $ $ - $ $ $ $ - $ $ $ - $ $ $ - $ $ $ - $ $ $ - $ $ $ - $ $ $ - $
Securitization adjustment Managed185 \$ 527169 \$ 516166 \$ 525170 \$ 524184 \$ 547185 \$ 524183 \$ 524520 \$ 523552 \$ 510552 \$ 510Servicing fees: OwnedS \$ 540506 \$ 540506 \$ 506510 \$ 510 \$ 523567 \$ 503 \$ 567503 \$ 462 \$ 1,556462 \$ 1,5561,556 \$ 1,532 \$ 1,556Securitization adjustment Managed(540) \$ $\frac{(540)}{5} - \frac{5}{5} - \frac{5}$
Managed\$ 527\$ 516\$ 525\$ 542\$ 547\$ 524\$ 523\$ 1,568\$ 1,594Servicing fees: Owned\$ 540\$ 506\$ 510\$ 523\$ 567\$ 503\$ 462\$ 1,556\$ 1,532Owned\$ 540\$ 506\$ 510\$ 523\$ 667\$ 503\$ 462\$ 1,556\$ 1,532Securitization adjustment Managed $(540)$ \$ $ (540)$ \$ $ (560)$ \$ $ (567)$ \$ $ (503)$ \$ $ (462)$ \$ $ (1,556)$ \$ $ (1,522)$ \$ $-$ Other: Owned\$ 2\$ 17\$ 12\$ 0\$ (3)\$ 5\$ 18\$ 31\$ 20Securitization adjustment Managed $\frac{14}{$ 16}$ $\frac{19}{$ 36}$ $\frac{3}{$ 255}$ $\frac{3}{$ 3}$ $\frac{57}{$ 30}$ $\frac{1}{$ 35}$ $\frac{18}{$ 31}$ $\frac{20}{$ 777}$ Other: Owned $\frac{14}{$ 16}$ $\frac{19}{$ 36}$ $\frac{3}{$ 255}$ $\frac{5}{$ 33}$ $\frac{57}{$ 30}$ $\frac{1}{$ 35}$ $\frac{1}{$ 94}$ Owned\$ 2,533\$ 602\$ 646\$ 612\$ 546\$ 543\$ 515\$ 1,801\$ 1,604Becuritization adjustment Managed $\frac{1,058}{$ 1,611}$ $\frac{1,012}{$ 1,614}$ $\frac{997}{$ 997}$ $\frac{994}{994}$ $\frac{1,034}{1,034}$ $\frac{1,049}{1,061}$ $\frac{3,067}{3,067}$ $\frac{3,144}{3,144}$ Interest expense: Owned\$ 269\$ 258\$ 262\$ 261\$ 239\$ 197\$ 191\$ 789\$ 627
Servicing fees:         Owned       \$       540       \$       506       \$       510       \$       523       \$       567       \$       503       \$       462       \$       1,556       \$       1,532         Securitization adjustment $(540)$ $(506)$ $(510)$ $(523)$ $(567)$ $(503)$ $(462)$ $(1,556)$ $(1,532)$ Managed $$        $       - $
Owned\$ 540\$ 506\$ 506\$ 510\$ 523\$ 567\$ 503\$ 462\$ 1,556\$ 1,532Securitization adjustment $(540)$ $(506)$ $(510)$ $(510)$ $(523)$ $(567)$ $(503)$ $(462)$ $(1,556)$ $(1,532)$ Managed $\$$ $ \$$ $ \$$ $ \$$ $ \$$ $ \$$ $ \$$ $ \$$ $-$ Other:Owned\$ 2\$ 177\$ 12\$ 0\$ $(3)$ \$ 5\$ 18\$ 31\$ 20Securitization adjustment $14$ 19 $13$ $3$ $577$ $30$ $1$ $466$ $88$ Managed $$ 16$ $$ 36$ $$ 25$ $$ 3$ $$ 54$ $$ 35$ $$ 18$ $$ 31$ $$ 20$ Securitization adjustment $14$ 19 $13$ $3$ $577$ $30$ $1$ $466$ $88$ Managed $$ 16$ $$ 36$ $$ 25$ $$ 3$ $$ 54$ $$ 35$ $$ 18$ $$ 31$ $$ 20$ Interest revenue: $0$ $$ 16$ $$ 602$ $$ 646$ $$ 612$ $$ 546$ $$ 543$ $$ 515$ $$ 1,801$ $$ 1,604$ Securitization adjustment $1,058$ $1,012$ $997$ $994$ $1,034$ $1,049$ $1,061$ $3,067$ $3,144$ Managed $$ 1,611$ $$ 1,614$ $$ 1,643$ $$ 1,606$ $$ 1,580$ $$ 1,576$ $$ 1,576$ $$ 4,868$ $$ 4,748$ Interest expense: $0$ $$ 269$ $$ 258$ $$ 262$ <t< td=""></t<>
Owned\$ 540\$ 506\$ 506\$ 510\$ 523\$ 567\$ 503\$ 462\$ 1,556\$ 1,532Securitization adjustment $(540)$ $(506)$ $(510)$ $(510)$ $(523)$ $(567)$ $(503)$ $(462)$ $(1,556)$ $(1,532)$ Managed $\$$ $ \$$ $ \$$ $ \$$ $ \$$ $ \$$ $ \$$ $ \$$ $-$ Other:Owned\$ 2\$ 177\$ 12\$ 0\$ $(3)$ \$ 5\$ 18\$ 31\$ 20Securitization adjustment $14$ 19 $13$ $3$ $577$ $30$ $1$ $466$ $88$ Managed $$ 16$ $$ 36$ $$ 25$ $$ 3$ $$ 54$ $$ 35$ $$ 18$ $$ 31$ $$ 20$ Securitization adjustment $14$ 19 $13$ $3$ $577$ $30$ $1$ $466$ $88$ Managed $$ 16$ $$ 36$ $$ 25$ $$ 3$ $$ 54$ $$ 35$ $$ 18$ $$ 31$ $$ 20$ Interest revenue: $0$ $$ 16$ $$ 602$ $$ 646$ $$ 612$ $$ 546$ $$ 543$ $$ 515$ $$ 1,801$ $$ 1,604$ Securitization adjustment $1,058$ $1,012$ $997$ $994$ $1,034$ $1,049$ $1,061$ $3,067$ $3,144$ Managed $$ 1,611$ $$ 1,614$ $$ 1,643$ $$ 1,606$ $$ 1,580$ $$ 1,576$ $$ 1,576$ $$ 4,868$ $$ 4,748$ Interest expense: $0$ $$ 269$ $$ 258$ $$ 262$ <t< td=""></t<>
Securitization adjustment Managed $(540)$ $(506)$ $(510)$ $(523)$ $(567)$ $(503)$ $(462)$ $(1,556)$ $(1,532)$ Other: Owned $\$$ $\bullet$ $$$
Managed $$$ - $$ - $$ - $$ - $$ - $$ - $$ - $$ $
Owned\$2\$17\$12\$0\$(3)\$5\$18\$31\$20Securitization adjustment $\frac{14}{5}$ $\frac{19}{5}$ $\frac{16}{5}$ $\frac{36}{5}$ $\frac{36}{5}$ $\frac{3}{5}$ $\frac{3}{57}$ $\frac{30}{57}$ $\frac{1}{5}$ $\frac{1}{5}$ $\frac{46}{5}$ $\frac{88}{88}$ Managed $\frac{14}{5}$ $\frac{19}{5}$ $\frac{36}{5}$ $\frac{3}{5}$ $\frac{3}{57}$ $\frac{30}{5}$ $\frac{1}{5}$ $\frac{1}{5}$ $\frac{46}{5}$ $\frac{88}{58}$ Interest revenue: $\frac{1}{5}$ $\frac{16}{5}$ $\frac{602}{5}$ \$ $\frac{646}{5}$ \$ $\frac{612}{5}$ \$ $\frac{543}{543}$ \$ $515$ \$ $\frac{1}{801}$ \$ $\frac{1}{604}$ Securitization adjustment $\frac{1,058}{1,058}$ $\frac{1}{1,012}$ $\frac{997}{997}$ $\frac{994}{994}$ $\frac{1,034}{1,034}$ $\frac{1}{1,049}$ $\frac{1}{1,061}$ $\frac{3,067}{3,144}$ Managed $\frac{1}{5}$ $\frac{1}{1,611}$ $\frac{1}{5}$ $\frac{1}{1,643}$ $\frac{1}{5}$ $\frac{1}{1,606}$ $\frac{1}{5}$ $\frac{1}{592}$ $\frac{1}{5}$ $\frac{1}{5}$ $\frac{4}{4,868}$ $\frac{4}{4,748}$ Interest expense: $0$ $\frac{1}{5}$ $269$ $\frac{2}{58}$ $262$ $\frac{2}{5}$ $261$ $\frac{2}{5}$ $239$ $\frac{1}{5}$ $191$ $\frac{1}{5}$ $789$ $\frac{5}{627}$
Owned\$2\$17\$12\$0\$(3)\$5\$18\$31\$20Securitization adjustment $\frac{14}{5}$ $\frac{19}{5}$ $\frac{14}{5}$ $\frac{19}{5}$ $\frac{13}{5}$ $\frac{3}{57}$ $\frac{30}{57}$ $\frac{1}{5}$ $\frac{1}{5}$ $\frac{46}{5}$ $\frac{88}{88}$ Managed $\frac{14}{5}$ $\frac{19}{5}$ $\frac{36}{5}$ $\frac{3}{5}$ $\frac{57}{5}$ $\frac{30}{5}$ $\frac{1}{5}$ $\frac{1}{5}$ $\frac{46}{5}$ $\frac{88}{88}$ Interest revenue:Owned\$ $553$ \$ $602$ \$ $646$ \$ $612$ \$ $546$ \$ $543$ \$ $515$ \$ $1,801$ \$ $1,604$ Securitization adjustment $1,058$ $1,012$ $997$ $994$ $1,034$ $1,049$ $1,061$ $3,067$ $3,144$ Managed $\frac{1}{5}$ $1,611$ $\frac{1}{5}$ $1,614$ $\frac{1}{5}$ $1,606$ $\frac{1}{5}$ $1,592$ $\frac{1}{5}$ $1,576$ $\frac{1}{5}$ $4,868$ $\frac{1}{5}$ $4,748$ Interest expense:Owned\$ $269$ \$ $258$ \$ $262$ \$ $261$ \$ $239$ \$ $197$ \$ $191$ \$ $789$ \$ $627$
Securitization adjustment $14$ $19$ $13$ $3$ $57$ $30$ $1$ $46$ $88$ Managed $\$$ $16$ $\$$ $36$ $$25$ $$$3$5730114688Interest revenue:Owned\$553\$602\$646\$612\$543\$515\$1,801\$1,604Securitization adjustment1,0581,0129979941,0341,0491,0613,0673,144Managed$$1,611$$1,614$$1,643$$1,606$$1,580$$1,592$$1,576$$4,868$$4,748Interest expense:Owned$$269$$258$262$261$$239$$197$191$$789$$627$
Managed       \$       16       \$       36       \$       25       \$       3       \$       54       \$       35       \$       19       \$       77       \$       108         Interest revenue:       0wned       \$       553       \$       602       \$       646       \$       612       \$       543       \$       515       \$       1,801       \$       1,604       Securitization adjustment       1,058       1,012       997       994       1,034       1,049       1,061       3,067       3,144         Managed       \$       1,611       \$       1,614       \$       1,643       \$       1,580       \$       1,592       \$       1,576       \$       4,868       \$       4,748         Interest expense:       0wned       \$       269       \$       258       \$       261       \$       239       \$       197       \$       191       \$       789       \$       627
Interest revenue:       Solution adjustment
Owned       \$ 553       \$ 602       \$ 646       \$ 612       \$ 546       \$ 543       \$ 515       \$ 1,801       \$ 1,604         Securitization adjustment       1,058       1,012       997       994       1,034       1,049       1,049       1,061       \$ 3,067       \$ 3,144         Managed       \$ 1,611       \$ 1,614       \$ 1,614       \$ 1,643       \$ 1,606       \$ 1,580       \$ 1,592       \$ 1,576       \$ 4,868       \$ 4,748         Interest expense:       Owned       \$ 269       \$ 258       262       261       \$ 239       \$ 197       \$ 191       \$ 789       \$ 627
Securitization adjustment       1,058       1,012       997       994       1,034       1,049       1,061       3,067       3,144         Managed       \$ 1,611       \$ 1,614       \$ 1,643       \$ 1,606       \$ 1,580       \$ 1,592       \$ 1,576       \$ 4,868       \$ 4,748         Interest expense:       Owned       \$ 269       \$ 258       \$ 262       \$ 261       \$ 239       \$ 197       \$ 191       \$ 789       \$ 627
Managed       \$ 1,611       \$ 1,614       \$ 1,643       \$ 1,606       \$ 1,580       \$ 1,592       \$ 1,576       \$ 4,868       \$ 4,748         Interest expense:       Owned       \$ 269       \$ 258       \$ 262       \$ 261       \$ 239       \$ 197       \$ 191       \$ 789       \$ 627
Interest expense: Owned \$ 269 \$ 258 \$ 262 \$ 261 \$ 239 \$ 197 \$ 191 \$ 789 \$ 627
Owned \$ 269 \$ 258 \$ 262 \$ 261 \$ 239 \$ 197 \$ 191 \$ 789 \$ 627
Owned \$ 269 \$ 258 \$ 262 \$ 261 \$ 239 \$ 197 \$ 191 \$ 789 \$ 627
Managed \$ 499 \$ 480 \$ 483 \$ 475 \$ 441 \$ 410 \$ 391 \$ 1,462 \$ 1,242
Provision for consumer loan losses:
Owned \$ 345 \$ 340 \$ 332 \$ 319 \$ 336 \$ 309 \$ 310 \$ 1,017 \$ 955
Securitization adjustment         487         472         445         430         506         548         583         1,404         1,637
Managed \$832 \$812 \$777 \$749 \$842 \$857 \$893 \$2,421 \$2,592

(1) The tables provide a reconciliation of certain managed and owned basis income statement data (merchant and cardmember fees, servicing fees, other revenue, interest revenue, interest expense and provision for consumer loan losses) for the periods indicated.

Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation.

Refer to Legal Notice page 38.

The following (page 20) presents a reconciliation for adjusted assets.

Balance sheet leverage ratios are one indicator of capital adequacy when viewed in the context of a company's overall liquidity and capital policies. The Company views the adjusted leverage ratio as a more relevant measure of financial risk when comparing financial services firms and evaluating leverage trends. This ratio is adjusted to reflect the low-risk nature of assets attributable to matched resale agreements, certain securities borrowed transactions and segregated customer cash balances. In addition, the adjusted leverage ratio reflects the deduction from shareholders' equity of the amount of equity used to support goodwill, as the Company does not view this amount of equity as available to support its risk capital needs.

### MORGAN STANLEY Quarterly Reconciliation of Adjusted Assets (unaudited, dollars in millions, except ratios)

							G		IDED	)				
	Fe	b 28, 2002	Ма	y 31, 2002	Au	g 31, 2002	No	ov 30, 2002	Fe	b 28, 2003	Ма	y 31, 2003	Au	g 31, 2003
Total assets	\$	491,651	\$	553,924	\$	516,772	\$	529,499	\$	559,436	\$	586,881	\$	580,632
Less: Lesser of securities purchased under agreements to resell or securities sold under agreements to repurchase Assets recorded under certain provisions of SFAS No. 140 Lesser of securities borrowed or securities loaned Segregated customer cash and securities balances Goodwill		(58,879) (12,350) (35,021) (42,186) (1,433)		(79,826) (12,329) (39,197) (38,825) (1,441)		(65,512) (10,634) (45,567) (32,095) (1,447)		(76,910) (19,224) (43,229) (30,217) (1,449)		(59,687) (21,194) (55,031) (32,961) (1,460)		(71,374) (24,837) (55,388) (26,829) (1,476)		(74,271) (28,920) (57,490) (25,670) (1,461)
Adjusted assets	\$	341,782	\$	382,306	\$	361,517	\$	358,470	\$	389,103	\$	406,977	\$	392,820
Shareholders' equity Preferred securities subject to mandatory redemption Subtotal Less: Goodwill Tangible shareholders' equity	\$	20,892 1,210 22,102 (1,433) 20,669	\$	21,276 1,210 22,486 (1,441) 21,045	\$ \$	21,416 1,210 22,626 (1,447) 21,179	\$ \$	21,885 1,210 23,095 (1,449) 21,646	\$	22,465 2,010 24,475 (1,460) 23,015	\$ \$	22,631 2,710 25,341 (1,476) 23,865	\$ \$	23,707 2,810 26,517 (1,461) 25,056
Leverage ratio (1)		23.8x		26.3x		24.4x		24.5x		24.3x		24.6x		23.2x
Adjusted leverage ratio (2)		16.5x		18.2x		17.1x		16.6x		16.9x		17.1x		15.7x

(1) Leverage ratio equals total assets divided by tangible shareholders' equity.

(2) Adjusted leverage ratio equals adjusted total assets divided by tangible shareholders' equity.



**2001 Financial Information** 



#### MORGAN STANLEY Quarterly Financial Summary (unaudited, dollars in millions)

			QUARTE		ED			Мо	Twelve nths Ended
	Feb	28, 2001	 May 31, 2001		Aug 31, 2001	No	ov 30, 2001		v 30, 2001
Net revenues			 <b>, , , , , , , , , ,</b>		<b>g</b> ,		,		,
Institutional Securities	\$	3,437	\$ 3,205	\$	2,515	\$	2,123	\$	11,280
Individual Investor Group		1,335	1,224		1,113		999		4,671
Investment Management		810	760		767		703		3,040
Credit Services		860	902		893		904		3,559
Intersegment Eliminations		(142)	(118)		(99)		(86)		(445)
Consolidated net revenues	\$	6,300	\$ 5,973	\$	5,189	\$	4,643	\$	22,105
Net income / (loss)									
Institutional Securities	\$	747	\$ 644	\$	456	\$	564	\$	2,411
Individual Investor Group		54	(4)		(43)		16		23
Investment Management		132	108		111		74		425
Credit Services		142	171		196		193		702
Intersegment Eliminations		0	11		15		23		49
Income before extraordinary item and									
cumulative effect of of accounting change		1,075	930		735		870		3,610
Extraordinary item (1)		0	0		(30)		0		(30)
Cumulative effect of accounting change (2)		(59)	0		0		0		(59)
Consolidated net income	\$	1,016	\$ 930	\$	705	\$	870	\$	3,521
Preferred stock dividend requirements	\$ \$ \$	9	\$ 9	\$\$\$	9	\$ \$ \$	5	\$ \$ \$	32
Earnings applicable to common shares	\$	1,007	\$ 921	\$	696	\$	865	\$	3,489
Basic earnings per common share									
Income before extraordinary item and									
cumulative effect of of accounting change	\$	0.98	\$ 0.85	\$	0.67	\$	0.80	\$	3.29
Extraordinary item	\$	-	\$ -	\$	(0.03)	\$	-	\$	(0.03)
Cumulative effect of accounting change	\$	(0.05)	\$ -	\$	-	\$	-	\$	(0.05)
Net income	\$	0.93	\$ 0.85	\$	0.64	\$	0.80	\$	3.21
Diluted earnings per common share									
Income before extraordinary item and									
cumulative effect of of accounting change	\$	0.94	\$ 0.82	\$	0.65	\$	0.78	\$	3.19
Extraordinary item	\$	-	\$ -	\$	(0.03)	\$	-	\$	(0.03)
Cumulative effect of accounting change	\$	(0.05)	\$ -	\$	-	\$	-	\$	(0.05)
Net income	\$	0.89	\$ 0.82	\$	0.62	\$	0.78	\$	3.11
Average common shares outstanding									
Basic	1,	089,270,364	1,085,305,558		1,085,447,127		1,078,517,918		1,086,121,508
Diluted	1,	134,150,225	1,120,687,197		1,119,301,107		1,108,980,235		1,121,764,086
Period end common shares outstanding	1,	114,434,549	1,110,061,470		1,106,317,423		1,093,006,744		1,093,006,744
Return on common equity (3)		22.5%	19.1%		14.9%		17.6%		18.5%

(1) Represents extraordinary loss on the early extinguishment of debt.

(2) Represents the effects of an accounting change adopted in the 1st. Qtr. of fiscal 2001 with respect to the accounting for derivative instruments and hedging activities associated with SFAS 133.

(3) Excludes the cumulative effect of accounting change and extraordinary item.

Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation.

The Company's segment results have been restated to reflect certain segment allocation changes. While such changes had no effect on the Company's consolidated net income, they impacted the net income of each segment. For a discussion of the nature of these changes, see "Explanatory Note" immediately preceding the financial pages of this release. Refer to Legal Notice page 38.

#### MORGAN STANLEY Quarterly Consolidated Income Statement Information (unaudited, dollars in millions)

				QUARTE	R ENDED				-	welve hs Ended
	Feb	28, 2001	May	31, 2001	Aug	31, 2001	Nov 3	0, 2001	Nov	30, 2001
Investment banking	\$	969	\$	833	\$	805	\$	806	\$	3,413
Principal transactions:										
Trading		1,697		2,077		1,081		648		5,503
Investments		(46)		(107)		(59)		(104)		(316)
Commissions		852		837		722		748		3,159
Fees:										
Asset management, distribution and admin.		1,107		1,071		1,050		977		4,205
Merchant and cardmember		312		325		364		348		1,349
Servicing		427		476		434		567		1,904
Interest and dividends		7,237		6,950		5,828		4,117		24,132
Other		130		148		110		149		537
Total revenues		12,685		12,610		10,335		8,256		43,886
Interest expense		6,172		6,406		4,869		3,282		20,729
Provision for consumer loan losses		213		231		277		331		1,052
Net revenues		6,300		5,973		5,189		4,643		22,105
Compensation and benefits		2,842		2,736		2,378		1,423		9,379
Occupancy and equipment		215		227		224		215		881
Brokerage, clearing and exchange fees		171		182		179		180		712
Information processing and communications		355		371		363		371		1,460
Marketing and business development		364		325		274		281		1,244
Professional services		334		336		284		345		1,299
Other		319		324		315		438		1,396
Restructuring and other charges		0		0		0		0		0
Total non-interest expenses		4,600		4,501		4,017		3,253		16,371
Income before taxes, extraordinary item, dividends on										
preferred securities and cumulative effect										
of accounting change		1,700		1,472		1,172		1,390		5,734
Income tax expense		618		535		423		498		2,074
Div. on pref. sec. subject to mandatory redemption		7		7		14		22		50
Income before extraordinary item and										
cumulative effect of of accounting change		1,075		930		735		870		3,610
Extraordinary item (1)		0		0		(30)		0		(30)
Cumulative effect of accounting change (2)		(59)		0		0		0		(59)
Net income	\$	1,016	\$	930	\$	705	\$	870	\$	3,521
Preferred stock dividend requirements	\$	9	\$	9	\$	9	\$	5	\$ \$	32
Earnings applicable to common shares	\$	1,007	\$	921	\$	696	\$	865	\$	3,489
Compensation and benefits as a % of net revenues		45%		46%		46%		31%		42%

(1) Represents extraordinary loss on the early extinguishment of debt.

(2) Represents the effects of an accounting change adopted in the 1st. Qtr. of fiscal 2001 with respect to the accounting for derivative instruments and hedging activities associated with SFAS 133.

#### MORGAN STANLEY

### **Quarterly Institutional Securities Income Statement Information**

#### (unaudited, dollars in millions)

									T	welve
				QUARTE	r ended				Mont	hs Ended
	Feb 28,	2001	May 31	, 2001	Aug 3	31, 2001	Nov	30, 2001	Nov	30, 2001
Investment banking	\$	887	\$	744	\$	701	\$	729	\$	3,061
Principal transactions:										
Trading		1,406		1,860		873		466		4,605
Investments		(14)		(73)		(54)		(75)		(216)
Commissions		463		431		405		430		1,729
Asset management, distribution and admin. fees		19		17		17		14		67
Interest and dividends		6,312		6,118		4,995		3,402		20,827
Other		100		123		92		121		436
Total revenues		9,173		9,220		7,029		5,087		30,509
Interest expense		5,736	_	6,015		4,514		2,964		19,229
Net revenues		3,437		3,205		2,515		2,123		11,280
Total non-interest expenses		2,288		2,209		1,803		1,243		7,543
Income before taxes, extraordinary item, dividends on										
preferred securities and cumulative effect										
of accounting change		1,149		996		712		880		3,737
Income tax expense		395		345		242		294		1,276
Div. on pref. sec. subject to mandatory redemption		7		7		14		22		50
Income before extraordinary item and										
cumulative effect of of accounting change		747		644		456		564		2,411
Extraordinary item (1)		0		0		(30)		0		(30)
Cumulative effect of accounting change (2)		(46)		0		0		0		(46)
Net income	\$	701	\$	644	\$	426	\$	564	\$	2,335
Pre-tax profit margin (3)		33%		31%		28%		40%		33%
After-tax profit margin (4)		22%		20%		18%		27%		21%

(1) Represents extraordinary loss on the early extinguishment of debt.

(2) Represents the effects of an accounting change adopted in the 1st. Qtr. of fiscal 2001 with respect to the accounting for derivative instruments and hedging activities associated with SFAS 133.

(3) Income before taxes excluding extraordinary item and cumulative effect of accounting change, less dividends on preferred securities as a % of net revenues.

(4) Net income excluding extraordinary item and cumulative effect of accounting change as a % of net revenues.

### MORGAN STANLEY Quarterly Financial Information and Statistical Data Institutional Securities (unaudited)

				QUARTE	R ENDEI	D				welve ths Ended
	Feb	28, 2001	Мау	31, 2001	Aug	31, 2001	Nov	30, 2001	Nov	<sup>,</sup> 30, 2001
Advisory revenue (millions)	\$	448	\$	291	\$	357	\$	322	\$	1,418
Underwriting revenue (millions)	\$	439	\$	453	\$	344	\$	407	\$	1,643
Sales and trading net revenue (millions) (1)										
Equity	\$	1,454	\$	1,226	\$	972	\$	838	\$	4,490
Fixed income	\$	1,023	\$	1,214	\$	838	\$	738	\$	3,813
Mergers and acquisitions announced transactions (2)										
Morgan Stanley global market volume (billions)	\$	109.4	\$	185.4	\$	279.4	\$	395.0		
Rank		1		2		4		3		
Worldwide equity and related issues (2)										
Morgan Stanley global market volume (billions)	\$	7.9	\$	25.8	\$	32.9	\$	40.2		
Rank		4		3		4		4		

(1) Includes principal trading, commissions and net interest revenue.

(2) Source: Thomson Financial Securities Data - January 1 to November 30, 2001.



### MORGAN STANLEY Quarterly Individual Investor Group Income Statement Information (unaudited, dollars in millions)

Twolvo

					Iweive
		QUARTE	r ended		Months Ended
	Feb 28, 2001	May 31, 2001	Aug 31, 2001	Nov 30, 2001	Nov 30, 2001
Investment banking	\$ 80	\$ 78	\$ 92	\$ 70	\$ 320
Principal transactions:					
Trading	292	219	209	184	904
Investments	(7)	(5)	1	0	(11)
Commissions	456	461	360	346	1,623
Asset management, distribution and admin fees	360	350	345	312	1,367
Interest and dividends	328	229	192	140	889
Other	16	19	10	18	63
Total revenues	1,525	1,351	1,209	1,070	5,155
Interest expense	190	127	96	71	484
Net revenues	1,335	1,224	1,113	999	4,671
Total non-interest expenses	1,237	1,225	1,182	969	4,613
Income / (loss) before income taxes	98	(1)	(69)	30	58
Income tax expense / (benefit)	44	3	(26)	14	35
Net income / (loss)	\$ 54	\$ (4)	\$ (43)	\$ 16	\$ 23
Pre-tax profit margin (1)	7%	0%	(6%)	3%	1%
After-tax profit margin (2)	4%	(0%)	(4%)	2%	0%

(1) Income before taxes as a % of net revenues.

(2) Net income as a % of net revenues.

### MORGAN STANLEY Quarterly Financial Information and Statistical Data Individual Investor Group (unaudited)

				QUARTE	R ENDE	D		
	Feb	28, 2001	Мау	31, 2001	Aug	g 31, 2001	Nov	/ 30, 2001
Global financial advisors		14,166		14,256		14,342		13,690
Total client assets (billions)	\$	638	\$	634	\$	597	\$	595
Fee-based client account assets (billions) (1)	\$	113	\$	119	\$	111	\$	113
Fee-based assets as a % of client assets		18%		19%		19%		19%
Domestic retail locations		748		722		704		697

(1) Represents the amount of assets in client accounts where the basis of payment for services is a fee calculated on those assets.

Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation. Refer to Legal Notice page 38.

### MORGAN STANLEY Quarterly Investment Management Income Statement Information (unaudited, dollars in millions)

Twelve

									11	verve
				QUARTE	r ended				Mont	hs Ended
	Feb 2	28, 2001	May 3	31, 2001	Aug 3	1, 2001	Nov 3	30, 2001	Nov	30, 2001
Investment banking	\$	19	\$	15	\$	12	\$	8	\$	54
Principal transactions:										
Investments		(25)		(29)		(6)		(29)		(89)
Commissions		15		12		13		12		52
Asset management, distribution and admin fees		765		743		725		689		2,922
Interest and dividends		21		9		13		11		54
Other		18	_	12		12		16	_	58
Total revenues		813		762		769		707		3,051
Interest expense		3		2		2		4		11
Net revenues		810		760		767		703		3,040
Total non-interest expenses		588		580		580		560		2,308
Income before income taxes		222		180		187		143		732
Income tax expense		90		72		76		69		307
Net income	\$	132	\$	108	\$	111	\$	74	\$	425
Pre-tax profit margin (1)		27%		24%		24%		20%		24%
After-tax profit margin (2)		16%		14%		14%		11%		14%

(1) Income before taxes as a % of net revenues.

(2) Net income as a % of net revenues.



### MORGAN STANLEY Quarterly Statistical Data Investment Management (unaudited)

			·	QUARTE	R ENDED					welve hs Ended
	Feb 2	28, 2001	Мау	31, 2001	Aug	31, 2001	Nov 3	30, 2001	Nov	30, 2001
(\$ billions)										
Net flows										
Retail	\$	(0.6)	\$	(1.8)	\$	(1.7)	\$	(9.0)	\$	(13.1)
Institutional		(2.2)		(1.2)		0.4		0.7		(2.3)
Net flows excluding money markets		(2.8)		(3.0)		(1.3)		(8.3)		(15.4)
Money markets		5.0		(0.8)		0.4		1.4		6.0
Assets under management or supervision by distribution	ition channe	9								
Retail	\$	309	\$	308	\$	295	\$	285		
Institutional		183		179		176		174		
Total	\$	492	\$	487	\$	471	\$	459		
Assets under management or supervision by asset of	lass									
Equity	\$	225	\$	220	\$	201	\$	199		
Fixed income		138		136		137		128		
Money market		67		67		69		70		
Other (1)		62		64		64		62		
Total	\$	492	\$	487	\$	471	\$	459		

(1) Includes Alternative Investments.

### MORGAN STANLEY Quarterly Credit Services Income Statement Information (unaudited, dollars in millions)

				QUARTE	r ended					welve hs Ended
	Feb 2	8, 2001	May 3	31, 2001	Aug 3	31, 2001	Nov 3	30, 2001	Nov	30, 2001
Fees:										
Merchant and cardmember	\$	312	\$	325	\$	364	\$	348	\$	1,349
Servicing		427		476		434		567		1,904
Other		1		0		1		(1)		1
Total non-interest revenues		740		801		799		914		3,254
Interest revenue		672		654		674		593		2,593
Interest expense		339		322		303		272		1,236
Net interest income		333		332		371		321		1,357
Provision for consumer loan losses		213		231		277		331		1,052
Net credit income		120		101		94		(10)		305
Net revenues		860		902		893		904		3,559
Total non-interest expenses		629		623		575		605		2,432
Income before taxes and cumulative effect of accounting change		231		279		318		299		1,127
Income tax expense		89		108		122		106		425
Income before cumulative effect of accounting change		142		171		196		193		702
Cumulative effect of accounting change (1)		(13)		0		0		0		(13)
Net income	\$	129	\$	171	\$	196	\$	193	\$	689
Pre-tax profit margin (2)		27%		31%		36%		33%		32%
After-tax profit margin (3)		17%		19%		22%		21%		20%

(1) Represents the effects of an accounting change adopted in the 1st. Qtr. of fiscal 2001 with respect to the accounting for derivative instruments and hedging activities associated with SFAS 133.

(2) Income before taxes excluding cumulative effect of accounting change as a % of net revenues.

(3) Net income excluding cumulative effect of accounting change as a % of net revenues.

### MORGAN STANLEY Quarterly Credit Services Income Statement Information (unaudited, dollars in millions) (Managed Ioan basis)

			Twelve Months End							
	Feb	28, 2001	Мау	31, 2001	Aug	31, 2001	Nov	30, 2001	Nov	30, 2001
Fees:										
Merchant and cardmember	\$	467	\$	463	\$	527	\$	543	\$	2,000
Servicing		0		0		0		0		0
Other		29		49		15		(2)		91
Total non-interest revenues		496		512		542		541		2,091
Interest revenue		1,747		1,745		1,741		1,696		6,929
Interest expense		798		730		657		562		2,747
Net interest income		949		1,015		1,084		1,134		4,182
Provision for consumer loan losses		585		625		733		771	_	2,714
Net credit income		364		390		351		363		1,468
Net revenues		860		902		893		904		3,559
Total non-interest expenses		629		623		575		605		2,432
Income before taxes and cumulative										
effect of accounting change		231		279		318		299		1,127
Income tax expense		89		108		122		106		425
Income before cumulative effect of accounting change		142		171		196		193		702
Cumulative effect of accounting change (1)		(13)		0		0		0		(13)
Net income	\$	129	\$	171	\$	196	\$	193	\$	689
Pre-tax profit margin (2)		27%		31%		36%		33%		32%
After-tax profit margin (3)		17%		19%		22%		21%		20%

(1) Represents the effects of an accounting change adopted in the 1st. Qtr. of fiscal 2001 with respect to the accounting for derivative instruments and hedging activities associated with SFAS 133.

(2) Income before taxes excluding cumulative effect of accounting change as a % of net revenues.

(3) Net income excluding cumulative effect of accounting change as a % of net revenues.



### MORGAN STANLEY Quarterly Financial Information and Statistical Data Credit Services (unaudited, dollars in millions)

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									Г	welve
				QUARTE	r ende	D			Mon	ths Ended
	Feb	o 28, 2001	Ma	y 31, 2001	Au	g 31, 2001	No	v 30, 2001	Νον	/ 30, 2001
Owned credit card loans										
Period end	\$	21,325	\$	20,510	\$	19,756	\$	19,654	\$	19,654
Average	\$	21,153	\$	20,902	\$	19,981	\$	19,108	\$	20,285
Managed credit card loans (1)										
Period end	\$	49,493	\$	50,227	\$	49,704	\$	49,332	\$	49,332
Average	\$	49,273	\$	49,658	\$	49,825	\$	48,964	\$	49,432
Interest yield		13.66%		13.34%		13.34%		13.48%		13.45%
Interest spread		7.09%		7.49%		8.13%		8.81%		7.88%
Net charge-off rate		4.72%		5.02%		5.84%		5.84%		5.36%
Delinquency rate (over 30 days)		6.34%		5.84%		6.31%		6.85%		6.85%
Delinquency rate (over 90 days)		2.74%		2.60%		2.61%		3.02%		3.02%
Transaction volume (billions)	\$	24.4	\$	23.5	\$	23.3	\$	22.1	\$	93.3
Accounts (millions)		43.7		44.7		45.4		45.7		45.7
Active accounts (millions)		24.0		24.3		24.0		24.0		24.0
Average receivables per avg. active account (actual \$)	\$	2,050	\$	2,052	\$	2,069	\$	2,055	\$	2,057
Securitization gain	\$	25	\$	49	\$	3	\$	(7)	\$	70

(1) Includes owned and securitized credit card loans.

### MORGAN STANLEY Quarterly Intersegment Eliminations Income Statement Information (unaudited, dollars in millions)

				QUARTE	R ENDED					velve ns Ended
	Feb 2	8, 2001	May 31	l, 2001	Aug 31, 2	001	Nov 3	0, 2001	Nov	30, 2001
Investment banking	\$	(17)	\$	(4)	\$	0	\$	(1)	\$	(22)
Principal transactions:										
Trading		(1)		(2)		(1)		(2)		(6)
Investments		0		0		0		0		0
Commissions		(82)		(67)		(56)		(40)		(245)
Asset management, distribution and admin. fees		(37)		(39)		(37)		(38)		(151)
Interest and dividends		(96)		(60)		(46)		(29)		(231)
Other		(5)		(6)		(5)		(5)		(21)
Total revenues		(238)		(178)		(145)		(115)		(676)
Interest expense		(96)		(60)		(46)		(29)		(231)
Net revenues		(142)		(118)		(99)		(86)		(445)
Total non-interest expenses		(142)		(136)		(123)		(124)		(525)
Income before taxes and dividends on preferred										
securities subject to mandatory redemption		0		18		24		38		80
Income tax expense		0		7		9		15		31
Net income	\$	0	\$	11	\$	15	\$	23	\$	49

The following (page 33) presents more detailed financial information regarding the results of operations for the combined institutional securities, individual investor group and investment management businesses. Morgan Stanley believes that a combined presentation is informative due to certain synergies among these businesses, as well as to facilitate comparisons of the Company's results with those of other companies in the financial services industry that have securities and asset management businesses. Morgan Stanley provides this type of presentation for its credit services activities (page 34) in order to provide helpful comparison to other credit card issuers.

# Morgan Stanley Quarterly Institutional Securities, Individual Investor Group and Investment Management (1)

(unaudited, dollars in millions)

			Twelve Months Ended		
	Feb 28, 2001	May 31, 2001	Aug 31, 2001	Nov 30, 2001	Nov 30, 2001
Investment banking	\$ 969	\$ 833	\$ 805	\$ 806	\$ 3,413
Principal transactions:					
Trading	1,697	2,077	1,081	648	5,503
Investments	(46)	(107)	(59)	(104)	(316)
Commissions	852	837	722	748	3,159
Asset management, distribution and administration fees	1,107	1,071	1,050	977	4,205
Interest and dividends	6,583	6,313	5,172	3,541	21,609
Other	129	148	109	150	536
Total revenues	11,291	11,172	8,880	6,766	38,109
Interest expense	5,851	6,101	4,584	3,027	19,563
Net revenues	5,440	5,071	4,296	3,739	18,546
Compensation and benefits	2,649	2,541	2,192	1,243	8,625
Occupancy and equipment	193	207	202	200	802
Brokerage, clearing and exchange fees	171	182	179	180	712
Information processing and communications	268	276	273	263	1,080
Marketing and business development	182	161	148	138	629
Professional services	276	282	233	283	1,074
Other	232	229	215	341	1,017
Restructuring and other charges	0	0	0	0	0
Total non-interest expenses	3,971	3,878	3,442	2,648	13,939
Income before taxes, extraordinary item, dividends on preferred securities and cumulative effect					
of accounting change	1,469	1,193	854	1,091	4,607
Income tax expense	529	427	301	392	1,649
Div. on pref. sec. subject to mandatory redemption	7	7	14	22	50
Income before extraordinary item and cumulative effect of of accounting change	933	759	539	677	2,908
Extraordinary item (2)	0	0	(30)	0	(30)
Cumulative effect of accounting change (3)	(46)	0	0	0	(46)
Net income	\$ 887	\$ 759	\$ 509	\$ 677	\$ 2,832
Compensation and benefits as a % of net revenues	49%	50%	51%	33%	46%
Non-compensation expenses as a % of net revenues (4)	24%	26%	29%	38%	29%
Pre-tax profit margin (5)	27%	23%	20%	29%	25%
After-tax profit margin (6)	17%	15%	13%	18%	16%
Number of employees (7)	47,739	47,126	46,575	45,110	

(1) Includes the elimination of intersegment activity.

Represents extraordinary loss on the early extinguishment of debt. (2)

(3) Represents the effects of an accounting change adopted in the 1st. Qtr. of fiscal 2001 with respect to the accounting for derivative instruments and hedging activities associated with SFAS 133.

(4) Excludes restructuring and other charges.

Income before taxes excluding extraordinary item and cumulative effect of accounting change, less dividends on preferred securities as a % of net revenues. (5)

Net income excluding extraordinary item and cumulative effect of accounting change as a % of net revenues. (6)

(7) Includes Institutional Securities, Individual Investor Group, Investment Management and Infrastructure / Company areas.

#### MORGAN STANLEY Quarterly Credit Services Income Statement Information (unaudited, dollars in millions) (Managed Ioan basis)

				QUARTE	r ended	)				velve is Ended
	Feb 2	8, 2001	Мау	31, 2001	Aug	31, 2001	Nov	30, 2001	Nov	30, 2001
Fees:										
Merchant and cardmember	\$	467	\$	463	\$	527	\$	543	\$	2,000
Servicing	Ψ	0	Ψ	0	Ŷ	0	Ψ	0	Ψ	2,000
Other		29		49		15		(2)		91
Total non-interest revenues		496		512		542		541		2,091
Interest revenue		1,747		1,745		1,741		1,696		6,929
Interest expense		798		730		657		562		2,747
Net interest income		949		1,015		1,084		1,134		4,182
Provision for consumer loan losses		585		625		733		771		2,714
Net credit income		364		390		351		363		1,468
Net revenues		860		902		893		904		3,559
		193		195		186		180		754
Compensation and benefits		22		20		22		15		734
Occupancy and equipment		22 87		20 95		22 90		108		380
Information processing and communications		182		95 164		90 126		108		580 615
Marketing and business development		58		54		51		62		225
Professional services Other		58 87		95		100		02 97		379
Total non-interest expenses		629		623		575		605		2,432
Income before taxes and cumulative effect		023		025		575		000		2,402
of accounting change		231		279		318		299		1,127
Income tax expense		89		108		122		106		425
Income before cumulative effect of accounting change		142		171		196		193		702
Cumulative effect of accounting change (1)		(13)		0		0		0		(13)
Net income	\$	129	\$	171	\$	196	\$	193	\$	689
Compensation and benefits as a % of net revenues		22%		22%		21%		20%		21%
Non-compensation expenses as a % of net revenues		22 <i>%</i> 51%		22 <i>%</i> 47%		44%		20 <i>%</i> 47%		47%
Pre-tax profit margin (2)		27%		31%		44 % 36%		33%		32%
After-tax profit margin (2)		17%		19%		22%		21%		32 % 20%
Number of employees		15,969		15,783		15,817		16,209		
· · · · · · · · · · · · · · · · · · ·										

(1) Represents the effects of an accounting change adopted in the 1st. Qtr. of fiscal 2001 with respect to the accounting for derivative instruments and hedging activities associated with SFAS 133.

(2) Income before taxes excluding cumulative effect of accounting change as a % of net revenues.

(3) Net income excluding cumulative effect of accounting change as a % of net revenues.

### **MORGAN STANLEY**

The following pages 35 - 37 present a reconciliation for certain information disclosed on pages 30, 31 and 34.

The data is presented on both a "managed" loan basis and as reported under generally accepted accounting principles ("owned" loan basis). Managed loan data assumes that the Company's securitized loan receivables have not been sold and presents the results of securitized loan receivables in the same manner as the Company's owned loans. The Company operates its Credit Services business and analyzes its financial performance on a managed basis. Accordingly, underwriting and servicing standards are comparable for both owned and securitized loans. The Company believes that managed loan information is useful to investors because it provides information regarding the quality of loan origination and credit performance of the entire managed portfolio and allows investors to understand the related credit risks inherent in owned loans and retained interests in securitizations. In addition, investors often request information on a managed basis, which provides a more meaningful comparison to industry competitors.



### MORGAN STANLEY Quarterly Credit Services Reconciliation of General Purpose Credit Card Loan Data (1) (unaudited, dollars in millions)

			Quarte	er Ended Nov 30	, 2001		
						Delinque	ncy Rate
			Interest	Interest	Net		
General Purpose Credit Card Loans:	Period End	Average	Yield	Spread	Charge-	30 Days	90 Days
Owned	\$ 19,654	\$ 19,108	11.65%	5.66%	5.75%	6.15%	2.73%
Securitized	29,678	29,856	14.65%	10.78%	5.90%	7.32%	3.21%
Managed	\$ 49,332	\$ 48,964	13.48%	8.81%	5.84%	6.85%	3.02%
			Quarte	r Ended Aug 31	, 2001		
						Delinque	ncy Rate
			Interest	Interest	Net		
General Purpose Credit Card Loans:	Period End	Average	Yield	Spread	Charge-	30 Days	90 Days
Owned	\$ 19,756	\$ 19,981	12.41%	6.32%	5.45%	5.66%	2.34%
Securitized	29,948	29,844	13.97%	9.34%	6.10%	6.74%	2.79%
Managed	\$ 49,704	\$ 49,825	13.34%	8.13%	5.84%	6.31%	2.61%
			Quarte	r Ended May 31	, 2001		
						Delinque	ncy Rate
			Interest	Interest	Net		
General Purpose Credit Card Loans:	Period End	Average	Yield	Spread	Charge-	30 Days	90 Days
Owned	\$ 20,510	\$ 20,902	11.34%	5.04%	4.38%	5.23%	2.31%
Securitized	29,717	28,756	14.78%	9.24%	5.48%	6.26%	2.80%
Managed	\$ 50,227	\$ 49,658	13.34%	7.49%	5.02%	5.84%	2.60%
			Quarte	er Ended Feb 28	, 2001		
						Delinque	ncy Rate
			Interest	Interest	Net		
General Purpose Credit Card Loans:	Period End	Average	Yield	Spread	Charge-	30 Days	90 Days
Owned	\$ 21,325	\$ 21,153	11.53%	4.92%	3.97%	5.20%	2.21%
Securitized	28,168	28,120	15.27%	8.73%	5.29%	7.20%	3.15%
Managed	\$ 49,493	\$ 49,273	13.66%	7.09%	4.72%	6.34%	2.74%

(1) The tables provide a reconciliation of certain managed and owned basis statistical data (period-end and average loan balances, interest yield, interest spread, net charge-off rates, and 30- and 90-day delinquency rates) for the periods indicated.



### MORGAN STANLEY Year to Date Credit Services Reconciliation of General Purpose Credit Card Loan Data (1) (unaudited, dollars in millions)

		Twelve Months Ended Nov 30, 2001								
	Period End						Delinquency Rate			
General Purpose Credit Card Loans:			Average	Interest Yield	Interest Spread	Net Charge-offs	30 Days	90 Days		
Owned	\$ 19,6	54	\$ 20,285	11.73%	5.47%	4.86%	6.15%	2.73%		
Securitized	29,6	78	29,147	14.66%	9.54%	5.70%	7.32%	3.21%		
Managed	\$ 49,3	32	\$ 49,432	13.45%	7.88%	5.36%	6.85%	3.02%		

<sup>(1)</sup> The tables provide a reconciliation of certain managed and owned basis statistical data (period-end and average loan balances, interest yield, interest spread, net charge-off rates, and 30- and 90-day delinquency rates) for the periods indicated.

Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation. Refer to Legal Notice page 38.

### MORGAN STANLEY Reconciliation of Managed Income Statement Data (1) (unaudited, dollars in millions)

									т	welve	
	QUARTER ENDED								Mont	Months Ended	
	Feb	Feb 28, 2001		May 31, 2001		Aug 31, 2001		Nov 30, 2001		Nov 30, 2001	
Merchant and cardmember fees:											
Owned	\$	312	\$	325	\$	364	\$	348	\$	1,349	
Securitization adjustment		155		138		163		195		651	
Managed	\$	467	\$	463	\$	527	\$	543	\$	2,000	
Servicing fees:											
Owned	\$	427	\$	476	\$	434	\$	567	\$	1,904	
Securitization adjustment		(427)		(476)		(434)		(567)		(1,904)	
Managed	\$	0	\$	0	\$	0	\$	0	\$	0	
Other:											
Owned	\$	1	\$	0	\$	1	\$	(1)	\$	1	
Securitization adjustment		28		49		14		(1)		90	
Managed	\$	29	\$	49	\$	15	\$	(2)	\$	91	
Interest revenue:											
Owned	\$	672	\$	654	\$	674	\$	593	\$	2,593	
Securitization adjustment		1,075		1,091		1,067		1,103		4,336	
Managed	\$	1,747	\$	1,745	\$	1,741	\$	1,696	\$	6,929	
Interest expense:											
Owned	\$	339	\$	322	\$	303	\$	272	\$	1,236	
Securitization adjustment		459		408		354		290		1,511	
Managed	\$	798	\$	730	\$	657	\$	562	\$	2,747	
Provision for consumer loan losses:											
Owned	\$	213	\$	231	\$	277	\$	331	\$	1,052	
Securitization adjustment		372		394		456		440		1,662	
Managed	\$	585	\$	625	\$	733	\$	771	\$	2,714	
							_				

(1) The tables provide a reconciliation of certain managed and owned basis income statement data (merchant and cardmember fees, servicing fees, other revenue, interest revenue, interest expense and provision for consumer loan losses) for the periods indicated.



Legal Notice

This Financial Supplement contains financial, statistical and business-related information, as well as business and segment trends. The information should be read in conjunction with the Company's third quarter earnings press release issued September 23, 2003.