# MorgañStanley 

## MORGAN STANLEY

Financial Supplement - 3Q02
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# MORGAN STANLEY <br> Financial Summary <br> (unaudited, dollars in millions) 

|  | QUARTER ENDED |  |  |  |  |  |  |  |  |  |  |  |  |  | Percentage Change From: |  | Nine Months Ended |  |  |  | $\begin{gathered} \text { Percentage } \\ \text { Change } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Feb 28, 2001 |  | May 31, 2001 |  | Aug 31, 2001 |  | Nov 30, 2001 |  | Feb 28, 2002 |  | May 31, 2002 |  | Aug 31, 2002 |  | 3Q02 vs. 3Q01 | 3Q02 vs. 2Q02 | Aug 31, 2001 |  | Aug 31, 2002 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Securities | \$ | 4,748 | \$ | 4,427 |  | \$ 3,656 | \$ | \$ 3,146 | \$ | \$ 3,831 | \$ | \$ 3,487 | \$ | 3,151 | (14\%) | (10\%) | \$ | 12,831 | \$ | 10,469 | (18\%) |
| Investment Management |  | 688 |  | 639 |  | 637 |  | 593 |  | 605 |  | 604 |  | 552 | (13\%) | (9\%) |  | 1,964 |  | 1,761 | (10\%) |
| Credit Services |  | 860 |  | 902 |  | 893 |  | 904 |  | 823 |  | 874 |  | 933 | 4\% | 7\% |  | 2,655 |  | 2,630 | (1\%) |
| Consolidated net revenues | \$ | 6,296 | \$ | 5,968 |  | \$ 5,186 | \$ | \$ 4,643 | \$ | 5,259 | \$ | \$ 4,965 | \$ | 4,636 | (11\%) | (7\%) | \$ | 17,450 | \$ | $\underline{ } 14,860$ | (15\%) |
| Net income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Securities | \$ | 780 | \$ | 632 |  | \$ 411 | \$ | \$ 529 | \$ | 539 | \$ | \$ 460 | \$ | 265 | (36\%) | (42\%) | \$ | 1,823 | \$ | 1,264 | (31\%) |
| Investment Management |  | 153 |  | 127 |  | 128 |  | 148 |  | 142 |  | 141 |  | 136 | 6\% | (4\%) |  | 408 |  | 419 | 3\% |
| Credit Services |  | 142 |  | 171 |  | 196 |  | 193 |  | 167 |  | 196 |  | 210 | 7\% | 7\% |  | 509 |  | 573 | 13\% |
| Income before extraordinary item and cumulative effect of accounting change |  | 1,075 |  | 930 |  | 735 |  | 870 |  | 848 |  | 797 |  | 611 | (17\%) | (23\%) |  | 2,740 |  | 2,256 | (18\%) |
| Extraordinary item (1) |  | 0 |  | 0 |  | (30) |  | 0 |  | 0 |  | 0 |  | 0 | * | -- |  | (30) |  | 0 | * |
| Cumulative effect of accounting change (2) |  | (59) |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 | -- | -- |  | (59) |  | 0 | * |
| Consolidated net income | \$ | 1,016 | \$ | 930 |  | \$ 705 | \$ | \$ 870 | \$ | \$ 848 | \$ | \$ 797 | \$ | 611 | (13\%) | (23\%) | \$ | 2,651 | \$ | 2,256 | (15\%) |
| Preferred stock dividend requirements | \$ | 9 | \$ | 9 |  | \$ | \$ | \$ 5 | \$ | 0 | \$ | \$ | \$ | 0 | * | -- | \$ | 27 | \$ | 0 | * |
| Earnings applicable to common shares | \$ | 1,007 | \$ | 921 |  | \$ 696 | \$ | \$ 865 | \$ | 848 | \$ | \$ 797 | \$ | 611 | (12\%) | (23\%) | \$ | 2,624 | \$ | 2,256 | (14\%) |
| Basic earnings per common share |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income before extraordinary item and cumulative effect of accounting change | \$ | 0.98 | \$ | 0.85 |  | \$ 0.67 | \$ | \$ 0.80 | \$ | 0.78 | \$ | \$ 0.73 | \$ | 0.57 | (15\%) | (22\%) | \$ | 2.49 | \$ | 2.08 | (16\%) |
| Extraordinary ltem | \$ | - | \$ | - |  | \$ (0.03) | \$ | \$ | \$ | \$ | \$ | \$ | \$ | - | * | -- | \$ | (0.03) | \$ | - |  |
| Cumulative effect of accounting change | \$ | (0.05) | \$ | - |  | \$ | \$ | \$ | \$ | \$ - | \$ | \$ | \$ | - | -- | -- | \$ | (0.05) | \$ | - | * |
| Net Income | \$ | 0.93 | \$ | 0.85 |  | \$ 0.64 | \$ | \$ 0.80 | \$ | \$ 0.78 | \$ | \$ 0.73 | \$ | 0.57 | (11\%) | (22\%) | \$ | 2.41 | \$ | 2.08 | (14\%) |
| Diluted earnings per common share |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income before extraordinary item and cumulative effect of accounting change | \$ | 0.94 | \$ | 0.82 |  | \$ 0.65 |  | \$ 0.78 | \$ | \$ 0.76 | \$ | \$ 0.72 | \$ | 0.55 | (15\%) | (24\%) | \$ | 2.41 | \$ | 2.03 | (16\%) |
| Extraordinary Item | \$ | - | \$ | - |  | \$ (0.03) |  | \$ | \$ | \$ | \$ | \$ | \$ | - | * | -- | \$ | (0.03) | \$ | - |  |
| Cumulative effect of accounting change | \$ | (0.05) | \$ | - |  | \$ |  | \$ | \$ | \$ | \$ | \$ | \$ | - | -- | -- | \$ | (0.05) | + | - | * |
| Net Income | \$ | 0.89 | \$ | 0.82 |  | \$ 0.62 | \$ | \$ 0.78 | \$ | \$ 0.76 | \$ | \$ 0.72 | \$ | 0.55 | (11\%) | (24\%) | \$ | 2.33 | \$ | 2.03 | (13\%) |
| Average common shares outstanding |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic | 1,08 | 270,364 | 1,08 | 305,558 |  | ,085,447,127 |  | ,078,517,918 |  | 082,380,245 |  | 1,084,993,202 |  | 08,833 |  |  |  | 017,948 |  | 059,497 |  |
| Diluted | 1,13 | 50,225 | 1,120, | 687,197 |  | ,119,301,107 |  | ,108,980,235 |  | ,112,959,092 |  | 1,113,949,482 |  | 94,894 |  |  |  | ,540,440 |  | 980,428 |  |
| Period end common shares outstanding | 1,11 | ,434,549 | 1,11 | 661,470 |  | ,106,317,423 |  | ,093,006,744 |  | ,101,194,353 |  | 1,097,109,821 |  | 52,009 |  |  |  | 317,423 |  | 052,009 |  |
| Return on common equity (3) |  | 22.5\% |  | 19.1\% |  | 14.9\% |  | 17.6\% |  | 16.4\% |  | 15.1\% |  | 11.4\% |  |  |  | 18.8\% |  | 14.3\% |  |

(1) Represents extraordinary loss on the early extinguishment of debt.
(2) Represents the effects of an accounting change adopted in the first quarter of fiscal 2001 with respect to the accounting for derivative instruments and hedging activities associated with SFAS 133 .
(3) Excludes the cumulative effect of accounting change and extraordinary item.

Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation.
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## MORGAN STANLEY

Quarterly Consolidated Income Statement Information (unaudited, dollars in millions)

|  | QUARTER ENDED |  |  |  |  |  |  |  |  |  |  |  |  |  | Percentage Change From: |  | Nine Months Ended |  |  |  | $\begin{aligned} & \text { Percentage } \\ & \text { Change } \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Feb 28, 2001 |  | May 31, 2001 |  | Aug 31, 2001 |  | Nov 30, 2001 |  | Feb 28, 2002 |  | May 31, 2002 |  | Aug 31, 2002 |  | 3Q02 vs. 3Q01 | 3Q02 vs. 2Q02 | Aug 31, 2001 |  | Aug 31, 2002 |  |  |
| Investment banking | \$ | 969 | \$ | 840 | \$ | 807 | \$ | 809 | \$ | 685 | \$ | 671 | \$ | 482 | (40\%) | (28\%) | \$ | 2,616 | \$ | 1,838 | (30\%) |
| Principal transactions: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Trading |  | 1,697 |  | 2,070 |  | 1,079 |  | 645 |  | 1,121 |  | 688 |  | 457 | (58\%) | (34\%) |  | 4,846 |  | 2,266 | (53\%) |
| Investments |  | (46) |  | (107) |  | (59) |  | (104) |  | 33 |  | (16) |  | (64) | (8\%) | * |  | (212) |  | (47) | 78\% |
| Commissions |  | 851 |  | 838 |  | 720 |  | 753 |  | 777 |  | 900 |  | 855 | 19\% | (5\%) |  | 2,409 |  | 2,532 | 5\% |
| Fees: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Asset management, distribution and admin. fees |  | 1,109 |  | 1,074 |  | 1,054 |  | 979 |  | 1,016 |  | 1,054 |  | 971 | (8\%) | (8\%) |  | 3,237 |  | 3,041 | (6\%) |
| Merchant and cardmember |  | 313 |  | 325 |  | 362 |  | 345 |  | 341 |  | 359 |  | 364 | 1\% | 1\% |  | 1,000 |  | 1,064 | 6\% |
| Servicing |  | 427 |  | 476 |  | 434 |  | 567 |  | 541 |  | 511 |  | 514 | 18\% | 1\% |  | 1,337 |  | 1,566 | 17\% |
| Interest and dividends |  | 7,236 |  | 6,950 |  | 5,825 |  | 4,116 |  | 3,832 |  | 3,874 |  | 4,373 | (25\%) | 13\% |  | 20,011 |  | 12,079 | (40\%) |
| Other |  | 125 |  | 139 |  | 110 |  | 146 |  | 194 |  | 108 |  | 204 | 85\% | 89\% |  | 374 |  | 506 | 35\% |
| Total revenues |  | 12,681 |  | 12,605 |  | 10,332 |  | 8,256 |  | 8,540 |  | 8,149 |  | 8,156 | (21\%) | -- |  | 35,618 |  | 24,845 | (30\%) |
| Interest expense |  | 6,172 |  | 6,406 |  | 4,869 |  | 3,282 |  | 2,936 |  | 2,844 |  | 3,188 | (35\%) | 12\% |  | 17,447 |  | 8,968 | (49\%) |
| Provision for consumer loan losses |  | 213 |  | 231 |  | 277 |  | 331 |  | 345 |  | 340 |  | 332 | 20\% | (2\%) |  | 721 |  | 1,017 | 41\% |
| Net revenues |  | 6,296 |  | 5,968 |  | 5,186 |  | 4,643 |  | 5,259 |  | 4,965 |  | 4,636 | (11\%) | (7\%) |  | 17,450 |  | 14,860 | (15\%) |
| Compensation and benefits |  | 2,841 |  | 2,733 |  | 2,376 |  | 1,422 |  | 2,489 |  | 2,236 |  | 2,061 | (13\%) | (8\%) |  | 7,950 |  | 6,786 | (15\%) |
| Occupancy and equipment |  | 215 |  | 227 |  | 224 |  | 215 |  | 198 |  | 208 |  | 198 | (12\%) | (5\%) |  | 666 |  | 604 | (9\%) |
| Brokerage, clearing and exchange fees |  | 167 |  | 177 |  | 176 |  | 180 |  | 179 |  | 176 |  | 208 | 18\% | 18\% |  | 520 |  | 563 | 8\% |
| Information processing and communications |  | 355 |  | 371 |  | 363 |  | 371 |  | 322 |  | 337 |  | 341 | (6\%) | 1\% |  | 1,089 |  | 1,000 | (8\%) |
| Marketing and business development |  | 373 |  | 334 |  | 280 |  | 290 |  | 254 |  | 259 |  | 291 | 4\% | 12\% |  | 987 |  | 804 | (19\%) |
| Professional services |  | 334 |  | 336 |  | 284 |  | 345 |  | 225 |  | 250 |  | 273 | (4\%) | 9\% |  | 954 |  | 748 | (22\%) |
| Other |  | 311 |  | 318 |  | 311 |  | 430 |  | 245 |  | 252 |  | 295 | (5\%) | 17\% |  | 940 |  | 792 | (16\%) |
| Total non-interest expenses |  | 4,596 |  | 4,496 |  | 4,014 |  | 3,253 |  | 3,912 |  | 3,718 |  | 3,667 | (9\%) | (1\%) |  | 13,106 |  | 11,297 | (14\%) |
| Income before taxes, extraordinary item, dividends on pref. sec. and cumulative effect of acctg. change |  | 1,700 |  | 1,472 |  | 1,172 |  | 1,390 |  | 1,347 |  | 1,247 |  | 969 | (17\%) | (22\%) |  | 4,344 |  | 3,563 | (18\%) |
| Income tax expense |  | 618 |  | 535 |  | 423 |  | 498 |  | 477 |  | 428 |  | 337 | (20\%) | (21\%) |  | 1,576 |  | 1,242 | (21\%) |
| Div. on pref. sec. subject to mandatory redemption |  | 7 |  | 7 |  | 14 |  | 22 |  | 22 |  | 22 |  | 21 | 50\% | (5\%) |  | 28 |  | 65 | 132\% |
| Income before extraordinary item and cumulative effect of accounting change |  | 1,075 |  | 930 |  | 735 |  | 870 |  | 848 |  | 797 |  | 611 | (17\%) | (23\%) |  | 2,740 |  | 2,256 | (18\%) |
| Extraordinary Item (1) |  | 0 |  | 0 |  | (30) |  | 0 |  | 0 |  | 0 |  | 0 | * | -- |  | (30) |  | 0 | * |
| Cumulative effect of accounting change (2) |  | (59) |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 | -- | -- |  | (59) |  | 0 | * |
| Net income | \$ | 1,016 | \$ | 930 | \$ | 705 | + | 870 | \$ | 848 | \$ | 797 | \$ | 611 | (13\%) | (23\%) | \$ | 2,651 | \$ | 2,256 | (15\%) |
| Preferred stock dividend requirements | \$ | 9 | \$ | 9 | \$ | 9 | \$ | 5 | \$ | 0 | \$ | 0 | \$ | 0 | * | -- | \$ | 27 | \$ | 0 | * |
| Earnings applicable to common shares | \$ | 1,007 | \$ | 921 | \$ | 696 | \$ | 865 | \$ | 848 | \$ | 797 | \$ | 611 | (12\%) | (23\%) | \$ | 2,624 | \$ | 2,256 | (14\%) |
| Compensation and benefits as a \% of net revenues |  | 45\% |  | 46\% |  | 46\% |  | 31\% |  | 47\% |  | 45\% |  | 44\% |  |  |  | 46\% |  | 46\% |  |
| Non-compensation expenses as a\% of net revenues |  | 28\% |  | 30\% |  | 32\% |  | 39\% |  | 27\% |  | 30\% |  | 35\% |  |  |  | 30\% |  | 30\% |  |
| Profit margin (3) |  | 17\% |  | 16\% |  | 14\% |  | 19\% |  | 16\% |  | 16\% |  | 13\% |  |  |  | 16\% |  | 15\% |  |

[^0]Refer to Legal Notice page 11.

## MorgañStanley

|  | QUARTER ENDED |  |  |  |  |  |  |  |  |  |  |  |  |  | Percentage Change From: |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Feb 28, 2001 |  | May 31, 2001 |  | Aug 31, 2001 |  | Nov 30, 2001 |  | Feb 28, 2002 |  | May 31, 2002 |  | Aug 31, 2002 |  | 3Q02 vs. 3Q01 3Q02 vs. 2Q02 |  |
| Morgan Stanley |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets (millions) | \$ | 450,000 | \$ | 497,000 | \$ | 506,000 | \$ | 483,000 | \$ | 492,000 | \$ | 554,000 | \$ | 517,000 | 2\% | (7\%) |
| Period end common shares outstanding (millions) |  | 1,114.4 |  | 1,110.1 |  | 1,106.3 |  | 1,093.0 |  | 1,101.2 |  | 1,097.1 |  | 1,093.1 | (1\%) | -- |
| Book value per common share | \$ | 17.23 | \$ | 17.54 | \$ | 17.76 | \$ | 18.64 | \$ | 18.97 | \$ | 19.39 | \$ | 19.59 | 10\% | 1\% |
| Shareholders' equity (millions) (1) | \$ | 20,150 | \$ | 20,419 | \$ | 21,199 | \$ | 21,926 | \$ | 22,102 | \$ | 22,486 | \$ | 22,626 | 7\% | 1\% |
| Total capital (millions) (2) | \$ | 51,249 | \$ | 61,274 | \$ | 60,652 | \$ | 61,633 | \$ | 61,042 | \$ | 67,690 | \$ | 66,631 | 10\% | (2\%) |
| Worldwide employees |  | 63,708 |  | 62,909 |  | 62,392 |  | 61,319 |  | 59,875 |  | 58,538 |  | 57,799 | (7\%) | (1\%) |

MORGAN STANLEY
Quarterly Financial Information and Statistical Data (unaudited)

[^1]
## MORGAN STANLEY

## Quarterly Securities Income Statement Information

(unaudited, dollars in millions)

|  | QUARTER ENDED |  |  |  |  |  |  |  |  |  |  |  | Percentage Change From: |  | Nine Months Ended |  |  |  | Percentage Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Feb 28, 2001 | May 31, 2001 | Aug 31, 2001 |  | Nov 30, 2001 |  | Feb 28, 2002 |  | May 31, 2002 |  | Aug 31, 2002 |  | 3Q02 vs. 3Q01 | 3Q02 vs. 2Q02 |  | 31,2001 |  | 1, 2002 |  |
| Investment banking | 950 | \$ 825 | \$ | 795 | \$ | 802 | \$ | 676 | \$ | 663 | \$ | 474 | (40\%) | (29\%) | \$ | 2,570 | \$ | 1,813 | (29\%) |
| Principal transactions: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Trading | 1,697 | 2,070 |  | 1,079 |  | 645 |  | 1,121 |  | 688 |  | 457 | (58\%) | (34\%) |  | 4,846 |  | 2,266 | (53\%) |
| Investments | (47) | (106) |  | (58) |  | (100) |  | 32 |  | (17) |  | (58) | -- | (241\%) |  | (211) |  | (43) | 80\% |
| Commissions | 839 | 829 |  | 708 |  | 740 |  | 766 |  | 888 |  | 844 | 19\% | (5\%) |  | 2,376 |  | 2,498 | 5\% |
| Asset management, distribution and admin fees | 486 | 476 |  | 461 |  | 420 |  | 457 |  | 478 |  | 449 | (3\%) | (6\%) |  | 1,423 |  | 1,384 | (3\%) |
| Interest and dividends | 6,540 | 6,279 |  | 5,135 |  | 3,512 |  | 3,271 |  | 3,266 |  | 3,718 | (28\%) | 14\% |  | 17,954 |  | 10,255 | (43\%) |
| Other | 114 | 135 |  | 100 |  | 134 |  | 174 |  | 107 |  | 193 | 93\% | 80\% |  | 349 |  | 474 | 36\% |
| Total revenues | 10,579 | 10,508 |  | 8,220 |  | 6,153 |  | 6,497 |  | 6,073 |  | 6,077 | (26\%) | -- |  | 29,307 |  | 18,647 | (36\%) |
| Interest expense | 5,831 | 6,081 |  | 4,564 |  | 3,007 |  | 2,666 |  | 2,586 |  | 2,926 | (36\%) | 13\% |  | 16,476 |  | 8,178 | (50\%) |
| Net revenues | 4,748 | 4,427 |  | 3,656 |  | 3,146 |  | 3,831 |  | 3,487 |  | 3,151 | (14\%) | (10\%) |  | 12,831 |  | 10,469 | (18\%) |
| Compensation and benefits | 2,436 | 2,341 |  | 1,988 |  | 1,134 |  | 2,116 |  | 1,866 |  | 1,701 | (14\%) | (9\%) |  | 6,765 |  | 5,683 | (16\%) |
| Occupancy and equipment | 171 | 183 |  | 181 |  | 173 |  | 163 |  | 170 |  | 162 | (10\%) | (5\%) |  | 535 |  | 495 | (7\%) |
| Brokerage, clearing and exchange fees | 117 | 127 |  | 123 |  | 129 |  | 126 |  | 119 |  | 146 | 19\% | 23\% |  | 367 |  | 391 | 7\% |
| Information processing and communications | 243 | 248 |  | 243 |  | 236 |  | 219 |  | 220 |  | 220 | (9\%) | -- |  | 734 |  | 659 | (10\%) |
| Marketing and business development | 151 | 128 |  | 116 |  | 121 |  | 100 |  | 125 |  | 119 | 3\% | (5\%) |  | 395 |  | 344 | (13\%) |
| Professional services | 223 | 224 |  | 189 |  | 223 |  | 123 |  | 140 |  | 159 | (16\%) | 14\% |  | 636 |  | 422 | (34\%) |
| Other | 193 | 199 |  | 178 |  | 297 |  | 126 |  | 139 |  | 223 | 25\% | 60\% |  | 570 |  | 488 | (14\%) |
| Total non-interest expenses | 3,534 | 3,450 |  | 3,018 |  | 2,313 |  | 2,973 |  | 2,779 |  | 2,730 | (10\%) | (2\%) |  | 10,002 |  | 8,482 | (15\%) |
| Income before taxes, extraordinary item, dividends on pref. sec. and cumulative effect of acctg. change | 1,214 | 977 |  | 638 |  | 833 |  | 858 |  | 708 |  | 421 | (34\%) | (41\%) |  | 2,829 |  | 1,987 | (30\%) |
| Income tax expense | 427 | 338 |  | 213 |  | 282 |  | 297 |  | 226 |  | 135 | (37\%) | (40\%) |  | 978 |  | 658 | (33\%) |
| Div. on pref. sec. subject to mandatory redemption | 7 | 7 |  | 14 |  | 22 |  | 22 |  | 22 |  | 21 | 50\% | (5\%) |  | 28 |  | 65 | 132\% |
| Income before taxes, dividends on pref. sec. and cumulative effect of accounting change | 780 | 632 |  | 411 |  | 529 |  | 539 |  | 460 |  | 265 | (36\%) | (42\%) |  | 1,823 |  | 1,264 | (31\%) |
| Extraordinary item - loss on the early extinguishment of debt | 0 | 0 |  | (30) |  | 0 |  | 0 |  | 0 |  | 0 | * | -- |  | (30) |  | 0 | * |
| Cumulative effect of accounting change (1) | (46) | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 | -- | -- |  | (46) |  | 0 | * |
| Net income | \$ 734 | \$ 632 | \$ | 381 | \$ | 529 | \$ | 539 | \$ | 460 | \$ | 265 | (30\%) | (42\%) | \$ | 1,747 | \$ | 1,264 | (28\%) |
| Compensation and benefits as a \% of net revenues | 51\% | 53\% |  | 54\% |  | 36\% |  | 55\% |  | 54\% |  | 54\% |  |  |  | 53\% |  | 54\% |  |
| Non-compensation expenses as a \% of net revenues | 23\% | 25\% |  | 28\% |  | 37\% |  | 22\% |  | 26\% |  | 33\% |  |  |  | 25\% |  | 27\% |  |
| Profit margin (2) | 16\% | 14\% |  | 11\% |  | 17\% |  | 14\% |  | 13\% |  | 8\% |  |  |  | 14\% |  | 12\% |  |

(1) Represents the effects of an accounting change adopted in the first quarter of fiscal 2001 with respect to the accounting for derivative instruments and hedging activities associated with SFAS 133.
(2) Net income excluding cumulative effect of accounting change and extraordinary item as a \% of net revenues.

Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation.
Refer to Legal Notice page 11

## MorgañStanley

SECURITIES
Advisory revenue (millions)
Underwriting revenue (millions)
Institutional Securities
Sales and trading net revenue (millions) (1)
Equity
Fixed Income
Mergers and acquisitions announced transactions (2)
Morgan Stanley global market volume (billions)
Rank
Worldwide equity and related issues (2)
Morgan Stanley global market volume (billions)
Rank
Individual Investor Group
Net revenue (millions)
Global financial advisors
Total client assets (billions)
Fee-based client account assets (billions) (3)

## MORGAN STANLEY

## Quarterly Financial Information and Statistical Data

 Securities(unaudited)
QUARTER ENDED


| \$ | 449 | \$ | 291 | \$ | 360 | \$ | 320 | \$ | 292 | \$ | 250 | \$ | 149 | (59\%) | (40\%) | \$ | 691 | \$ | 1,100 | (37\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 501 | \$ | 534 | \$ | 435 | \$ | 482 | \$ | 384 | \$ | 413 | \$ | 325 | (25\%) | (21\%) | \$ | 1,122 | \$ | 1,470 | (24\%) |
| \$ | 1,496 | \$ | 1,263 | \$ | 998 | \$ | 858 | \$ | 931 | \$ | 953 | \$ | 1,066 | 7\% | 12\% | \$ | 2,950 | \$ | 3,757 | (21\%) |
| \$ | 1,049 | \$ | 1,233 | \$ | 814 | \$ | 538 | \$ | 1,103 | \$ | 829 | \$ | 548 | (33\%) | (34\%) | \$ | 2,480 | \$ | 3,096 | (20\%) |
| \$ | 109.4 | \$ | 185.4 | \$ | 279.4 | \$ | 395.0 | \$ | 36.0 | \$ | 85.4 | \$ | 126.9 |  |  |  |  |  |  |  |
|  | 1 |  | 2 |  | 4 |  | 3 |  | 5 |  | 3 |  | 4 |  |  |  |  |  |  |  |
| \$ | 7.9 | \$ | 25.8 | \$ | 32.9 | \$ | 40.2 | \$ | 6.1 | \$ | 11.3 | \$ | 13.7 |  |  |  |  |  |  |  |
|  | 4 |  | 3 |  | 4 |  | 4 |  | 5 |  | 5 |  | 5 |  |  |  |  |  |  |  |
| \$ | 1,199 | \$ | 1,146 | \$ | 1,057 | \$ | 988 | \$ | 1,006 | \$ | 1,037 | \$ | 1,005 | (5\%) | (3\%) | \$ | 3,048 | \$ | 3,402 | (10\%) |
|  | 14,166 |  | 14,256 |  | 14,342 |  | 13,690 |  | 14,115 |  | 13,707 |  | 13,590 | (5\%) | (1\%) |  |  |  |  |  |
| \$ | 638 | \$ | 634 | \$ | 597 | \$ | 595 | \$ | 588 | \$ | 570 | \$ | 520 | (13\%) | (9\%) |  |  |  |  |  |
| \$ | 111 | \$ | 117 | \$ | 109 | \$ | 110 | \$ | 111 | \$ | 111 | \$ | 103 | (6\%) | (8\%) |  |  |  |  |  |
|  | 748 |  | 722 |  | 704 |  | 696 |  | 679 |  | 663 |  | 649 | (8\%) | (2\%) |  |  |  |  |  |

(1) Includes principal trading, commissions and net interest revenue.
(2) Source: Thomson Financial Securities Data - January 1 to September 4, 2002.
(3) Represents the amount of assets in client accounts where the basis of payment for services is a fee calculated on those assets. Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation.

Refer to Legal Notice page 11.

MorgañStanley
Investment banking
Principal transactions:
$\quad$ Investments
Commmissions
Asset management, distribution and admin fees
Interest and dividends
Other $\quad$ Total revenues
Interest expense
$\quad$ Net revenues
Compensation and benefits
Occupancy and equipment
Brokerage, clearing and exchange fees
Information processing and communications
Marketing and business development
Professional services
Other $\quad$ Total non-interest expenses
Income before income taxes
Income tax expense
Net income

Compensation and benefits as a \% of net revenues
Non-compensation expenses as a \% of net revenues Profit margin (1)


## Percentage Change From:

Nine Months Ended
Percentage Change (46\%)

| * | * | (1) | (4) |
| :---: | :---: | :---: | :---: |
| (8\%) | (8\%) | 33 | 34 |
| (12\%) | (9\%) | 1,814 | 1,657 |
| (44\%) | 50\% | 57 | 23 |
| 14\% | * | 22 | 27 |
| (14\%) | (9\%) | 1,971 | 1,762 |
| * | -- | 7 | 1 |
| (13\%) | (9\%) | 1,964 | 1,761 |
| (24\%) | (11\%) | 611 | 508 |
| (14\%) | (10\%) | 67 | 57 |
| 17\% | 9\% | 153 | 172 |
| (10\%) | 4\% | 83 | 76 |
| (32\%) | (19\%) | 120 | 92 |
| 18\% | 2\% | 155 | 154 |
| (148\%) | (189\%) | 88 | 12 |
| (23\%) | (14\%) | 1,277 | 1,071 |
| 6\% | 1\% | 687 | 690 |
| 6\% | 8\% | 279 | 271 |
| 6\% | (4\%) | \$ 408 | \$ 419 |
|  |  | $31 \%$ | 29\% |
|  |  | 34\% | 32\% |
|  |  | 21\% | 24\% |

(1) Net income as a \% of net revenues.

Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation
Refer to Legal Notice page 11

## MORGAN STANLEY

## Quarterly Financial Information and Statistical Data

Investment Management
(unaudited)

| QUARTER ENDED |  |  |  |  |  |  | Percentage Change From: |  | Nine Months Ended | Percentage |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Feb 28, 2001 | May 31, 2001 | Aug 31, 2001 | Nov 30, | Feb 28, 2002 | May 31, 2002 | Aug 31, 2002 |  | 3Q02 vs. 2Q02 | Aug 31, 2001 Aug 31, 2002 | Change |

## INVESTMENT MANAGEMENT (\$ billions)

Net flows
Retail
Institutional $\quad$ Net flows excluding money markets
$\quad$ Money markets

Assets under management or supervision by business
Retail
Institutional
Total

Assets under management or supervision by product
Equity
Fixed income
Money market
Other (2)



| $(4 \%)$ | $(6 \%)$ |
| :--- | :--- |
| $(10 \%)$ | $(5 \%)$ |


|  |  |
| ---: | ---: |
| $(13 \%)$ | $(13 \%)$ |
| $(8 \%)$ | $1 \%$ |
| $(4 \%)$ | $2 \%$ |
| $(10 \%)$ | $(5 \%)$ | $6 \%)$

$13 \%)$
$1 \%$
$2 \%$
$(5 \%)$
$(6 \%)$ (6\%)
(1) Includes sale of Van Kampen separate account fixed income business.
(2) Includes Alternative Investments.

Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation. Refer to Legal Notice page 11.

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## MORGAN STANLEY

## Quarterly Credit Services Income Statement Information

 (unaudited, dollars in millions)

Merchant and cardmember Servicing
Other Total non-interest revenues

Interest revenue
Interest expense
Net interest income
Provision for consumer loan losses Net credit income

## Net revenues

Compensation and benefits
Occupancy and equipment
Information processing and communications Marketing and business development Professional services
Other
Total non-interest expenses
Income before taxes and cumulative effect of accounting change
Income tax expense
Income before cumulative effect of accounting change
Cumulative effect of accounting change (1) Net income

Compensation and benefits as a \% of net revenues
Non-compensation expenses as a \% of net revenues Profit margin (2)

| \$ 313 | \$ | 325 | \$ | 362 | \$ | 345 | \$ |  | \$ | 359 | \$ |  | 1\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 427 |  | 476 |  | 434 |  | 567 |  | 541 |  | 511 |  | 514 | 18\% |
| 0 |  | 0 |  | 3 |  | 2 |  | 2 |  | 0 |  | 3 | -- |
| 740 |  | 801 |  | 799 |  | 914 |  | 884 |  | 870 |  | 881 | 10\% |
| 672 |  | 654 |  | 674 |  | 593 |  | 553 |  | 602 |  | 646 | (4\%) |
| 339 |  | 322 |  | 303 |  | 272 |  | 269 |  | 258 |  | 262 | (14\%) |
| 333 |  | 332 |  | 371 |  | 321 |  | 284 |  | 344 |  | 384 | 4\% |
| 213 |  | 231 |  | 277 |  | 331 |  | 345 |  | 340 |  | 332 | 20\% |
| 120 |  | 101 |  | 94 |  | (10) |  | (61) |  | 4 |  | 52 | (45\%) |
| 860 |  | 902 |  | 893 |  | 904 |  | 823 |  | 874 |  | 933 | 4\% |
| 193 |  | 195 |  | 186 |  | 180 |  | 192 |  | 197 |  | 206 | 11\% |
| 22 |  | 20 |  | 22 |  | 15 |  | 16 |  | 18 |  | 18 | (18\%) |
| 87 |  | 95 |  | 90 |  | 108 |  | 80 |  | 91 |  | 94 | 4\% |
| 182 |  | 164 |  | 126 |  | 143 |  | 120 |  | 102 |  | 146 | 16\% |
| 58 |  | 54 |  | 51 |  | 62 |  | 51 |  | 59 |  | 62 | 22\% |
| 87 |  | 95 |  | 100 |  | 97 |  | 109 |  | 95 |  | 88 | (12\%) |
| 629 |  | 623 |  | 575 |  | 605 |  | 568 |  | 562 |  | 614 | 7\% |
| 231 |  | 279 |  | 318 |  | 299 |  | 255 |  | 312 |  | 319 | -- |
| 89 |  | 108 |  | 122 |  | 106 |  | 88 |  | 116 |  | 109 | (11\%) |



$\begin{array}{rrrrrr}1 \% & \$ & 1,000 & \$ & 1,064 & 6 \% \\ 1 \% & & 1,337 & & 1,566 & 17 \% \\ \star & & 3 & & 5 & 67 \%\end{array}$ | $1 \%$ | 1,337 | 1,566 | $17 \%$ |
| ---: | ---: | ---: | ---: |
| $*$ | 3 |  |  |
|  | 2,340 | 2,635 | $67 \%$ |


| $7 \%$ | 2,000 | 1,801 |
| ---: | ---: | ---: |
| $2 \%$ | 964 |  |
|  | 1,030 | 789 |


$\underset{*}{(2 \%)} \frac{721}{315} \frac{1,017}{(5)} \quad$| $41 \%$ |
| ---: |
| $(102 \%)$ |

$7 \%-2,655-2,630 \quad$ (1\%)

## $4 \%$ $(19 \%)$ $(3 \%)$

$(3 \%)$
$(22 \%)$
(1) Represents the effects of an accounting change adopted in the first quarter of fiscal 2001 with respect to the accounting for derivative instruments and hedging activities associated with SFAS 133.
(2) Net income excluding cumulative effect of accounting change as a \% of net revenues.

Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation.
Refer to Legal Notice page 11.

## MORGAN STANLEY

Quarterly Credit Services Income Statement Information
(unaudited, dollars in millions)
(Managed Loan Basis)

## QUARTER ENDED 

| Fees: |  |
| :--- | :--- |
|  |  |
|  | Merchant and cardmember |
| Servicing |  |

Other
Total non-interest revenues
interest revenue
interest expense
Net interest income
Provision for consumer loan losses Net credit income

Net revenues
Compensation and benefits
Occupancy and equipment
Information processing and communications
Marketing and business development
Professional services
Other
Total non-interest expenses
Income before income taxes and cumulative effect of accounting change
ncome tax expense
Income before cumulative effect of accounting change
Cumulative effect of accounting change (1)
Net income
Compensation and benefits as a \% of net revenues
Non-compensation expenses as a \% of net revenues
Profit margin (2)

| \$ | 496 | \$ | 512 | \$ | 539 | \$ | 539 | \$ | 541 | \$ | 552 | \$ | 547 | 1\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 | -- |
|  | 0 |  | 0 |  | 3 |  | 2 |  | 2 |  | 0 |  | 3 | -- |
|  | 496 |  | 512 |  | 542 |  | 541 |  | 543 |  | 552 |  | 550 | 1\% |
|  | 1,747 |  | 1,745 |  | 1,741 |  | 1,696 |  | 1,611 |  | 1,614 |  | 1,641 | (6\%) |
|  | 798 |  | 730 |  | 657 |  | 562 |  | 499 |  | 480 |  | 481 | (27\%) |
|  | 949 |  | 1,015 |  | 1,084 |  | 1,134 |  | 1,112 |  | 1,134 |  | 1,160 | 7\% |
|  | 585 |  | 625 |  | 733 |  | 771 |  | 832 |  | 812 |  | 777 | 6\% |
|  | 364 |  | 390 |  | 351 |  | 363 |  | 280 |  | 322 |  | 383 | 9\% |
|  | 860 |  | 902 |  | 893 |  | 904 |  | 823 |  | 874 |  | 933 | 4\% |
|  | 193 |  | 195 |  | 186 |  | 180 |  | 192 |  | 197 |  | 206 | 11\% |
|  | 22 |  | 20 |  | 22 |  | 15 |  | 16 |  | 18 |  | 18 | (18\%) |
|  | 87 |  | 95 |  | 90 |  | 108 |  | 80 |  | 91 |  | 94 | 4\% |
|  | 182 |  | 164 |  | 126 |  | 143 |  | 120 |  | 102 |  | 146 | 16\% |
|  | 58 |  | 54 |  | 51 |  | 62 |  | 51 |  | 59 |  | 62 | 22\% |
|  | 87 |  | 95 |  | 100 |  | 97 |  | 109 |  | 95 |  | 88 | (12\%) |
|  | 629 |  | 623 |  | 575 |  | 605 |  | 568 |  | 562 |  | 614 | 7\% |
|  | 231 |  | 279 |  | 318 |  | 299 |  | 255 |  | 312 |  | 319 | -- |
|  | 89 |  | 108 |  | 122 |  | 106 |  | 88 |  | 116 |  | 109 | (11\%) |
|  | 142 |  | 171 |  | 196 |  | 193 |  | 167 |  | 196 |  | 210 | 7\% |
|  | (13) |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 | -- |
| \$ | 129 | \$ | 171 | \$ | 196 | \$ | 193 | \$ | 167 | \$ | 196 | \$ | 210 | 7\% |
|  | 22\% |  | 22\% |  | 21\% |  | 20\% |  | 23\% |  | 23\% |  | 22\% |  |
|  | 51\% |  | 47\% |  | 44\% |  | 47\% |  | 46\% |  | 42\% |  | 44\% |  |
|  | 17\% |  | 19\% |  | 22\% |  | 21\% |  | 20\% |  | 22\% |  | 23\% |  |


| (1\%) | \$ | 1,547 | \$ | 1,640 | 6\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| -- |  | 0 |  | 0 | -- |
| * |  | 3 |  | 5 | 67\% |
| -- |  | 1,550 |  | 1,645 | 6\% |
| 2\% |  | 5,233 |  | 4,866 | (7\%) |
| -- |  | 2,185 |  | 1,460 | (33\%) |
| 2\% |  | 3,048 |  | 3,406 | 12\% |
| (4\%) |  | 1,943 |  | 2,421 | 25\% |
| 19\% |  | 1,105 |  | 985 | (11\%) |
| 7\% |  | 2,655 |  | 2,630 | (1\%) |
| 5\% |  | 574 |  | 595 | 4\% |
| -- |  | 64 |  | 52 | (19\%) |
| 3\% |  | 272 |  | 265 | (3\%) |
| 43\% |  | 472 |  | 368 | (22\%) |
| 5\% |  | 163 |  | 172 | 6\% |
| (7\%) |  | 282 |  | 292 | 4\% |
| 9\% |  | 1,827 |  | 1,744 | (5\%) |
| 2\% |  | 828 |  | 886 | 7\% |
| (6\%) |  | 319 |  | 313 | (2\%) |
| 7\% |  | 509 |  | 573 | 13\% |
| -- |  | (13) |  | 0 | * |
| 7\% | \$ | 496 | \$ | 573 | 16\% |
|  |  | 22\% |  | 23\% |  |
|  |  | 47\% |  | 44\% |  |
|  |  | 19\% |  | 22\% |  |

(1) Represents the effects of an accounting change adopted in the first quarter of fiscal 2001 with respect to the accounting for derivative instruments and hedging activities associated with SFAS 133 .
(2) Net income excluding cumulative effect of accounting change as a \% of net revenues.

Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation.
Refer to Legal Notice page 11

| Morgan ${ }^{\text {Stanley }}$ | MORGAN STANLEY <br> Quarterly Financial Information and Statistical Data <br> Credit Services (unaudited, dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  | Percentage Change From: | Nine Months Ended |  |  |  | $\begin{gathered} \text { Percentage } \\ \text { Change } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | QUARTER ENDED |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | 28,2001 |  | 31,2001 |  | 31, 2001 |  | 30, 2001 |  | 28, 2002 |  | 31,2002 |  | 31,2002 | 3Q02 vs. 3Q01 3Q02 vs. 2 Q 02 | Aug | 31, 2001 |  | 31, 2002 |  |
| Owned credit card loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Period end | \$ | 21,739 | \$ | 20,909 | \$ | 20,194 | \$ | 20,085 | \$ | 20,554 | \$ | 20,224 | \$ | 21,840 | 8\% 8\% | \$ | 20,194 | \$ | 21,840 | 8\% |
| Average | \$ | 21,555 | \$ | 21,301 | \$ | 20,407 | \$ | 19,546 | \$ | 20,972 | \$ | 20,747 | \$ | 20,476 | (1\%) | \$ | 21,084 | \$ | 20,730 | (2\%) |
| Managed credit card loans (1) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Period end | \$ | 49,493 | \$ | 50,227 | \$ | 49,704 | \$ | 49,332 | \$ | 49,569 | \$ | 49,377 | \$ | 49,677 | 1\% | \$ | 49,704 | \$ | 49,677 | -- |
| Average | \$ | 49,273 | \$ | 49,658 | \$ | 49,825 | \$ | 48,964 | \$ | 50,396 | \$ | 49,379 | \$ | 49,344 | (1\%) | \$ | 49,588 | \$ | 49,701 | -- |
| Interest yield |  | 13.66\% |  | 13.34\% |  | 13.34\% |  | 13.48\% |  | 12.63\% |  | 12.64\% |  | 12.86\% | (48 bp) 22 bp |  | 13.45\% |  | 12.71\% | (74 bp) |
| Interest spread |  | 7.09\% |  | 7.49\% |  | 8.13\% |  | 8.81\% |  | 8.61\% |  | 8.72\% |  | 8.93\% | $80 \mathrm{bp} \quad 21 \mathrm{bp}$ |  | 7.58\% |  | 8.75\% | 117 bp |
| Net charge-off rate |  | 4.79\% |  | 4.98\% |  | 5.79\% |  | 5.85\% |  | 6.49\% |  | 6.30\% |  | 6.02\% | 23 bp ( 28 bp ) |  | 5.19\% |  | 6.27\% | 108 bp |
| Delinquency rate (over 30 days) |  | 6.34\% |  | 5.84\% |  | 6.31\% |  | 6.85\% |  | 6.75\% |  | 5.63\% |  | 5.72\% | (59 bp) 9 bp |  | 6.31\% |  | 5.72\% | (59 bp) |
| Delinquency rate (over 90 days) |  | 2.74\% |  | 2.60\% |  | 2.61\% |  | 3.02\% |  | 3.12\% |  | 2.65\% |  | 2.49\% | (12 bp) (16 bp) |  | 2.61\% |  | 2.49\% | (12 bp) |
| Transaction volume (billions) | \$ | 24.4 | \$ | 23.5 | \$ | 23.3 | \$ | 22.1 | \$ | 24.1 | \$ | 23.5 | \$ | 24.3 | 4\% 3\% | \$ | 71.2 | \$ | 72.0 | 1\% |
| Accounts (millions) |  | 43.7 |  | 44.7 |  | 45.4 |  | 45.7 |  | 46.0 |  | 46.2 |  | 46.2 | 2\% -- |  | 45.4 |  | 46.2 | 2\% |
| Active accounts (millions) |  | 24.0 |  | 24.3 |  | 24.0 |  | 24.0 |  | 23.8 |  | 23.4 |  | 22.8 | (5\%) (3\%) |  | 24.0 |  | 22.8 | (5\%) |
| Average receivables per average active account (actual \$) | \$ | 2,050 | \$ | 2,052 | \$ | 2,069 | \$ | 2,055 | \$ | 2,098 | \$ | 2,086 | \$ | 2,145 | 4\% 3\% | \$ | 2,057 | \$ | 2,109 | 3\% |
| Securitization Gain | \$ | 25 | \$ | 49 | \$ | 3 | \$ | (7) | \$ |  | \$ | 11 |  | (3) | (200\%) (127\%) | \$ | 77 | \$ | 16 | (79\%) |

[^2]
## MorgañStanley

MORGAN STANLEY
Legal Notice

This Financial Supplement contains financial, statistical and business-related information, as well as business and segment trends. The information should be read in conjunction with the Company's fourth quarter earnings press release issued September 19, 2002.


[^0]:    (1) Represents extraordinary loss on the early extinguishment of debt.
    (2) Represents the effects of an accounting change adopted in the first quarter of fiscal 2001 with respect to the accounting for derivative instruments and hedging activities associated with SFAS 133 .
    (3) Net income as a \% of net revenues.

    Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation.

[^1]:    (1) Includes preferred and common equity and preferred securities subject to mandatory redemption.
    (2) Includes preferred and common equity, preferred securities subject to mandatory redemption, capital units and non-current portion of long-term debt.

    Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation.
    Refer to Legal Notice page 11.

[^2]:    (1) Includes owned and securitized credit card loans.

    Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation. Refer to Legal Notice page 11.

