### **MORGAN STANLEY**

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# MORGAN STANLEY Quarterly Financial Summary (unaudited, dollars in millions)

							R END	ED					Percentage C	hange From:		Six Montl	hs End	ed	Percentage
	Feb	28, 2003	May	31, 2003	Aug	31, 2003	Nov	30, 2003	Feb	29, 2004	May	31, 2004	2Q04 vs. 2Q03	2Q04 vs. 1Q04	May	31, 2003	May	31, 2004	Change
Net revenues																			
Institutional Securities	\$	3,135	\$	2,679	\$	2,794	\$	2,603	\$	3,504	\$	3,948	47%	13%	\$	5,814	\$	7,452	28%
Individual Investor Group		985		1,002		1,102		1,153		1,211		1,209	21%			1,987		2,420	22%
Investment Management		525		558		598		595		642		690	24%	7%		1,083		1,332	23%
Credit Services		898		884		834		811		958		879	(1%)	(8%)		1,782		1,837	3%
Intersegment Eliminations		(69)		(78)		(77)		(75)		(74)		(75)	4%	(1%)		(147)		(149)	(1%)
Consolidated net revenues	\$	5,474	\$	5,045	\$	5,251	\$	5,087	\$	6,241	\$	6,651	32%	7%	\$	10,519	\$	12,892	23%
Income before taxes (1)																			
Institutional Securities	\$	942	\$	400	\$	1,203	\$	1,062	\$	1,186	\$	1,134	*	(4%)	\$	1,342	\$	2,320	73%
Individual Investor Group		61		62		188		153		166		132	113%	(20%)		123		298	142%
Investment Management		100		122		163		97		170		209	71%	23%		222		379	71%
Credit Services		290		302		292		209		365		298	(1%)	(18%)		592		663	12%
Intersegment Eliminations		33		29		31		28		29		29				62		58	(6%)
Consolidated income before taxes	\$	1,426	\$	915	\$	1,877	\$	1,549	\$	1,916	\$	1,802	97%	(6%)	\$	2,341	\$	3,718	59%
Basic earnings per common share	\$	0.84	\$	0.56	\$	1.18	\$	0.94	\$	1.14	\$	1.13	102%	(1%)	\$	1.40	\$	2.27	62%
Diluted earnings per common share	\$	0.82	\$	0.55	\$	1.15	\$	0.92	\$	1.11	\$	1.10	100%	(1%)	\$	1.37	\$	2.21	61%
Average common shares outstanding																			
Basic	1,079	9,052,442	1,077	7,386,468	1,07	7,680,996	1,07	7,914,054	1,07	8,718,046	1,08	2,211,511			1,07	7,413,715	1,08	0,776,922	
Diluted		9,724,140	1,097	7,478,351		0,593,303		3,285,225		6,000,596		0,357,415				7,824,226		8,270,257	
Period end common shares outstanding	1,089	9,745,941	1,086	5,735,086	1,08	8,107,975	1,08	4,696,446	1,09	7,652,112	1,09	8,127,106			1,08	6,735,086	1,09	8,127,106	
Return on common equity		16.3%		10.6%		22.0%		16.9%		19.2%		18.4%				13.4%		18.8%	

<sup>(1)</sup> Represents consolidated income before losses from unconsolidated investees, taxes and dividends on preferred securities subject to mandatory redemption.
Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation.
Refer to Legal Notice page 22.

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MORGAN STANLEY

Quarterly Consolidated Income Statement Information
(unaudited, dollars in millions)

			QUARTE	R ENDED			Percentage (	Change From:	Six Mont	hs Ended	Percentage
	Feb 28, 2003	May 31, 2003	Aug 31, 2003	Nov 30, 2003	Feb 29, 2004	May 31, 2004	2Q04 vs. 2Q03	2Q04 vs. 1Q04	May 31, 2003	May 31, 2004	Change
	\$ 589	\$ 536	\$ 608	\$ 707	\$ 829	\$ 983	83%	19%	\$ 1,125	\$ 1,812	61%
Investment banking	\$ 569	\$ 536	\$ 608	\$ 707	\$ 829	\$ 983	83%	19%	\$ 1,125	\$ 1,812	01%
Principal transactions:	1,712	1,670	1,818	992	1,832	2,064	24%	13%	3,382	3,896	15%
Trading	(22)	59	38	992	1,032	191	24 <sup>7</sup> /0	13%	3,362	220	15%
Investments	673	709	775	813	901	877	24%	(3%)	1,382	1,778	29%
Commissions Fees:	0/3	709	775	013	901	077	2470	(370)	1,302	1,770	2970
	896	881	956	973	1,072	1,113	26%	4%	1,777	2,185	23%
Asset management, distribution and admin.  Merchant and cardmember	364	338	340	337	337	306	(9%)	(9%)	702	643	(8%)
	567	503	462	483	572	485	(4%)	(15%)	1,070	1,057	(1%)
Servicing Interest and dividends	3,789	3,449	3,821	4,631	3,782	3,663	6%	(3%)	7,238	7,445	3%
	3,769	3, <del>44</del> 9 113	3,021	145	123	120	6%	(2%)	199	243	22%
Other	8,654	8,258	8,929	9,092	9,477	9,802	19%	3%	16,912	19,279	14%
Total revenues	2,844	2,904	3,368	3,693	2,974	9,602 2,951	2%	(1%)	5,748		3%
Interest expense		•						, ,		5,925	
Provision for consumer loan losses	336 5,474	5,045	310 5,251	5,087	6,241	6,651	(35%) 32%	(24%) 7%	10,519	12,892	(28%) 23%
Net revenues	5,474	5,045	5,251	5,087	0,241	0,051	32%	1%	10,519	12,892	23%
Compensation and benefits	2,549	2,274	1,940	1,782	2,712	2,923	29%	8%	4,823	5,635	17%
Occupancy and equipment	196	195	191	212	200	206	6%	3%	391	406	4%
Brokerage, clearing and exchange fees	191	202	212	233	224	237	17%	6%	393	461	17%
Information processing and communications	315	315	315	343	320	318	1%	(1%)	630	638	1%
Marketing and business development	263	251	197	256	254	263	5%	4%	514	517	1%
Professional services	225	259	283	368	318	356	37%	12%	484	674	39%
Other	309	634	236	344	297	546	(14%)	84%	943	843	(11%)
Total non-interest expenses	4,048	4,130	3,374	3,538	4,325	4,849	17%	12%	8,178	9,174	12%
Income before losses from unconsolidated											
investees, taxes and dividends on preferred											
securities subject to mandatory redemption	1,426	915	1,877	1,549	1,916	1,802	97%	(6%)	2,341	3,718	59%
Losses from unconsolidated investees	34	36	105	104	93	81	125%	(13%)	70	174	149%
Income tax expense	465	240	456	386	552	498	108%	(10%)	705	1,050	49%
Div. on pref. sec. subject to mandatory redemption (1)	22	40	47	45	45	0	*	*	62	45	(27%)
Net income	\$ 905	\$ 599	\$ 1,269	\$ 1,014	\$ 1,226	\$ 1,223	104%		\$ 1,504	\$ 2,449	63%
Not income	ψ 303	Ψ J99	Ψ 1,209	Ψ 1,014 ————————————————————————————————————	Ψ 1,220	Ψ 1,223	104/0		Ψ 1,504	Ψ 2,749	0376
Compensation and benefits as a % of net revenues	47%	45%	37%	35%	44%	44%			46%	44%	

At February 29, 2004, preferred securities subject to mandatory redemption were reclassified to junior subordinated debt issued to capital trusts (a component of long-term debt) pursuant to the adoption of FASB Interpretation No. 46, "Consolidation of Variable Interest Entities". Dividends on junior subordinated debt issued to capital trusts are included in interest expense from February 29, 2004 forward.

Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation. Refer to Legal Notice page 22.



# MORGAN STANLEY Quarterly Financial Information and Statistical Data (unaudited)

						QUART	ER E	NDED					Percentage C	hange From:
	Fe	b 28, 2003	Ма	y 31, 2003	Au	g 31, 2003	No	v 30, 2003	Fe	b 29, 2004	Ма	y 31, 2004	2Q04 vs. 2Q03	2Q04 vs. 1Q04
Morgan Stanley														
Total assets	\$	559,436	\$	586,881	\$	580,632	\$	602,843	\$	656,898	\$	729,501	24%	11%
Adjusted assets (millions) (1)	\$	361,685	\$	383,501	\$	363,985	\$	388,595	\$	428,479	\$	448,144	17%	5%
Period end common shares outstanding (millions)		1,089.7		1,086.7		1,088.1		1,084.7		1,097.7		1,098.1	1%	
Book value per common share	\$	20.62	\$	20.83	\$	21.79	\$	22.93	\$	23.75	\$	24.59	18%	4%
Shareholders' equity (millions) (2)	\$	24,475	\$	25,341	\$	26,517	\$	27,677	\$	28,961	\$	29,899	18%	3%
Total capital (millions) (3)	\$	72,432	\$	78,665	\$	78,241	\$	82,769	\$	96,359	\$	100,127	27%	4%
Worldwide employees		54,493		53,507		52,205		51,196		50,979		51,580	(4%)	1%
Average Daily 99%/One-Day Value-at-Risk ("VaR")	(4)													
Primary Market Risk Categry (\$ millions, pre-tax)														
Interest rate and credit spread	\$	42	\$	41	\$	42	\$	45	\$	42	\$	50		
Equity price		24		23		25		29		30		32		
Foreign exchange rate		12		11		7		13		11		12		
Commodity price		29		27		27		26		27		34		
Aggregate trading VaR	\$	52	\$	54	\$	54	\$	61	\$	62	\$	72		

<sup>(1)</sup> Adjusted assets exclude certain self-funded assets considered to have minimal market, credit and/or liquidity risk that are generally attributable to matched book and securities lending businesses as measured by aggregate resale agreements and securities borrowed less non-derivative short positions. See page 21 for further information.

<sup>(2)</sup> At February 29, 2004 and May 31, 2004, shareholders' equity includes \$2,897 million of junior subordinated debt issued to capital trusts that in prior periods was classified as preferred securities subject to mandatory redemption. This amount was reclassified to long-term debt at February 29, 2004 pursuant to the adoption of FIN 46. See Note 12 to the Consolidated Financial Statements in the Company's Form 10-K for fiscal 2003. At the prior quarter ends, shareholders' equity included preferred securities subject to mandatory redemption. The junior subordinated debt issued to capital trusts at February 29, 2004 and the preferred securities subject to mandatory redemption at the prior quarter ends are collectively referred to hereinafter as junior subordinated debt issued to capital trusts.

<sup>(3)</sup> Includes common equity, junior subordinated debt issued to capital trusts, capital units and the non-current portion of long-term debt.

<sup>(4) 99%/</sup>One-Day VaR represents the loss amount that one would not expect to exceed, on average, more than one time every one hundred trading days in the Company's trading positions if the portfolio were held constant for a one day period. The Company's VaR incorporates substantially all financial instruments generating market risk that are managed by the Company's trading businesses. For a further discussion of the calculation of VaR and the limitations of the Company's VaR methodology, see Part II, Item 7A "Quantitative and Qualitative Disclosures about Market Risk" in the Company's Form 10-K for fiscal 2003.



### MORGAN STANLEY Quarterly Institutional Securities Income Statement Information (unaudited, dollars in millions)

			QUART	ER ENDED			Percentage C	Change From:	Six Mont	hs Ended	Percentage
	Feb 28, 2003	May 31, 2003	Aug 31, 2003	Nov 30, 2003	Feb 29, 2004	May 31, 2004	2Q04 vs. 2Q03	2Q04 vs. 1Q04	May 31, 2003	May 31, 2004	Change
Investment banking	\$ 501	\$ 461	\$ 518	\$ 616	\$ 739	\$ 891	93%	21%	\$ 962	\$ 1,630	69%
Principal transactions:											
Trading	1,558	1,503	1,644	836	1,691	1,923	28%	14%	3,061	3,614	18%
Investments	(10)	44	31	(2)	16	136	*	*	34	152	*
Commissions	415	423	441	469	505	527	25%	4%	838	1,032	23%
Asset management, distribution and admin. fees	23	22	24	23	34	32	45%	(6%)	45	66	47%
Interest and dividends	3,194	2,831	3,231	4,071	3,225	3,151	11%	(2%)	6,025	6,376	6%
Other	62	76	61	91	77	59	(22%)	(23%)	138	136	(1%)
Total revenues	5,743	5,360	5,950	6,104	6,287	6,719	25%	7%	11,103	13,006	17%
Interest expense	2,608	2,681	3,156	3,501	2,783	2,771	3%		5,289	5,554	5%
Net revenues	3,135	2,679	2,794	2,603	3,504	3,948	47%	13%	5,814	7,452	28%
Total non-interest expenses	2,193	2,279	1,591	1,541	2,318	2,814	23%	21%	4,472	5,132	15%
Income before losses from unconsolidated											
investees and dividends on preferred											
securities subject to mandatory redemption	942	400	1,203	1,062	1,186	1,134	*	(4%)	1,342	2,320	73%
Losses from unconsolidated investees	34	36	105	104	93	81	125%	(13%)	70	174	149%
Div. on pref. sec. subject to mandatory redemption (1)	22	40	47	45	45	0	*	*	62	45	(27%)
Income before taxes	\$ 886	\$ 324	\$ 1,051	\$ 913	\$ 1,048	\$ 1,053	*		\$ 1,210	\$ 2,101	74%
Pre-tax profit margin (2)	29%	13%	41%	39%	33%	29%			22%	31%	

<sup>(1)</sup> At February 29, 2004, preferred securities subject to mandatory redemption were reclassified to junior subordinated debt issued to capital trusts (a component of long-term debt) pursuant to the adoption of FIN 46. Dividends on junior subordinated debt issued to capital trusts are included in interest expense from February 29, 2004 forward.

<sup>(2)</sup> Income before taxes, excluding losses from unconsolidated investees, as a % of net revenues.

# MORGAN STANLEY Quarterly Financial Information and Statistical Data Institutional Securities (unaudited)

						QUART	ER EN	DED					Percentage C	Change From:		Six Mont	hs En	ded	Percentage
	Feb	28, 2003	May 3	31, 2003	Aug	31, 2003	Nov	30, 2003	Feb	29, 2004	May	31, 2004	2Q04 vs. 2Q03	2Q04 vs. 1Q04	May	/ 31, 2003	May	/ 31, 2004	Change
Advisory revenue (millions)	\$	166	\$	141	\$	130	\$	225	\$	232	\$	324	130%	40%	\$	307	\$	556	81%
Underwriting revenue (millions)																			
Equity	\$	127	\$	152	\$	183	\$	178	\$	314	\$	314	107%		\$	279	\$	628	125%
Fixed income	\$	208	\$	168	\$	205	\$	213	\$	193	\$	253	51%	31%	\$	376	\$	446	19%
Sales and trading net revenue (millions) (1)																			
Equity	\$	977	\$	865	\$	830	\$	919	\$	1,105	\$	1,113	29%	1%	\$	1,842	\$	2,218	20%
Fixed income	\$	1,635	\$	1,282	\$	1,462	\$	977	\$	1,651	\$	1,828	43%	11%	\$	2,917	\$	3,479	19%

			Fis	cal View					Calend	Calendar V
			Quarte	er Ended (2	)		Fi	ive Mor	nth	nths E
	May	31, 2003	Feb	29, 2004	May	31, 2004	May 3	31, 2003	_	_ N
ergers and acquisitions announced transactions										
Morgan Stanley global market volume (billions)	\$	24.5	\$	122.2	\$	67.9	\$	50.7		\$
Market share		8.2%		29.5%		19.9%		11.7%		
Rank		10		3		4		9		
Vorldwide equity and related issues										
Morgan Stanley global market volume (billions)	\$	10.1	\$	16.7	\$	16.4	\$	14.0		\$
Market share		13.9%		11.9%		13.2%		13.5%		
Rank		1		1		1		2		
Worldwide fixed income										
Morgan Stanley global market volume (billions)	\$	88.5	\$	90.4	\$	100.7	\$	153.8		\$
Market share		6.8%		7.1%		7.7%		6.9%		
Rank		5		4		2		2		

<sup>(1)</sup> Includes principal trading, commissions and net interest revenue.

<sup>(2)</sup> Source: Thomson Financial. Market volume, market share and rank are on a fiscal quarter basis for each reporting period: March 1 to May 31, 2003, December 1 to February 29, 2004 and March 1 to May 31, 2004.

<sup>(3)</sup> Source: Thomson Financial. Market volume, market share and rank are on a calendar year to date basis for each reporting period: January 1 to May 31, 2003 and January 1 to May 31, 2004.

Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation. Refer to Legal Notice page 22.



# MORGAN STANLEY Quarterly Individual Investor Group Income Statement Information (unaudited, dollars in millions)

					QI	JARTE	R EN	IDED					Percentage C	hange From:		Six Mont	ns End	ed	Percentage
	Feb 28, 2	003	May 31	, 2003	Aug 31,	2003	Nov	30, 2003	Feb	29, 2004	May 3	31, 2004	2Q04 vs. 2Q03	2Q04 vs. 1Q04	May	31, 2003	May 3	31, 2004	Change
Investment banking	\$	80	\$	66	\$	79	\$	80	\$	77	\$	82	24%	6%	\$	146	\$	159	9%
Principal transactions:																			
Trading		154		167		174		156		141		141	(16%)			321		282	(12%)
Investments		6		1		(3)		0		4		(4)	*	*		7		0	*
Commissions	:	280		310		356		365		417		367	18%	(12%)		590		784	33%
Asset management, distribution and admin fees	;	386		370		403		432		472		511	38%	8%		756		983	30%
Interest and dividends		89		92		93		96		93		95	3%	2%		181		188	4%
Other		28		35		37		59		40		52	49%	30%		63		92	46%
Total revenues	1,0	)23		1,041	1	,139		1,188		1,244		1,244	20%			2,064		2,488	21%
Interest expense		38		39		37		35		33		35	(10%)	6%		77		68	(12%)
Net revenues		985		1,002	1	,102		1,153		1,211		1,209	21%			1,987		2,420	22%
Total non-interest expenses		924		940		914		1,000		1,045		1,077	15%	3%		1,864		2,122	14%
Income before taxes	\$	61	\$	62	\$	188	\$	153	\$	166	\$	132	113%	(20%)	\$	123	\$	298	142%
Pre-tax profit margin (1)		6%		6%		17%		13%		14%		11%				6%		12%	

<sup>(1)</sup> Income before taxes as a % of net revenues.

Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation.



# MORGAN STANLEY Quarterly Financial Information and Statistical Data Individual Investor Group (unaudited)

						QUARTE	ER EN	IDED					Percentage C	Change From:
	Feb 2	28, 2003	May	/ 31, 2003	Au	g 31, 2003	Nov	v 30, 2003	Fel	o 29, 2004	May	31, 2004	2Q04 vs. 2Q03	2Q04 vs. 1Q04
Global financial advisors		12,056		11,644		11,326		11,086		10,832		10,722	(8%)	(1%)
Total client assets (billions)	\$	498	\$	532	\$	544	\$	565	\$	595	\$	579	9%	(3%)
Fee-based client account assets (billions) (1)	\$	105	\$	113	\$	122	\$	130	\$	143	\$	145	28%	1%
Fee-based assets as a % of client assets		21%		21%		22%		23%		24%		25%		
Domestic retail locations		558		547		544		532		526		526	(4%)	

<sup>(1)</sup> Represents the amount of assets in client accounts where the basis of payment for services is a fee calculated on those assets.

Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation. Refer to Legal Notice page 22.



# MORGAN STANLEY Quarterly Investment Management Income Statement Information (unaudited, dollars in millions)

					c	QUARTE	R END	ED					Percentage C	hange From:	Si	x Month	s Ended	Percentage
	Feb 28	, 2003	May 3	31, 2003	Aug 31,	2003	Nov 3	30, 2003	Feb 2	9, 2004	May 3	1, 2004	2Q04 vs. 2Q03	2Q04 vs. 1Q04	May 31	, 2003	May 31, 200	4 Change
Investment banking	\$	8	\$	9	\$	11	\$	11	\$	13	\$	10	11%	(23%)	\$	17	\$ 2	3 35%
Principal transactions:																		
Investments		(18)		14		10		13		9		59	*	*		(4)	6	*
Commissions		4		3		7		7		8		8	*			7	1	6 129%
Asset management, distribution and admin fees		523		528		567		556		603		607	15%	1%		1,051	1,21	15%
Interest and dividends		2		0		(2)		0		2		1	*	(50%)		2		3 50%
Other		7		8		5		9		9		6	(25%)	(33%)		15	1	5
Total revenues		526		562		598		596		644		691	23%	7%		1,088	1,33	
Interest expense		1		4		0		1		2		1	(75%)	(50%)		5		3 (40%)
Net revenues		525		558		598		595		642		690	24%	7%		1,083	1,33	2 23%
																		<u> </u>
Total non-interest expenses		425		436		435		498		472		481	10%	2%		861	95	<u>3</u> 11%
Income before taxes	\$	100	\$	122	\$	163	\$	97	\$	170	\$	209	71%	23%	\$	222	\$ 37	<u>9</u> 71%
Pre-tax profit margin (1)		19%		22%		27%		16%		27%		30%				21%	29%	6

<sup>(1)</sup> Income before taxes as a % of net revenues.



### MORGAN STANLEY Quarterly Financial Information

### Investment Management (unaudited)

						QUART	ER EN	DED					Percentage C	hange From:		Six Montl	ns End	ed	Percentage
	Feb 2	8, 2003	May 3	31, 2003	Aug	31, 2003	Nov	/ 30, 2003	Feb	29, 2004	May	31, 2004	2Q04 vs. 2Q03	2Q04 vs. 1Q04	May	31, 2003	May	31, 2004	Change
Assets under management or supervision (\$ bil	lions)																		
Net flows																			
Retail	\$	(1.4)	\$	0.3	\$	1.1	\$	1.1	\$	0.5	\$	(0.6)	*	*	\$	(1.1)	\$	(0.1)	91%
Institutional		(2.5)		(4.2)		(1.8)		(1.5)		1.4		5.7	*	*		(6.7)		7.1	*
Net flows excluding money markets		(3.9)		(3.9)		(0.7)		(0.4)		1.9		5.1	*	*		(7.8)		7.0	*
Money markets		(0.9)		(2.6)		0.2		(2.5)		1.4		4.2	*	*		(3.5)		5.6	*
Assets under management or supervision by distrib	ution cha	annel																	
Retail	\$	177	\$	185	\$	190	\$	193	\$	200	\$	195	5%	(3%)					
Institutional		146		151		155		164		180		189	25%	5%					
Total	\$	323	\$	336	\$	345	\$	357	\$	380	\$	384	14%	1%					
Assets under management or supervision by asset	class																		
Equity	\$	126	\$	142	\$	153	\$	167	\$	186	\$	182	28%	(2%)					
Fixed income		118		116		111		111		111		114	(2%)	3%					
Money market		64		62		63		60		62		66	6%	6%					
Other (1)		15		16		18		19		21		22	38%	5%					
Total	\$	323	\$	336	\$	345	\$	357	\$	380	\$	384	14%	1%					

<sup>1)</sup> Includes Alternative Investments.

Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation.

Refer to Legal Notice page 22.



# MORGAN STANLEY Consolidated Assets Under Management or Supervision (unaudited, dollars in billions)

						QUARTI	ER END	ED					Percentage C	Change From:
	Feb 2	28, 2003	May :	31, 2003	Aug 3	31, 2003	Nov:	30, 2003	Feb 2	29, 2004	May 3	31, 2004	2Q04 vs. 2Q03	2Q04 vs. 1Q04
Consolidated assets under management or super	vision by	distributior	channe	el										
Retail	\$	246	\$	259	\$	268	\$	277	\$	294	\$	290	12%	(1%)
Institutional		158		162		165		185		201		210	30%	4%
Total (1)	\$	404	\$	421	\$	433	\$	462	\$	495	\$	500	19%	1%
Consolidated assets under management or super	vision by	asset class	S											
Equity	\$	155	\$	174	\$	189	\$	207	\$	231	\$	226	30%	(2%)
Fixed income		129		127		123		123		124		128	1%	3%
Money market		67		65		66		64		65		70	8%	8%
Other (2)		53		55		55		68		75		76	38%	1%
Total (1)	\$	404	\$	421	\$	433	\$	462	\$	495	\$	500	19%	1%

<sup>(1)</sup> Revenues and expenses associated with customer assets of \$103 billion, \$82 billion and \$101 billion for fiscal 2Q04, fiscal 2Q03 and fiscal 1Q04, respectively, are included in the Company's Individual Investor Group segment, and \$13 billion, \$3 billion and \$14 billion for fiscal 2Q04, fiscal 2Q03 and fiscal 1Q04, respectively, are included in the Company's Institutional Securities segment.

<sup>(2)</sup> Includes Alternative Investments.



# MORGAN STANLEY Quarterly Credit Services Income Statement Information (unaudited, dollars in millions)

						QUARTE	R END	ED					Percentage C	hange From:	S	Six Month	ns Ende	ed	Percentage
	Feb 2	8, 2003	May 31	, 2003	Aug	31, 2003	Nov 3	30, 2003	Feb 2	9, 2004	May 3	31, 2004	2Q04 vs. 2Q03	2Q04 vs. 1Q04	May 3	1, 2003	May 3	31, 2004	Change
Fees:																			
Merchant and cardmember	\$	364	\$	338	\$	340	\$	337	\$	337	\$	306	(9%)	(9%)	\$	702	\$	643	(8%)
Servicing		567		503		462		483		572		485	(4%)	(15%)		1,070		1,057	(1%)
Other		(4)		6		18		(5)		5		16	*	*		2		21	*
Total non-interest revenues		927		847		820		815		914		807	(5%)	(12%)		1,774		1,721	(3%)
Interest revenue		546		543		515		487		480		435	(20%)	(9%)		1,089		915	(16%)
Interest expense		239		197		191		179		174		163	(17%)	(6%)		436		337	(23%)
Net interest income		307		346		324		308		306		272	(21%)	(11%)		653		578	(11%)
Provision for consumer loan losses		336		309		310		312		262		200	(35%)	(24%)		645		462	(28%)
Net credit income		(29)		37		14		(4)		44		72	95%	64%		8		116	*
Net revenues		898		884		834		811		958		879	(1%)	(8%)		1,782		1,837	3%
Total non-interest expenses		608		582		542		602		593		581		(2%)		1,190		1,174	(1%)
Income before taxes	\$	290	\$	302	\$	292	\$	209	\$	365	\$	298	(1%)	(18%)	\$	592	\$	663	12%
Pre-tax profit margin (1)		32%		34%		35%		26%		38%		34%				33%		36%	

<sup>(1)</sup> Income before taxes as a % of net revenues.



# Quarterly Credit Services Income Statement Information (unaudited, dollars in millions) (Managed loan basis)

		QUARTER ENDED Feb 28, 2003 May 31, 2003 Aug 31, 2003 Nov 30, 2003											Percentage C	hange From:		Six Mont	hs End	ed	Percentage
	Feb 2	8, 2003	May 31, 20	03	Aug 31	1, 2003	Nov	30, 2003	Feb 2	29, 2004	May	31, 2004	2Q04 vs. 2Q03	2Q04 vs. 1Q04	May	31, 2003	May	31, 2004	Change
Fees:																			
Merchant and cardmember	\$	548	\$ 53	23	\$	523	\$	512	\$	519	\$	467	(11%)	(10%)	\$	1,071	\$	986	(8%)
Servicing		0		0		0		0		0		0				0		0	
Other		53	;	36		19		1		35		16	(56%)	(54%)		89		51	(43%)
Total non-interest revenues		601	5	59		542		513		554		483	(14%)	(13%)		1,160		1,037	(11%)
Interest revenue		1,580	1,59	92		1,576		1,517		1,524		1,450	(9%)	(5%)		3,172		2,974	(6%)
Interest expense		441	4	10		391		366		350		337	(18%)	(4%)		851		687	(19%)
Net interest income		1,139	1,18	32		1,185		1,151		1,174		1,113	(6%)	(5%)		2,321		2,287	(1%)
Provision for consumer loan losses		842	8	57		893		853		770		717	(16%)	(7%)		1,699		1,487	(12%)
Net credit income		297	3:	25		292		298		404		396	22%	(2%)		622		800	29%
Net revenues		898	8	34		834		811		958		879	(1%)	(8%)		1,782		1,837	3%
Total non-interest expenses		608	5	32		542		602		593		581		(2%)		1,190		1,174	(1%)
Income before taxes	\$	290	\$ 3	02	\$	292	\$	209	\$	365	\$	298	(1%)	(18%)	\$	592	\$	663	12%
Pre-tax profit margin (1)		32%	34	%		35%		26%		38%		34%				33%		36%	

<sup>(1)</sup> Income before taxes as a % of net revenues.

Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation. Refer to Legal Notice page 22.

#### MORGAN STANLEY

#### Quarterly Financial Information and Statistical Data Credit Services

#### (unaudited, dollars in millions)

						QUARTE	R EN	NDED					Percentage 0	Change From:		Six Mont	hs Er	nded	Percentage
	Feb	28, 2003	May	y 31, 2003	Aug	g 31, 2003	Nov	30, 2003	Feb	29, 2004	Ma	y 31, 2004	2Q04 vs. 2Q03	2Q04 vs. 1Q04	May	/ 31, 2003	Ma	y 31, 2004	Change
Total owned credit card loans																			
Period end	\$	20,847	\$	18,465	\$	18,106	\$	18,930	\$	15,850	\$	17,506	(5%)	10%	\$	18,465	\$	17,506	(5%)
Average	\$	22,305	\$	19,120	\$	18,600	\$	18,143	\$	17,880	\$	16,202	(15%)	(9%)	\$	20,695	\$	17,036	(18%)
Total managed credit card loans (1)(2)																			
Period end	\$	51,811	\$	50,880	\$	49,965	\$	48,358	\$	47,336	\$	46,828	(8%)	(1%)	\$	50,880	\$	46,828	(8%)
Average	\$	52,802	\$	51,174	\$	50,663	\$	48,835	\$	48,667	\$	46,929	(8%)	(4%)	\$	51,979	\$	47,793	(8%)
Interest yield		11.78%		11.97%		11.94%		12.05%		12.20%		11.88%	(9 bp)	(32 bp)		11.87%		12.04%	17 bp
Interest spread		8.36%		8.78%		8.91%		9.05%		9.35%		9.06%	28 bp	(29 bp)		8.56%		9.21%	65 bp
Transaction volume (billions)	\$	26.1	\$	24.0	\$	24.8	\$	23.0	\$	24.2	\$	24.4	2%	1%	\$	50.0	\$	48.5	(3%)
Accounts (millions)		46.5		46.4		46.3		46.1		45.9		46.0	(1%)			46.4		46.0	(1%)
Active accounts (millions)		22.3		21.8		21.3		20.8		20.3		19.9	(9%)	(2%)		21.8		19.9	(9%)
Average receivables per avg. active account (actual \$	\$	2,333	\$	2,319	\$	2,348	\$	2,319	\$	2,360	\$	2,330		(1%)	\$	2,326	\$	2,345	1%
Net gain on securitization	\$	35	\$	11	\$	(9)	\$	(7)	\$	19	\$	(12)	*	*	\$	46	\$	7	(85%)
Credit quality																			
Net charge-off rate		6.17%		6.50%		6.90%		6.87%		6.31%		6.48%	(2 bp)	17 bp		6.34%		6.40%	6 bp
Delinquency rate (over 30 days)		6.33%		6.21%		6.05%		5.97%		5.80%		4.88%	(133 bp)	(92 bp)		6.21%		4.88%	(133 bp)
Delinquency rate (over 90 days)		2.95%		3.01%		2.91%		2.82%		2.86%		2.40%	(61 bp)	(46 bp)		3.01%		2.40%	(61 bp)
Allowance for loan losses at period end	\$	937	\$	958	\$	969	\$	982	\$	985	\$	940	(2%)	(5%)	\$	958	\$	940	(2%)
International managed credit card loans (2)																			
Period end	\$	2,272	\$	2,332	\$	2,180	\$	2,216	\$	2,463	\$	2,409	3%	(2%)	\$	2,332	\$	2,409	3%
Average	\$	2,283	\$	2,261	\$	2,356	\$	2,192	\$	2,302	\$	2,411	7%	5%	\$	2,272	\$	2,357	4%
Accounts (millions)		1.0		1.0		1.1		1.1		1.2		1.2	20%			1.0		1.2	20%
Mortgages																			
Mortgage originations	\$	1,319	\$	1,368	\$	1,618	\$	1,205	\$	959	\$	1,380	1%	44%	\$	2,687	\$	2,339	(13%)

<sup>(1)</sup> Includes domestic and international credit card businesses.

<sup>(2)</sup> Includes owned and securitized credit card loans.



# MORGAN STANLEY Quarterly Intersegment Eliminations Income Statement Information (unaudited, dollars in millions)

						QUARTE	R END	ED					Percentage C	hange From:	Six Mont	ns Ended	Percentage
	Feb 2	8, 2003	May 31	, 2003	Aug 3	1, 2003	Nov 3	0, 2003	Feb 2	9, 2004	May 3	31, 2004	2Q04 vs. 2Q03	2Q04 vs. 1Q04	May 31, 2003	May 31, 2004	Change
Investment banking	\$	0	\$	0	\$	0	\$	0	\$	0	\$	0			\$ 0	\$ 0	
Principal transactions:																	
Trading		0		0		0		0		0		0			0	0	
Investments		0		0		0		0		0		0			0	0	
Commissions		(26)		(27)		(29)		(28)		(29)		(25)	7%	14%	(53)	(54)	(2%)
Asset management, distribution and admin. fees		(36)		(39)		(38)		(38)		(37)		(37)	5%		(75)	(74)	1%
Interest and dividends		(42)		(17)		(16)		(23)		(18)		(19)	(12%)	(6%)	(59)	(37)	37%
Other		(7)		(12)		(10)		(9)		(8)		(13)	(8%)	(63%)	(19)	(21)	(11%)
Total revenues		(111)		(95)		(93)		(98)		(92)		(94)	1%	(2%)	(206)	(186)	10%
Interest expense		(42)		(17)		(16)		(23)		(18)		(19)	(12%)	(6%)	(59)	(37)	37%
Net revenues		(69)		(78)		(77)		(75)		(74)		(75)	4%	(1%)	(147)	(149)	(1%)
Total non-interest expenses		(102)		(107)		(108)		(103)		(103)		(104)	3%	(1%)	(209)	(207)	1%
Income before taxes	\$	33	\$	29	\$	31	\$	28	\$	29	\$	29			\$ 62	\$ 58	(6%)
III COITIE DEIOIE LAXES	Ψ	- 55	Ψ	23	Ψ	- 31	Ψ	20	Ψ	20	Ψ	25			Ψ 02	Ψ 50	(070)

#### **MORGAN STANLEY**

The following (page 15) presents more detailed financial information regarding the results of operations for the combined institution securities, individual investor group and investment management businesses. Morgan Stanley believes that a combined presentation is informative due to certain synergies among these businesses, as well as to facilitate comparisonsof the Company's results with those of other companies in the financial services industry that have securities and asset management businesses. Morgan Stanley provides this type of presentation for its credit services activities (page 16) in order to provide helpful comparison to other credit card issuers.



# Quarterly Institutional Securities, Individual Investor Group and Investment Management (1) Combined Income Statement Information (unaudited, dollars in millions)

			QUARTI	ER ENDED			Percentage 0	Change From:	Six Mont	hs Ended	Percentage
	Feb 28, 2003	May 31, 2003	Aug 31, 2003	Nov 30, 2003	Feb 29, 2004	May 31, 2004	2Q04 vs. 2Q03	2Q04 vs. 1Q04	May 31, 2003	May 31, 2004	Change
Investment banking Principal transactions:	\$ 589	\$ 536	\$ 608	\$ 707	\$ 829	\$ 983	83%	19%	\$ 1,125	\$ 1,812	61%
Trading	1,712	1,670	1,818	992	1,832	2,064	24%	13%	3,382	3,896	15%
Investments	(22)	59	38	11	29	191	*	*	37	220	*
Commissions	673	709	775	813	901	877	24%	(3%)	1,382	1,778	29%
Asset management, distribution and administration fees	896	881	956	973	1,072	1,113	26%	4%	1,777	2,185	23%
Interest and dividends	3,282	2,916	3,316	4,156	3,314	3,241	11%	(2%)	6,198	6,555	6%
Other	90	113	96	152	120	107	(5%)	(11%)	203	227	12%
Total revenues	7,220	6,884	7,607	7,804	8,097	8,576	25%	6%	14,104	16,673	18%
Interest expense	2,644	2,717	3,187	3,526	2,812	2,801	3%		5,361	5,613	5%
Net revenues	4,576	4,167	4,420	4,278	5,285	5,775	39%	9%	8,743	11,060	27%
Compensation and benefits	2,336	2,073	1,745	1,572	2,514	2,725	31%	8%	4,409	5,239	19%
Occupancy and equipment	176	176	170	191	179	185	5%	3%	352	364	3%
Brokerage, clearing and exchange fees	191	202	212	233	224	237	17%	6%	393	461	17%
Information processing and communications	228	234	227	242	234	232	(1%)	(1%)	462	466	1%
Marketing and business development	109	123	107	148	111	137	11%	23%	232	248	7%
Professional services	174	196	218	290	253	291	48%	15%	370	544	47%
Other	226	550	156	262	219	464	(16%)	112%	776	683	(12%)
Total non-interest expenses	3,440	3,554	2,835	2,938	3,734	4,271	20%	14%	6,994	8,005	14%
Income before losses from unconsolidated investees and dividends on preferred											
securities subject to mandatory redemption	1,136	613	1,585	1,340	1,551	1,504	145%	(3%)	1,749	3,055	75%
Losses from unconsolidated investees	34	36	105	104	93	81	125%	(13%)	70	174	149%
Div. on pref. sec. subject to mandatory redemption (2)	22	40	47	45	45	0	*	*	62	45	(27%)
Income before taxes	\$ 1,080	\$ 537	\$ 1,433	\$ 1,191	\$ 1,413	\$ 1,423	*	1%	\$ 1,617	\$ 2,836	75%
Compensation and benefits as a % of net revenues	51%	50%	40%	37%	48%	47%			50%	47%	
Non-compensation expenses as a % of net revenues	24%	36%	25%	32%	23%	27%			30%	25%	
Pre-tax profit margin (3)	24%	14%	35%	30%	29%	26%			19%	27%	
Number of employees (4)	38,867	38,031	37,493	37,435	37,455	38,058		2%			

<sup>(1)</sup> Includes the elimination of intersegment activity.

<sup>(2)</sup> At February 29, 2004, preferred securities subject to mandatory redemption were reclassified to junior subordinated debt issued to capital trusts (a component of long-term debt) pursuant to the adoption of FIN 46. Dividends on junior subordinated debt issued to capital trusts are included in interest expense from February 29, 2004 forward.

<sup>(3)</sup> Income before taxes, excluding losses from unconsolidated investees, as a % of net revenues.

<sup>(4)</sup> Includes Institutional Securities, Individual Investor Group, Investment Management and Infrastructure / Company areas.



#### Quarterly Credit Services Income Statement Information (unaudited, dollars in millions) (Managed Loan Basis)

			QUARTI	ER ENDED			Percentage 0	Change From:	Six Mont	hs Ended	Percentage
	Feb 28, 2003	May 31, 2003	Aug 31, 2003	Nov 30, 2003	Feb 29, 2004	May 31, 2004	2Q04 vs. 2Q03	2Q04 vs. 1Q04	May 31, 2003	May 31, 2004	Change
Fees:											
Merchant and cardmember	\$ 548	\$ 523	\$ 523	\$ 512	\$ 519	\$ 467	(11%)	(10%)	\$ 1,071	\$ 986	(8%)
Servicing	0	0	0	0	0	0			0	0	
Other	53	36	19	1	35	16	(56%)	(54%)	89	51	(43%)
Total non-interest revenues	601	559	542	513	554	483	(14%)	(13%)	1,160	1,037	(11%)
Interest revenue	1,580	1,592	1,576	1,517	1,524	1,450	(9%)	(5%)	3,172	2,974	(6%)
Interest expense	441	410	391	366	350	337	(18%)	(4%)	851	687	(19%)
Net interest income	1,139	1,182	1,185	1,151	1,174	1,113	(6%)	(5%)	2,321	2,287	(1%)
Provision for consumer loan losses	842	857	893	853	770	717	(16%)	(7%)	1,699	1,487	(12%)
Net credit income	297	325	292	298	404	396	22%	(2%)	622	800	29%
Net revenues	898	884	834	811	958	879	(1%)	(8%)	1,782	1,837	3%
Compensation and benefits	213	201	195	210	198	198	(1%)		414	396	(4%)
Occupancy and equipment	20	19	21	21	21	21	11%		39	42	8%
Information processing and communications	87	81	88	101	86	86	6%		168	172	2%
Marketing and business development	154	128	90	108	143	126	(2%)	(12%)	282	269	(5%)
Professional services	51	63	65	78	65	65	3%		114	130	14%
Other	83	90	83	84	80	85	(6%)	6%	173	165	(5%)
Total non-interest expenses	608	582	542	602	593	581		(2%)	1,190	1,174	(1%)
Income before taxes	\$ 290	\$ 302	\$ 292	\$ 209	\$ 365	\$ 298	(1%)	(18%)	\$ 592	\$ 663	12%
Compensation and benefits as a % of net revenues	24%	23%	23%	26%	21%	23%			23%	22%	
Non-compensation expenses as a % of net revenues	3 44%	43%	42%	48%	41%	44%			44%	42%	
Pre-tax profit margin (1)	32%	34%	35%	26%	38%	34%			33%	36%	
Number of employees	15,626	15,476	14,712	13,761	13,524	13,522	(13%)				

<sup>(1)</sup> Income before taxes as a % of net revenues.

#### **MORGAN STANLEY**

The following (pages 17 - 20) present a reconciliation for certain information disclosed on pages 12, 13 and 16.

The data is presented on both a "managed" loan basis and as reported under generally accepted accounting principles ("owned" loan basis).

Managed loan data assume that the Company's securitized loan receivables have not been sold and presents the results of securitized loan receivables in the same manner as the Company's owned loans. The Company operates its Credit Services business and analyzes its financial performance on a managed basis. Accordingly, underwriting and servicing standards are comparable for both owned and securitized loans. The Company believes that managed loan information is useful to investors because it provides information regarding the quality of loan origination and credit performance of the entire managed portfolio and allows investors to understand the related credit risks inherent in owned loans and retained interests in securitizations. In addition, investors often request information on a managed basis, which provides a more meaningful comparison to industry competitors.



# MORGAN STANLEY Financial Information and Statistical Data (1) (unaudited, dollars in millions)

Quarter Ended May 31, 2004

					· · · · · · · · · · · · · · · · · · ·		,	Delinque	ncy Rate
General Purpose Credit Card Loans:	Pe	riod End	Α	verage	Interest Yield	Interest Spread	Net Charge-offs	30 Days	90 Days
Owned	\$	17,506	\$	16,202	9.93%	5.67%	6.02%	4.37%	2.15%
Securitized		29,322		30,727	12.91%	10.77%	6.73%	5.18%	2.55%
Managed	\$	46,828	\$	46,929	11.88%	9.06%	6.48%	4.88%	2.40%
					Quarte	r Ended Feb 2	9, 2004	Delinque	ncy Rate
					Interest	Interest	Net		
General Purpose Credit Card Loans:	Pe	riod End	A	verage	Yield	Spread	Charge-offs	30 Days	90 Days
Owned	\$	15,850	\$	17,880	10.13%	6.08%	5.81%	5.17%	2.54%
Securitized		31,486		30,787	13.40%	11.20%	6.60%	6.11%	3.01%
Managed	\$	47,336	\$	48.667	12.20%	9.35%	6.31%	5.80%	2.86%

<sup>(1)</sup> The tables provide a reconciliation of certain managed and owned basis statistical data (period-end and average loan balances, interest yield, interest spread, net charge-off rates, and 30- and 90-day delinquency rates) for the periods indicated.

Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation. Refer to Legal Notice page 22.



### Quarterly Credit Services Reconciliation of General Purpose Credit Card Loan Data (1) (unaudited, dollars in millions)

				Quarte	er Ended Nov 30	, 2003	3		
							_	Delinquer	ncy Rate
				Interest	Interest	Net	Charge-		
General Purpose Credit Card Loans:	Period End		verage	Yield	Spread		offs	30 Days	90 Days
Owned	\$ 18,930	\$	18,143	10.07%	5.86%		6.56%	5.36%	2.53%
Securitized	29,428		30,692	13.23%	10.88%		7.06%	6.36%	3.01%
Managed	\$ 48,358	\$	48,835	12.05%	9.05%		6.87%	5.97%	2.82%
				Quarte	r Ended Aug 31	, 2003	3		
							_	Delinquer	ncy Rate
General Purpose Credit Card Loans:	Period End	Δ	verage	Interest Yield	Interest Spread	Net	Charge- offs	30 Days	90 Days
Owned	\$ 18,106	\$	18,600	10.28%	6.05%		6.26%	5.28%	2.54%
Securitized	31,859		32,063	12.91%	10.52%		7.26%	6.48%	3.12%
Managed	\$ 49,965	\$	50,663	11.94%	8.91%		6.90%	6.05%	2.91%
				Quarte	r Ended May 31	, 2003	3		
							_	Delinquer	ncy Rate
				Interest	Interest	Net	3		
General Purpose Credit Card Loans:	Period End		verage	Yield	Spread		offs	30 Days	90 Days
Owned	\$ 18,465	\$	19,120	10.57%	6.28%		5.92%	5.27%	2.56%
Securitized	32,415		32,054	12.81%	10.23%		6.84%	6.74%	3.27%
Managed	\$ 50,880	\$	51,174	11.97%	8.78%		6.50%	6.21%	3.01%
				Quarte	er Ended Feb 28	, 2003	1		
							<u>-</u>	Delinquer	ncy Rate
				Interest	Interest	Net	•		
General Purpose Credit Card Loans:	Period End		verage	Yield	Spread		offs	30 Days	90 Days
Owned	\$ 20,847	\$	22,305	9.26%	4.73%		5.55%	5.60%	2.63%
Securitized	30,964		30,497	13.61%	10.96%		6.63%	6.82%	3.17%
Managed	\$ 51,811	\$	52,802	11.78%	8.36%		6.17%	6.33%	2.95%

<sup>(1)</sup> The tables provide a reconciliation of certain managed and owned basis statistical data (period-end and average loan balances, interest yield, interest spread, net charge-off rates, and 30- and 90-day delinquency rates) for the periods indicated.



# MORGAN STANLEY Year to Date Credit Services Reconciliation of General Purpose Credit Card Loan Data (1) (unaudited, dollars in millions)

Six Months Ended May 31, 2004 **Delinquency Rate** Interest Interest Net **General Purpose Credit Card Loans:** Yield **Spread** 30 Days 90 Days Period End Average Charge-offs Owned 17,506 \$ 17,036 10.03% 5.88% 5.91% 4.37% 2.15% Securitized 29,322 30,757 13.15% 10.98% 6.67% 5.18% 2.55% \$ Managed 46,828 47,793 12.04% 9.21% 6.40% 4.88% 2.40% Six Months Ended May 31, 2003 **Delinquency Rate** Interest Interest Net **General Purpose Credit Card Loans:** Period End Yield **Spread** Charge-offs 30 Days 90 Days Average 18,465 9.87% 20,695 5.45% 5.73% 5.27% 2.56% Owned 13.20% 10.59% 6.74% 6.74% 3.27% Securitized 32,415 31,284 \$ 11.87% 8.56% 6.21% 3.01% Managed 50,880 51,979 6.34%

<sup>(1)</sup> The tables provide a reconciliation of certain managed and owned basis statistical data (period-end and average loan balances, interest yield, interest spread, net charge-off rates, and 30- and 90-day delinquency rates) for the periods indicated.

Notes: Certain reclassifications have been made to prior period amounts to conform to the current presentation. Refer to Legal Notice page 22.



### Reconciliation of Managed Income Statement Data (1) (unaudited, dollars in millions)

	QUARTER ENDED													Six Mont	hs En	ded
	Feb	28, 2003	May	31, 2003	Aug	31, 2003	Nov	30, 2003	Feb	29, 2004	May	31, 2004	May	31, 2003	May	31, 2004
Merchant and cardmember fe	es:															
Owned	\$	364	\$	338	\$	340	\$	337	\$	337	\$	306	\$	702	\$	643
Securitization adjustment		184		185		183		175		182		161		369		343
Managed	\$	548	\$	523	\$	523	\$	512	\$	519	\$	467	\$	1,071	\$	986
Servicing fees:																
Owned	\$	567	\$	503	\$	462	\$	483	\$	572	\$	485	\$	1,070	\$	1,057
Securitization adjustment		(567)		(503)		(462)		(483)		(572)		(485)		(1,070)		(1,057)
Managed	\$		\$		\$		\$		\$		\$		\$		\$	
Other:																
Owned	\$	(4)	\$	6	\$	18	\$	(5)	\$	5	\$	16	\$	2	\$	21
Securitization adjustment		57		30		1		6		30		0		87		30
Managed	\$	53	\$	36	\$	19	\$	1	\$	35	\$	16	\$	89	\$	51
Interest revenue:																
Owned	\$	546	\$	543	\$	515	\$	487	\$	480	\$	435	\$	1,089	\$	915
Securitization adjustment		1,034		1,049		1,061		1,030		1,044		1,015		2,083		2,059
Managed	\$	1,580	\$	1,592	\$	1,576	\$	1,517	\$	1,524	\$	1,450	\$	3,172	\$	2,974
Interest expense:																
Owned	\$	239	\$	197	\$	191	\$	179	\$	174	\$	163	\$	436	\$	337
Securitization adjustment		202		213		200		187		176		174		415		350
Managed	\$	441	\$	410	\$	391	\$	366	\$	350	\$	337	\$	851	\$	687
Provision for consumer loan	losses	s:														
Owned	\$	336	\$	309	\$	310	\$	312	\$	262	\$	200	\$	645	\$	462
Securitization adjustment		506		548		583		541		508		517		1,054		1,025
Managed	\$	842	\$	857	\$	893	\$	853	\$	770	\$	717	\$	1,699	\$	1,487

<sup>(1)</sup> The tables provide a reconciliation of certain managed and owned basis income statement data (merchant and cardmember fees, servicing fees, other revenue, interest revenue, interest expense and provision for consumer loan losses) for the periods indicated.

#### **MORGAN STANLEY**

The following (page 21) presents a reconciliation for adjusted assets.

Balance sheet leverage ratios are one indicator of capital adequacy when viewed in the context of a company's overall liquidity and capital policies. The Company views the adjusted leverage ratio as a more relevant measure of financial risk when comparing financial services firms and evaluating leverage trends. Adjusted assets exclude certain self-funded assets considered to have minimal market, credit and/or liquidity risk that are generally attributable to matched book and securities lending businesses as measured by aggregate resale agreements and securities borrowed less non-derivative short positions. In addition, the adjusted leverage ratio reflects the deduction from shareholders' equity of the amount of equity used to support goodwill, as the Company does not view this amount of equity as available to support its risk capital needs.



# MORGAN STANLEY Quarterly Reconciliation of Adjusted Assets (unaudited, dollars in millions, except ratios)

	QUARTER ENDED											
	Fe	b 28, 2003	Ма	y 31, 2003	Αu	ıg 31, 2003	No	v 30, 2003	Fe	b 29, 2004	Ма	y 31, 2004
Total assets	\$	559,436	\$	586,881	\$	580,632	\$	602,843	\$	656,898	\$	729,501
Less: Securities purchased under agreements to resell		(59,687)		(71,374)		(74,271)		(78,205)		(76,755)		(96,042)
Securities borrowed		(140,566)		(153,639)		(162,366)		(153,813)		(179,288)		(202,412)
Add: Financial instruments sold, not yet purchased		100,721		123,211		112,054		111,448		129,711		130,440
Less: Derivative contracts sold, not yet purchased		(42,604)		(48,436)		(36,008)		(36,242)		(43,857)		(41,615)
Subtotal	· · ·	417,300		436,643		420,041		446,031		486,709		519,872
Less: Segregated customer cash and securities balances		(32,961)		(26,829)		(25,670)		(20,705)		(16,935)		(29,918)
Assets recorded under certain provisions of SFAS No.140 and FIN 46		(21,194)		(24,837)		(28,920)		(35,217)		(39,756)		(40,279)
Goodwill		(1,460)		(1,476)		(1,466)		(1,514)		(1,539)		(1,531)
Adjusted assets	\$	361,685	\$	383,501	\$	363,985	\$	388,595	\$	428,479	\$	448,144
Shareholders' equity	\$	22,465	\$	22,631	\$	23,707	\$	24,867	\$	26,064	\$	27,002
Junior subordinated debt issued to capital trusts (1)		2,010		2,710		2,810		2,810		2,897		2,897
Subtotal		24,475		25,341		26,517		27,677		28,961		29,899
Less: Goodwill		(1,460)		(1,476)		(1,466)		(1,514)		(1,539)		(1,531)
Tangible shareholders' equity	\$	23,015	\$	23,865	\$	25,051	\$	26,163	\$	27,422	\$	28,368
Leverage ratio (2)		24.3x		24.6x		23.2x		23.0x		24.0x		25.7x
Adjusted leverage ratio (3)		15.7x		16.1x		14.5x		14.9x	_	15.6x		15.8x

<sup>(1)</sup> The Company views the junior subordinated debt issued to capital trusts as a component of its equity capital base given the inherent characteristics of the securities. These characteristics include the long dated nature (final maturity at issuance of thirty years extendable at the Company's option by a further nineteen years), the Company's ability to defer coupon interest for up to 20 consecutive quarters, and the subordinated nature of the obligations in the capital structure. The Company also receives rating agency equity credit for these securities.

<sup>(2)</sup> Leverage ratio equals total assets divided by tangible shareholders' equity.

<sup>(3)</sup> Adjusted leverage ratio equals adjusted total assets divided by tangible shareholders' equity.

### MORGAN STANLEY Legal Notice

This Financial Supplement contains financial, statistical and business-related information, as well as business and segment trends. The information should be read in conjunction with the Company's second quarter earnings press release issued June 22, 2004.